

NOVA SCOTIA ENERGY BOARD

IN THE MATTER OF: ***THE PUBLIC UTILITIES ACT***

- and -

IN THE MATTER OF: **OF A GENERAL RATE APPLICATION BY NOVA SCOTIA
POWER INCORPORATED** for approval of certain
revisions to its Rates, Charges, and
Regulations

TRANSCRIPT PART B

HEARD BEFORE: Mr. Stephen T. McGrath, K.C. Chair
 Mr. Roland A. Deveau, K.C., Vice Chair
 Mr. Steven M. Murphy, MBA, P.Eng., Member

PLACE HEARD: Offices of the Nova Scotia Energy Board
 1601 Lower Water Street, 3rd Floor
 Halifax, Nova Scotia

DATE HEARD: Monday, January 12, 2026

APPEARANCES:

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 Ms. Jennifer Power, Counsel
 Mr. Geoffrey Breen, Counsel
 Mr. Blake Williams, Senior Director, Regulatory
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INTERVENORS:

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Mr. David J. Roberts, Counsel

Mr. Michael Murphy, Counsel

Small Business Advocate

Ms. Melissa P. MacAdam, Counsel

Ms. Rebekah L. Powell, Counsel

Affordable Energy Coalition

Mr. Peter Duke

Mr. Chris Benjamin

Eastward Energy Incorporated

Ms. Allison Coffin, MBA, P.Eng.

Ms. Angela Costello, Regulatory Analyst

EfficiencyOne

Mr. James Gogan

Ms. Lucia Westin-Eastaugh

Industrial Group

Ms. Nancy G. Rubin, K.C., Counsel

Ms. Brianne Rudderham, Counsel

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(MEUNS)**

Mr. James MacDuff, Counsel

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Mr. Austen Hughes

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Mr. Daniel Roscoe, P.Eng.

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Halifax, Nova Scotia

--- Upon resuming at 1:31 p.m.

THE CHAIR: Okay. Welcome back to the public session. We're going to begin the examination of the Board counsel witness panels beginning with Doane Grant Thornton.

I see Ms. Brown and Mr. Griffiths on the screen. Are you able to hear me?

I don't think they can.

(SHORT PAUSE)

MR. MAHODY: Thank you, Mr. Chair.

Board counsel presents Angie Brown and Barry Griffiths from Doane Grant Thornton and asks that they be affirmed.

1 ANGIE BROWN, Solemnly Affirmed:

2 BARRY GRIFFITHS, Solemnly Affirmed:

3 EXAMINATION ON QUALIFICATIONS BY MR. MAHODY

4 Q. Ms. Brown and Mr. Griffiths, can
5 you confirm that you filed evidence in this matter that
6 has been marked as Exhibit N-33?

7 A. (Brown) Yes.

8 Q. And that you've submitted CVs
9 outlining your professional qualifications and experience
10 and those CVs have been marked as Exhibit N-42?

11 A. (Brown) Yes.

12 A. (Griffiths) Yes.

13 Q. Could I have each of you, please,
14 provide the Board with a brief outline of your
15 professional qualifications and experience?

16 A. (Brown) I'm a Chartered
17 Professional Accountant and a certified internal auditor.
18 I've been working with Doane Grant Thornton for about 17
19 years full-time, 19 years in total if you include my work

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1 terms. And there's a brief synopsis of my background and
2 expertise on the screen in front of us.

3 **A.** (Griffiths) So Barry Griffiths.
4 I've been working with the firm since 2008. Since that
5 time, I've been providing consulting services to utility
6 regulators. My expertise is also on the page right now
7 with various expert reports filed throughout the years
8 with different regulators throughout Atlantic Canada.

9 **Q.** And in the appearances that are
10 noted on each of your Statement of Qualifications and
11 Experience, on each of those occasions was your evidence
12 accepted as expert evidence in those appearances?

13 **A.** (Griffiths) Yes, it was.

14 **A.** (Brown) Yes.

15 **MR. MAHODY:** Mr. Chair, I would ask
16 that Ms. Brown and Mr. Griffiths each be accepted as an
17 expert qualified to give opinion evidence regarding
18 utility revenue requirement, utility OM&G and regulatory
19 amortization and taxes.

1 **THE CHAIR:** Any questions on
2 qualifications or objections?

3 Okay. They're so qualified, Mr.
4 Mahody.

5 **MR. MAHODY:** Thank you.

6 **DIRECT EXAMINATION BY MR. MAHODY**

7 **Q.** Ms. Brown and Mr. Griffiths, are
8 there any corrections required to your report as Exhibit
9 N-33?

10 **A.** (Brown) No.

11 **Q.** Are the facts on which your
12 opinion based true and accurate, to the best of your
13 information and belief?

14 **A.** (Brown) Yes.

15 **A.** (Griffiths) Yes.

16 **Q.** And are the opinions your own?

17 **A.** (Brown) Yes.

18 **A.** (Griffiths) Yes.

19 **MR. MAHODY:** Thank you.

1 Mr. Chair, the Doane Grant Thornton
2 panel is now available for cross-examination.

3 **THE CHAIR:** Did anyone have questions
4 for these witnesses other than the Board Panel?

5 Mr. Deveau?

6

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1 QUESTIONS FROM MEMBER DEVEAU

2 Q. Good morning, panel.

3 A. (Griffiths) Good morning.

4 Q. How's the weather in St. John's
5 this morning -- or this afternoon?6 A. (Griffiths) Wet and cold, as
7 usual.8 Q. Usually it's rain, drizzle and
9 fog, isn't it? Isn't that the --

10 A. (Brown) Yes.

11 Q. Okay. I just have a few
12 questions for you.13 First of all, I'll ask you some
14 questions about your review of operating, maintenance and
15 general expenses cost. It's a fairly general question.16 MEMBER DEVEAU: Jeff, could you bring
17 up N-33, and it's -- I'm always one off here. I think
18 it's PDF page 6. Yeah.

19 So could you blow up that Procedures

1 2.2?

2 BY MEMBER DEVEAU:

3 Q. So -- or perhaps -- before we go
4 there, actually, go to PDF page 3 first. And so at line 8
5 there it says, "Our review was carried out in accordance
6 with the following Terms of Reference".

7 And the second point there said:

8 Review NSPI's operating, maintenance and
9 general costs (OM&G), including labour,
10 materials, contracts, pension costs,
11 insurance, membership dues, subscription
12 costs...

13
14 I'm getting a sound probably from your
15 side. Is there something rubbing against a microphone
16 there? No? Okay.

17 Can you hear me?

18 A. (Griffiths) Yes.

19 A. (Brown) I just changed to a
20 different device. Is that better?

21 Q. Okay. Yes. Yeah, it sounded
22 like it was rubbing against something.

1 Okay. So review of NSPI's OM&G costs:

2 ...including labour, materials, contracts,
3 pension costs, insurance, membership dues,
4 subscription costs, office supplies, travel
5 and meals expense.
6

7 And then we'll go to the next page,

8 2.2 -- or actually it's a few pages down. Right there,

9 2.2. So you say there:

10 Our procedures with respect to Nova Scotia
11 Power's revenue requirement calculations
12 were focussed on the assessment of the
13 reasonableness and accuracy of the
14 calculation, the reasonableness of the
15 underlying assumptions including support for
16 those assumptions, and the internal
17 consistency between financial schedules
18 included in the September 2025 filing. In
19 particular, the procedures we performed
20 included the following: Recalculated
21 revenue requirement to determine the
22 mathematical accuracy of the financial
23 schedules; Reviewed Nova Scotia Power's
24 forecast methodology for components of the
25 revenue requirement calculation including
26 expense categories; and Reviewed the
27 September 18, 2025 GRA filing for internal
28 consistency (revenue requirement components
29 including operating expenses).
30

31 [1:40:10] So I had a couple of questions on that
32 scope. In terms of the Section 2.2, it says -- in the

1 second line, line 18, it said you reviewed the
2 reasonableness of the underly assumptions including the
3 support for those assumptions. But when we're talking
4 OM&G expenses part of the Application, what do you mean by
5 you looked at the reasonableness of the underlying
6 assumptions?

7 What did you mean by that? What
8 assumptions are you referring to?

9 A. (Brown) So essentially, what we
10 did is we took the model that would have been used or the
11 calculations that would have been included in the General
12 Rate Application and, for areas where that calculation was
13 based on a particular assumption, say the inflation rate
14 or the details from the Conference Board Canada materials.

15 We did check those assumptions to make
16 sure that they were well supported by that underlying
17 evidence. So, you know, there might be rounding errors or
18 some difference or discrepancy in that regard, but we were
19 checking each component of the calculation to ensure it

1 | tied to what the underlying support said.

2 | **Q.** Okay. And when you said the
3 | second bullet there, "Reviewed Nova Scotia Power's
4 | forecast methodology for components of the revenue
5 | requirement calculation including expense categories",
6 | what did you mean by that? Reviewed their forecast
7 | methodology for components of the revenue requirement?
8 | Again, especially -- in particular with respect to OM&G
9 | costs.

10 | **A.** (Brown) So their overall forecast
11 | methodology is a bottom-up budgeting approach. So we did
12 | a review to make sure that that was consistent in the
13 | actual calculation.

14 | So when they described that approach,
15 | that is what we observed. We were looking for those
16 | calculations to be performed in accordance with the
17 | underlying supporting information and not just a prior
18 | year times an increase, so to make sure that those steps
19 | in the methodology were calculated as described by Nova

1 Scotia Power.

2 Q. Okay. And is that sort of -- is
3 that included in what you mean by the third bullet there,
4 "reviewing the filing for internal consistency"?

5 A. (Brown) Yeah. So throughout the
6 Application, there would be several other supporting
7 schedules, so we were looking throughout the entire
8 Application to ensure that it was all internally
9 consistent. So if they were talking about, you know,
10 labour costs as an example in one area of the Application,
11 that that information carried throughout the Application
12 and was accurately reflected in all tables.

13 Q. Okay. So in terms of the
14 forecast methodology, you checked that -- I don't want to
15 put words in your mouth -- but they weren't just applying
16 just sort of percentages across the Board or -- you were
17 actually asking them their methodology, as you mentioned,
18 they mentioned bottom-up -- you were looking at their
19 methodology and looking at whether the resulting requested

1 costs were reasonable or consistent.

2 A. (Brown) Yes, that's correct. At
3 least consistent with their description of their
4 methodology and the underlying assumptions.

5 Q. Okay. So in terms of those
6 assumptions, you didn't conduct an organizational review
7 or any exercise like that, did you?

8 A. (Brown) No, we wouldn't have
9 independently verified a particular assumption. So if
10 Nova Scotia Power put forth their own expert evidence or
11 their own assessment of what the full-time equivalent
12 might be for a particular department, we would have
13 accepted that information as being factual and ensured
14 that it was calculated in the revenue requirement in
15 accordance with that information.

16 Q. Okay. So if they told you in a
17 particular department they needed 15 more people, provided
18 they had indicated that and it was not inconsistent with
19 something else they had asked for somewhere else, you're

1 prepared to accept their assumption as fact.

2 A. (Brown) Yes, we were focused on
3 recalculating and the methodology, not just the
4 mathematical recalculation. We weren't looking for the
5 prudence, whether or not there should have been 15 people
6 added to that department.

7 Q. Okay. So you didn't do an
8 analysis of whether there was a more efficient way to
9 deliver the same service or the same -- yeah, the same
10 service or the same operation for a more efficient cost.

11 A. (Brown) That's correct. We
12 wouldn't have looked for efficiency savings.

13 Q. Okay. And didn't look at the
14 reasonableness of the costs from the perspective of
15 delivering on strategic or organizational goals.

16 A. (Brown) No, we wouldn't have
17 undertaken that analysis.

18 Q. Or the delivery of performance
19 metrics that may apply to them.

1 **A.** (Brown) No, that's correct.

2 **Q.** Okay. So let's go to the last
3 part of the operating and maintenance expenses, PDF page
4 41. In the conclusion.

5 So there, line 22:

6 We have reviewed the operating expenses
7 included in Nova Scotia Power's ['24]
8 actuals, ['24] Compliance, ['25] Budget,
9 ['26] Forecast, and ['27] Forecast. Our
10 procedures included performing analytical
11 procedures with respect to financial
12 information in the Company's records,
13 investigating variances, and reviewing the
14 methodology and assumptions used in the OM&G
15 forecast for reasonableness. We also
16 reviewed the benchmarking study against the
17 Company's peers, as completed by
18 ScottMadden.

19
20 So in terms of that, that sentence or
21 couple of sentences there, nothing any different from what
22 you've previously indicated just now to me in my
23 questions?

24 **A.** (Brown) No, no differences.

25 **Q.** Okay. And then you outlined the
26 various variances there. So and they were set out in your

1 report.

2 And then I'll go to the very last
3 line, line 31:

4 Based on our review, nothing has come to our
5 attention to indicate ... the ['26] and
6 ['27] Forecast for operating expenses are
7 unreasonable on an overall basis.

8
9 So again, in the context of the
10 questions I've asked you, can you just elaborate on what
11 you mean by that?

12 A. (Brown) Sure. So what we meant
13 by that sentence was that we had reviewed all the
14 information that was filed as part of the evidence,
15 including Nova Scotia Power's responses to our
16 interrogatories, and we found nothing to be inconsistent
17 throughout the information and what was included in the
18 revenue requirement calculations.

19 Q. Okay. We'll move on to the EIFEL
20 deferral. Do you know what I'm speaking about?

21 A. (Brown) Yes.

22 Q. So just a couple of questions. I

1 wasn't sure -- the Bill was enacted, but I just want to
2 confirm if you know -- I don't think we knew exactly.
3 They're going to provide us with an undertaking. But has
4 that -- from what I understand, the -- it's a new tax rule
5 coming into effect that will limit the amount of those
6 types of expenses you can claim; correct?

7 **A.** (Brown) Yes, that's correct.

8 **Q.** So the Bill has been enacted, but
9 am I right that it hasn't been passed yet? It's not in
10 effect? It hasn't been in effect for any taxation year?

11 **A.** (Griffiths) My understanding --
12 we're not tax experts, but my understanding would be that
13 it is effective, but the exemption that Nova Scotia Power
14 is speaking of has not been finalized.

15 **A.** (Brown) So essentially, the
16 information has been announced. The legislation which
17 would guide how you adopt that change has not been
18 produced. So you're in an interim period between a change
19 being announced but the guidance on how you can implement

1 | that, which is why I believe Nova Scotia Power hasn't been
2 | able to provide a fulsome answer to that question.

3 | Q. So are companies expected to
4 | comply with it now, or -- because it's already been in
5 | effect, I think, for -- well, it came into effect in '24,
6 | but would companies have been expected to apply that
7 | limitation in '24 and again in '25?

8 | [1:50:00] A. (Brown) Yes, my understanding
9 | would be that that particular requirement is retroactively
10 | being applied. So the company would be required to comply
11 | with it for a period even prior to it being announced.

12 | It's just the issue around how you
13 | actually do that is uncertain in this interim period until
14 | the legislation is completely disclosed and the
15 | information on how you would apply those regulations are
16 | transparently discussed with the public.

17 | Q. Okay. So those -- so that's a
18 | limitation itself.

