NOVA SCOTIA UTILITY AND REVIEW BOARD

IN THE MATTER OF: **THE PUBLIC UTILITIES ACT**

- and -

IN THE MATTER OF: **EFFICIENCYONE (E1)** 2021 Audited Financial Statements – December 31, 2021

NON-CONFIDENTIAL INFORMATION REQUESTS

To: **EfficiencyOne**
James Gogan, Counsel
The Breton Law Group
By e-mail: jim@bretonlawgroup.com

From: **Nova Scotia Utility and Review Board**
Board Staff

Responses Due: **Wednesday, July 13, 2022**

Copies: 1 electronic copy (PDF searchable)

Contact Person: **Rebecca Kreft, CPA**
Senior Advisor, Finance
Nova Scotia Utility and Review Board
3rd Floor, 1601 Lower Water Street
Halifax, NS B3J 3S3
Tel: (902) 424-4448
Email: Rebecca.Kreft@novascotia.ca

Issued at Halifax, Nova Scotia, this 21st day of June, 2022.

Crystal Henwood

Crystal Henwood, Regulatory Affairs Officer/Clerk

Request IR-1:

Re: Consolidated Statement of Operations, Demand Side Management Fund, please advise why the Information technology costs decreased between 2020 and 2021, while revenue levels remained consistent.

Request IR-2:

Re: Consolidated Statement of Operations, Demand Side Management Fund:

a) From the M10564 matter, Board Staff infer that the number of employees at E1 has decreased between 2020 and 2021. Is this statement accurate, and if so, please detail the number of E1 employees in both the 2020 and 2021 years?
b) Please advise what caused the increase in salaries and benefits costs between 2020 and 2021.

Request IR-3:

Re: Consolidated Statement of Cash Flows, Demand Side Management Fund:

a) Please detail the reason for the decrease in the accounts receivable balance.
b) Please explain why it appears that E1 did not add any amounts to the balance of accounts receivable throughout the year.

Request IR-4:

Re: Notes to the Consolidated Financial Statements, 10 Commitments: Is the increase of ~$7.6 million between 2020 and 2021 for the DSM Fund all attributable to the Small Business Energy Solutions and Custom programs?