

**NOVA SCOTIA ENERGY BOARD**

**IN THE MATTER OF:**     ***THE PUBLIC UTILITIES ACT***

- and -

**IN THE MATTER OF:**     **AN INQUIRY** about the impact of the cyber  
incident on **NOVA SCOTIA POWER INCORPORATED's**  
collection and retention of customer  
information, customer service and  
communications, billing processes and  
regulatory matters

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**TRANSCRIPT**

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**HEARD BEFORE:**     Mr. Stephen T. McGrath, K.C. Chair  
                      Mr. Roland A. Deveau, K.C., Vice Chair  
                      Mr. Richard J. Melanson, LL.B., Member

**PLACE HEARD:**     Offices of the Nova Scotia Energy Board  
                      1601 Lower Water Street, 3<sup>rd</sup> Floor  
                      Halifax, Nova Scotia

**DATE HEARD:**     Tuesday, August 18, 2026

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**APPEARANCES:**

**APPLICANT:**       **Nova Scotia Power Inc. (NSP)**  
                      Mr. Colin J. Clarke, K.C.  
                      Ms. Jennifer Power, Counsel  
                      Mr. Geoffrey Breen, Counsel

**INTERVENORS:**

**Consumer Advocate**

Mr. David J. Roberts, Counsel

Mr. Michael Murphy, Counsel

**Small Business Advocate**

Ms. Melissa P. MacAdam, Counsel

Ms. Rebekah L. Powell, Counsel

**Formal Intervenor, Mr. David MacLeod**

Ms. Elisa Akcakiryan, Counsel

Mr. David MacLeod

**Industrial Group**

Ms. Brianne Rudderham, Counsel

Mr. Isaac Cain, Counsel

**Nova Scotia Department of Energy**

Mr. Thomas Kayter, Counsel

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**BOARD COUNSEL:** Mr. William L. Mahody, K.C.

**BOARD STAFF:** Mr. Somesh Singh  
Mr. Robert Norwood, Public Proceeding Assistant  
Ms. Svitlana Lykhina, Public Proceeding  
Assistant  
Mr. Jordan Long, Information Systems Technician

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Ottawa, Ontario

# I N D E X O F P R O C E E D I N G S

PAGE NO.

August 18, 2026

|                                                           |     |
|-----------------------------------------------------------|-----|
| Hearing opens                                             | 1   |
| Preliminary matters                                       | 1   |
| Opening Statement by Consumer Advocate                    | 8   |
| Opening Statement by Small Business Advocate              | 12  |
| Opening Statement by Mr. David MacLeod                    | 14  |
| <b><u>NOVA SCOTIA POWER PANEL, Solemnly Affirmed:</u></b> |     |
| Examination on Qualifications by Mr. Clarke               | 18  |
| Opening Statement by Nova Scotia Power                    | 26  |
| Cross-Examination by Mr. Roberts                          | 34  |
| Cross-Examination by Ms. MacAdam                          | 151 |
| Cross-Examination by Ms. Akcakiryan                       | 191 |
| Cross-Examination by Mr. D. MacLeod                       | 196 |
| Cross-Examination by Ms. Rudderham                        | 202 |
| Cross-Examination by Mr. Mahody                           | 326 |
| Hearing adjourns                                          | 357 |

LIST OF EXHIBITS

| EXHIBIT NO. | DESCRIPTION                    | PAGE NO. |
|-------------|--------------------------------|----------|
|             | <u>August 18, 2026</u>         |          |
| N-22        | Equifax data breach settlement | 150      |

**LIST OF UNDERTAKINGS**

**NO.** **PAGE NO.**

**August 18, 2026**

|            |                                                                                                                                                                                               |     |
|------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|
| <b>U-1</b> | To provide information that demonstrates what the Equifax tool does                                                                                                                           | 43  |
| <b>U-2</b> | To provide the volume of data held in the information technology systems by Nova Scotia Power at the time of the cyberattack                                                                  | 54  |
| <b>U-3</b> | To enquire how many Social Insurance Numbers may have been resident in the Data Lake at the time of the cyberattack, and provide that number if available, and how many were expunged in 2024 | 85  |
| <b>U-4</b> | To provide the verification process for confirming the identity of small business customers and the representative who is speaking on behalf of the small business when they contact NSP      | 157 |
| <b>U-5</b> | To provide an updated phishing failure rate for the period of April 2025 to date                                                                                                              | 178 |
| <b>U-6</b> | To confirm that CA IR-1(e) will be addressed in Proceeding M12273                                                                                                                             | 181 |
| <b>U-7</b> | To provide the actuals from 2025 for the costs associated with the cybersecurity incident, including cost categories, as well as an updated forecast for 2026                                 | 217 |
| <b>U-8</b> | To provide a more granular breakdown of the table in Attachment 1, CA IR-6                                                                                                                    | 257 |

**LIST OF UNDERTAKINGS**

| <b>NO.</b>  |                                                                                                                                                                           | <b>PAGE NO.</b> |
|-------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|
|             | <b><u>August 18, 2026</u></b>                                                                                                                                             |                 |
| <b>U-9</b>  | To confirm if carrying costs on accounts received are tracked separately, and if they are, what that amount is for 2025-2026 until it is forecasted to get back to normal | 323             |
| <b>U-10</b> | To search for, and produce if found, directions in 2018 to customer service representatives regarding the deletion of Social Insurance Numbers                            | 334             |
| <b>U-11</b> | To provide the 2024 SIN elimination program; to advise how many SIN numbers were purged from NS Power's system                                                            | 336, 338        |

Halifax, Nova Scotia

--- Upon commencing on Tuesday, August 18, 2026 at 9:00  
a.m.

THE CHAIR: Good morning. This is a  
hearing of the Nova Scotia Energy Board related to the  
cybersecurity breach at Nova Scotia Power Incorporated and  
its impact on Nova Scotia Power's customers.

The Board's investigation into the  
incident is being conducted through two proceedings, one  
focused on the technical aspects of the incident and the  
other, the one being heard today, focused on Nova Scotia  
Power's policies and practices relating to the collection  
and retention of customer information, customer service,  
communications, billing and other impacts on operations  
and regulatory processes.

My name is Stephen McGrath. I'm the  
Chair of the Board. I use the pronouns he/him, and the  
Board encourages the sharing of pronouns and titles by  
persons who choose to do so.

1 I'm joined on the Panel hearing this  
2 matter by Vice Chair Roland Deveau on my left and Board  
3 Member Richard Melanson on my right.

4 Assisting the Board with the hearing  
5 today are the Board's Public Proceeding Assistants, Robert  
6 Norwood and Svitlana Lykhina, and the Board's Information  
7 System's Technician, Jordan Long.

8 International Reporting is  
9 transcribing the proceeding.

10 A Notice of Hearing for this  
11 proceeding was published in the *Chronicle Herald* and the  
12 *Cape Breton Post* on March 14<sup>th</sup>, 18<sup>th</sup>, and 21<sup>st</sup>. Proof of  
13 Advertising was filed with the Board and marked as Exhibit  
14 N-5.

15 The hearing is being livestreamed and  
16 is being conducted in a hybrid fashion with some  
17 participants in the Board's hearing room in Halifax and  
18 some electing to appear virtually. To accommodate the  
19 streaming of the hearing, cameras have been set up at the

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1 front of the room and parties are invited when giving  
2 opening statements or when asking questions of witnesses  
3 to come to the table up front so that anyone watching  
4 remotely can see you.

5 I'll go down the list of parties in a  
6 moment to ask for representatives to identify themselves  
7 for the formal record for the hearing, but that can be  
8 done from the microphones at your tables. You don't have  
9 to come up to do that.

10 Some information in this proceeding  
11 has been filed confidentially. If it's necessary to go  
12 into a confidential session with any of the witnesses, the  
13 public streaming of this matter will be discontinued for  
14 the duration of the confidential session and the hearing  
15 room will be cleared of anyone who has not been approved  
16 to access confidential information in this proceeding.

17 For hearing participants who are  
18 connected virtually, a separate link has been sent for a  
19 confidential virtual session, and it will be necessary for

1 | those people to sign off of the public broadcast and  
2 | connect to the confidential session.

3 |                   The Board received a number of letters  
4 | of comment in this matter, and these have been compiled  
5 | and marked as Exhibit N-1. The Board did not receive any  
6 | requests to speak, so the evening session that had been  
7 | scheduled for tonight has been cancelled.

8 |                   We'll try to have 15-minute breaks  
9 | midmorning and midafternoon, and a break for an hour for  
10 | lunch some time around 12:30. And we'll target breaking  
11 | the day for some time between 4:30 and 5:00 p.m. These  
12 | times may vary or be extended depending upon the flow of  
13 | evidence and the pace of the proceeding.

14 |                   Gender-neutral washrooms are available  
15 | on this floor and gender-specific washrooms are available  
16 | on other floors in the building.

17 |                   If there's a fire alarm, there are  
18 | staircases off the halls on either side of the elevators  
19 | and everyone is asked to take the stairs to the ground

1 level and exit the building at the back on the harbour  
2 side and gather at "The Wave" on the boardwalk on the left  
3 of the door as you exit.

4 I'm now going to go down through the  
5 list of parties and ask for introductions on the record,  
6 beginning first with Nova Scotia Power.

7 MR. CLARKE: Good morning, Mr. Chair,  
8 Board Members, Colin Clarke, Jennifer Power and Geoff  
9 Breen here for Nova Scotia Power.