19 | Now, to -- above that, CRA or

1 Department of Finance or whoever issues these updates, and
2 we're going to get a copy of that, on August 15th -- it's
3 either the 15th or 25th, August of 2025, issued an update
4 that there is -- there will be an exemption for regulated
5 utilities. And then I think Mr. Flemming indicated that
6 it was also -- that intention was also indicated --
7 confirmed in the fall economic outlook that came out
8 before Christmas. So what -- for people who practise in
9 the field, how are any -- how is any company to deal with
10 that sort of situation where CRA's telling you you're
11 going to get an exemption but it's not been passed yet,
12 or...?

13 A. (Brown) Yes.

14 Q. I'm just looking -- because
15 they're asking for a deferral, so I'm just looking at the
16 reasonableness of whether that -- whether or not that
17 limitation ---

18 A. (Brown) So I would share with
19 you, and I appreciate that this sounds a little bit odd

1 based on the way the information is being disclosed, but
2 it's not uncommon that a tax change would be announced and
3 reconfirmed in an economic update by the federal
4 government and then the companies themselves to not have
5 clear guidance on what that particular line in an economic
6 update means.

7 So when that happens, what the
8 companies typically do is they would take their best
9 estimate of what that change means for them and they would
10 account for it on that basis until such time they have
11 other information that would suggest that's not the
12 appropriate treatment.

13 So in this instance, I believe that
14 Nova Scotia Power requesting the deferral is because
15 that's the best information they have at this point in
16 time, and should further guidance be provided in 2026 that
17 changes that treatment, they would deal with that at that
18 point in time. But for right now, the assumption is that
19 regulated utilities are exempt.

1 That has been confirmed twice as
2 you've described it, in August and again in December of
3 2025, and that's the best information that the company
4 would have at this point in time.

5 Q. Okay. So that's why they hire
6 people like you to deal with CRA, I suppose.

7 A. (Brown) Yeah, to interpret it in
8 the interim period and then to defend your position if you
9 didn't get that right when you interpreted it.

10 Q. Okay. Next we'll look at your --
11 we'll look at your report, N-33, and it's about the Part
12 VI taxes, PDF 46. Right at the bottom of the page.

13 So there, talking about Part VI taxes,
14 it says:

15 We also noted the inclusion of Part VI.I
16 taxes as a deduction to arrive at taxable
17 income in Part VI taxes as an increase to
18 arrive at current income tax expense before
19 adjustments. We requested detail from the
20 company on why Part VI taxes would be
21 included in regulated income taxes when
22 directed by the Board in the GRA decision to
23 exclude them.

1 And when you referred to the GRA
2 decision there, you meant the 2022-2024 decision ---

3 **A.** (Griffiths) Yes.

4 **Q.** --- where the Board made a
5 direction there to exclude them?

6 **A.** (Griffiths) Yeah.

7 **Q.** And actually, perhaps you said it
8 there, but let's go right to the source.

9 It would be -- the information request
10 there is in Exhibit N-23, IR-63. You basically said it
11 again in your report, but I just want to go directly to
12 the source.

13 So you asked them -- this is a Grant
14 Thornton information request from Nova Scotia Power:

15 Why are Part VI.I tax deductions included in
16 regulated income taxes when directed by the
17 Board in GRA decision to exclude them?

18
19 And they said that the deductions and
20 taxes in the '25 bridge year and '26-27 test years:

21 ...relate to Nova Scotia Power's preferred
22 share dividends and do not relate to Part VI

1 tax deductions from Emera, which were
2 specifically directed by the Board in the
3 GRA decision to be excluded.
4

5 And my question to you is, were you
6 satisfied with that answer? I'm not -- didn't quite get a
7 -- I didn't quite get from your report whether you were
8 satisfied with that answer or not. Are you satisfied with
9 that answer?

10 A. (Brown) So I guess if the process
11 allowed for a follow-up question, I likely would have
12 asked the utility to produce the support. It appears to
13 me that maybe there was something mislabelled because
14 their table certainly did reference Part VI tax. Now,
15 their response does clarify that it is, in fact, not Part
16 VI tax.

17 So if their response means there was
18 an issue with the labelling, then I certainly would accept
19 that response as being accurate, but you may wish to
20 review their undertaking that they've agreed to provide to
21 ensure that, in fact, it is not Part VI tax.

1 If the undertaking would suggest that
2 it is Part VI tax that's being included, then there ought
3 to be an adjustment to the calculation.

4 **Q.** Yeah. We've asked in Undertaking
5 U-16 why the preferred share dividend amounts can't be
6 excluded from regulated financial statements.

7 Okay. So we'll follow up on that.
8 Thank you.

9 And then just the last question is
10 just a general question. You're aware of the -- you've
11 mentioned in your report about the CRA tax litigation
12 that's going on with them and seems to have ---

13 **A.** (Griffiths) Yes.

14 **Q.** --- gone on for a long time. And
15 it may still be going on for a little longer.

16 Just from your experience, is that
17 timespan consistent with the way these things work their
18 way through Tax Court of Canada, in terms of length?

19 **A.** (Brown) Yes. I appreciate that

1 | it's been ongoing for quite some time. I will say that
2 | that is not uncommon. We do have other clients that would
3 | have matters before that process that take many years to
4 | work down through, and it is extremely difficult to
5 | predict when that matter might actually be called.

6 | It takes a tremendous amount of time
7 | to even get a date for when your issue's going to be
8 | reviewed.

9 | Q. Okay. And in terms of when
10 | certain years are decided, that would normally -- if the
11 | circumstances aren't quite the same or very close, would
12 | it be common for a similar result to happen in the -- for
13 | other years as well and for other appeals?

14 | A. (Brown) Yes, that's right.

15 | Q. Okay. So once the first one's
16 | resolved, it should resolve itself out going forward.

17 | A. (Brown) Yes, that's correct.

18 | Q. Okay. Thank you very much.

19 | THE CHAIR: So Mr. Goodine, if we

1 | could scroll back up Exhibit N-33, please, and go to PDF
2 | page 10.
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QUESTIONS FROM THE CHAIR

1
2 Q. Okay. As I understand it, in
3 this part of the report you're talking about the review of
4 operation, maintenance, and general costs and there's a
5 section here that talks about forecasting uncertainties.
6 And you outline the methods the company uses to decrease
7 uncertainty associated with multiyear forecasts.

8 [2:00:00] Just looking at the multiple levels of
9 review, you say:

10 This is considered an inherent part of Nova
11 Scotia Power's process for preparing General
12 Rate Application forecasts. As part of this
13 process, department leaders must justify the
14 requirements for their operating budget,
15 required sensitivity analysis and
16 alternative approaches to delivering their
17 required level of service to customers as
18 discussed and, if determined to be required,
19 adjustments are made to OM&G budgets to
20 provide customers with improved value.

21
22 My question is, did you review any of
23 the noted sensitivity analysis or alternative approach
24 discussion documents?

25 A. (Brown) No. So Nova Scotia Power

1 | did not include the alternative approaches as part of the
2 | information that was submitted with the General Rate
3 | Application. I am aware that they would have performed
4 | the sensitivity analysis, but the only information that's
5 | been presented in response to our IRs or in the
6 | Application itself is the final position of the utility.

7 | **Q.** Thank you very much.

8 | **THE CHAIR:** Anything arising from
9 | Board Panel questions?

10 | Consumer Advocate?

11 | Small Business Advocate?

12 | Industrial Group?

13 | **MS. RUBIN:** No questions.

14 | **THE CHAIR:** Municipal Electric
15 | Utilities?

16 | **MR. MacDUFF:** No questions.

17 | **THE CHAIR:** Department of Energy?

18 | **MR. BOYLE:** No questions.

19 | Thank you, Mr. Chair.

1 **THE CHAIR:** Port Hawkesbury Paper?

2 **MR. MacDOUGALL:** No questions, Mr.

3 Chair.

4 **THE CHAIR:** Did I miss anyone other
5 than Nova Scotia Power?

6 Nova Scotia Power?

7 **MR. CLARKE:** No questions.

8 **THE CHAIR:** Ms. Brown, Mr. Griffiths,
9 thank you very much for your participation in this
10 proceeding, your report, and your testimony today.
11 Appreciate it.

12 **MS. BROWN:** Thank you.

13 **MR. GRIFFITHS:** Thank you, Mr. Chair.

14 **MS. BROWN:** Take care.

15 **THE CHAIR:** Okay. Mr. Mahody?

16 **MR. MAHODY:** Thank you, Mr. Chair.

17 Board counsel would next call Dustin
18 Madsen of Emrydia. I understand that it may take him a
19 moment just to log on. There we go.

1 Good afternoon -- good morning to you,
2 Mr. Madsen.

3 MR. MADSEN: Good morning. Can you
4 hear me?

5 MR. MAHODY: I can hear you now.

6 Mr. Chair, could I ask that Mr. Madsen
7 please be affirmed?

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1 DUSTIN MADSEN, Solemnly Affirmed:

2 EXAMINATION ON QUALIFICATIONS BY MR. MAHODY

3 Q. Mr. Madsen, could we begin by
4 confirming that you filed evidence in this matter that's
5 been marked as Exhibit N-34?

6 A. Confirmed.

7 Q. And as part of your pre-filed
8 testimony you've included DMM-1, which has been marked as
9 Exhibit N-(i), which presents a detailed history of your
10 professional qualifications and experience?

11 A. Yes, it is.

12 Q. Could you please provide the
13 Board, Mr. Madsen, with a brief outline of your
14 professional qualifications and experience?

15 A. Certainly. I am the President of
16 Emrydia Consulting Corporation. I am a Chartered
17 Professional Accountant and Chartered Accountant
18 registered in Alberta, as well as a U.S. CPA. I hold this
19 Certified Depreciation Professional designation with the

INTERNATIONAL REPORTING INC.

CERTIFIED COURT REPORTERS

1 Society of Depreciation Professionals, and I am the
2 current president of the Society. I'm also a certified
3 rate of return analyst with the Society of Utility
4 Regulatory Financial Analysts. I received my Bachelor of
5 Commerce at the University of Saskatchewan with great
6 distinction.

7 Prior to my consulting career, I was a
8 senior auditor with Deloitte. Later I worked in many
9 capacities at FortisAlberta, including simultaneously as
10 the Manager of Budgets and Forecasting, Manager of
11 Regulatory, and Manager of Tax, among other roles. Later
12 I consulted for various entities, including AltaLink, a
13 regulated entity acquired by Berkshire Hathaway Energy.

14 All of my consulting roles were in a
15 regulatory capacity, and I prepared, filed, and defended
16 entire applications, including general rate applications,
17 cost of capital applications, and major deferral account
18 applications seeking a billion in cost recovery.

19 Following those roles, I had a brief

1 consulting engagement with Berkshire Hathaway Energy. In
2 that capacity I assisted the targeted acquisition efforts,
3 including preparation of a comprehensive evaluation model
4 to support acquisitions of regulated utilities in the
5 industry. I continue to have clients that are regulators,
6 staff, intervenors at utilities.

7 Finally, I have a passion for
8 teaching, and I have taught accounting courses, regulatory
9 finance courses, and present frequently at industry
10 conferences, including now it seems to be like on an
11 annual basis, I suppose, for the Society of Depreciation
12 Professionals.

13 I'm a former experienced facilitator
14 with the Chartered Accountant School of Business,
15 represented on regulatory issues before the Canadian
16 Institute of Chartered Accountants, and was a former
17 teacher with IA Seminars.

18 Q. Mr. Madsen, in your Statement of
19 Qualifications that has been filed in this matter, have

1 | you outlined there over approximately seven or eight pages
2 | a listing of your various appearances before regulatory
3 | bodies in North America?

4 | **A.** Yes, I did.

5 | **Q.** And have you been accepted as an
6 | expert in the times in which you have appeared?

7 | **A.** Yes, I have testified and been
8 | qualified in virtually every major regulatory or rate
9 | sitting issue there is where I am qualified to testify. I
10 | have testified before regulators in both Canada and the
11 | United States.

12 | In Canada I have testified numerous
13 | times before the Alberta Utilities Commission, New
14 | Brunswick Energy and Utilities Board, and the Northwest
15 | Territories Public Utilities Board. I've also testified
16 | before the Manitoba Public Utilities Board, the Ontario
17 | Energy Board, and I'm scheduled to testify before the
18 | Quebec Regis in May.

19 | I have also testified before U.S.

1 regulators, including those in the States of Arizona on
2 numerous occasions, Mississippi on numerous occasions, New
3 York on numerous occasions, as well as North Carolina,
4 Ohio, South Carolina, and later this month Maryland.

5 MR. MAHODY: Mr. Chair, I would
6 request that Mr. Madsen be accepted as an expert qualified
7 to give opinion evidence regarding depreciation and
8 securitization.

9 THE CHAIR: Any questions on
10 qualifications or objections?

11 He's so qualified, Mr. Mahody.

12 MR. MAHODY: Thank you.

13 DIRECT EXAMINATION BY MR. MAHODY

14 Q. Mr. Madsen, are there any
15 corrections required to your report that's been filed in
16 this matter?

17 A. None other than spelling and
18 grammar, and won't belabour the Board with those.

19 Q. Are the facts on which your

1 | opinion is based true and accurate, to the best of your
2 | information and belief?

3 | **A.** They are.

4 | **Q.** And are the opinions stated in
5 | your report your own?

6 | **A.** They are.

7 | **MR. MAHODY:** Mr. Chair, Mr. Madsen is
8 | available for questioning.

9 | **THE CHAIR:** I understand there may be
10 | some Intervenor questions for Mr. Madsen so I will go
11 | around.

12 | Mr. Clarke, should I just assume you'd
13 | prefer me to call on you last?

14 | **MR. CLARKE:** Ms. Power's going to be
15 | asking questions, and she'll go first.

16 | **THE CHAIR:** Okay. Very good.

17 | Ms. Power?

18 | **(SHORT PAUSE)**

19 | **MS. POWER:** Thank you, Mr. Chair.

CROSS-EXAMINATION BY MS. POWER

Q. Good morning, Mr. Madsen. I'm Jenn Power, counsel to Nova Scotia Power, and I'll be fairly brief today.

Your evidence is marked as Exhibit N-34, and there are 121 pages here in your written evidence. Is that the complete record of your written evidence?

A. There are also exhibits attached to the evidence, but yes this is the complete record of my written evidence.

Q. Thank you.

I want to go to -- staying in Exhibit N-34, PDF page 45, line 10, please. And there, Mr. Madsen, when asked whether ALG and ELG calculation methods are both acceptable procedures to use to recognize depreciation expense you state:

Yes. Both ELG and ALG are used in North America and are also commonly employed and accepted by regulators in Canada.

Is that right?

1 **A.** That is correct.

2 **MS. POWER:** And just moving to the
3 next page, please, Mr. Goodine, page 46 beginning at line
4 3.

5 **BY MS. POWER:**

6 **Q.** When asked about the pros and
7 cons of ALG and ELG procedures you state:

8 As discussed earlier it is impossible for
9 any depreciation expert to conclude that one
10 depreciation procedure will, with certainty,
11 provide for a better and more accurate
12 recovery of depreciation expense over the
13 actual life of the assets.

14 Correct?

15 **A.** That is correct.

16 **Q.** Thank you.

