

NOVA SCOTIA ENERGY BOARD

IN THE MATTER OF: *The Public Utilities Act*

– and –

IN THE MATTER OF an application by EFFICIENCYONE for approval of the 2026 DSM Extension for Demand-Side Management Activities between EfficiencyOne and Nova Scotia Power Inc., and for approval of the amendment to the 2023-2025 Demand-Side Management Purchase Agreement between EfficiencyOne and Nova Scotia Power Inc.

INFORMATION REQUESTS

To: **James R. Gogan**
EfficiencyOne
McInnes Cooper
Suite 300, 292 Charlotte Street
Sydney, NS B1P 1C7
Email: james.gogan@mcinnescooper.com

From: The Consumer Advocate

Responses Due: **June 25, 2025**

Copies: 1 electronic copy (PDF searchable)

Contact Person: **David J. Roberts**
Consumer Advocate
Pink Larkin
1463 South Park Street
Halifax, NS B3J 3S9
Tel: (902) 423-7777
Email: droberts@pinklarkin.com

1 **Request IR-1:**

2
3 **Reference:** EfficiencyOne's Evidence, p. 13

4
5 E1 refers to the potential impact of "current economic and geopolitical uncertainty," but further
6 states that "there has been no specific adjustment made in the 2026 target development at this
7 time."

- 8
9 a) Please confirm that E1's modelling for 2026 DSM extension is based on a modelling
10 process that relies upon actual results from prior years, as well as forecasts for years to
11 come.
12 b) Please confirm whether E1 agrees that potential for market uncertainty is a relevant factor
13 in preparing an accurate forecast.
14 c) While acknowledging the "unpredictability of forward focused policy adoption," please
15 explain what efforts E1 has made to assess the potential impact that the referenced "current
16 economic and geopolitical uncertainty" may have on DSM costs and delivery.
17 d) If no efforts have been made to conduct such an assessment, please explain why not, and
18 please also explain what impact this lack of forecasting may have on E1's modelling
19 results.
20

21 **Request IR-2:**

22
23 **Reference:** EfficiencyOne's Evidence, p. 23, Table 5

24
25 With reference to each of the programs, please provide in Microsoft Excel format a side-by-side
26 comparison of the kWh and kW savings for the originally filed savings goals for 2025 and the
27 savings goals for 2026 in the DSM Extension Application. Please include subtotals for Low
28 Income and Equity.
29

- 30 a. Where savings are different from 2025 to 2026, please provide a detailed explanation of
31 the reasons for the difference in savings. Where available, please provide changes in
32 underlying assumptions (e.g., participants, savings per participant, numbers of measures).
33
34 b. Please provide any formulas used in deriving the kWh and kW savings for each program.
35
36 c. If any changes in assumptions are based on evaluation results, please provide the
37 evaluations referenced and cites to applicable pages in the evaluations.
38

39 **Request IR-3:**

40
41 **Reference:** EfficiencyOne's Evidence, p. 23, Table 5

42
43 With reference to each of the programs, please provide in Microsoft Excel format a side-by-side
44 comparison of the originally filed budgets for 2025 and the budgets for 2026 in the DSM Extension
45 Application.
46 .

1
2 a. Where budgets are different from 2025 to 2026, please provide a detailed explanation of
3 the reasons for the difference in the budgets. Where available, please provide changes in
4 underlying assumptions (e.g., participants, spending per participant, numbers of measures,
5 admin costs, inflation adjustments).
6

7 b. Please provide any formulas used in deriving the budgets for each program.
8

9 **Request IR-4:**

10
11 **Reference:** EfficiencyOne's Evidence, p. 23, Table 5
12

13 For the programs not solely dedicated as serving low-income and equity customers, please provide
14 the methods, assumptions, and formulas for calculating the kWh and kW savings and budgets that
15 are allocated to low-income and equity customers.
16

17 a. Please explain any differences in low-income and equity allocation methods, assumptions,
18 and formulas from 2025 to 2026.
19

20 **Request IR-5:**

21
22 **Reference:** EfficiencyOne's Evidence, p. 24
23

24 E1 indicates that certain directives "from the 2023-2025 DSM Plan Decision relate to, and
25 contemplate, the next complete DSM Plan filing," and for that reason E1 proposes not to address
26 them now.
27

28 Please confirm (a) that the only reason E1 is proposing not to address these directives is due to its
29 view that they relate to filing a new DSM Plan filing, and (b) whether E1 is otherwise capable of
30 responding to these directives now.
31

32 **Request IR-6:**

33
34 **Reference:** EfficiencyOne's Evidence, p. 25
35

36 E1 states: "The 2026 DSM Extension proposes to deliver 116.0 GWh of energy savings, 18.9 MW
37 of demand savings, 16.3 MW of demand response available capacity and 4.0 GWh of energy
38 savings from dedicated low-income and equity programs."
39

40 Please provide a table showing how these targets compare to each of 2023, 2024, and 2025, in
41 terms of both forecast and actual results.
42
43
44
45
46

1 **Request IR-7:**

2
3 **Reference:** Appendix A to EfficiencyOne's Evidence, p. 29-37

4
5 Please highlight any significant changes in residential programs' delivery or program design from
6 2025 to 2026.

- 7
8 a. Where significant changes are proposed, please provide the reasons for the changes.
9
10
11
12
13
14
15
16