10 THE CHAIR: Consumer Advocate...?

11 MR. ROBERTS: Good morning, Chair,  
12 Panel. David Roberts and Michael Murphy for the Consumer  
13 Advocate.

14 THE CHAIR: Small Business  
15 Advocate...?

16 MS. MacADAM: Good morning. Melissa  
17 MacAdam and Rebekah Powell for the SBA.

18 THE CHAIR: David MacLeod...?

19 Sorry. Could you just key the mic

1 | when you speak?

2 | **MS. AKCAKIRYAN:** Thank you.

3 | Good morning. My name is Elisa  
4 | Akcakiryan, and I'll be asking questions on behalf of Mr.  
5 | MacLeod.

6 | **THE CHAIR:** Good morning.

7 | Industrial Group...?

8 | **MS. RUDDERHAM:** Good morning, Mr.

9 | Chair, Board Members. Brianne Rudderham for the  
10 | Industrial Group, and I'm joined by my colleague, Isaac  
11 | Cain.

12 | **THE CHAIR:** And Nova Scotia Department  
13 | of Energy...?

14 | **MR. KAYTER:** Good morning. Thomas  
15 | Kayter, legal counsel for the Department of Energy.

16 | **THE CHAIR:** And did I miss anyone  
17 | before going to Board counsel?

18 | Counsel.

19 | **MR. MAHODY:** Good morning, Mr. Chair.

1 Bill Mahody, Board counsel, and I am assisted in this  
2 matter by Board advisory staff Somesh Singh, who is  
3 monitoring the matter remotely.

4 THE CHAIR: Okay. Are there any  
5 preliminary matters from any of the parties before we move  
6 into opening statements?

7 Okay. Not seeing any, we'll turn to  
8 opening statements.

9 The Nova Scotia Power statement, I  
10 believe, is for the panel. Is that correct, Mr. Clarke?

11 MR. CLARKE: That's correct, Mr.  
12 Chair, and we'd prefer to go last, is that's okay with the  
13 Board.

14 THE CHAIR: Yes, thank you.

15 We'll start with the Consumer  
16 Advocate, then.

17 Mr. Roberts.

18

19

OPENING STATEMENT BY CONSUMER ADVOCATE

MR. ROBERTS: Good morning again.

This proceeding was initiated following concerns expressed by the Minister of Energy about how the cybersecurity attack against Nova Scotia Power was affecting the customers of the Utility.

As the Chair just outlined, after the Board received Nova Scotia Power's incident report on the attack, the Board determined that it would be appropriate to divide the review of the cyber incident into two segments: an inquiry into the technical aspects of the attack, which was already under way at the time, and the current proceeding, which is a review of -- dealing with the impact of the attack on the customers of Nova Scotia Power, including the collection and retention of customer information, measures to mitigate the risks of fraud and identity theft as result of the attack, the billing of customers and communication with customers about the incident.

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**OPENING STATEMENT  
CONSUMER ADVOCATE**

**9**

1                               A number of important questions have  
2 been identified in reports that have been submitted by the  
3 Board Counsel Consultant, Tricia Ralph of INQ Law, and by  
4 Ed Mollard of InterGroup, the consultant retained by the  
5 Consumer Advocate.

6                               Among those questions are the  
7 following.

8                               Did the privacy policies of Nova  
9 Scotia Power meet industry standards?

10                              Why did Nova Scotia Power collect and  
11 retain sensitive personal information it gathered from its  
12 customers?

13                              Were Nova Scotia Power employees  
14 adequately trained to protect personal information  
15 from the risks of cyberattack?

16                              Did the customers and former customers  
17 of Nova Scotia Power receive adequate notice of the attack  
18 and the risks it presented to their personal information?

19                              Did Nova Scotia Power do enough to

1 | mitigate the risks of identity theft and fraud its  
2 | customers faced as a result of the cyberattack?

3 |                   Are the measures currently in place to  
4 | review and update privacy policies and staff training  
5 | adequate to meet the ever-changing threat environment in  
6 | which utilities such as Nova Scotia Power operate?

7 |                   And did Nova Scotia Power adequately  
8 | handle the billing impact on customers and could  
9 | alternative methodology have been introduced?

10 |                   Again, these are some of the questions  
11 | that arise in the evidence before the Board.

12 |                   On August the 10<sup>th</sup> of -- two weeks ago,  
13 | approximately, Nova Scotia Power filed a robust rebuttal  
14 | of the evidence before the Board, including pointed  
15 | criticism of the work of Ms. Ralph and Mr. Mollard. Nova  
16 | Scotia Power also filed separate evidence of Jena  
17 | Valdetero prepared for the utility.

18 |                   To be clear, we do not take an  
19 | adversarial approach to this proceeding. No one would

**OPENING STATEMENT  
CONSUMER ADVOCATE**

**11**

1 suggest that Nova Scotia Power was responsible for the  
2 cyberattack or that they did not treat the matter with the  
3 urgency and seriousness that it deserved.

4                               However, the important issues raised  
5 by the Board in initiating this hearing warrant a  
6 constructive discussion about the steps that were taken in  
7 the aftermath of the attack and how similar incidents  
8 could be avoided in the future.

9                               We have provided, through the report  
10 of our consultant, Mr. Mollard of InterGroup,  
11 recommendations for measures that could be included to  
12 support Nova Scotia Power's preparedness for future  
13 incidents and mitigate impacts to customers.

14                               We thank the Board for the opportunity  
15 of making this opening statement.

16                               **THE CHAIR:** Thank you.

17                               Next would be the Small Business  
18 Advocate. I believe that's been marked as N-20.

19

OPENING STATEMENT BY SMALL BUSINESS ADVOCATE

MS. MacADAM: Mr. Chair and Board

members, please accept this opening statement on behalf of the Small Business Advocate.

In a world of increasing technological advancement, the security of our private, confidential and personal information, for both individuals and businesses, is of paramount importance. We rely on the holders of that information to maintain a strong defence and to take all reasonable steps to protect our data. We recognize, however, that we cannot expect perfection.

[9:10:05] The matter before the Board today is meant to examine and consider the actions of Nova Scotia Power Inc. with respect to the protection of its customers' information, its customer service, communication, and billing processes, as well as the impact on business and regulatory matters arising from the cybersecurity incident that took place in the spring of 2025.

**OPENING STATEMENT  
SMALL BUSINESS ADVOCATE**

**13**

1                   It is crucial that the Board,  
2 intervenors, and all NSPI customers understand what NSPI  
3 did before, during, and after the incident to protect the  
4 interests of customers, and to determine what should be  
5 done going forward.

6                   The SBA looks forward to hearing from  
7 NSPI, its experts, and the experts retained by the  
8 Consumer Advocate and Board Counsel on these very  
9 important issues, and thanks the Board for this  
10 opportunity to provide this opening statement. Thank you.

11                   **THE CHAIR:** Thank you.

12                   Next is the statement on behalf of  
13 David MacLeod, which has been marked N-19.

14  
15  
16  
17  
18  
19

OPENING STATEMENT BY MR. DAVID MacLEOD

MR. MacLEOD: Good morning, Mr. Chair,  
and Members of the Board. My name is David MacLeod, and  
I'm before this Tribunal as a public interest intervenor  
in Matter 12600.

I served 27 years in the Canadian  
Armed Forces, and during my service as an intelligence  
operator I held a top-secret clearance. I've requested to  
become a public interest intervenor to add perspective of  
over 75,000 Nova Scotians who have had a federal security  
reliability screening or clearance. This demographic  
includes public service employees, retirees, veterans,  
military personnel, research staff, and those working in  
the manufacturing of military equipment.

Our intervention focuses specifically  
on the severe, long-term vulnerabilities created for this  
group due to the 2025 November -- Nova Scotia Power cyber  
breach.

THE CHAIR: I'm sorry, Mr. MacLeod,

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1 | it's not a touchscreen. Mr. Norwood up here will scroll  
2 | it up for you.

3 | MR. MacLEOD: My bad.

4 | Usually, the public does not consider  
5 | holding a security clearance to be a risk factor.  
6 | However, in our information-saturated world, mosaic  
7 | methods of intelligence collection and analysis make  
8 | security clearance holders a uniquely vulnerable  
9 | population.

10 | The compromise of personally  
11 | identifiable information does not merely expose clearance  
12 | holders to standard commercial fraud. Instead, it hands  
13 | foreign threat actors and criminals, the criminal  
14 | networks, a permanent weaponized mosaic of data to target,  
15 | track, social engineer, and blackmail clearance holders.

16 | For an ordinary citizen, a data breach  
17 | means an administrative headache and financial exposure.  
18 | But security clearance holders must meet the demanding,  
19 | and continuously intrusive vetting of the *Foreign*

1 | *Interference and Security of Information Act.* The  
2 | consequences of failing to meet the requirements are  
3 | severe and potentially career-ending.

4 |                   Throughout this proceeding, we intend  
5 | to demonstrate that standard of corporate remedies are  
6 | fundamentally inadequate for this demographic. Commercial  
7 | credit monitoring flags whether someone opens a fraudulent  
8 | credit card. It does not protect against dark web dossier  
9 | assembly, target spear phishing, lifestyle profiling, or  
10 | foreign coercion. A Social Insurance Number is a static  
11 | and -- sorry; is static and lasts a lifetime. The dark  
12 | web does not erase data after a few years. Offering a  
13 | basic commercial credit report to an individual whose PII  
14 | has been leaked to criminal or foreign intelligence  
15 | entities is performative at best.