17
18 [2:09:50] Now, I'd like to jump back to PDF page
19 21, please, and I'm looking at the second paragraph, lines
20 8 to 13, where you were asked to please confirm that
21 altering the depreciation procedure does not alter the
22 total amount of depreciation that is recovered over the
23 full life of the assets, and you state:

1 Confirmed. Altering the amount of
2 depreciation recovered by changing the
3 depreciation procedure does not alter the
4 total amount of depreciation that should be
5 recovered over the life of the assets. This
6 is why it is important to set the
7 depreciation rate at a level that best
8 reflects the actual use of the assets over
9 their lives.

10
11 And my question for you, Mr. Madsen,
12 is that when you gave that answer you were speaking
13 strictly about book depreciation; correct?

14 A. That is correct. The amount of
15 depreciation recovered over time -- well, let me just back
16 up. Under ELG or ALG you'll have a different calculated
17 book depreciation amount. However, that will differ from
18 just at a point in time. The total amount of book or
19 calculated depreciation recovered over the entire life of
20 the assets under either ELG or ALG procedure will be the
21 same.

22 Q. Understood, Mr. Madsen. And so
23 that statement here about no new change in the amount of
24 depreciation expense, that would not include the total

1 revenue requirement paid by customers?

2 **A.** This is just speaking to the non-
3 depreciation expense. That is correct.

4 **Q.** And Mr. Madsen, what does
5 lowering depreciation expense do to the revenue
6 requirement of a utility?

7 **A.** Lowering depreciation expense
8 will reduce the amount of depreciation not covered in
9 rates, which will increase the amount of rate base, which
10 will increase return, which will also potentially have
11 impacts on income taxes, which are somewhat varied,
12 because depreciation is a tax addback. So your income
13 taxes would likely be higher or lower under the ELG versus
14 ALG procedures. Those are the bigger and broader impacts,
15 I suppose.

16 **Q.** Thank you, Mr. Madsen. So the
17 impact includes increased rate base and, I assume,
18 financing expense as well?

19 **A.** That's correct. So in order to

1 support the rate base that you have, if you're collecting
2 less of a rate base up front, then you will need to
3 finance that balance with debt equity.

4 Q. Right. And you're being very
5 clear, so excuse me if this is tedious, but depreciation
6 expense is a component of accumulated depreciation, which
7 is a reduction to rate base, right?

8 A. That is correct.

9 Q. So if you lower that depreciation
10 expense, you don't get that reduction in rate base, and if
11 you increase rate base, you increase the return required
12 on rate base, is that right?

13 A. That is correct.

14 Q. Thank you.

15 A. Yes. All else being equal, a
16 lower depreciation expense in the current year will result
17 in a higher rate base in that year than would otherwise
18 occur.

19 Q. Understood. Thank you.

1 So in your evidence, when you told the
2 Board that changing depreciation procedure doesn't change
3 the total depreciation amount recovered, you would not
4 have incorporated the impact on rate base and therefore
5 the impact on future financing cost, is that right?

6 **A.** That is correct. The sole
7 purpose of my testimony is to provide a recommendation to
8 the Board that gets depreciation right. There are going
9 to be impacts, regardless of the depreciation procedure
10 and depreciation model selected, but again, I am focusing
11 first and foremost on ensuring that what I'm recommending
12 is technically accurate.

13 **Q.** So you said technically accurate,
14 but your evidence that I walked you through earlier said
15 that it would be impossible to decide which method would
16 actually produce the most accurate result?

17 **A.** It's impossible to predict or
18 estimate that over the entire lives of the assets, that's
19 correct. However, in my experience, the average life

1 group method, particularly for electric utilities, tends
2 to, not in ever case, but tends to provide a better
3 indication of the useful lives of the assets and recovery
4 of the related costs.

5 Q. And just looping back to where we
6 were, can you just confirm once more that you did not
7 quantify anywhere in your evidence whether switching to
8 the ALG calculation method would increase total financing
9 costs paid by customers?

10 A. I have begun to -- rather, I have
11 done that subsequently. I've done similar analyses in the
12 past. The problem with doing such an analysis is you
13 require a significant number of assumptions. You require
14 assumptions regarding growth; you require assumptions
15 regarding the actual rate of return; you require
16 assumptions regarding income tax impacts, timing of
17 recovery of income taxes; you require various other
18 assumptions around how those lives will change, whether or
19 not there will be future updates to those lives. And

1 | that's just the tip of the iceberg. Trying to forecast
2 | and predict depreciation expense for an asset is probably
3 | -- is very difficult, if not impossible, to do with
4 | accuracy, but trying to forecast a broader level of
5 | cashflows is even more difficult, in my opinion.

6 | Again, I've received a model from
7 | Gannett Fleming and I have taken that model and made
8 | modifications to it to incorporate a more realistic and
9 | reasonable forecast of ELG versus ALG, using Nova Scotia
10 | Power facts. And that would present the Board with one
11 | indication of that analysis, but again, it's just one
12 | indication.

13 | **Q.** All right. And I understand
14 | there's a lot of assumptions that would go into it, but it
15 | is an accounting or financial truth that if you lower the
16 | depreciation expense, you don't get that reduction in rate
17 | base, and if you increase rate base, you increase the
18 | return required on rate base? Isn't that always true?

19 | **A.** It is. However, going forward,

1 | if you add new assets into the account and you have a
2 | growth rate that exceeds the rate of inflation, then
3 | generally speaking, what you're also going to see is an
4 | increase in depreciation expense that exceeds the
5 | increasing return on that incremental difference, largely
6 | into perpetuity.

7 | Q. Okay. Last question, Mr. Madsen.
8 | Should the choice of method selected, both being entirely
9 | reasonable based on your evidence, consider the total cost
10 | for customers, including impact on rate base and overall
11 | financing cost?

12 | A. First and foremost, I recommend
13 | that the Board determine which depreciation procedure and
14 | which lives provide the best recovery of the assets over
15 | their (inaudible due to audio cutting out).

16 | Second, after making that
17 | determination, yes, the Board should consider what those
18 | impacts are, both currently and in the future, to other
19 | components of revenue requirement. That absolutely is

1 something that should be considered by the Board.

2 **Q.** Thank you, Mr. Madsen.

3 **MS. POWER:** Those are all my
4 questions, Mr. Chair.

5 **THE CHAIR:** Thank you.

6 Consumer Advocate?

7 Small Business Advocate?

8 **MS. MacADAM:** No questions.

9 Thank you.

10 **THE CHAIR:** Industrial Group?

11 **MS. RUBIN:** Can we just take a moment?

12 We're just ---

13 **THE CHAIR:** Sure.

14 **MS. RUBIN:** --- crossing out

15 questions.

16 **THE CHAIR:** Yeah, sure.

17 **(SHORT PAUSE)**

18 **MS. RUBIN:** Thank you. No questions.

19 **THE CHAIR:** Municipal Electric

1 Utilities?

2 MR. MacDUFF: No questions, Mr. Chair.

3 THE CHAIR: Nova Scotia Department of

4 Energy?

5 MR. BOYLE: No questions.

6 Thank you, Mr. Chair.

7 THE CHAIR: Port Hawkesbury Paper?

8 MR. MacDOUGALL: No questions, Mr.

9 Chair.

10 THE CHAIR: Anyone I missed?

11 Mr. Murphy?

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QUESTIONS FROM MEMBER MURPHY

Q. Good afternoon, Mr. Madsen.

A. Sorry, good afternoon. I muted myself.

Q. No problem. Just a few questions for you, Mr. Madsen.

MEMBER MURPHY: Jeff, if you could call up Exhibit N-34, PDF page 22?

BY MEMBER MURPHY:

Q. This is your evidence, Mr. Madsen. Somewhere on this page, it's right at line 22, you state:

In event, for the procedure to provide the best estimate of depreciation expense over the life of the assets, the actual retirement pattern of the assets would need to perfectly match the expected retirement pattern assumed in the selected Iowa curve. It is never the case that the actual retirement experience will perfectly match the expected retirements.

My question is, isn't -- doesn't that same statement really apply to the ALG procedure as well

1 and that actual retirement experience will never perfectly
2 match the expected retirements under the ALG procedure?

3 [2:20:11] A. So it does not, Mr. Murphy. And
4 perhaps if we could go to PDF page 75 of my evidence, the
5 same exhibit, just for an illustrative example?

6 Q. Sure.

7 A. Thank you. So you'll here on
8 this curve, this Figure 21, and these squares on the curve
9 are the observed retirement history for this account,
10 which is account 353. The Equal Life Group procedure
11 depreciates the assets in this account based on those
12 squares. It selects the curve based on those squares.
13 And if those squares effectively vary from the curve in
14 any way, make, and shape, or form, then what you're going
15 to have is a significant variation in the actual
16 depreciation expense that is calculated under the Equal
17 Life Group, because it depreciates the assets along this
18 curve by the same amount every year, so -- whereas the
19 Average Life Group procedure takes a more moderate

1 approach. It provides much less weight to the -- no
2 weight to how the actual retirements will fit along this
3 curve, those squares. It will depreciate the assets based
4 on a same rate each year, year after year, regardless of
5 how the depreciation actual retirements unfold.

6 So you'll see in many cases curves
7 where those dots will dip below at one point, they'll go
8 above at another point, and they'll be in line and then
9 they'll keep shifting all over the place.

10 When you select an ELG -- when you use
11 the ELG procedure, it is, again, highly dependent on the
12 mathematical goodness of fit to those actual datapoints.
13 Whenever one of those datapoints varies significantly from
14 that curve, there will be a difference.

15 I agree that that difference also
16 exists under the Average Life Group procedure. It is just
17 less significant because the procedure -- the Average Life
18 Group procedure does not depreciate based on this -- the
19 selected curve.

1 Does that help to answer that specific
2 question a bit?

3 Q. Yeah, I think I understand.

4 Thank you.

5 A. Thank you.

6 Q. Okay. Let's go to page 45 of
7 your evidence.

8 **MEMBER MURPHY:** PDF page 45. Sorry,
9 Jeff.

10 **BY MEMBER MURPHY:**

11 Q. And at the very top of the page,
12 you state:

13 For all these reasons the use of the ELG
14 procedure exacerbates the potential error
15 when simulated age data is relied upon, as
16 the conclusions that are drawn are less
17 likely to be based on the actual history of
18 retirements had they been tracked.

19
20 And so maybe this is the same question
21 I just asked you, but can you tell me why the ALG
22 procedure doesn't exacerbate the potential errors

1 associated with using simulated age data in the same way
2 that the -- that you claim the ELG procedure does?

3 **A.** Certainly. So again, if the
4 simulated age data does not accurately reflect the actual
5 retirement pattern of those assets -- and they wouldn't
6 because the simulated data is a guess, is a best guess.
7 And again, going back to the example we just walked
8 through, it -- the ELG procedure's going to be based off
9 of those specific datapoints that are simulated.

10 If those datapoints are incorrect, the
11 ELG procedure is going accelerate depreciation based on
12 the assumption that those datapoints are correct, and that
13 is where the error comes in. Whereas the Average Life
14 Group, again, does not depreciate based on that curve; it
15 depreciates on the assumption that there will be an
16 average amount of depreciation taken in each year.

17 And that's why when there's a
18 variation from year to year in those datapoints, the
19 Average Life Group procedure tends not to overemphasize or

1 put undue reliance on that variation, particularly if
2 there is a risk that the age data that you're relying upon
3 in this case, the simulated age data, might be incorrect.

4 I know during the hearing, Mr. Murphy,
5 you looked at some examples in other cases and other
6 jurisdictions. I filed some depreciation studies. And I
7 think the big question that comes to mind is, when you
8 look at the experience in other jurisdictions, why is Nova
9 Scotia Power based on its simulated data seeing
10 significantly lower lives than all the other utilities, at
11 least than I have been reviewing, and across many
12 accounts.

13 And you need to ask yourself, and I've
14 asked myself the same question, is there any underlying
15 force of retirement in Nova Scotia Power that is so great
16 that makes it just tough to do business in Nova Scotia for
17 an electric utility, greater forces of retirement that are
18 all negative rather than some that are positive. I can't
19 come up with any, and that leads me to believe that the

1 | simulated retirement data that the company's relying upon
2 | which is informing the ELG estimates is potentially
3 | causing this exacerbated error.

4 | **Q.** I thought there Mr. Wiedmayer's
5 | testimony that he discussed the use of the simulated data
6 | but also noted that he went back to Nova Scotia Power's
7 | staff to sort of confirm that data and that he was
8 | relatively comfortable and they were relatively
9 | comfortable that the data fit what they perceived is what
10 | would be the expected retirements. Do you have any
11 | comment on that?

12 | **A.** Yes, of course.

13 | So what I would understand that they
14 | would have, Mr. Murphy, is data that shows the date the
15 | asset went into place and some general data around when
16 | the assets might have been removed from service, but they
17 | do not have an actual retirement date for any individual
18 | specific asset. That information, the actual physical
19 | date of retirement, is where the guess comes in.

1 So they could say our vintage data has
2 100 poles that were installed in 1976. We know we have
3 100 poles that were installed in 1977. We know that from
4 those two -- or from all vintages there have been 1,000
5 poles retired. What they can't say is, was that a 1976
6 pole, was it a 1977 pole, was it a 1978 pole and which
7 date those poles retired. That is the age data which they
8 do not have and they must guess at.

9 I agree, and I've stated in my report
10 using some simulated data, simulated age data is
11 preferable to not having age data, but the point remains
12 that that simulated data is highly unlikely to represent
13 what would have actually been recorded had the aged
14 retirements -- actual aged retirements been correct.

15 **Q.** But what's your alternative if
16 you don't have the actual age data? Isn't the alternative
17 just to rely on simulated age data?

18 **A.** No. My preference would be to
19 begin tracking age data, build up a large enough database

1 of age data, say 20, 30 years, for longer-life accounts --
2 and I think Nova Scotia Power is moving towards that track
3 -- that level of tracking, and then look at your other
4 data inputs like management information; how long is the
5 asset expected to live, what are some specific factors in
6 Nova Scotia that differ from other jurisdictions that
7 would lead to a higher rate of retirement or greater
8 forces of retirement, those types of factors, as well as
9 pure data.

10 If Nova Scotia is relying on simulated
11 data and another party has -- other parties have age --
12 actual age data, what is the retirement pattern that they
13 are seeing, what are they recommending, and what forces of
14 retirement do they have that are consistent with what we
15 see in Nova Scotia.

16 That's what I would recommend the
17 Board look more closely at rather than relying on the age
18 data. You -- simulated age data, pardon me.

19 You can't completely discount it, and

1 | you shouldn't ignore it, but if it's providing you with a
2 | result that looks highly unusual, then that's why --
3 | that's when you need to take a look at those other factors
4 | that I just described.

5 | Q. Okay. Thank you.

6 | Mr. Madsen, are you aware of any
7 | regulators in Canada or even in the U.S. who've directed a
8 | conversion from the utility using the ELG procedure to ALG
9 | procedure?

10 | A. Yes. Most recently in
11 | Mississippi, the Mississippi Public Service Commission, in
12 | a case that I was involved with, directed a gas utility,
13 | Atlas Energy, to transition from the Equal Life Group
14 | procedure to the Average Life Group procedure for a number
15 | of reasons, including that it provided a better estimate
16 | of the consumption of the value of the benefits over that
17 | period of time and a more reasonable amount of
18 | depreciation expense.

