

Econoler Responses to Small Business Advocate (SBA) Information Requests
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Request IR-01:

Please refer to the 2021 M10473 DSM Savings Verification Report, Page 12. The report states that “Econoler is using the current general evaluation guidelines appropriately,” and that Econoler “has demonstrated thorough knowledge of the Uniform Methods Project evaluation guidelines and other protocols.”

(a) Can the Evaluator please confirm that the primary method of evaluation is the Uniform Methods Project evaluation guidelines?

(b) What internal processes, procedures, or controls does the Evaluator have in place to ensure the guidelines are properly performed?

Response IR-01:

(a) The evaluation is conducted with levels of rigour consistent with professional standards and best practices, in which the Uniform Methods Project (UMP) protocols are a primary, but not sole, source.

(b) Econoler has the following internal processes and procedures in place to ensure evaluation follows best practices, such as the Uniform Method Project (UMP) protocols (referred to in question as “guidelines”):

- Development of detailed evaluation plans based on best practices and professional standards like the UMP.
- Participation of staff members in evaluation webinars, committees and conferences (e.g IEPEC) to stay current on evaluation best practice.

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- 1 • Training of technical staff on evaluation methodology, including the UMP protocols.
2 Many of Econoler staff are certified in International Performance Measurement and
3 Verification Protocol (IPMVP).
- 4 • Implementation of quality assurance processes, such as review by senior technical staff
5 of all results, including subcontractor deliverables, to ensure robust methodology and
6 analysis.
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Request IR-02:

Please refer to the 2021 M10473 DSM Savings Verification Report, Page 37. The report states the BNI Efficiency Products Rebates (BER) program verified net energy savings of 33.491 GWh and net peak demand savings of 5.401 GWh were less than those achieved in 2020.

(a) Are you aware if Econoler or EfficiencyOne provided savings targets for 2020 and 2021 for this program?

(b) Are you aware why this program failed to achieve more net savings than 2020?

Response IR-02:

(a) Yes, Econoler is aware that EfficiencyOne had savings targets for 2020 and 2021 for the Efficient Product Rebates program. EfficiencyOne's savings targets were noted in the 2020 and 2021 Efficient Product Rebates evaluations¹. Econoler does not develop savings targets for EfficiencyOne.

(b) The net energy and peak demand savings achieved by the Efficient Product Rebates program was 33.491 GWh and 5.410 MW in 2021, compared to 33.687 GWh and 5.711 MW in 2020. The difference in net savings achieved by the Efficient Product Rebates program between 2021 and 2020 is small (1% in energy savings and 6% in peak demand savings). The 2020 and 2021 Efficient Product Rebates evaluations² outline the factors comprising these results.

¹ Efficient Product Rebates Program (Business Energy Rebates), 2020 DSM Evaluation: EfficiencyOne, Final Report, March 11, 2021, page 597 of 1182. Efficient Product Rebates Program (Business Energy Rebates), 2021 DSM Evaluation: EfficiencyOne, Final Report, March 11, 2022, page 625 of 1333.

² Ibid.