16 |                   We look forward to cross-examining the  
17 | witnesses to ensure proportional remedies are found to  
18 | address the actual personal security and livelihood risks  
19 | faced by Nova Scotians who have or have had federal access

OPENING STATEMENT  
MR. DAVID MacLEOD

17

1 or security clearance. Thank you.

2 THE CHAIR: Thank you very much,  
3 Mr. MacLeod.

4 Did I miss anyone other than Nova  
5 Scotia Power?

6 Okay. Mr. Clarke?

7 MR. CLARKE: Mr. Chair, I was thinking  
8 in terms of steps. Perhaps you could swear in the panel,  
9 I could ask the usual short direct questions, and then  
10 Ms. MacDonald could give the opening statement. Does that  
11 sound okay?

12 THE CHAIR: Sounds great. Thank you  
13 very much, Mr. Clarke.

14 So beginning down at the -- my far  
15 end.

16

17

18

19

1 GLEN MacLEOD, Solemnly Affirmed:

2 CHRIS LANTEIGNE, Solemnly Affirmed:

3 LIA MacDONALD, Solemnly Affirmed:

4 BLAKE WILLIAMS, Solemnly Affirmed:

5 THE CHAIR: Thank you very much.

6 Mr. Clarke.

7 MR. CLARKE: Thank you, Mr. Chair.

8 EXAMINATION ON QUALIFICATIONS BY MR. CLARKE

9 Q. Mr. MacLeod. Mr. MacLeod, you  
10 are the Director of Customer and Grid Intelligence for  
11 Nova Scotia Power. Is that correct?

12 A. (MacLeod) Yes, that's correct.

13 Q. Have you appeared before the  
14 Board as a witness in the past?

15 A. (MacLeod) No, this is my first  
16 appearance as a witness before the Board.

17 Q. Can you please describe your  
18 background, qualifications, and experience?

19 A. (MacLeod) Yes. I have a Bachelor

1 of Arts in economics from Dalhousie University, and a  
2 college diploma in computer programming.

3 I joined Nova Scotia Power in 2000 as  
4 a technology analyst and subsequently transitioned to  
5 leadership roles in energy delivery and customer  
6 workgroups.

7 I've been in my current role as  
8 Director of Customer and Grid Intelligence, responsible  
9 for operating technologies, including advanced metering  
10 infrastructure, since June 2023.

11 **Q.** Mr. Lanteigne. Mr. Lanteigne,  
12 you are the Senior Director of Customer Care for Nova  
13 Scotia Power. Is that correct?

14 **A.** (Lanteigne) Yes, that's correct.

15 **Q.** Have you appeared before the  
16 Board as a witness in the past?

17 **A.** (Lanteigne) No, this is my first  
18 appearance as a witness before the Board.

19 **Q.** Can you please describe your

1 background, qualifications, and experience.

2                   **A.**     (Lanteigne) Yes. I have a  
3 Master's in business administration from the University of  
4 Liverpool. Prior to joining Nova Scotia Power, I worked  
5 for 19 years at CIBC in a variety of progressively senior  
6 roles supporting their customers.

7                   I joined Nova Scotia Power in 2021 as  
8 Director of Customer Care and have been in my current role  
9 since May of 2026. I lead our Customer Care Centre,  
10 Permit Centre, Billing, Credit Services, Payment Services,  
11 Customer Relations, Customer Communications, and Customer  
12 Engagement teams.

13                  **Q.**     Mr. Williams. Mr. Williams, you  
14 are the Vice President of Legal and Regulatory Affairs for  
15 Nova Scotia Power. Is that correct?

16                  **A.**     (Williams) Yes, that's correct.

17                  **Q.**     Have you appeared before the  
18 Board as a witness in the past?

19                  **A.**     (Williams) Yes, I have previously

1 appeared before the Board as a witness at the 2026-2027  
2 General Rate Application.

3 **Q.** Can you please describe your  
4 background, qualifications, and experience?

5 **A.** (Williams) Yes. I have a  
6 Bachelor of Arts in political science from Wesleyan  
7 University in Connecticut, and a Bachelor of Law from  
8 Queens University. I am a member of the Nova Scotia  
9 Barristers Society, an inactive member of the Law Society  
10 of Alberta, and a past member of the Law Society of the  
11 Yukon, as well as the Law Society of the Northwest  
12 Territories.

13 Prior to joining Nova Scotia Power, I  
14 worked at the Bennett Jones law firm in Calgary, where I  
15 was a partner and represented oil and gas and utility  
16 clients in a variety of regulatory settings. I joined  
17 Nova Scotia Power in late 2019 as counsel, and have been  
18 in my current role as Vice President, Legal and Regulatory  
19 since March 2026.

1                           Q.    Ms. MacDonald.  Ms. MacDonald,  
2  you are the Senior Vice President of Technology for Nova  
3  Scotia Power.  Is that correct?

4                           A.    (MacDonald) Yes, that's correct.

5                           Q.    Have you appeared before the  
6  Board as a witness in the past?

7                           A.    (MacDonald) Yes.  I have appeared  
8  before this Board on a number of occasions, including past  
9  general rate applications, backup/top-up hearings, and  
10 Annual Capital Expenditure Plan hearings.

11                          Q.    Can you please describe your  
12 background, qualifications, and experience.

13                          A.    (MacDonald) I am a professional  
14 engineer registered in the Province of Nova Scotia, and a  
15 graduate of Dalhousie University, with a bachelor's in  
16 electrical engineering.  I am also a graduate of Saint  
17 Mary's University, Sobeys School of Business Executive MBA  
18 Program.

19                               I started my career with Nova Scotia

1 Power in 2000, taking on increasingly senior roles in the  
2 areas of field operations and storm response, work  
3 management and field resource allocation, asset  
4 management, and IRP system and capital planning. These  
5 roles included Director of Planning, Senior Director, T&D  
6 Field Operations, Senior Director, Enterprise Asset  
7 Management, and Vice President, Transmission,  
8 Distribution, and Delivery.

9 More recently, in my roles as Vice  
10 President, Customer Experience and Innovation, followed by  
11 Senior Vice President of Customer Strategy and  
12 Transformation, I have led teams to refresh the company's  
13 customer experience strategies, as well as the development  
14 of grid modernization and electrification strategies that  
15 depend on customer solutions.

16 I have also been a co-lead with the  
17 facilitation of the transition to the Independent System  
18 Operator function in Nova Scotia.

19 I have most recently moved into my

1 | current role as Senior Vice President of Technology in  
2 | July of 2026. In this current role, I will work to bring  
3 | together information technology, operating technology, and  
4 | grid modernization strategies and teams, with a focus on  
5 | better serving customers.

6 |                           **Q.** Ms. MacDonald, you and the  
7 | various panel members from Nova Scotia Power had the  
8 | responsibility for the evidence of Nova Scotia Power; is  
9 | that correct?

10 |                           **A.** (MacDonald) Yes, that's correct.

11 | [9:20:00]               **Q.** And that evidence includes  
12 | Exhibit N-3, the Cyber Incident Report, Exhibit N-2, N-4,  
13 | and N-6 to N-12, IRS from the Board, CA, David MacLeod,  
14 | INQ, NSDOE, and SBA, as well as Exhibit N-17, the rebuttal  
15 | document filed on August 10. Is that correct?

16 |                           **A.** (MacDonald) Yes, that's correct.

17 |                           **Q.** And is Nova Scotia Power's  
18 | evidence true and accurate to the best of your knowledge?

19 |                           **A.** (MacDonald) Yes.

1                                    MR. CLARKE:   Mr. Chair, we'd now have  
2   Ms. MacDonald give the opening statement.

3                                    THE CHAIR:   Thank you, Mr. Clarke.

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OPENING STATEMENT BY NOVA SCOTIA POWER

MS. MacDONALD: Good morning, Mr.  
Chair, Members of the Board, and stakeholders.

We are here today to discuss the sophisticated criminal cyberattack experienced by Nova Scotia Power in 2025. The attack had a significant impact on our customers, employees, and corporate systems, which in turn impacted public confidence. We acknowledge the work ahead for us to improve our customers' trust and we are committed to earning it through transparency and accountability, including being here today to discuss the attack and our response in more detail.

Everyone at Nova Scotia Power recognizes the concern, frustration, and uncertainty the attack created for current and former customers whose information was part of the breach. This concern is particularly understandable given that the compromised information of certain affected customers included highly sensitive personal data, including Social Insurance

**OPENING STATEMENT  
NOVA SCOTIA POWER PANEL**

**27**

1 Numbers. Nothing is more important to us than regaining  
2 the trust of those we serve, and we understand that trust  
3 must be earned through our actions, not our words.

4                               This attack was a serious criminal  
5 act. While that fact is important, it does not change our  
6 responsibility to our customers. Cybersecurity and  
7 privacy governance is not a one-time effort, but an  
8 ongoing and ever-evolving commitment. Threats continue to  
9 evolve, and our systems, processes, training and expertise  
10 must evolve with them. Customers rightly expect us to  
11 learn from this incident and to act on those lessons. We  
12 accept accountability for the stewardship of the customer  
13 information in our care, and we accept responsibility for  
14 continuously strengthening our safeguards against evolving  
15 threats.

16                               From the moment the attack was  
17 discovered, our focus was on protecting and being  
18 transparent with our customers, containing the incident,  
19 restoring critical systems, supporting affected

1 individuals, and working openly with regulators and law  
2 enforcement. The measures taken were informed by the  
3 information available at the time, guided by leading  
4 cybersecurity and privacy experts, and directed toward  
5 minimizing impact on customers and preventing further  
6 compromise.