19 | So that was -- I think that decision

1 | came out in November.

2 | Beyond that, I have seen regulators
3 | largely adopt ALG instead of ELG, and I've described some
4 | of those examples in my report. It's less common. It's
5 | quite uncommon to move off of ALG, and most utilities that
6 | -- as I described in my report, the vast majority of
7 | utilities do use the Average Life Group procedure and,
8 | once on it, it's, again, uncommon to move off of it with
9 | that one example I noted, from ELG to ALG.

10 | [2:30:18] **Q.** Okay. Thank you.

11 | **MEMBER MURPHY:** Jeff, can you call up
12 | N-34 at PDF page 73, please? It's Table A.

13 | **BY MEMBER MURPHY:**

14 | **Q.** And I believe we asked -- Mr.
15 | Mahody asked Mr. Wiedmayer for an undertaking to reflect
16 | what your -- what he believes your suggested changes would
17 | have in terms of impact on depreciation expense.

18 | I noticed in your evidence that you
19 | provided some cost numbers comparing what you might have

1 recommended in this table versus what Nova Scotia Power
2 currently uses or has proposed. But if I just look at one
3 example, transmission station equipment on PDF page 81,
4 you said:

5 ...by comparing the ALG remaining life
6 calculation from Gannett Fleming for a 48-
7 R2.5 to a revised ALG
8 remaining...calculation for a 50-R2.5...

9
10 Which is what you recommended. You
11 provided "a reduction in depreciation expense".

12 But when you compared to Nova Scotia
13 Power, you -- it sounded like you compared it to an -- to
14 them using an ALG for remaining life calculation; is that
15 correct?

16 A. (Madsen) That is correct.

17 Q. Can you do the calculation using
18 what they currently use and what they propose, which is
19 the ELG methodology?

20 A. (Madsen) I would like to. The
21 problem is, Mr. Murphy, is I do not have the Nova Scotia

1 Power model that calculates out the amount of depreciation
2 expense for 2026 and 2027, that's why it really comes to a
3 very high level estimation. I have to assume what are the
4 level of additions each month, what are the level of
5 retirements each month over the period of time, and also,
6 what are the level of additions and retirements over the
7 bridge period, which is 2024 and 2025, from the
8 December 31st, 2023 study.

9 With all of those assumptions, I could
10 provide an estimate. It is likely, admittedly, to be
11 incorrect because I would be guessing at what that would
12 have to be.

13 Q. Okay.

14 A. (Madsen) I could provide a range,
15 but it would be like I did here in the comment that I made
16 in relation to this calculation, it becomes a high-level
17 estimating exercise. The level of precision is going to
18 be low, given I do not have that asset here.

19 Q. And the undertaking that was

1 | filed by Mr. Wiedmayer, I think was U-12, that wouldn't
2 | help you with making that -- those calculations?

3 | A. (Madsen) If you bring up that
4 | undertaking, perhaps, I could take a look at it and see.

5 | Q. No, that's -- okay, maybe we
6 | will. Yeah, sure.

7 | A. (Madsen) Sorry.

8 | (SHORT PAUSE)

9 | BY MEMBER MURPHY:

10 | Q. Actually, I don't think we'll
11 | bother calling that up, Mr. Madsen. That's fine.

12 | Maybe you can tell me this, though.
13 | Just in general, if you were to use -- if you knew the
14 | information that you needed to know, I guess in general
15 | would you expect the cost differentials that you noted in
16 | your evidence, if you did the calculations based on the
17 | ELG methodology would you expect those numbers to decrease
18 | or increase?

19 | A. (Madsen) They should generally

1 decrease.

2 **Q.** So in the case of transmission
3 station equipment, where you noted that between the two
4 calculations you did using ALG life calculation for
5 Gannett Fleming's numbers versus your numbers, you had a
6 million dollar reduction, you expect that to be less if
7 you used the ELG Gannett Fleming methodology.

8 **A.** (Madsen) Generally speaking it
9 should be. It will also depend upon the average remaining
10 life in the account. But I'd say, generally speaking, I
11 would expect it to be a slightly lower impact, yes.

12 **Q.** Okay, thank you.

13 **MR. MURPHY:** Jeff, could you call up
14 N-34, PDF page 85, please? No, maybe that's not the page.
15 Just hang on. Maybe go to page 80, PDF page 80. That's
16 not the one either. Just bear with me for a sec. I think
17 it's page -- PDF page 83.

18 **BY MEMBER MURPHY:**

19 **Q.** And I think this is the curve

1 | that I walked through with Mr. Wiedmayer the other day,
2 | and this is for account 355. And Nova Scotia Power is
3 | recommending using the Iowa 45-R1.5 curve, and I think you
4 | were recommending the -- I think it was the R50. Anyway -
5 | --

6 | A. (Madsen) Fifty -- R ---

7 | Q. Fifty R ---

8 | A. (Madsen) Fifty (50)-R2.5.

9 | Q. That's right, yeah. And when I
10 | asked Mr. Wiedmayer about this, he indicated that the
11 | Iowa 50-R2.5 curve was used here, it would be further to
12 | the right than the curve you suggested, or the curve that
13 | Nova Scotia Power suggested, and that would seem to
14 | indicate that the curve you recommended is a worse fit to
15 | that, I guess, simulated data, those squares, than Gannett
16 | Fleming had recommended. I'm just wondering if you have
17 | any comment on that.

18 | A. (Madsen) Yes. So he is correct.

19 | The curve that I recommend would have a worse fit to the

1 retirement data. Again, this is simulated retirement
2 data. And it would not represent the actual retirement
3 data that would be present for Nova Scotia Power had it
4 had that historical information.

5 I think if it's -- it may not be
6 helpful, but if you look at some of the other reports,
7 Mr. Murphy, that I filed, for example Newfoundland Power,
8 and the similar data for this account where there is
9 actual aged data, not simulated age data, you see that
10 there is a very different trend in the aged data relative
11 to what is shown here on a simulated basis.

12 And that is why when I recommended the
13 curve that I did, I recommended a curve with a longer
14 life, which does not fit this aged data as well, because I
15 can't devise a reason why Nova Scotia Power would have
16 retirements for account 355, which is poles and fixtures,
17 which would suggest a life of 40 to 41 years, and I think
18 that's what Mr. Wiedmayer confirmed as well. And when I
19 modelled it, I figure -- I noted that best-fit curve would

1 | be similar along a 41-R1 curve to that data.

2 | A 41-year life for this account would
3 | be well below the range of peers, well below what I have
4 | seen in other jurisdictions. And if I were to simply rely
5 | on the simulated data, again keeping my simulated data,
6 | and run a conclusion, the conclusion that that is the best
7 | curve to select, then I think that would result in a
8 | recommendation that is incorrect, and that's why I did not
9 | recommend it.

10 | Q. Okay. The other curves you
11 | recommended for the other accounts, if I look at them all
12 | in general, they would all tend to fall to the right of
13 | the curves that Gannett Fleming had recommended. So I
14 | guess if I was to ask you the same question about all
15 | those other accounts I would get the same answer; correct?

16 | A. (Madsen) Same answer, sir. Maybe
17 | it would be helpful if we had before us actual retirement
18 | data, and I describe this is in my report. If this curve
19 | that we were looking at was actual retirement data, I'd

1 | probably be asking myself why Gannett Fleming did not
2 | recommend a 41-R1 curve, and I would probably start with
3 | recommending a 41-R1 curve because that would best reflect
4 | the actual retirement data for Nova Scotia Power. We're
5 | not looking at actual retirement data, which is why I need
6 | to assign the weight to the simulated data that I can, and
7 | in my opinion, I would not assign significant weight.

8 | [2:40:19] Now again, if the simulated data was
9 | showing that -- the best guess was showing that for this
10 | account Nova Scotia Power was dead set right in the middle
11 | of its -- the recommended peer range, say somewhere around
12 | 50 years, and management's notes suggested that that was
13 | consistent with their expectations of the life of the
14 | asset, I would likely be again recommending that the
15 | simulated data provided more weight because it is
16 | consistent with the other data that I have reviewed. In
17 | this case, it's just so inconsistent it's hard to assign
18 | significant weight to it.

19 | Q. Okay, thank you.

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(SHORT PAUSE)

MEMBER MURPHY: Those are all my
questions, Mr. Chair.

THE CHAIR: Thank you.

Mr. Deveau?

Mr. Goodine, if we could go to Exhibit
34, page 50, please.

QUESTIONS FROM THE CHAIR

Q. Mr. Madsen, I'm looking at Table 4, which you reproduced from an IR response provided to you by Nova Scotia Power, and it appears to suggest a \$23.3 to \$24.3 million difference between depreciation rates using the ALG procedure and the ELG procedure. But I understand that the numbers that Nova Scotia Power provided to you for the ALG rates did not account for the Settlement Agreement and that, if they did that, the difference between the two would have been more like 40 million to 45 million. That's based on the testimony we heard earlier in the week.

I don't know if you were listening in and heard that testimony?

A. I did.

Q. So I guess two questions. First, do you agree with that sort of general discussion, that the actual impact would be about \$20 million greater?

A. I agree that, based on the

1 | testimony that Nova Scotia Power has presented, that that
2 | would be, mathematically, where the result would likely
3 | lie. I haven't seen the calculations. I have no reason
4 | to believe that the magnitude that Nova Scotia Power is
5 | suggesting would be incorrect.

6 | Q. Okay. And then -- so my next
7 | question was, your discussion down below the table and
8 | into the next question really gets into the notion of
9 | gradualism and your views that changing based on the
10 | results in that table would be consistent with the
11 | principle of gradualism. And I'm wondering, now that the
12 | impact appears to be significantly more, if that alters
13 | your thoughts or comments on the principle of gradualism
14 | as it might apply in the context of this particular case.

15 | A. So it would not. And the main
16 | reason is, is because the assessment of whether a change
17 | in depreciation is gradual and moderate needs to be done
18 | both at an account level and at a total level. And I
19 | noted, and I think, perhaps -- let me just see if I can

1 find it. It might -- that larger quantum, if we turned to
2 page 52, Mr. Chair.

3 Q. Sure. Just ---

4 A. Right at the top of page 52.

5 Thank you.

6 I had a caveat that there be a need --
7 rather, there was a need for a phase-in. So again, I
8 think that the quantum that has now be clarified on the
9 record doesn't alter my opinion that the change would be
10 gradual or moderate. That said, there may be more support
11 for a phase-in of the change over time, over, say, the
12 two-year test period or some other period of time that
13 would be appropriate for the Board.

14 That's, again, optional. When you're
15 changing a depreciation procedure, you're going to have
16 some short-term impact because the depreciation procedures
17 are so significantly different, particularly in a growing
18 utility.

19 So I consider that change to be

1 reasonable and I wouldn't recommend any change in my
2 evidence as a result.

3 Q. Okay. Thank you.

4 THE CHAIR: Mr. Goodine, can you pull
5 up the transcript from January 8th? And go to page 37, PDF
6 37.

7 BY THE CHAIR:

8 Q. Mr. Madsen, in my questions of
9 the Nova Scotia Power panel, I heard a couple of
10 criticisms about the recommendation to switch to the
11 Average Life Group method, one of which is that it would
12 result in an ongoing requirement for customers to pay for
13 assets that are no longer in rate base. And I pulled this
14 up because I thought this was more directly to that
15 particular point, focusing on page 355, line 7, and then
16 on to line 10 on the next page. If you just want to
17 review those.

18 A. Okay. If you could go to the
19 next page, please?

1 Yes, I recall this testimony. Thank
2 you.

3 **Q.** Okay. And so the question is
4 just, you know, what's your take on whether customers
5 would be paying for assets that are no longer in rate base
6 and whether or not that may be inappropriate?

7 **A.** So I disagree. The -- Mr.
8 Wiedmayer is making the statement on the basis that the
9 theoretical amount of depreciation expense calculated
10 under the ELG procedure will actually reflect the actual
11 consumption of the assets over time. Again, that's
12 impossible, on the one side of things. On -- and I
13 suppose if it was accurate, then the answer to the
14 question is, yes, you would have an asset that's still in
15 service that -- sorry, an asset that has been removed that
16 is still being depreciated under the Average Life Group
17 procedure.

18 But if you look at -- and I don't want
19 to take you away from this exhibit, sir, if you're going

1 to -- maybe I'll speak generally, then we can go to it if
2 we need to.

3 There's a figure in my testimony which
4 illustrates how the Equal Life Group procedure continues
5 to have a curve that extends far out, whereas the Average
6 Life Group procedure is essentially a box. And so to Mr.
7 Wiedmayer's point, the opposite is also true.

8 Under the Equal Life Group procedure,
9 there is an increased risk if the assets do not perfectly
10 mirror the expected retirements based on the Iowa curve
11 that you will have a bunch of assets under the Equal Life
12 Group procedure, you'll be collecting depreciation in rates
13 under the Equal Life Group procedure in year 80, in year
14 90 and in year 100, when there are -- that asset has been
15 long since retired. So it swings both ways.

16 And again, that's why it's obviously
17 difficult to perfectly predict the consumption of life and
18 -- I'm sorry. So that's why I disagree with Mr.
19 Wiedmayer's testimony here. It's based on a theoretical

1 assumption, not an actual assumption. And again, it
2 swings both ways, depending on when you look at the full
3 life of the asset.

4 **Q.** You wanted to go to some figures
5 in your evidence, and it might be helpful if you did do
6 that so I could better understand what you're saying.

7 **A.** Certainly. If we go to PDF 58.

8 So Figure 17. This is what I'm
9 indicating by the boxed nature of the Average Life Group
10 procedure. You'll see that -- and if you ignore the
11 securitization element that's in here, what you're seeing
12 is the Average Life Group depreciation procedure is,
13 again, that straight line procedure, and then it just
14 ceases. So by year 65, no additional depreciation is
15 being recovered.

16 [2:49:55] What Mr. Wiedmayer is suggesting is
17 that if you look at around year 25, in year 25, the Equal
18 Life Group procedure would suggest that, if you're
19 following that blue line, that there are assets that are

1 no longer in service. They've been retired. And they are
2 -- again, assuming that the actual retirements mimic what
3 you expect, then this orange line is still above the blue
4 line. That means that it's still depreciating those
5 assets that have been removed.

6 But if you go past year 65, that blue
7 line continues, and what that means is that there are
8 assets that are still being notionally depreciated by year
9 90 and what have you for -- in this example, it would be
10 surprising to expect that you would have a significant
11 amount of assets still in service around year 90,
12 depending upon the nature of those assets and depending on
13 the curve.

14 And that's one of the issues with the
15 Equal Life Group procedure, is it can extend out the life
16 of those assets greatly, well beyond their physical useful
17 lives, and then you're depreciating an asset, so covering
18 costs in rates, when the asset has long since been
19 replaced and retired.

1 That's what I meant to say. it swings
2 both ways, depending whether that orange line is above or
3 below the blue line.

4 **Q.** Okay. Thank you.

5 So the distinguishing features, I
6 guess, between the two methods, as I understand your
7 testimony, under the ELG procedure it would both
8 accelerate depreciation in the early years compared to ALG
9 and then at the other end it potentially draws it out for
10 a longer period, although at a much smaller rate?

11 **A.** That is correct, yes.

12 **Q.** We don't have to pull the
13 transcript up again, but part of the discussion there also
14 suggested that switching methods at this point in time in
15 order to, you discussed part of your testimony, make room
16 for securitization, if I can refer to it that way. The
17 suggestion was that any crossover or any benefit from
18 doing that would be short lived before the crossover
19 occurred and then it would just be higher costs overall.

1 Do you have any comments on that discussion?

2 A. Yes, I do. And I disagree with
3 the statement, and I disagree with the analysis that has
4 been presented, Mr. McGrath. And I don't know if it would
5 be helpful -- because my analysis of the issue is
6 extensive, if it would be helpful for me to walk through
7 that in a detailed manner or just stay at a high-level.
8 Which would you -- what would be best to assist you, sir?

9 Q. I guess I would say both detailed
10 and in a way that I can understand it.

11 A. I'm sure you'll have no issues.

12 So maybe I can kind of summarize some
13 of the points that I have based on my review of the
14 spreadsheet. So I'm going to step back. Gannet Fleming
15 in order to inform that analysis provided the Board with
16 an undertaking, which is a spreadsheet from another
17 utility, and it showed that the crossover point when you
18 add in both return on equity and depreciation it comes a
19 lot sooner, and that was the basis for the statement they

1 made. Is that fair?

2 **Q.** And I was going to go to that
3 exhibit next so we might as well pull it up. If you're
4 going to discuss the point might as well have it in front
5 of us.

6 **THE CHAIR:** So, Mr. Goodine, it's
7 Exhibit 59(i). It's an Excel spreadsheet.

8 **(SHORT PAUSE)**

9 **THE CHAIR:** Mr. Goodine, could you
10 just focus on the two charts in the bottom of the data
11 there.

12 **BY THE CHAIR:**

13 **Q.** So my understanding of what's
14 presented here, Mr. Madsen, on the chart on the left,
15 "Comparison of Rate Base," is the -- and when you take
16 rate base accounts into effect the ALG line, which I
17 believe is the orange line, is always higher than the ELG
18 line, which is the blue line. And then on the other chart
19 I think what that's attempting to show, as I understand

1 | it...

2 | **THE CHAIR:** And maybe, Jeff, if you
3 | could reduce the size just a little bit so we can see the
4 | -- yeah.

5 | **BY THE CHAIR:**

6 | **Q.** As I understood this, it was
7 | supposed to demonstrate that that crossover point from
8 | switching methodologies, you'll see the orange line is
9 | below -- the ALG line is below the ELG line but then
10 | there's this crossover point and moving out into the
11 | future again the ALG line is always on top of the ELG line
12 | and it looks like the gap is even widening the further you
13 | go out into the future.

14 | And so that's sort of what I took away
15 | from this table. So I think you said earlier you had been
16 | looking at this and didn't believe it sort of fit the real
17 | world of things?

18 | **A.** That is correct. So perhaps that
19 | I can do is I can best answer your question both at a

1 | broad level and a specific level focusing in on this
2 | example here.

3 | So the example that was provided, Mr.
4 | McGrath, first off, did not have -- was initially
5 | provided, and I did replicate some of those formulas when
6 | I was reviewing it. One of the deficiencies in the
7 | calculation is the fact that it relies on a calculation
8 | that's not a mid-year calculation. So that will -- it's a
9 | very minor issue, but it will pull up the impact of that
10 | crossover by about roughly a half a year to a year quicker
11 | than it should be. But that's minor.

12 | The more important issues are the fact
13 | that the analysis is not based on Nova Scotia Power
14 | evidence. When I looked at the more detailed spreadsheet
15 | and the USA accounts that were informing the spreadsheet
16 | the main USA accounts are 376.1, 376.3, and I could name
17 | them, there's six accounts, they're all gas utility
18 | accounts. They make up roughly 84 percent of the total
19 | asset base, and those are services, gas mains, and things

1 of that sort. They're not electric utility assets akin to
2 what Nova Scotia Power operates. So it's like comparing
3 apples to oranges. And I couldn't, based on my review,
4 actually identify any accounts in this analysis that were
5 electric utility accounts like a tower conductor or even
6 production plant.

7 The example also assumes a return of 8
8 percent. A return of 8 percent is not reflective of Nova
9 Scotia Power's weighted average cost of capital, which is
10 somewhere just above 6 percent. A higher return in this
11 analysis is going to dramatically -- quite dramatically
12 overstate the revenue requirement related to this
13 difference that you're seeing in the difference on rate
14 base.

15 The starting point of the analysis
16 again is for utilities gross plant in service that is not
17 Nova Scotia Power's. If I were to update that starting
18 point to be Nova Scotia Power's gross plant in service of
19 I think roughly eight point something billion dollars and

1 | then used the growth rate that I've seen for Nova Scotia
2 | Power over the last three years, which has been averaging
3 | roughly 3 percent since close to 2024, the rate of growth
4 | in that cost increases quite significantly. That's
5 | another issue.

6 | The other -- the analysis also ignores
7 | income tax sometimes, which can, in several ways, cause
8 | the ALG procedure to look like it is creating more revenue
9 | than it actually is. Depreciation, when included in
10 | revenue, is a taxable item, and the ELG procedure has a
11 | higher level of depreciation expense.

12 | I apologize. There's a number of
13 | issues. The other issue is the exhibit includes a very,
14 | very low composite depreciation rate, somewhere in the
15 | range of about 2 percent. While I appreciate that might
16 | reflect the gas utility assets that were being studied by
17 | Gannett Fleming in this limited example, the applied-for
18 | depreciation rate for Nova Scotia Power is somewhere
19 | closer to 3.37 percent on a composite basis. So quite a

1 | lot higher than 2 percent. When you use that rate, as
2 | well as the actual applied-for or recalculated average
3 | life group rate, it again materially alters the results of
4 | this analysis by changing the amount of depreciation
5 | expense calculated.

6 | And I'm almost done.

7 | The composite remaining life is also
8 | incorrect in this analysis based on what is the composite
9 | remaining life for Nova Scotia Power. So fundamentally
10 | the analysis is not a Nova Scotia Power focused analysis
11 | and is providing a result that makes -- that is, in my
12 | mind, misleading.

13 | The final point that I would make
14 | before I kind of conclude is that the analysis is out over
15 | to 2050. Whenever I do an analysis that extends beyond
16 | two, to three, to four or five years I do a net present
17 | value calculation. So if you look at it on a -- and
18 | ignoring the net present value with future cash flows it
19 | suggests that based on the two scenarios the ALG procedure

1 | will recover \$20.3 million more in revenues. Ignoring all
2 | of the issues that I just outlined, \$20.3 million more
3 | revenues than the ELG procedure. But on a net present
4 | value basis, using Nova Scotia Power's weighted average
5 | cost of capital it is actually unfavourable to the equal
6 | life group procedure to the amount of \$83.5 million. So
7 | it swings by about \$100 million the other way. And again
8 | if you're looking out into the future at the future
9 | impacts that customers are going to pay then you need to
10 | analyze that scenario on a net present value basis.

11 | [3:00:39] Changing the various variables -- and
12 | again my big caveat would be I did not do one of these
13 | analysis for the reasons I stated in questioning earlier.
14 | It is very difficult to present an analysis like this that
15 | is going to be perfectly accurate and reflect the future.
16 | If you have -- if you hold several assumptions though
17 | true, if you assume a growth rate of 2 percent for Nova
18 | Scotia Power, if you assume a weighted average cost of
19 | capital of about 6.15 percent, around that range, which

1 reflects the applied-for average cost of capital, and if
2 you assume the growth rate -- or sorry, the depreciation
3 rate in this analysis and change the variables to reflect
4 what Nova Scotia Power actually has invested, there is no
5 crossover point between the ALG and ELG procedures in the
6 next -- between now and 2050. There's not.

7 If you increase that growth rate to
8 three percent, which again is more closely reflecting the
9 Nova Scotia growth rate in recent years, there will not be
10 a crossover point for a very long time. I don't know
11 when, but it won't be -- certainly well beyond 2050.

12 Q. Okay. So just my sort of -- my
13 general sense of the argument or the comment that was
14 being made to contradict what you were saying in your
15 report was that when you take the rate base effects into
16 account, rate of return and those other items, along with
17 depreciation, that the ALG method will always, over the
18 long term, produce a higher amount than the ELG.

19 Are you agreeing with that but you're

1 | just saying the magnitude of that difference and the
2 | crossover points are much smaller or much longer because
3 | of all those things you said or are you disagreeing with
4 | that fundamental principle to begin with?

5 | **A.** The total amount of revenue
6 | requirement that is collected under the ALG procedure will
7 | be higher than the total amount of revenue requirement
8 | that is collected under the EFG procedure because you will
9 | have a higher amount of return for the company, yes. I
10 | don't dispute that fact.

11 | I dispute the timing of when that
12 | crossover point would happen, and I dispute the magnitude
13 | of the difference on a -- again, on a net present value
14 | basis.

15 | **Q.** Okay. Thank you.

16 | **THE CHAIR:** I'll just go around to see
17 | if there's anything arising.

18 | Ms. Power?

19 | **MS. POWER:** No, thank you, Mr. Chair.

1 **THE CHAIR:** Consumer Advocate?

2 **MR. ROBERTS:** No, thank you.

3 **THE CHAIR:** Small Business Advocate?

4 **MS. MacADAM:** No questions.

5 Thank you.

6 **THE CHAIR:** Industrial Group?

7 **MS. RUBIN:** No questions.

8 Thank you.

9 **THE CHAIR:** Municipal Electric

10 Utilities?

11 **MR. MacDUFF:** Nothing, Mr. Chair.

12 Thank you.

13 **THE CHAIR:** Department of Energy?

14 **MR. BOYLE:** Nothing.

15 Thank you, Mr. Chair.

16 **THE CHAIR:** Port Hawkesbury Paper?

17 **MR. MacDOUGALL:** No questions, Mr.

18 Chair.

19 **THE CHAIR:** Miss anyone before going

1 back to Mr. Mahody?

2 Mr. Mahody?

3 **MR. MAHODY:** No re-direct, Mr. Chair.

4 Thank you.

5 **THE CHAIR:** Okay. Mr. Madsen, I guess
6 that concludes your testimony. Thank you very much for
7 your report and your participation in this proceeding.

8 **MR. MADSEN:** Thank you.

9 **THE CHAIR:** Take care.

10 **MR. MADSEN:** You, too.

11 **THE CHAIR:** Mr. Mahody?

12 **MR. MAHODY:** Thank you, Mr. Chair.

13 Next up is the Bates White panel, and
14 I believe that Mr. Musco and Ms. Morgan might be available
15 to join us now.

16 Sorry, Mr. Chair. I should have
17 checked with you if that ---

18 **THE CHAIR:** I was just wondering
19 whether it made sense to take a brief break at this point.

1 I'm thinking probably yes.

2 MR. MAHODY: Certainly.

3 THE CHAIR: So five after 3:00. We'll
4 come back at 20 after 3:00.

5 MR. MAHODY: Thank you, Mr. Chair.

6 --- Upon recessing at 3:05 p.m.

7 --- Upon resuming at 3:20 p.m.

8 THE CHAIR: Good afternoon, Ms.
9 Morgan. Can you hear me?

10 MS. MORGAN: Yes, I can.

11 THE CHAIR: Mr. Musco, same to you.
12 Can you hear me?

13 MR. MUSCO: Yeah. Good afternoon, Mr.
14 Chair.

15 THE CHAIR: Good afternoon.

16 MR. MAHODY: Thank you, Mr. Chair.

17 This is the Bates White panel, and I would ask that they
18 please be affirmed.

19

1 KAREN MORGAN, Solemnly Affirmed:

2 VINCENT MUSCO, Solemnly Affirmed:

3 THE CHAIR: Mr. Mahody.

4 EXAMINATION ON QUALIFICATIONS BY MR. MAHODY

5 Q. Ms. Morgan and Mr. Musco, can you
6 confirm that you have filed evidence in this matter that
7 has been marked as Exhibit N-35?

8 A. (Musco) Yes, that's correct.

9 Q. And you have -- can you also
10 confirm that you've submitted your Statement of
11 Qualifications and Experience?

12 Mr. Musco, yours has been marked as
13 Exhibit 53 and Ms. Morgan, yours as Exhibit 57.

14 A. (Morgan) Yes.

15 A. (Musco) Yes, correct.

16 MR. MAHODY: Mr. Chair, Mr. Musco and
17 Ms. Morgan are well known to this Board and to the
18 parties. They've appeared several times as expert
19 witnesses. It's not my intention to review their

1 professional qualifications and experience in detail.

2 I am seeking to have each of them
3 accepted as an expert, qualified to give opinion evidence
4 regarding resource procurement, electricity industry
5 policy, and electricity markets.

6 **THE CHAIR:** Any questions on
7 qualifications, or objections?

8 Okay. Thank you.

9 They're so qualified, Mr. Mahody.

10 **MR. MAHODY:** Thank you.

11 **DIRECT EXAMINATION BY MR. MAHODY**

12 **Q.** Ms. Morgan and Mr. Musco, are
13 there any corrections or amendments required to the
14 evidence that you have filed in this matter?

15 **A.** (Musco) No.

16 **Q.** And is the evidence -- are the
17 opinions expressed in your evidence true and accurate, to
18 the best of your information and belief?

19 **A.** (Musco) Yes.

1 **Q.** And are the opinions your own?

2 **A.** (Musco) Yes.

3 **Q.** Thank you.

4 **MR. MAHODY:** The panel's available for
5 cross-examination, Mr. Chair.

6 **THE CHAIR:** I understood that Nova
7 Scotia Power or the Intervenors did not have questions for
8 Bates White.

9 Okay. So I think it's Mr. Deveau.

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1 QUESTIONS FROM MEMBER DEVEAU

2 Q. Okay. Good afternoon, panel.
3 How's the weather in Washington today?

4 A. (Musco) Sunny and not as cold as
5 St. John's.

6 Q. Not as cold as St. John's?
7 That's probably a good bet.

8 Okay. Thank you for appearing. I
9 just have a couple of questions.

10 And I think you were probably
11 listening during the week so you -- there's a few of these
12 questions you probably know are coming.

13 The first one -- look at Exhibit N-35.
14 And the first one is at -- I think it's PDF page 12.

15 So the first question, and I had asked
16 this to Nova Scotia Power panel as well, at line --
17 starting at line 9 -- or line 8, where you assess the fuel
18 and purchase power component of the Application. And you
19 said at line 9 to 11:

1 We know that NSPI has, in some cases, been
2 unable to provide all requested data due to
3 a cyber security incident that has made that
4 data retrieval impossible.

5
6 So obviously, in Nova Scotia we're
7 well aware of the cyber incident. It still impacts the
8 company now. But I'm just -- you made the comment -- and
9 you would have heard Nova Scotia Power's response, but I'm
10 just wondering from your perspective -- you didn't
11 necessarily express a concern about that, so I'm just
12 wondering if you're satisfied that, based on the data that
13 you were able to receive or the data that you were unable
14 to get from Nova Scotia Power, whether you have any
15 continuing concerns or concerns about your ability to
16 judge their fuel budget, given the amount of the costs and
17 the revenue requirement.

18 **A.** (Musco) Yeah, we don't have any
19 significant concerns stemming from this. We're making
20 this point just to, you know, be transparent about the
21 nature of our review, especially since we've worked on
22 this file in the past and wanted to make clear that this

1 is a difference from prior cases.