7                               As the Office of the Privacy  
8 Commissioner of Canada recognized, Nova Scotia Power  
9 undertook significant remediation efforts and has since  
10 committed to additional security, governance, and privacy  
11 enhancements to further strengthen our protections going  
12 forward.

13                              Our teams worked around the clock to  
14 contain and respond to the attack, but this was not an  
15 event that could be resolved immediately. Recovery  
16 required careful rebuilding of systems, validation of  
17 impacted data, implementation of enhanced security  
18 controls, and restoration of customer-facing services,  
19 while continuing to provide reliable electric service to

**OPENING STATEMENT  
NOVA SCOTIA POWER PANEL**

**29**

1 Nova Scotians.

2                               Since the attack, our focus has been  
3 on restoring systems safely and securely while  
4 strengthening our cybersecurity and privacy posture. We  
5 are pleased to report that major systems have been  
6 restored, and Nova Scotia Power has returned to normal  
7 operations across most of the areas of the business.

8                               Nova Scotia Power has also implemented  
9 significant enhancements to its cybersecurity and privacy  
10 posture, which is detailed in the Company's Rebuttal  
11 Evidence.

12                              We do not view this, though, as the  
13 conclusion of our work. Rather, it was a defining moment  
14 that reinforces the need for continuous vigilance,  
15 stronger safeguards and greater resilience. We are  
16 committed not only to recovering from this incident, but  
17 to improving confidence, learning from what occurred, and  
18 emerging as a stronger and more secure organization for  
19 our customers, employees, and communities.

INTERNATIONAL REPORTING INC.

CERTIFIED COURT REPORTERS

1                               One of the central issues in this  
2 proceeding is communication with customers. We believe  
3 our actions demonstrate a sustained and meaningful effort  
4 to keep customers informed through the recovery process.  
5 Consistent with PIPEDA's breach notification requirements,  
6 Nova Scotia Power issued notifications to affected  
7 individuals where the circumstances indicated a risk of  
8 significant harm as that information was confirmed. The  
9 notices were designed to provide sufficient information to  
10 enable customers to understand the nature and potential  
11 consequences of the breach, assess its significance to  
12 them, and take steps to reduce or mitigate potential harm.  
13 The notices also identified available support measures,  
14 including credit monitoring, insurance, and identity  
15 protection services offered to customers for a term of  
16 five years. Our team also established a dedicated cyber  
17 incident website, issued ongoing public updates, provided  
18 frequently asked questions, offered guidance regarding  
19 identity protection by phone, online and in-person

**OPENING STATEMENT  
NOVA SCOTIA POWER PANEL**

**31**

1 | channels, and continued communicating as new information  
2 | became available.

3 |                               While there may be differing views  
4 | about whether more could have been done or done  
5 | differently, and while we continue to learn from the  
6 | impacts of the attack, we believe our actions demonstrate  
7 | a well-coordinated and meaningful effort to keep customers  
8 | informed throughout the recovery process.

9 |                               One of the other central issues in  
10 | this proceeding is the billing issues experienced by some  
11 | customers. We know that the cyberattack created  
12 | challenges in billing operations, causing concern and  
13 | frustration for those customers. We took practical steps  
14 | to reduce the impact of billing disruptions on customers,  
15 | including the suspension of late fees and disconnections,  
16 | recruiting meter readers to obtain readings for customer  
17 | bills, offering payment plans and interest-free payment  
18 | arrangements, and providing advance notice before normal  
19 | collection activities and practices resumed.

INTERNATIONAL REPORTING INC.

CERTIFIED COURT REPORTERS

1                   Beyond these measures, we offered  
2 customers the flexibility to defer payment completely if  
3 they had concerns about their estimated bill amount and  
4 have honoured this flexibility since the Spring of 2025.  
5 These measures were intended to reduce the impact on  
6 customers while the Company restored its systems.

7                   We continue to participate fully and  
8 openly in the Board's ongoing process. This hearing is an  
9 important opportunity for the Board to examine what  
10 happened, the actions we have taken, and the work required  
11 to protect customers going forward. We know there will be  
12 difficult questions, and those questions are appropriate.  
13 Our responsibility is to answer them, demonstrate what we  
14 have learned, and continue the work required.

15                   Thank you for the opportunity to be  
16 here before you today and continue our commitment to  
17 transparency with this Board, our stakeholders, and our  
18 customers.

19                   MR. CLARKE: Mr. Chair, the panel is

1 ready for questions.

2 THE CHAIR: Thank you, Mr. Clarke.

3 We'll start first with the Consumer

4 Advocate.

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CROSS-EXAMINATION BY MR. ROBERTS

Q. Thank you. And as is customary, I'll address my questions to the panel generally and you folks have topics that you'll each respond to, I assume.

I want to start with a general question about the information itself that was gathered in the course of business by Nova Scotia Power. And a good place to do that would be in the Exhibit N-16, which is the redacted version of the incident report, and I'm going to look at page 14 of 46. Thank you. And it's the paragraph beginning at line 10. This is -- in this paragraph, you provide a summary of the different categories of information that were gathered and were subject to, I guess, access by the -- in the attack.

First, you described obviously name, phone number, email address, mailing and service addresses. I guess that's readily understandable as to why you would have that and what purposes it would be put to, but perhaps you could just explain in an introductory

1 fashion the use of that information?

2 [9:30:08] A. (Williams) Sir, just before, I  
3 just want to make sure we have the right reference before  
4 we give our ---

5 Q. It's up on the screen and it's  
6 paragraph 3.2, line 10 of the -- of your incident report,  
7 the December refile.

8 A. (Williams) Sorry, is this the  
9 correct reference on the screen?

10 Q. Yeah.

11 A. (Williams) Okay.

12 Q. Yeah. And I'm starting at line  
13 12, actually, Nova Scotia Power program participation, you  
14 describe the various types of personal information, and  
15 the first category, name, phone number, email address,  
16 mailing and service addresses.

17 And just generally, why do you have  
18 that?

19 A. (Lanteigne) Thank you for the

1 | question, Mr. Roberts. I'll answer that. I think just  
2 | for those general pieces of information that you shared,  
3 | that's the information that we require to set up an  
4 | account and provide electrical service to a customer.

5 |                   Q.    Okay. And then the next  
6 | sentence, Nova Scotia Power program participation  
7 | information, what is that and why would you have that?

8 |                   A.    (Lanteigne) That information  
9 | would include if a customer is a part of a particular  
10 | program. An example of that would be if they're like a  
11 | member of the time-bearing pricing pilot. So it would be  
12 | information specific to that customer in those types of  
13 | situations.

14 |                   Q.    Next, date of birth, why do you  
15 | include in the information you gather a customer's date of  
16 | birth?

17 |                   A.    (Lanteigne) The information on  
18 | date of birth is just another form to establish an account  
19 | and identify that particular customer.

1                   Q.    Okay.  Customer account history,  
2 and then you have some examples, power consumption service  
3 requests, customer payment, billing and credit history and  
4 customer correspondence.  Why is that information gathered  
5 and held?

6                   A.    (Lanteigne) That information is  
7 really just a record of what a customer has -- I guess has  
8 done with Nova Scotia Power.  So for example, if there's  
9 been a service request, if they've done a renovation, for  
10 example, that customer service request history would be  
11 part of the customer's file.  The payment history, along  
12 with the billing history the record of the account  
13 activity for the customer.

14                  Q.    And then you go on, driver's  
15 licence number.  Why would you have the customer's  
16 driver's licence number included in this information?

17                  A.    (Lanteigne) That information,  
18 again, would be used to establish the identity of the  
19 customer when a customer account is created.

1                   Q.    It's not sufficient to have the  
2 date of birth as the identifier?

3                   A.    (MacLeod) I think from our  
4 perspective it just provides the additional confirmation  
5 of a customer's identity.

6                   Q.    Okay. And then finally, Social  
7 Insurance Number?

8                   A.    (Lanteigne) Thank you for your  
9 patience. Just to clarify, actually, I guess additional  
10 information on the driver's licence as well too. So the  
11 driver's licence would not be something that's on file for  
12 every customer. It would be something that if that  
13 identity needs to be verified for that particular  
14 customer. So maybe I'll just add to that, if I could, if  
15 you're okay with that on this question, and then I can  
16 answer the Social Insurance Number question as well.

17                        So from a driver's licence  
18 perspective, our current process for identifying a  
19 customer is, you know, when a customer is setting up an

1 account, there's a -- there's a variety of steps that we  
2 can take to identify that customer. One of the tools that  
3 we do use is the Equifax identity check. It allows us to  
4 ask questions of a customer and establish identity. If  
5 they're able to pass those questions, that data is not  
6 retained, but it allows us to establish the account.

7                   In situations where, you know, if  
8 we're not able to verify a customer's identity through  
9 that information, it is important for us to understand the  
10 customer that we're actually working with, and ID may be  
11 required, and that would be the situation where a driver's  
12 licence is required.

13                   To continue on the question of Social  
14 Insurance Numbers, I think it's important to state that  
15 Social Insurance Numbers have not been collected for the  
16 purpose of verifying identity and establishing accounts  
17 for almost a decade by Nova Scotia Power. When they were  
18 collected, that was the purpose as well. It was a source  
19 of information that allowed us to establish a unique

1 identifying record of that customer when they're  
2 establishing the account.