2 Primarily where it comes up is in the
3 review of hourly generation data from the fleet. Of
4 course, Nova Scotia Power files and provides, and did in
5 this case, provide monthly generation data across the
6 fleet and across other sources of power, which is very
7 helpful and really allows for a good review of what came
8 out of PLEXOS. Missing, of course, was that hourly
9 granular data.

10 Historically, we -- you know, I don't
11 believe that's historically part of their filing itself.
12 It comes through discovery, usually in response to Bates
13 White. And what we do when we look at that is we look for
14 any anomalous data, any data that would be contrary to our
15 understanding of the capability of the various generations
16 forces. You know, a simple example would be if you saw a
17 unit producing on an hourly basis for a day or two twice
18 its claimed capacity, we would flag that and say well that
19 makes no sense, or that is an absurdity, and we would

1 point that out as evidence of potential concern, either
2 with their assumptions, or perhaps there has been
3 something that changed in the fleet that we're not aware
4 of. That's the -- that's a layer of diligence we
5 typically engage upon.

6 In this case, we couldn't do that.
7 You know, we are just noting here that Nova Scotia Power
8 couldn't provide that backup data. We still are able to
9 look, as I said, at that monthly data, you know, look for
10 anomalous data there as well, look for any concerning
11 issues or any trends, all of which we have pulled out in
12 our report, but -- and that allows us to at least say,
13 well, you know, this data that was provided, this data
14 that comes out of PLEXOS, it's obviously sensitive to some
15 of the changes that are happening in the fleet, and some
16 of the assumptions around the changes in the fleet, but
17 there's -- there was nothing there where we said, you
18 know, "That doesn't look right or that's really
19 concerning."

1 So it's a long way of saying no, we
2 don't have any significant concerns, Mr. Vice Chair, to
3 put, despite that limitation.

4 **Q.** Okay. There's an audit coming.
5 Is that a similar situation not having the hourly data
6 available in an audit situation?

7 **A.** (Musco) It may provide more
8 challenges on the audit side if there -- and I -- and at
9 this point, I am not -- I can't speak to what those
10 limitations are or are not, we're just not at that point
11 yet.

12 **Q.** Right.

13 **A.** (Musco) But you know, when you're
14 talking about ex-post review of the costs themselves and
15 ensuring that, you know, costs, allocation, all of that is
16 as it should be, or you know, looking for evidence of
17 economic prudence and everything else that's inherent in
18 the FAM audit, that is a higher bar, I think, and if there
19 are data limitations, that could provide some challenges

1 over on the audit side.

2 Q. Okay. Well, that's another
3 matter. We'll deal with that in that matter.

4 The next issue is at page 36 of your
5 report. And it may be a different context, but you'll
6 recall probably your -- Bates White was involved, and you
7 would have been involved, and it was several years ago,
8 probably before COVID, but it was the -- there was an
9 instance where the information was hardcoded and it was
10 really difficult to track the information. The Board had
11 made a direction at that time.

12 [3:30:00] But in this particular case, and again
13 I recognise it may be -- it's probably a different
14 context, but starting at line 12 you say:

15 As a result, much of the back and forth, and
16 investigation...normally occurs in a GRA
17 review occurred prior to the filing of the
18 application.

19
20 That would have been by the customer
21 representatives:

22 As a result, many of the electronic (Excel)

1 exhibits contain[ed] hardcoded information
2 which prevents tracking of the BCF amounts
3 and the translation of BCF amounts to
4 proposed rates through the review and
5 assessment of formulas within the filed
6 spreadsheets.
7

8 So just wondering if you could provide
9 further context in terms of your statement that it
10 prevents the tracking of BCF amounts and the translation
11 of BCF amounts to proposed rates. And I was concerned
12 about that statement, so I was just wondering from your
13 perspective if you could indicate if you have any concerns
14 about that or any caveats you would raise in relation to
15 the review of that information.

16 A. (Musco) Sure. And I'm going to
17 turn this to Ms. Morgan for a more complete response. I
18 think generally speaking, though, no, we do not have any
19 concerns on this point. Again, we -- we're trying to
20 explain the context for our review and give that
21 transparency.

22 But Ms. Morgan, perhaps you can

1 | elaborate on this one.

2 | **A.** (Morgan) Sure. What this was
3 | referring to was the fact that certain things were agreed
4 | to which meant certain files that had been provided
5 | previously weren't provided this time, examples the AA/BA
6 | calculation. It was not meant to imply that the format
7 | was at all unexpected or different than had been agreed to
8 | previously, that was fine. And the hardcoding is, is you
9 | know, values of zero or you don't have the calculation,
10 | but at the end of the day, their questions -- they
11 | answered our questions very thoroughly and we had no
12 | issues.

13 | **Q.** Okay. Thank you.

14 | The next reference is page 15 at the
15 | bottom. And so this is in the context of the dated -- the
16 | information about the fuel is somewhat dated. Normally,
17 | we would have a fuel update as well, but I get your
18 | comments that despite that you observe and -- at line 13,
19 | you observed:

1 ...no major changes regarding commodity
2 futures prices that would require an update
3 to the rates, which could potentially
4 negatively impact the nature and status of
5 the Settlement Agreement reached by the
6 parties...

7
8 And by that, I take it to mean that
9 based on the numbers that were given for the forecast BCF
10 you observed no major changes based on the various
11 commodity price forecast. That remains your opinion?

12 **A.** (Musco) Yes, that's correct.

13 **Q.** Okay. I don't have any questions
14 on it, but thank you for your comments about wind and its
15 impact to the forecast. Appreciated that analysis.

16 The final point is at page 31, and
17 that's about Lingan. So -- actually, page 30 and 31, but
18 we'll go to page 31; I think you're probably very familiar
19 with it.

20 So on the prior page, you indicated
21 that -- and we reviewed that during the hearing,
22 basically, going from sustaining capital, it's been -- the

1 unit's, Lingan 2, has been in coal reserve for a few years
2 now, roughly about \$2 million a year in sustaining
3 capital. And you note on page 30 that over the test years
4 in the Application, sustaining capital expenditures
5 increased to 18.4 million in '26, \$2.3 million in '27. We
6 heard at the hearing that those numbers have essentially
7 flipped. That probably we're looking -- Nova Scotia Power
8 is looking at sustaining capital of 18 million, or around
9 there, one year later, in '27.

10 The -- so you indicated at page 31,
11 line 3:

12 NSPI's anticipated sustaining capital of
13 close to \$21 million over the GRA period
14 represents a substantial increase and should
15 be supplemented with additional narrative
16 support by [Nova Scotia Power].
17

18 So they comment on -- commented on
19 that, and we had a discussion about that.

20 I understand -- I realize that there
21 are dynamic circumstances leading to 2030 and oncoming
22 renewables and fast-acting generation, but based on their

1 response, do you have any additional comment in relation
2 to what they provided, or any concerns or comfort that
3 they provided you in their response? Oh, and -- sorry ---

4 A. (Musco) What ---

5 Q. And sorry, I should have
6 mentioned one more thing. In terms of operating costs,
7 there's obviously an increase there, and it's both
8 Lingan 2 and Trenton 5, so not just sustaining costs, but
9 operating costs as well.

10 So, sorry, I'll turn it over to you
11 now.

12 A. (Musco) Sure. No, I appreciate
13 the opportunity to speak to that question. I think -- I
14 mean, I -- you know, we laid out the timeline. I think it
15 was supplemented by Mr. MacIntosh in his testimony.

16 This has been an extended period of
17 time where Lingan 2 was in some limbo, sort of expected to
18 be retired. And I think Mr. MacIntosh talked about how
19 NSPI was attempting to minimize CapEx, you know,

1 | sustaining capital going forward given that status.

2 | We've not reviewed the state of the
3 | unit. We're not -- you know, we couldn't possibly weigh
4 | in on the need for, you know, the sort of cyclical
5 | refurbishments that I think Mr. -- that are inherent in
6 | that larger sustaining capital expectations in 2026-2027.
7 | So we can't go there.

8 | I think conceptually, of course, it
9 | makes sense. You know, that's how generation
10 | refurbishment costs tend to be. They -- you know, peaks
11 | and valleys over time. That's consistent with what we've
12 | seen elsewhere in the NSPI thermal fleet and in other
13 | jurisdictions.

14 | I think the key here is, you know,
15 | this is a substantial amount of CapEx relative to recent
16 | history and so it will be very important for the Board to
17 | be comfortable that that unit is truly needed for capacity
18 | reasons, you know, to meet planning reserve requirements
19 | over some period of time as defined by the Board and

1 | probably in some conjunction with NSPI to figure out what
2 | -- you know, is that resource truly needed.

3 | I know there was a discussion about
4 | the potential for, you know, building quick start, you
5 | know, CT capability and the challenges inherent in that on
6 | a timeframe that would be fast enough to either defer or
7 | displace the need for this additional CapEx. That's, I
8 | think, a showing that NSPI may and probably should make, I
9 | guess likely in the capital procedure -- you know, a
10 | capital expenditure request procedure. But it -- that's a
11 | very important part is, you know, I don't think that that
12 | unit would be relied upon much for energy, would be for
13 | that capacity for that reliability. And so that showing
14 | is always very important and should be made in due course.

15 | **MEMBER DEVEAU:** Okay. Thank you.

16 | Those are my questions. Thank you.

17 | **THE CHAIR:** Does anyone have anything
18 | arising from the Vice Chair's questions?

19 | Mr. Mahody?

1 **MR. MAHODY:** No re-direct, Mr. Chair.

2 Thank you.

3 **THE CHAIR:** Ms. Morgan, Mr. Musco,
4 thanks very much for your evidence and testimony and the
5 reports and IRs, as always. Have a good day.

6 **MR. MUSCO:** Thank you.

7 **MS. MORGAN:** Thank you.

8 **MR. MAHODY:** Mr. Chair, next up Board
9 counsel consultant, Dr. Sean Cleary. I must admit, Mr.
10 Chair, I'm not quite sure about Dr. Cleary's current
11 status. If he's online and can come on, I would ask him
12 to do so.

13 **THE CHAIR:** Okay. I may have been
14 confused. I thought we were going to Morrison Park next,
15 but it's Dr. Cleary?

16 **MR. MAHODY:** Sorry. One moment, Mr.
17 Chair.

18 You're quite right. Morrison Park is
19 next.

1 And Mr. Chair, in that sort of sense,
2 I think I might just need five minutes to make sure Mr.
3 Colaiacovo was online.

4 THE CHAIR: Absolutely.

5 MR. MAHODY: Thank you.

6 (SHORT PAUSE)

7 MR. MAHODY: Mr. Chair, I understand
8 that Morrison Park is available. They're online. They're
9 just waiting to come in. "I'm here and waiting," as I
10 understand.

11 THE CHAIR: Okay. Mr. Colaiacovo, if
12 you're online, you can turn your camera and microphone on.

13 We can see you, but I don't think we
14 can hear you.

15 MR. COLAIACOVO: Sorry; can you hear
16 me now?

17 THE CHAIR: We can. Thank you very
18 much.

19 MR. COLAIACOVO: I didn't realize that

1 I was the one muting. I thought it was muted at your
2 end.

3 MR. MAHODY: Mr. Chair, Board counsel
4 presents Pelino Colaiacovo and asks that he be affirmed,
5 please.

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1 PELINO COLAIACOVO, Solemnly Affirmed:

2 THE CHAIR: Thank you.

3 Mr. Mahody.

4 MR. MAHODY: Thank you.

5 EXAMINATION ON QUALIFICATIONS BY MR. MAHODY

6 Q. Mr. Colaiacovo, could you confirm
7 that you filed evidence in this matter that has been
8 marked as Exhibit 36?

9 A. I did.

10 Q. And as part of your evidence, you
11 have included Appendix C. And does that contain a
12 detailed history of your professional qualifications and
13 experience?

14 A. That's correct.

15 Q. Could you please provide the
16 Board with a brief outline of your professional experience
17 and the role of Morrison Park?

18 A. Morrison Park Advisors is an
19 independent investment bank. Our principal office is in

1 Toronto. We consist of approximately 20 professionals and
2 we operate -- well, we provide services including mergers
3 and acquisitions advice, capital raising and expert
4 witness testimony before courts and regulators.

5 We also provide valuation advice to
6 clients. We do preparatory work for clients that are
7 seeking to raise public capital, including when they are
8 attempting to get a credit rating for the first time.

9 We do work in a number of different
10 sectors, but the energy and utilities sector is one of our
11 major areas of operation. About 40 percent of our work
12 over the past 20 years has been in the energy and
13 utilities space.

14 I spend all of my time in energy and
15 utilities. I've been with the firm for the past 20 years.

16 Prior to that, I was with the Ministry
17 of Energy in Ontario. Prior to that, I was a consultant
18 for 10 years operating in a number of different
19 industries, including energy and utilities.

1 I have appeared before the Board on
2 two occasions in the past, both involving the Maritime
3 Link and have, on occasion, provided some advice to Board
4 counsel and Board staff on background for various issues.

5 Q. Thank you.

6 MR. MAHODY: Mr. Chair, I'm looking to
7 have Mr. Colaiacovo accepted as an expert qualified to
8 give opinion evidence regarding utility financing.

9 THE CHAIR: Any questions on
10 qualifications, or objections?

11 Okay, Mr. Mahody, he's so qualified.

12 MR. MAHODY: Thank you, Mr. Chair.

13 DIRECT EXAMINATION BY MR. MAHODY

14 Q. Mr. Colaiacovo, are there any
15 changes or modifications to your evidence?

16 A. None.

17 Q. And are the facts on which your
18 opinion based true and accurate, to the best of your
19 information and belief?

1 A. Yes.

2 Q. And are the opinions expressed in
3 your report your own?

4 A. Yes, they are.

5 Q. Thank you.

6 MR. MAHODY: The Morrison Park panel
7 is available for questioning, Mr. Chair.

8 THE CHAIR: Thank you.

9 And I understand again it may be just
10 Board -- the Panel that has questions.

11 Mr. Deveau.

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1 QUESTIONS FROM MEMBER DEVEAU

2 Q. Good afternoon, Mr. Colaiacovo.

3 A. Good afternoon.

4 Q. I've got just a few questions.

5 Before we get into more substance, I
6 just had one question about your charts at page 16 of your
7 evidence. I think it's showing up there.

8 So I just wanted to be clear. I
9 understood everything that you said in your report. There
10 were just a couple of questions about these charts, both
11 these and the next page.

12 So just so I'm clear, let's deal with
13 Figure 3 first, the top one.

14 So -- and let's go to the very -- the
15 last -- I understand how you selected the various dates,
16 but let's just go to the very last one, November 25th of
17 2025.

18 So for -- this is for Nova Scotia
19 Power. The blue line represents -- the blue bar

1 | represents the spread between Nova Scotia Power-issued
2 | bonds versus Nova Scotia Government bonds. Is that what
3 | you intended?

4 | **A.** That's correct. That are 10
5 | years -- approximately 10 years in term.

6 | **Q.** That's right.

7 | **A.** So we were looking at 30-day
8 | averages, so it's the 30 days ending November 25th, so we
9 | looked from October 25th to November 25th and we took the
10 | 30-day average of 10-year Nova Scotia bonds and the 30-day
11 | average of the Nova Scotia Power bond that has close to 10
12 | years of life remaining to it.

13 | **Q.** Ten (10) years of life remaining.

14 | **A.** Yes.

15 | **Q.** Okay.

16 | **A.** That's right.

17 | **Q.** Okay. And then the red bar is
18 | Nova Scotia Power's bonds versus the Government of Canada
19 | bonds.

1 A. That's correct.

2 Q. If we go to the bottom figure,
3 same thing applies for Hydro One; the blue bar is Hydro
4 One bonds versus Ontario Government bonds?

5 A. That's correct.

6 [3:49:59] Q. And the red -- the red bar is
7 versus Government of Canada.

8 So -- and again, I thank you for your
9 report. I did -- I think I understand all of it.

10 I just had one question about these
11 two figures. Perhaps we could pull back a little from the
12 two figures.

13 Just in relation to the last two dates
14 -- and you may have mentioned it, but I don't recall
15 specifically. If we look at Nova Scotia Power first, we
16 know that both in relation to the provincial --
17 comparisons to provincial bonds and its comparison to the
18 Government of Canada bonds that the spreads are decreasing
19 in both cases. And -- but in relation to Hydro One, the

1 lower figure, the spreads are actually increasing in both
2 cases.

3 So what does that tell us? Apart from
4 everything else, what does -- those two particular dates,
5 they're moving in two different directions. I'm just
6 wondering; what does that mean?

7 A. Well, so both of these different
8 companies will be releasing information at different
9 times. Their respective provincial governments will be
10 releasing information at different times. The regulators
11 could be making announcements at different times. And so
12 the directionality, particularly over a relatively short
13 timeframe, is quite likely to depend on, you know,
14 information that is specific to the companies.

15 So you know, in this instance, looking
16 narrowly at just those two dates, Nova Scotia Power, of
17 course, released -- or filed its Application for rates.
18 That would be reviewed by the market positively. Hydro
19 One, on the other hand, could have released some other

1 information which was not as positive for them, hence the
2 minor differences in the trend lines for those two
3 companies.

4 **Q.** Okay, okay. And obviously, it's
5 probably misleading just to look at the short term. The
6 longer term, in terms of the spreads over a number of
7 years, is better to look at than just a short six-month
8 period. Is that right? Actually, three-month period.

9 **A.** Yeah. I think the -- you know,
10 one of the points that we tried to make in our report was
11 to try and tease out macroeconomic effects from company-
12 specific effects is sometimes challenging, but you can see
13 some signal in the noise in the background.

14 So for example, on the left side of
15 these charts there's a general upward trend of spreads
16 and, at the time, you may recall, you know, some of this
17 period was the onset of COVID, some of the period was in
18 early '22 when governments began increasing the cost of
19 borrowing internationally. And so spreads became quite

1 | volatile, and all publicly-issued bonds became much more
2 | expensive over that time period. So the spreads for both
3 | Hydro One and Nova Scotia Power increased at the time.

4 | Since then, you know, there's been an
5 | improvement and spreads across the board have been coming
6 | down generally. But in the case of Nova Scotia Power,
7 | there was a complicating factor when the Nova Scotia
8 | government announced Bill 212, and hence there's some
9 | differences in these curves for the different companies.

10 | And it's that -- you know, trying to
11 | sift the data to find, you know, market signals that the
12 | report really, you know, tried to bring to light. And so
13 | you can see a different shape to the curves for Nova
14 | Scotia Power as opposed to Hydro One, for example.

15 | And you know, there's only so much you
16 | can read into these things because there is a lot of
17 | background noise in the process, but we thought that it
18 | would be helpful to bring these to the attention of the
19 | Board.

1 Q. Okay. You'd agree that,
2 historically, probably interest rates are fairly low now
3 compared to prior years?

4 A. Interest rates have been coming
5 down, yes.

6 Q. And it would seem to me that
7 longer-term bonds -- you know, well, the ones that are
8 coming due from 10, 20 or 30 years ago, you're probably
9 replacing that debt with lower interest rates. Is that a
10 fair comment?

11 A. That is a fair comment, yes.

12 Q. Could you comment on that
13 particular issue, in terms of how that dynamic would play
14 into how the credit rating agencies would look at
15 companies or utilities that are replacing, at the present
16 time, debt at higher rates with debt at lower rates?

17 A. Yeah. So Nova Scotia Power, over
18 the next 10 years, has a fairly significant number of
19 bonds that are coming to the end of their term and that

1 | will then have to be refinanced. I believe the amount is
2 | about 700 to 800 million dollars of outstanding bonds that
3 | will have to be refinanced.

4 | In addition, of course, they may be
5 | issuing some new debt to pay for some of their
6 | investments. At least that's the intention that's been
7 | described in some of their documentation in the
8 | Application and so on.

9 | There's been a lot of focus in the
10 | regulatory process on credit ratings and much of my report
11 | discusses, you know, the usefulness of credit ratings as
12 | an indicator of market cost of debt, but it is very much a
13 | proxy for the market.

14 | And I think -- you know, you can see
15 | in some of these charts, for example, you know, Nova
16 | Scotia Power is two notches lower in its credit rating
17 | today than it was in 2020 and yet spreads today are lower
18 | than they were in 2020 against benchmarks.

19 | On the other hand, Hydro One has

1 actually improved by a notch between 2020 and today. And
2 so their spreads were lower as well, which kind of makes
3 sense. Yet in the case of Nova Scotia Power, the spreads
4 don't seem to necessarily match the change in credit
5 ratings. But if you take into account the fact that
6 credit ratings are not a perfect indicator of market
7 sentiment -- they are an indicator but not a perfect
8 indicator -- then these kinds of shifts won't be too
9 surprising.

10 I think it is fair to say, in
11 reviewing the history of Nova Scotia Power's bonds and
12 their actual trading, the market, just like the credit
13 rating agencies, reacted very negatively to the events of
14 a few years ago when the government introduced a Bill that
15 affected rates for Nova Scotia Power and there was a spike
16 in the cost of bonds for Nova Scotia Power. Since then,
17 there have been some positive developments and the market
18 has taken those positive developments into account and the
19 cost of Nova Scotia Power bonds has been trending

1 downwards both in terms of benchmarks and in terms of its
2 historical levels, and yet the credit ratings have not
3 changed. And the market, in fact, has reacted faster than
4 credit ratings, but that's normal and expected.

5 The market reacts very quickly to all
6 available information. Credit ratings don't generally
7 react as quickly. They're often lagging indicators of
8 market sentiment.

9 So you know, are credit ratings
10 important? Of course they are, particularly with respect
11 to their investment grade credit ratings.

12 As I mentioned in the report, the line
13 between investment grade and non-investment grade is very
14 important. However, you know, it's not appropriate to put
15 too much emphasis on credit ratings when it comes to cost
16 of debt.

17 Nova Scotia Power is clearly
18 benefitting from a number of decisions over the last few
19 years, a number of steps that have been taken with respect

1 to cleaning up the Fuel Adjustment Mechanism account, for
2 example, and so its cost of credit has come down. And
3 when it has to refinance its bonds in the future, you
4 know, the natural expectation is that the cost of
5 refinancing will -- the best indicator for that cost of
6 refinancing will be the trading price of its bonds, and
7 the trading price of its bonds has trended downwards even
8 if it's credit rating has not caught up to that market
9 sentiment.

10 [4:00:48] Q. Thank you.

11 I think you mention in your report the
12 exemption that Nova Scotia Power received for the
13 commercial paper. They received a ---

14 A. That's correct.

15 Q. --- five-year exemption.

16 Just generally from your -- you're
17 familiar with that mechanism in terms of exemptions. Is
18 that a common thing or not a common thing? How common is
19 that?

1 **A.** Well, again, the market's rules
2 and credit rating decisions are not always 100 percent
3 consistent. You know, the commercial paper market is
4 intended to be available to high quality credits. With
5 the downgrade that Nova Scotia Power suffered, it didn't
6 technically qualify and so an exemption had to be made.
7 But I think that's a case where it was not a difficult
8 decision for that exemption to be provided to Nova Scotia
9 Power.

10 It may have technically no longer met
11 the criteria but, arguably, the market still views it as
12 meeting the criteria whether or not its credit rating
13 reflects that.

14 **Q.** So in determining that, the fact
15 that it's a subsidiary of Emera would be a factor?

16 **A.** Yes. I mean, it's still a
17 regulated -- a Canadian regulated utility.

18 **Q.** That was the other -- yeah, that
19 was the other point.

1 The other one is it's a regulated
2 utility. That would be a factor as well?

3 **A.** No, I think that's correct. I
4 mean, if you look back at the decision that was taken
5 after the announcement of Bill 212. Standard & Poor's
6 explained it very succinctly as a change in business risk,
7 and that had a three-notch change on its own. In the end,
8 that was reduced to two notches, which allowed Nova Scotia
9 Power to remain an investment grade utility.

10 But business risk is a less
11 quantitative analysis. It's more subject to judgment.
12 It's not unreasonable for the credit rating agencies to
13 have taken the decision that they did at the time because
14 the government's announcement was a very significant one.

15 Now, one would hope that for some
16 period of time the credit rating agencies will revisit
17 that decision with respect to business risk in Nova
18 Scotia, but when is that going to be. And the market, on
19 the other hand, you know, makes its decisions in real time

1 and appears to have shifted its view of the business risk
2 in Nova Scotia and hence the decline in spreads over time.

3 But for something like the short-term
4 paper market where, you know, they depend -- again, it's a
5 bright line. They depend on certain credit ratings in
6 order to afford a simplified administrative status to its
7 participants. They had to make that exception in the hope
8 that that five-year exception would be time enough for the
9 credit ratings to improve so the exception will no longer
10 be required at the end of five years. How that works out
11 remains to be seen.

12 Q. Okay. I should know this. Who
13 actually issues the exemption order? Is it -- it's not
14 the rating agencies. It's the market or the Securities
15 Commission, or...?

16 A. That's correct, the Securities
17 Commission.

18 Q. Okay. Let's go to your
19 conclusions, and we'll go to page 25 at line 7. So you

1 say here:

2 The entirety of the proposed rate increase
3 may not be required to support NSPI's
4 existing credit rating. It may be possible
5 to trim the rate increase requests
6 marginally without placing undue risk on the
7 credit rating. On the other hand, pursuing
8 higher credit ratings for NSPI may not be
9 worth the cost for ratepayers ([for
10 example], in order for NSPI to reach 13% to
11 15% FFO: Debt, which would be an important
12 element in achieving an improved credit
13 rating, even more revenue and EBITDA is
14 required than is contemplated today, which
15 means even higher rates).

16
17 And then on the next page, starting at
18 line 3, you note the current rating of NSPI at BBB minus.
19 This is the lowest rate that is still investment grade.

20 Based on certain tests and metrics, it could
21 be argued that NSPI should be downgraded
22 further, except the support of its parent...
23 Emera effectively prevents this outcome.
24 Consistent failure to meet the cash flow
25 metric... of at least 10% would almost
26 certainly result in a downgrade, to junk
27 bond status. Approval of the requested
28 increases would result in Nova Scotia Power
29 comfortably exceeding this metric. [And]
30 [d]enial of the requests would likely lead
31 to failure to meet the metric.

32
33 So the first part of that, in line 4,

1 | where you say, "...it could be argued that NSPI should be
2 | downgraded further, except for the support of...Emera..."
3 | So that is based on other tests and metrics apart from FFO
4 | to debt, or you're referring to FFO to debt?

5 | **A.** The critical issue is the
6 | business risk. So, you know, always sticking to Standard
7 | and Poor's, S&P's, credit metrics and how they calculate
8 | credit metrics for the purposes of credit rating, it's
9 | both numerical calculations, like FFO to debt, but also,
10 | they're a valuation of the environment in which the
11 | utility is operating. And that valuation was reduced one
12 | level back in 2022 from the highest level to the second-
13 | highest level, which makes it much more difficult for a
14 | company, for a utility, to achieve the highest credit
15 | ratings. And so as a result of that shift downwards in
16 | the business risk evaluation for Nova Scotia Power, it is
17 | quite challenging. They have to meet higher financial
18 | metrics in order to be considered investment grade because
19 | of that evaluation of business risk.

1 And so as long as Nova Scotia is
2 considered to have that level of business risk, not the
3 highest level, but the second-highest level, you know, in
4 terms of the evaluation of business risks, it does place
5 much more emphasis on the financial results of the
6 utility, and hence, this focus on the 10 percent metric,
7 and the focus on Emera being the parent corporation of
8 Nova Scotia Power and supporting Nova Scotia Power.

9 On the other hand, if the credit
10 rating agencies were to, at some point, decide that Nova
11 Scotia has re-entered the best class of business risk
12 jurisdictions, then there will be much less challenge in
13 terms of maintaining investment grade status of the
14 utility.

15 It is not something that can be
16 predicted when the credit rating agencies will come to
17 that conclusion or when the market, you know, will change
18 its mind about business risks in the jurisdiction.

19 [4:09:55] So, you know, as a result, in sticking

1 to that second level of business risk, the emphasis
2 becomes very much does the utility continue to meet the 10
3 percent FFO-to-debt metric? And it, as noted in the
4 report, the Nova Scotia Power Application is very clear in
5 saying that if its requests are accepted, they will meet
6 that 10 percent metric.

7 However, there have been a number of
8 discussions over the last days of testimony of areas
9 nibbling around the edges, where that FFO-to-debt metric
10 would be reduced increment by increment if, you know, the
11 decision was adverse in some way. And that would start to
12 call into question that investment grade credit rating.

13 Q. Okay. The -- so obviously for a
14 few years, for S&P I think it was two years, in their
15 Application, they had a chart of when they fell below the
16 10 percent. We don't have to turn it up. It's page 69.
17 But S&P, and I'm sure you're familiar with that, for two
18 years the FFO to debt was below the 10 percent. In '24,
19 it was 10.2; '25 estimated is 10.6. With Dominion Bond

1 Rating, it was one year below the 10 percent, and it's
2 been increasing; '23 was 10 percent, '24 was 11.3, and '25
3 was 12.2. So -- but they still haven't come back up, so
4 it's not just the 10 percent. There's something else, and
5 you're saying it's business risk?

6 A. That's correct.

7 Q. Okay.

8 A. Yeah, it's the risk of government
9 intervention in the regulatory system.

10 Q. Okay.

11 A. That's what occurred a few years
12 ago. It was a piece of legislation. It was direct
13 government intervention. And that's (inaudible due to
14 audio quality) markets. And I think that was reflected
15 both in credit ratings and it was reflected in trading
16 prices for outstanding bonds.

17 Q. Okay. So at line 7 there, when
18 you say, "Approval" -- and you talked about nibbling
19 around the edges of the margin, I think was your

1 terminology, where you say:

2 Approval of the requested increases would
3 result in NSPI comfortably exceeding this
4 metric.
5

6 When you say, "comfortably exceeding
7 this metric," and assuming the metric is the 10 percent,
8 and I realize it's probably not a hard, fast number, but
9 what, in your view, is a threshold or the range that is
10 comfortable versus what's not comfortable?