3 Q. Sorry, I just want to go back to  
4 your previous comments on the driver's licence. You said  
5 that some information is gathered in order to confirm  
6 identity but not necessarily retained?

7 A. (Lanteigne) That's correct. So  
8 when we are asking questions to establish an account  
9 opening now, the Equifax identity tool that allows you to  
10 verify a customer's identity, it does ask questions that  
11 would be known to that customer. The information is used  
12 to answer the question, and if it confirms the identity of  
13 the customer, that would be the end of it. Our team does  
14 not retain any of that data in our current practice, and  
15 that tool to verify identity, it's a -- you know, a good  
16 example of it would be it's similar to if you're  
17 establishing identity when you're applying for a product  
18 at a bank, for example. It's a commonly used tool in the  
19 industry.

1                   Q.    The Equifax identity tool, is  
2 that in some kind of standard form or a form that your  
3 employees apply when they're dealing with customer  
4 identity?

5                   A.    (Lanteigne) That's correct. So  
6 the form is essentially an Equifax tool that the teams  
7 use. They're not actually writing down the information.  
8 It's a series of questions that need to be answered, and  
9 there's choices that are provided. The customer provides  
10 the choice. It would be entered in, and then once the  
11 identity is confirmed, the account opening would continue.  
12 So again, none of that information is actually retained by  
13 Nova Scotia Power when we establish accounts.

14                  Q.    But the tool itself tells you  
15 whether the identity has been confirmed?

16                  A.    (Lanteigne) That's correct.

17                  Q.    I wonder if we -- I don't know  
18 that we've seen that tool in the evidence, and I'm  
19 wondering if we could have an undertaking to have it

1 produced?

2                   **A.**     (Williams) Apologies, Mr.  
3 Roberts, the pause was just to confirm what could be  
4 produced to demonstrate the tool, and as I understand it,  
5 there is product information that we could provide as an  
6 undertaking to demonstrate the scope of the tool.

7                   **MR. ROBERTS:**   Okay. I would ask for  
8 an undertaking to be ordered. Thank you.

9                   **THE CHAIR:**   Could you just state  
10 exactly what you're going to provide, Mr. Williams?

11                   **MR. WILLIAMS:**   I could, sir, but I  
12 think Mr. Lanteigne could probably do it better.

13                   **THE CHAIR:**   Okay. Thank you.

14                   **MR. WILLIAMS:**   So I'll turn it to him.

15                   **MR. LANTEIGNE:**   So as mentioned,  
16 Equifax provides this service, and they obviously have  
17 established relationships with a lot of organizations  
18 across Canada. So this is not something that's been  
19 designed specifically for Nova Scotia Power. So what we

1 will do is we will provide information that just  
2 demonstrates what the tool does. It will be available  
3 from Equifax, but we can provide that as an undertaking,  
4 for sure.

5 **THE CHAIR:** That'll be Undertaking U-  
6 1.

7 **MR. ROBERTS:** Thank you.

8 **UNDERTAKING U-1 - To provide**  
9 **information that demonstrates**  
10 **what the Equifax tool does**

11 **BY MR. ROBERTS:**

12 **Q.** And is the driver's licence  
13 something that's -- driver's licence number, is that  
14 something that's part of the tool or is that an additional  
15 source of information if you're having trouble confirming  
16 the identity of the customer?

17 **A.** (Lanteigne) If -- the tool is  
18 successful for most customer applications. If a customer  
19 is not able to be identified with the tool, that would be

1 | where there's additional verification steps that are  
2 | required, so in the current process a copy of the  
3 | customer's identification and driver's licence is one of  
4 | those sources, would be -- allow us to establish the  
5 | identity of the individual setting up the account.

6 |                   Q.    And that information -- sorry,  
7 | the driver's licence, is that retained by Nova Scotia  
8 | Power on the customer's file?

9 |                   A.    (Lanteigne) That information --  
10 | if you were calling and you were establishing a new  
11 | account, our current process is that that information is  
12 | verified and then it is destroyed.

13 | [9:40:00]           Q.    Okay. So again, setting aside  
14 | for a moment the Social Insurance Number, what among the  
15 | various categories of information that are described in  
16 | this paragraph in your incident report is actually  
17 | maintained and retained in the records of Nova Scotia  
18 | Power?

19 |                   A.    (Lanteigne) Thanks, Mr. Roberts.

1                   The information that's in this list  
2 right now, essentially maybe the best way to answer it is  
3 what information is currently not retained.

4                   So the driver's licence number would  
5 not be retained and Social Insurance Numbers are not  
6 currently something that Nova Scotia Power retains for  
7 customers. The exception to that is in the limited  
8 situation where it's required for tax reporting purposes.

9                   Q.    So everything else would be  
10 retained, then?

11                  A.    (Lanteigne) That is correct.

12                  If I could just clarify as well, too,  
13 the billing and credit history, that would be a record of  
14 the Nova Scotia Power billing and credit history. It  
15 would not be like a full credit file for the customer. I  
16 think it's just an important distinction.

17                  Q.    Fair enough.

18                  MEMBER MELANSON: Before we move on  
19 from the Equifax matter, I'd just like to -- sorry, Mr.

1 Roberts, I'd just like to interject.

2                   When you describe the situation where  
3 the Equifax tool does not identify the potential client,  
4 is that because they can't answer one of the questions or  
5 they answer incorrectly one of the questions that's in the  
6 tool?

7                   MR. LANTEIGNE: That could be one of  
8 the reasons.

9                   Another reason could be, in Canada,  
10 there are two, you know, main credit reporting agencies,  
11 Equifax and Transunion. And if there is not enough  
12 information on the file to establish a credit history for  
13 a customer, that could be another reason why it's not able  
14 to actually successfully identify the customer.

15                   MEMBER MELANSON: Okay. And just  
16 before I forget it on the licence issue, it's the number  
17 you're taking down? You're not getting a copy of the  
18 actual -- a photocopy of the actual licence?

19                   MR. LANTEIGNE: In our current

1 process, if a customer is sending us -- so a couple of  
2 things.

3                   Again, I cannot say for certain if the  
4 driver's licence is one of the questions that Equifax  
5 could ask. I do not have that. But if a customer is not  
6 able to verify through that process, they are sending us a  
7 copy of the licence to verify the identity and then, once  
8 we've verified it, we are destroying it.

9                   **MEMBER MELANSON:** Okay. Because a  
10 picture would be -- a picture would be included in what's  
11 being sent. The actual licence would show their picture.

12                   **MR. LANTEIGNE:** That's correct. The  
13 customer would take a copy of that and send it to us.

14                   **MEMBER MELANSON:** Okay. Thank you.

15 **BY MR. ROBERTS:**

16                   **Q.** Now, you go on -- the statement  
17 goes on to say:

18                   For some customers, bank account numbers for  
19 preauthorized payment may also have been  
20 impacted. This information was provided by  
21 those customers.

1  
2                   So first off, I guess, the information  
3 that is retained, you described as being retained by Nova  
4 Scotia Power, all of that was impacted by the cyberattack.  
5 Is that correct?

6                   **A.**     (Williams) Yeah, and this is an  
7 important distinction, I think, Mr. Roberts. When we talk  
8 about "impacted", I think what we're saying -- what we're  
9 really saying is that this information was potentially  
10 access by the threat actor, and so I just want to make  
11 sure we're clear when we say, "Impacted" what we mean  
12 because it's not -- we're not able to definitively  
13 determine or say precisely what was taken by the threat  
14 actor.

15                   **Q.**     And I agree that's an important  
16 point.

17                   And what you're saying is that you  
18 have not and presumably will not be able to advise  
19 particular customers what among their personal information

1 | held by Nova Scotia Power was actually affected by the  
2 | attack?

3 |                   A.     (Williams) That's correct. We  
4 | cannot definitively say what was taken by the threat  
5 | actor.

6 |                   Q.     And why is that?

7 |                   A.     (Williams) Well, the nature of  
8 | the systems and what was done is that we can identify the  
9 | volume of data that was removed from the system and at a  
10 | high level where it came from within the system, but we  
11 | are not able to determine precisely what was included with  
12 | that volume of data.

13 |                   The example that I've generally used  
14 | when trying to explain it to people, and I'll try it here,  
15 | is if you have a bookcase in your home and you've got  
16 | boxes containing, you know, sensitive documents, books,  
17 | what have you in the boxes, someone enters your home,  
18 | moves those boxes around, lifts the top of the boxes, you  
19 | could tell which of those boxes had been touched, but you

1 don't know what they've viewed in that and what they've  
2 digested in terms of the information that's before them.

3                   So we can tell what's been touched  
4 within the system, but we can't -- and we can tell how  
5 much has been removed from the system, but we don't know  
6 precisely what came out of the system.

7                   Q.    So if they took a book, you  
8 wouldn't know that.

9                   A.    (Williams) Well, it's not -- so  
10 my example has limitations, I suppose.

11                   If they looked at the book and tried  
12 to memorize what was in the book, we wouldn't know that,  
13 but it's not like they're actually removing files. It's  
14 more of a copy and paste as opposed to a cut and paste, if  
15 you will.

16                   Q.    Have you looked at your data  
17 systems in order to remedy this issue about knowledge,  
18 knowing what individual customer data was actually  
19 affected by the attack?

1                   A.     (Williams) So I'll offer a  
2 response, but I'll offer it with the caveat that we are  
3 now getting into some of the more technical aspects of  
4 this that are probably best discussed in the next phase of  
5 this in terms of -- but my understanding, sir, is that  
6 it's not a -- it's not -- has nothing to do with our  
7 system or limitations or characteristics of our system.  
8 It is just the nature of what was done.