11 A. Well, so Nova Scotia Power
12 provided its estimates. I quoted them on -- in the report
13 on an earlier page. I believe it came from an (inaudible
14 due to audio quality) that was asked to Nova Scotia Power.
15 And the calculation was that in 2026, if all of their
16 requests were approved and the ---

17 Q. Let's bring that up. I think
18 it's page 23 of your report?

19 A. Yeah.

20 Q. That was your report; correct?
21 Yeah, that table right there?

1 A. Yeah, that's right.

2 Q. Yeah.

3 A. So, you know, you can see, in
4 that case, the requests granted, it's 12.3 percent in 2026
5 and 12.8 percent in 2027. And if you're judging it
6 against a range of 10 to 13 percent for the current
7 category of FFO to debt that they're in, they're at the
8 upper end of that 10 to 13 percent range. However, if the
9 requests are denied, you can see it's 11.3 and 9.9.

10 And this is all using the S&P
11 calculations, not the DVRS calculations. I focused, in my
12 report, on all of the S&P calculations.

13 But this also assumes that the
14 securitization goes ahead as planned. So it's a
15 combination of the requests granted and securitization
16 going out as planned. And as we've already seen,
17 securitization is not going out as planned. It's -- at a
18 minimum, it's delayed for some period of time. And so
19 these issues start to become a little bit more complicated

1 to calculate going forward when delays are taken in
2 concert with potential partial approvals of what they've
3 requested.

4 Q. So before we move on, on
5 securitization, I understand securitization is a lot more
6 prevalent in the United States than it is in Canada.

7 A. Correct.

8 Q. Is that a fair comment, from your
9 experience?

10 A. Yes.

11 Q. And I know there was one in
12 Ontario for Hydro One, I believe; that was a Crown
13 corporation. Can you think of other examples in Canada?

14 A. None come to mind, to be honest.
15 It's not a tool ---

16 Q. It is a new brand.

17 A. --- that's been extensively used.

18 Q. Yeah, okay. So my question was,
19 when -- just generally, when you go to market for

1 something like a securitization, would it be looked at by
2 the markets differently than when you, for instance, the
3 Federal Loan Guarantee that just went out, the \$500
4 million? In that case, still on the balance sheet,
5 essentially, for securitization, it would be off the
6 balance sheet. Is there -- how does the market -- would
7 the markets -- do you anticipate the markets would look at
8 those two differently?

9 **A.** The reality is they're both
10 government-backed securities, right? They might be
11 slightly different mechanisms, but effectively government-
12 backed securities. In the case of the securitization, the
13 government is effectively saying, you know, "Yes, we're
14 approving this coming out of rate base. And it will be
15 paid. It will be imposed on the rate base by regulation."
16 And so the full force and effect of the government's
17 ability to make laws and regulations is what's supporting
18 that security.

19 In the case of the \$500 million loan

1 | guarantee, it's a contingent liability of the federal
2 | government. They are both reliant on the credit of the
3 | government, in a sense. In the loan guarantee, it's an
4 | actual financial credit. In the case of securitization,
5 | it's a legal ability to enforce a charge on the rate base.
6 | But, you know, from the market's perspective, these are
7 | governments.

8 | **Q.** But in terms of the
9 | securitization, wouldn't it be more beneficial to the
10 | credit metrics of a company?

11 | **A.** Well, you're actually removing
12 | the assets from the company's balance sheet in that case.
13 | So it simplifies things for the utility. The -- you know,
14 | you're literally just taking them off of the balance sheet
15 | and replacing them with cash.

16 | **Q.** Okay. Okay. There were
17 | questions about your report to the Nova Scotia Power
18 | panel.

19 | **MEMBER DEVEAU:** And Jeff, could you

1 pull up the transcript from Friday? And we'll start at
2 PDF page 39. It would be page 675 of the transcript.

3 **BY MEMBER DEVEAU:**

4 Q. So these were questions from
5 Board counsel, Mr. Mahody, to the Nova Scotia Power panel.
6 PDF page 39 to start.

7 Okay. So starting at line 3, Mr.
8 Mahody referred the panel to your evidence, the one at
9 page 25 that we've reviewed here just a few minutes ago.
10 And he asked:

11 ...with those two conclusions, that there
12 may be some room [-- whether there was room
13 --] to trim and that increasing rates in
14 order to improve the credit rating may not
15 be worth it for ratepayers...what is the
16 company's view of those opinions...
17

18 [4:19:55] And at line 21, Mr. Flemming answered
19 that he understood your viewpoint. We think -- he said:

20 ...the first point that I would like to make
21 is that this General Rate Application is not
22 -- the request for increased by Nova Scotia
23 Power [-- the request for increased revenue
24 --] is not directly tied to improving the
25 company's credit metrics, and therefore

1 credit rating. It [is] really...about
2 having enough revenue in order to cover the
3 company's cost of service.
4

5 I do think that improving the company's
6 credit metrics...
7

8 He goes and says it would be a good --

9 at line 9, "...it would be a good byproduct of [the]
10 General Rate Application..." That's at line 9. And then
11 down at line 16 he said:

12 ...but the rate ask really is around
13 covering the company's cost of service in
14 order to provide the service to customers
15 that we believe they expect.
16

17 And then the next page, similar
18 comments, but line 11:

19 If Morrison Park believes that Nova Scotia
20 Power would not be on track to increase
21 credit ratings and doesn't believe that the
22 company should be looking to get back to the
23 credit rating, or closer to the credit
24 ratings than it previously had in order to
25 continue to access the commercial paper
26 market, potentially, from a credit metrics
27 standpoint, [yes], there's a range. There's
28 certainly a range that the company can be
29 within. But again, lowering that range
30 would not allow the company to recover its
31 cost of service.
32

1 And then Mr. Williams added, starting
2 at line 2, going -- he was going to add something to the
3 discussion:

4 And I think we're having the wrong
5 discussion because the wrong question is
6 being asked by Morrison Park.

7
8 As Mr. Flemming had indicated this is not
9 about revenue requirements not developed to
10 meet the credit metrics. The credit -- an
11 appropriate credit metric is a function of a
12 fully funded utility. And so that's what
13 this Application is about, is about...what
14 the revenue require is and then determining
15 what amount of that revenue requirement is
16 appropriate to be included in electricity
17 rates....[S]o it's a bit of a cart or horse
18 discussion, perhaps, but in our view,
19 Morrison Park is asking the wrong question.

20
21 So my question to you, are you asking
22 the right question or the wrong question?

23 **A.** So I think in its Application,
24 Nova Scotia Power presented a chart about credit ratings
25 of utilities across North America. And the point that
26 they made was that Nova Scotia Power's current credit
27 rating, triple B minus from S&P, is in the bottom 10

1 | percent in North American utilities. The implication of
2 | presenting that chart is that it's somehow problematic to
3 | be in the bottom 10 percent. It's somehow problematic to
4 | have a triple B minus credit rating, rather than the more
5 | typical triple B plus, or A minus, or what have you. And
6 | I think my comments are really in response to that.

7 | There is certainly a very, very strong
8 | case to be made that the credit rating should not be
9 | allowed to fall below triple B minus. And I think I've
10 | been very clear in my report, and in saying so, and
11 | agreeing with Nova Scotia Power that it's critically
12 | important that the credit rating not fall to junk bond
13 | status.

14 | However, the opposite, in saying,
15 | well, it would be better for Nova Scotia Power to move its
16 | way up in that chart of North American utilities and
17 | American distribution of credit ratings, it's questionable
18 | whether that's an important thing to do or not. What
19 | matters is the soundness of Nova Scotia Power's finances

1 and what matters is the market's reaction to what's been
2 going in Nova Scotia. And it's clear that the market has
3 reacted positively to the last few years in advance. You
4 know, the spreads on Nova Scotia's bonds have been coming
5 down, compared to benchmarks. That is all positive.

6 And, you know, when Nova Scotia Power
7 says, "We have to be properly compensated," absolutely
8 true. They should be properly compensated.

9 How the triple BBB minus and its
10 comparison to other utilities enters into that is not
11 clear. So I would fully agree with no risk to Nova Scotia
12 Power, and it should be properly compensated for the work
13 that it does.

14 And I believe the Board needs to be
15 mindful of the risk of dropping to junk bond status, hence
16 the focus on the 10 percent FFO-to-debt ratio, according
17 to S&P's calculations. I think anything beyond that is
18 much, much less important, including the chart about the
19 relative distribution of utilities and their credit

1 ratings.

2 So yeah, I think that's the response
3 that I would have to that. It was Nova Scotia Power that
4 brought up the issue of its relative positioning in
5 relation to other utilities.

6 **Q.** And if it does recover its cost
7 of service, including its appropriate rate of return,
8 wouldn't that really address the issue of metrics as well
9 in most cases?

10 **A.** Yes. And the important thing is
11 that over time, consistently getting a reasonable return
12 on its investment will eventually lead to business risk
13 being upgraded once again to the top tier. And that will
14 help to improve the analysis of the credit ratings. So,
15 you know, if Nova Scotia Power's credit rating is going to
16 go back to being triple BBB plus, as it was a few years
17 ago, an important part of that is going to be consistent
18 regulatory treatment over time without government
19 intervention, and that is going to take time.

1 Q. And in terms of exceeding the
2 metric, does it have to show that it's exceeding the
3 metric, or that it's improving? Like, if it was 11.5
4 across the board, versus, you know, 10.5 11, 11.5, 12, I
5 suppose if it's going up is better, but is it absolutely
6 necessary that it go up in steps to satisfy the credit
7 rating agencies if it's consistently above?

8 A. I think the critical issue is the
9 consistency and the reasonability of the treatment. Where
10 these numbers fall out in any given year is a lot less
11 important than that they're always reasonable and fair
12 with the exception, as I -- you know, sort of just to
13 reiterate, of the lower round.

14 And you know, S&P makes it very clear
15 that if it looks like the results are going to be lower
16 than 10 percent on any consistent basis, that will be
17 problematic and will lead to a downgrade.

18 So as long as that test is met, that
19 they're above the 10 percent on a consistent basis -- and

1 consistency and reasonableness is the most important
2 aspect of it, not whether it's 10.8 versus 11.5 versus
3 12.2, but that it's a consistent set of reasonable rules
4 that are being applied so that a reasonable return on
5 investment can be achieved.

6 Q. Okay. Thank you very much for
7 your answers.

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QUESTIONS FROM THE CHAIR

Q. Mr. Colaiacovo, I really only have one question, and it sort of picks up where the Vice-Chair kind of left off in that discussion. And it relates to the recommendation that's before the Board in this proceeding about changing the depreciation methodology in this particular case from Equal Life Group method to the Average Life Group method, which doesn't change the sort of effect that under either method Nova Scotia Power would recover its cost of service. So it's not about recovering costs or cost of service, but there would be a cash flow impact in the test years as a result of the reduction.

So I'm just wondering if you can sort of harkening back to that opportunity to trim line that you were talking about where a change like that may come into play in terms of that concern about not wanting to go below that line where we drop below the credit metrics we don't want to have.

A. Yeah, and I have taken note of

1 | this whole issue. It's clearly been a preoccupation for
2 | the Board ever since Mr. Madsen's report was filed.

3 | [4:30:04] Looking at it very narrowly, the \$23
4 | million change in 2026 and the \$24 million change in 2027,
5 | that would be the net cash flow impacts less the offsets
6 | that would come from earning lack on the higher rate base.
7 | It does not appear that those changes jeopardize the 10
8 | percent FFO to debt calculation.

9 | I know that Nova Scotia Power was
10 | given a specific undertaking to calculate the results. I
11 | looked at those results out of curiosity myself, not with
12 | the benefit of Nova Scotia Power's detailed models, but it
13 | did not appear that, in isolation, that those changes are
14 | sufficient to cross the line.

15 | When those changes are in addition to
16 | other changes and in addition to, you know, other
17 | amendments, I think it becomes much more difficult to
18 | predict. And you know, hence, I'm saying this with a fair
19 | degree of caution and caveats.

1 Q. And my understanding, I guess, is
2 that the way the numbers were presented, the delta between
3 the two methods might actually be more in the range of 40
4 million to 45 million dollars in revenue requirement
5 impact in both years, not the 23 and 24 million. Does
6 that change the answer that you just gave?

7 A. Yes, it would. If it were
8 actually 40 million in 2026, I think it would be
9 problematic. In 2027, perhaps not. But again, you have
10 to do these calculations in detail and, as I understand
11 it, NSPI has an undertaking to do that. But I was just
12 looking at it very narrowly from the headline numbers of
13 23 and 24 million.

14 Q. Okay. Did you say you could take
15 an undertaking to do that for a 40 or 45 million dollar
16 impact?

17 A. Well, I am not in the same
18 position as NSPI to do these calculations. It, frankly,
19 would be best for them to do that.

1 Q. And I think I may have misheard
2 you. You were referring to the undertaking that they
3 already gave?

4 A. That's right.

5 Q. Okay. Fair enough.

6 A. That's right.

7 THE CHAIR: Okay. Those are my
8 questions. Thank you very much, Mr. Colaiacovo.

9 I'm just going to go around to see if
10 there's anything arising from Board questions just to
11 check in with folks. Any questions arising from anybody?

12 Mr. Mahody, any questions arising or
13 re-direct?

14 MR. MAHODY: No, Mr. Chair.

15 THE CHAIR: So I think we're good with
16 that, Mr. Colaiacovo. Thank you very much for your
17 participation throughout this proceeding and your
18 testimony today. It's much appreciated.

19 MR. COLAIACOVO: Thank you. Pleasure

1 appearing before the Board.

2 **THE CHAIR:** Have a good day.

3 Okay. Mr. Mahody?

4 **MR. MAHODY:** Well, Mr. Chair, your
5 manager has the correct batting lineup, so thank you very
6 much. And Dr. Cleary would be next.

7 We have both Dr. Cleary and then we
8 have Caroline Palmer from Synapse. I think there's some
9 interest in Ms. Palmer's cross-examination from the room.
10 I only say that because there'll be some time to get
11 through both witnesses, and if the Board's considering
12 about whether we're coming back tomorrow or not, Dr.
13 Cleary, I think is available, and I don't think there are
14 many questions for him, but I appreciate the hour of the
15 day and leave it in your hands.

16 **THE CHAIR:** So some of the Intervenors
17 do have questions for the Synapse witness?

18 **MR. CLARKE:** That's correct.

19 **THE CHAIR:** And did you have an

1 estimate of how much time you might require for that?

2 MR. CLARKE: For Nova Scotia Power, 20
3 minutes.

4 THE CHAIR: And Ms. Rubin, did I see
5 you have questions?

6 Sorry.

7 MS. MacADAM: I have some questions
8 for Ms. Palmer.

9 THE CHAIR: You do?

10 MS. MacADAM: Yeah, I would estimate
11 20, 25 minutes.

12 THE CHAIR: All right.

13 MS. RUBIN: Sorry. We're along the
14 same lines, but going third we may not.

15 THE CHAIR: Fair. And there may be
16 others. So it sounds like we'll probably be back with
17 them at least for tomorrow. We could press on and perhaps
18 get Mr. Cleary done if that's of any benefit, but I think
19 we're likely coming back tomorrow in any event so it may

1 | be a good place to stop at this point in time and pick up
2 | with both witnesses in the morning.

3 | All right. So we'll adjourn and
4 | resume again at 9 o'clock tomorrow.

5 |

6 | --- Upon adjourning at 4:34 p.m.

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Halifax, Nova Scotia
Monday, January 12, 2026