9                   As I said, we know what was touched  
10 and we know what was contained in those -- continuing with  
11 my example, in those boxes that were touched, but we don't  
12 know exactly what was taken. And that's not a function of  
13 our system. That's just a function of technology, I  
14 suppose.

15                  Q.     Now, you'll have reviewed Ms.  
16 Ralph's report for the Board -- for Board counsel. And  
17 one of the points that she's critical of is what she calls  
18 the "personal information inventory" and your inability to  
19 do exactly what we're talking about, which is identify

1 individual customers' information that was affected.

2 What do you say to that?

3 A. (Williams) Yeah, and it's a good  
4 question. And I think what I would say is just to carry  
5 on what the conversation was between you and I.

6 So our inability to definitively say  
7 what was or was not taken from the system has nothing to  
8 do with our knowledge of our system.

9 We know what was in the system, we  
10 know where data and information was generally within the  
11 system. It's just that, as I said, you can know what's in  
12 the boxes in the shelf in your home, but you don't know if  
13 someone read that material and took that information with  
14 them.

15 Q. So Ms. Ralph described the --  
16 your personal information inventory system as being  
17 "unreasonable" in terms of your inability to do what we're  
18 talking about.

19 What do you say to that conclusion?

1                   A.     (Williams) Well, Ms. Ralph's  
2 conclusion in that regard, there may be circumstances  
3 where her conclusion would -- her conclusion would be  
4 reasonable or correct. In this instance, we would  
5 disagree because, as I said, we had an understanding of  
6 what was in the system and where it was within the system.  
7 It's just a matter of we will never be able to tell -- you  
8 cannot tell what was actually taken. And it's for those  
9 reasons that I've tried to explain in my analogy, which  
10 I'm starting to maybe feel was inadequate, but that's the  
11 reality of it. So you can tell if someone has picked up a  
12 book and accessed it, effectively. What you don't know is  
13 if someone read the book and what information they may  
14 have taken with them.

15                         So I understand her point, but in this  
16 instance, the two things are entirely unrelated.

17                   THE CHAIR: Mr. Williams, just to get  
18 an idea of -- you say you know the volume of data that was  
19 taken, I think it was 13 terabytes, if memory serves, but

1 | what is the volume of data that actually would have been  
2 | held by Nova Scotia Power at the time? Like, what  
3 | percentage of data would that have been?

4 |                   **MR. WILLIAMS:** I'd have to take an  
5 | undertaking on that, sir, if you'd like. I'm happy to,  
6 | but it's not something I should probably guess at.

7 |                   **THE CHAIR:** Okay. No, and we're  
8 | focused, I guess, in particular on the IT side of things,  
9 | not the OT side of things?

10 |                   **MR. WILLIAMS:** That's correct.

11 |                   **THE CHAIR:** Yeah.

12 |                   **MR. WILLIAMS:** Well, entirely focused  
13 | on the IT side of things, not the OT side of things.

14 | [9:50:00]           **THE CHAIR:** Yes. Yes. Okay. So that  
15 | will be an undertaking to provide the volume of data held  
16 | in the information technology systems by Nova Scotia Power  
17 | at the time of the cyberattack. U-2.

18 |                                   **UNDERTAKING U-2 - To provide the**  
19 |                                   **volume of data held in the**



1 required for pre-authorized withdrawal to be taken for a  
2 payment on an account.

3 Q. And have you -- is there -- is it  
4 easy to describe what that -- what someone could do with  
5 that information? In other words, could someone gain  
6 access to a bank account as a result of having that  
7 information?

8 A. (Lanteigne) I think, obviously,  
9 having that information stolen by the criminal who  
10 attacked Nova Scotia Power, it's obviously not something  
11 that is ideal. With that information alone, you know,  
12 it's just information that could potentially help someone  
13 gain access to an account. It doesn't definitively mean  
14 that just that information will allow someone to take a  
15 withdrawal or gain access to a customer's account.

16 Q. It could happen, but are you  
17 aware of other factors that would prevent it from  
18 happening?

19 A. (Lanteigne) I think from my

1 perspective, again, you know, protecting that information,  
2 monitoring that information is important, but that  
3 information alone, you know, the banks obviously have  
4 other safeguards and protocols in place to verify  
5 identities of customers before transactions are occurring  
6 on accounts. So, you know, it's important to monitor your  
7 accounts, and that's guidance that we provided to  
8 customers. It's important to, you know, make sure that  
9 you're being diligent from that perspective, but the  
10 information alone would assume, if you were just accessing  
11 an account with just that information, it would assume  
12 that the banks don't have safeguards in place, which they  
13 do, to protect their customers.

14 Q. Any other banking information,  
15 other than the type that would provide that kind of  
16 access, any other banking information held by Nova Scotia  
17 Power?

18 A. (Lanteigne) No, beyond, like, a  
19 bank account number that I described a moment ago, the

1 | only other way that customers would pay with banking  
2 | specific information would be through credit cards.  
3 | Customers can do that through the MyAccount portal using  
4 | our vendor KUBRA. That information was not affected and  
5 | is not retained specifically by Nova Scotia Power.

6 |                   **Q.**    If, as a customer, I found myself  
7 | at some point in arrears in my payments to Nova Scotia  
8 | Power for my bill, is there other information that you  
9 | would obtain from that customer -- from that particular  
10 | customer, in those circumstances?

11 |                   **A.**    (Lanteigne) No. I mean if a  
12 | customer is in arrears, you know, in a typical time, we're  
13 | obviously increasing our engagement with that customer to  
14 | help them find a solution to the outstanding balance, but  
15 | there would be no additional information that is received  
16 | from customers.

17 |                   **Q.**    Okay. Now, the list that we  
18 | reviewed in the paragraph from the incident report begins  
19 | with the statement that included the following

1 information. So that suggests that there may be other  
2 information that's not contained with -- described within  
3 that paragraph or other categories of information. Can  
4 you tell us whether or not there are other categories of  
5 information beyond what we've been reviewing?

6 A. (Williams) Yeah, Mr. Roberts, the  
7 included language is probably more so to the point that  
8 not all of these pieces of information would be applicable  
9 to each customer, but this would be a comprehensive list  
10 of the types of information that was potentially exposed.

11 Q. You described it as a confident  
12 -- comprehensive list. I want to refer -- you can go if  
13 you wish, but in your rebuttal evidence, you also describe  
14 a category of information. And I'll just quote it here:

15 Demographic and household information, such  
16 as the number of individuals per household  
17 and your household heat source[s]  
18

19 That's at page 24 of 65 of Exhibit 17.

20 And I'm wondering if you could describe that information  
21 and why you have that.

1                   A.     (Lanteigne) Thank you for the  
2 question. So just looking at what you're referring to  
3 specifically, we are talking about the privacy policy for  
4 Nova Scotia Power. And what this would include is  
5 information that -- like, a good example, I think, to  
6 provide is My Energy Insights. So the tool that allows  
7 customers to see their appliance usage and their interval  
8 usage. Within that information, customers do have the  
9 ability to -- you know, to complete a survey, which allows  
10 a customer to tell us what their household demographic  
11 actually looks like. And that is relevant information to  
12 help the My Energy Insights tool provide more accurate  
13 information to a customer. You know, if a home -- you  
14 could have two identical homes. If you have just a single  
15 person living in one and you have a family of five living  
16 in another, the energy use is obviously going to be  
17 different. So that helps inform the information.

18                         So in those cases, if the customer  
19 elects to provide that information in the My Energy

1 | Insights survey, we would have that information to help  
2 | that tool provide insights to that customer.

3 |                   Q.    And was that information among  
4 | the categories of information that were subject to the  
5 | attack?

6 |                   A.    (Lanteigne) No, it was not.

7 |                   Q.    Now, reviewing these different  
8 | headings of information, can you tell us how long it's  
9 | retained and what the length of retention is based upon?

10 |                  A.    (Williams) So Mr. Roberts, we're  
11 | back to the original paragraph? Are we talking about the  
12 | list?

13 |                  Q.    Yes.

14 |                  A.    (Williams) Yeah. So for the most  
15 | part, what we're looking at with this list is the  
16 | information that would be included in Nova Scotia Power's  
17 | Customer Information System, so the CIS. And so as we've  
18 | discussed in our evidence, as I think we've discussed in  
19 | previous regulatory proceedings, the CIS is a legacy

1 system. It's been in service for approximately 30 years  
2 and has been something that has been considered for  
3 replacement and the path to replace it has been one we've  
4 been on for a number of years now.

5                   As a result of that, and as we've  
6 discussed in our evidence, the majority of this  
7 information is retained in CIS without the ability to  
8 remove it. There is no automation feature within CIS  
9 because of its vintage to remove that type of information,  
10 and furthermore, the manual deletion of that volume of  
11 information has -- comes with significant risk of  
12 impacting the system in a significantly adverse way.

13                   So what has been done is, as I say,  
14 continue on the path to develop a CIS that has the  
15 functionality to remove that type of information, but also  
16 in relation to SINS, where we could, on a limited basis  
17 because of the nature of that information, we have  
18 identified that and we have not removed it -- not removed  
19 the data line from the system, but we've zeroed out those

1 numbers within the system.

2 [10:00:02] So in acknowledgement of the  
3 sensitivity of that and that there is no need to retain  
4 that information that we do have in relation to those  
5 SINs, that work was undertaken, it says in the evidence,  
6 beginning in 2018, and carried out in more fulsome manner  
7 in 2024. And then we're in the process of confirming  
8 removal throughout our systems currently.

9 But I think it needs to be clear that  
10 the CIS presents a limiting factor within our systems that  
11 the majority of customer information that would reside on  
12 that system is retained within that system, but the new  
13 CIS that we're developing we'll bring forward to the Board  
14 hopefully some time later this year will have as part of  
15 it the ability to identify and remove information like  
16 this on an automated basis.

17 VICE CHAIR DEVEAU; I'm sorry, Mr. --  
18 pardon me. Well ---

19 MR. WILLIAMS: Mr. Deveau, just before

1 | you -- I just want to make one more point.

2 | VICE CHAIR DEVEAU: Okay, yeah.

3 | MR. WILLIAMS: That Ms. MacDonald has  
4 | just reminded me to make absolutely clear that the CIS  
5 | itself was not compromised and that it was a cut of  
6 | information from the CIS into the Azure Data Lake that was  
7 | the source of this issue, for the most part.

8 | VICE CHAIR DEVEAU: Right.

9 | MR. WILLIAMS: So that's been a source  
10 | of confusion in relation to the CIS in past proceedings,  
11 | and I just want to make clear that the CIS itself was not  
12 | compromised, in large part because of its vintage.

13 | VICE CHAIR DEVEAU: Right. And sorry,  
14 | I was -- I was thinking of Mr. Williams, but I was looking  
15 | at Mr. Roberts. Sorry for the confusion.

16 | So my question was that exactly. So  
17 | you said that this information here that Mr. Roberts has  
18 | referred you to was contained in the CIS, but I just  
19 | wanted to confirm, as you explained in your rebuttal, that

1 | it was actually not accessed from CIS by the threat actor.  
2 | It was accessed from the staging area in the Azure  
3 | platform for use in the My Energy Insights platform;  
4 | correct?

5 |                               So it was accessed from the staging  
6 | area in Azure.

7 |                               MR. WILLIAMS: That's correct. You  
8 | were ahead of me even making that clarification.

9 |                               VICE CHAIR DEVEAU: Right. And just  
10 | previously, you indicated that the demographic and  
11 | household info that was in My Energy Insights, that was  
12 | not accessed either because it was in the -- it was in  
13 | that platform, not in the staging area. Is that -- that's  
14 | correct?

15 |                               That's why it wasn't accessed, or that  
16 | was not one of the types of info that was accessed because  
17 | it was not in the staging area?

18 |                               MR. WILLIAMS: Yes, that's our  
19 | understanding.

1                   **VICE CHAIR DEVEAU:**   Okay.   Thank you.

2                   Sorry about that, Mr. Roberts.

3                   **MR. ROBERTS:**   Thank you.

4                   **MEMBER MELANSON:**   Could I just --  
5 before we move off from the CIS, why -- is there anything  
6 inherent about the vintage of the CIS that makes it more  
7 difficult to access via the existing?

8                   And I know I'm getting into technical  
9 a little bit here, but I'm just trying to piece it  
10 together.

11                   **MR. WILLIAMS:**   So yeah, I'm really  
12 hesitant to get into it too much, Mr. Melanson.

13                   It is -- yeah.   I think it's a little  
14 bit like asking -- you know, if I were to ask my kid to  
15 operate a VCR, it's a little bit like that.   Obviously, I  
16 am incredibly oversimplifying it, but it is the vintage of  
17 the system as compared to the technology and the  
18 sophistication of the technology that was used.   It just  
19 doesn't match up.

1                   **THE CHAIR:**   I had some follow-up ones  
2 on this topic as well, Mr. Roberts, but I'm content to let  
3 -- if you're going to continue on this path, let you go  
4 first and maybe before you move on to something else, I  
5 might jump in if you haven't covered it.

6                   **MR. ROBERTS:**   That's fine.

7                   **BY MR. ROBERTS:**

8                   **Q.**   And I was just going to ask a  
9 follow-up to Vice Chair Deveau's question.

10                               If you could explain in ways that  
11 perhaps someone less tech savvy like myself could  
12 understand, how did they get into the personal information  
13 if it wasn't directly into the CIS?

14                   **A.**   (Williams) So again, Mr. Roberts,  
15 I don't think you have to worry about the level of  
16 technicality that I'm going to come at you with here, but  
17 effectively what it is, is what Mr. Deveau described,  
18 which is that there was -- so within the CIS, as I've  
19 discussed, that's where the information resides within our

1 | systems.

2 |                   So if you think that as the source of  
3 | the information, there was a cut of that information taken  
4 | in 2021 and, as it moved over to the Data Lake, it moved  
5 | through the Data Lake to be processed and then eventually  
6 | used within the My Energy Insights project.

7 |                   There was that cut that was -- that  
8 | remains in the staging area of the Data Lake, and the Data  
9 | Lake was compromised. And that's where the threat actor  
10 | gained access to.

11 |                   **Q.** And when you say the "Data Lake"  
12 | that's -- you're describing the personal information of  
13 | your customers?

14 |                   **A.** (Williams) Well, now you're -- so  
15 | the Data Lake is maybe -- one moment. I'm going to see if  
16 | there's a better person to respond to what is a Data Lake  
17 | on this panel than myself.

18 |                   **A.** (MacLeod) The Data Lake does  
19 | house data. It's conducive for big data, so when our AMI

1 deployment went live, that was a lot of data to consume.  
2 And really, when we say the Azure platform, it's really a  
3 platform that hosts the data repository where we can put  
4 large amounts of data, like AMI data, and organize it, do  
5 analytics on it, prepare it for uses like My Energy  
6 Insights.

7                               So for My Energy Insights  
8 specifically, it requires some customer data and then  
9 their usage data that comes from AMI. So the AMI data is  
10 delivered to the Data Lake, the customer data is delivered  
11 from the CIS to the Data Lake, and that's on the Azure  
12 platform, and that's where it's organized and formatted  
13 for use for a third-party purpose, for instance, like My  
14 Energy Insights.

15                           Q.     And where did the intrusion take  
16 place, then, in that linkage you're describing?

17                           A.     (MacLeod) The threat actor was --  
18 gained access to the Azure platform.

19                           THE CHAIR:   Okay. And I had a couple

1 of follow-ups in the area as well, Mr. Williams, really  
2 relating to your description of the interaction between  
3 the Customer Information System and the cut, as you called  
4 it, of data that went into the Data Lake.

5                   So in terms of the Customer  
6 Information System first, you said it's a legacy system,  
7 it's 30 years old, and you couldn't have really pulled  
8 personal information out of it, although you did describe  
9 going down a pathway of starting to remove Social  
10 Insurance Numbers back around 2019'ish, '18-19.

11                   Do I infer from that that you've  
12 really got 30 years of customer personal information in  
13 that Customer Information System? That's what we're  
14 talking about?

15                   **MR. WILLIAMS:** Yes, sir.

16                   **THE CHAIR:** And the cut that went into  
17 the Data Lake, was that a copy of the entire 30 years of  
18 personal information?

19                   **MR. WILLIAMS:** That's correct, sir,

1 | yes.

2 | THE CHAIR: Thank you.

3 | BY MR. ROBERTS:

4 | Q. And I apologize again if this  
5 | sounds like a simplistic question, but was any of the data  
6 | -- personal information that you gathered from your  
7 | customers retained in such a way that there would not be  
8 | access to it from the internet?

9 | A. (Williams) I'm just pausing, sir,  
10 | on the -- you're probably getting outside my comfort zone  
11 | and anyone up here's comfort zone, in terms of talking  
12 | about access points. And not to avoid the question at  
13 | all; it's a perfectly reasonable question. I just think  
14 | to get into that -- such a discussion, we're probably  
15 | better off having it as part of the cybersecurity portion  
16 | of this process. Just to be clear, though, none of our  
17 | systems are -- none of these systems we were talking about  
18 | are directly linked to the internet. They're all intra,  
19 | within the company.

1                   Q.    With some access points,  
2 obviously? External access points?

3                   A.    (Williams) There are access  
4 points. Our system has access points. Again, we're  
5 getting outside my comfort zone, in terms of access and  
6 how this happened, and how -- what the entry would have  
7 been.

8                   But just to be clear, none of what  
9 we've talked about thus far, Azure, the Data Lake, as well  
10 as CIS, are directly linked to the internet, as we would  
11 all understand it.

12 [10:10:00]       Q.    Okay. Thank you. And the --  
13 we've been talking about customer information, and I  
14 assume that it would also -- that what we've been  
15 describing would also apply to information of former  
16 customers?

17                   A.    (Williams) Yes, to the extent  
18 that we're going back to the question that the Chair had  
19 just asked, that there would have been former customer

1 | information included within that category, yes.

2 |                   Q.    And you -- the -- you have, at  
3 | this stage at least, an inability to excise that  
4 | information, apart from the specific example you gave of  
5 | the Social Insurance Number?

6 |                   A.    (Williams) That's right. For the  
7 | same reason that there's no automated function, and to  
8 | delete wholesale items out of the Data Lake, it is our  
9 | understanding that -- and I want to be careful here. I'm  
10 | not suggesting that it could not be done, but the risk  
11 | that is being communicated to us of taking that on is a  
12 | significant one, and given how integral the CIS is to the  
13 | services we provide customers, it's not a risk that we  
14 | feel is an appropriate one. And when I say risk, we're  
15 | talking about what's been communicated as catastrophic  
16 | failure of the CIS, if we were to undertake this. The  
17 | risk is of that nature.

18 |                   THE CHAIR: Can I just -- sorry again,  
19 | Mr. Roberts.

1                               Just you said just a second ago, and I  
2 think you misspoke, Mr. Williams, that the risk of  
3 wholesale deletion out of the Data Lake, I think you were  
4 talking about the CIS?

5                               **MR. WILLIAMS:** Thank you, sir. Yes, I  
6 was talking about CIS. Thank you.

7 **BY MR. ROBERTS:**

8                               **Q.** In terms of the retention of  
9 customer data, I'm going to quote from a response to a  
10 Board IR. It's IR-9(b), Exhibit N-10. If you want to go  
11 to it, please do. It's response to (b). And I'm just  
12 going to quote, not really referring to the facsimile  
13 build, but I'll give you the quote, and you can see if you  
14 can deal with it, or if you want to find the actual  
15 reference.

16                              **A.** (Williams) Sorry, sir, which IR?  
17 Can you just ---

18                              **Q.** It's IR-9(b) from Exhibit N-10,  
19 as I have it.

1                   A.     (Williams) Is this from the May  
2 IR responses?

3                   Q.     Yes, yes. Sorry. So I think  
4 it's -- it's page 4 of 4 of response to IR-9.

5                   A.     (Williams) I'm there, sir.

6                   Q.     Okay. And there's a brief  
7 statement at line 15. Again, a question of retention of  
8 data:

9                   Certain customer data was retained beyond the  
10 time frames contemplated by the Company's  
11 internal record retention standards.  
12

13                   And I want to ask you, what customer  
14 information are we talking about and how did the retention  
15 exceed your own standards?

16                   A.     (Williams) So I think with that  
17 statement, what we're referring to is the information we  
18 just discussed, which was the information contained in the  
19 Data Lake. So as I said in relation to CIS, there were  
20 limitations within CIS for that information that resided  
21 within that system. Once that information had been cut

1 over to the Data Lake, there was, as the Chair corrected  
2 me, there was the ability to remove data from the Data  
3 Lake. In fact, there were mechanisms in place, automated  
4 mechanisms in place, to remove data. So with that  
5 statement, what we are really getting at is the  
6 information that was included in the Data Lake, it was  
7 intended to be subject to removal mechanisms. In fact,  
8 within the Data Lake, within individual work streams,  
9 there was -- there were automations that were scanning for  
10 information on a 14- and 90-day cycles and removing that  
11 information. But for obviously very unfortunate reasons,  
12 when this information was included in the Data Lake, it  
13 was not made subject to that automated process, and that  
14 was an oversight.

15 Q. And in terms of the actual  
16 cyberattack, if it had been made subject to the  
17 limitations that you described, it would not have been  
18 there for the threat actor?

19 A. (Williams) It would not have been

1 | there.

2 |                   Q.    And have you determined why those  
3 | limitations were not in place, or at least did not result  
4 | in the elimination of that data?

5 |                   A.    (Williams) We know that those --  
6 | the cycle and the removal of information was in place in  
7 | other areas of the Data Lake. Obviously when you're  
8 | setting up these workstreams, the automation -- there's a  
9 | manual component to any automation when you initially set  
10 | it up, and so we don't definitely know, just because of  
11 | the passage of time, exactly what happened or why it was  
12 | not. But as I've said, the automation was in place and  
13 | was operational in other areas of the Data Lake, but it  
14 | was not for this particular set of data.

15 |                   Q.    I want to ask you some questions  
16 | about Social Insurance Numbers. You've referred to them a  
17 | couple of times. First off, you -- or Nova Scotia Power  
18 | stopped collecting Social Insurance Numbers as a routine  
19 | form of customer identification in 2018?

1                           A.     (Williams) That's correct, yes.

2                           Q.     And why did you do that?

3                           A.     (Williams) I think, Mr. Roberts,  
4 and I think we've communicated this in some of the  
5 materials we've provided, but it was -- again, we're going  
6 back almost a decade to this, so my understanding is that  
7 it was related to the evolution of the privacy environment  
8 and as what was understood to be reasonable in any given  
9 circumstances. Like we said, we collected the Social  
10 Insurance Numbers obviously for the tax reporting  
11 purposes, which we still do, but also there was a period  
12 of time prior to 2018 where we were collecting them for  
13 identification purposes. I think as industry and possibly  
14 the public and society's understanding of privacy and the  
15 sensitivity of it, and the evolving nature of technology,  
16 there was, around thereabouts, 2018, an understanding that  
17 Social Insurance Numbers ought not to be collected  
18 anymore, that there are other and better ways of obtaining  
19 the information. And so the decision was made to cease

1 | collecting those.

2 |                   I'll add, and we speak to this in our  
3 | evidence, that -- and this is just informal discussions,  
4 | so I'm not prepared to put names on the record, but we do  
5 | understand from our other -- from other industry  
6 | participants that it was a practise that was generally  
7 | applied within industry during that relevant period.

8 |                   **Q.**   And you would agree with the  
9 | concerns expressed about Social Insurance Numbers, that  
10 | one of the issues that relate to them is the fact that  
11 | they're essentially permanent; that they can't be changed  
12 | or deleted in any easy manner?

13 |                   **A.**   So yes. I mean, with the easy  
14 | manner being the qualifier. My understanding is that they  
15 | can be -- you can get a new Social Insurance Number, but I  
16 | certainly would not dispute the fact that it is a  
17 | sensitive personal identifier that is not easily replaced.

18 |                   **Q.**   Okay. And when you made this  
19 | decision in 2018 to stop collecting them, you didn't purge

1 | your system at that time, did you?

2 | [10:20:00]                   **A.**     (Williams) There was no wholesale  
3 | purging. There was a process that was undertaken to --  
4 | and our customer service representatives were instructed  
5 | to remove the SINS or zero them out upon -- in capturing  
6 | them within the system. There was, over that period of  
7 | time, beginning 2018-2019 through to 2024, discussions  
8 | about how best to address that type of information within  
9 | CIS, and eventually the decision was made to take the  
10 | action that was taken in 2024, which was a wholesale  
11 | removal of the SINS by searching for nine-digit numbers  
12 | within the system and zeroing them out.

13 |                               So there was a purge that took place  
14 | in 2024, which is obviously prior to this attack, But as  
15 | we've discussed, the cut that included SINS was made in  
16 | 2021. So there's that intermediary action that resulted  
17 | in the circumstances that we have here today.

18 |                               **Q.**     And again, you'll be aware that  
19 | Ms. Ralph, on behalf of Board counsel, was quite critical

1 of, I think she used the word *ad hoc*, the *ad hoc* approach  
2 between 2018 and 2024 in terms of removal, and waiting six  
3 years, essentially, to take a proactive step to remove the  
4 SINS. What do you say to that?

5                   **A.** (Williams) Yes. And I certainly  
6 understand your point. I wouldn't characterize it as *ad*  
7 *hoc*. There was a specific directive made to remove them  
8 as they were encountered, and there were ongoing  
9 discussions about the best manner in which to address  
10 Social Insurance Numbers within the system, and data in  
11 general within the system. And it was 2024 when that  
12 action was eventually taken in relation to the Social  
13 Insurance Numbers.

14                   **Q.** And as a result of that, there  
15 were still Social Insurance Numbers in the system  
16 connected to customers in March of '25, when the attack  
17 occurred.

18                   **A.** (Williams) So I just want to be  
19 clear on that. There were not -- there were not Social

1 Insurance Numbers as they previously had existed because  
2 those had been removed in 2024. So again, CIS was not  
3 impacted. So what was in CIS was not part of this  
4 discussion.

5                               It is only because the cut occurred in  
6 2021, when the Social Insurance Numbers, other than those  
7 that had been removed as they were encountered, the Social  
8 Insurance Numbers remained in 2021 when that cut occurred.  
9 But as of April 2025, the vast majority of Social  
10 Insurance Numbers had been removed from the system, with  
11 the caveat that once we had gone through the scanning of  
12 our systems to remove SINS there were one-offs.

13                           And again, we're getting into the  
14 technical nature of CIS that I'm not really comfortable  
15 with, but there were some SINS found in historical records  
16 within CIS, but the list of SINS, as you would envision  
17 it, had been removed prior to the attack.

18                           Q.     So I'll just try put it simply:  
19 Had the purge been complete in March of '25, or were there

1 still Social Insurance Numbers -- customer Social  
2 Insurance Numbers in the system that would have been  
3 accessed, or potentially accessed?

4                   A.     (Williams) So I just want to make  
5 sure we're (inaudible due to audio quality) each other.  
6 When you say that -- so the purge happened in 2024, we're  
7 referring to it as the purge.

8                   Q.     And was completed.

9                   A.     (Williams) And was completed,  
10 yes.

11                  Q.     Okay.

12                  A.     (Williams) Yes. So the Social  
13 Insurance Numbers -- the wholesale removal of Social  
14 Insurance Numbers from CIS, was completed in 2024, but  
15 again, CIS was not impacted by the attack.

16                  Q.     And there were Social Insurance  
17 Numbers in the Data Lake, if I can use that word ---

18                  A.     (Williams) Because ---

19                  Q.     --- (inaudible due to speaking

1 over each other) ---

2 A. (Williams) Yes.

3 Q. --- that were impacted.

4 A. (Williams) Yes, because of the  
5 cut that had occurred in 2021.

6 Q. Do you know how many?

7 A. (Williams) I don't. I don't have  
8 that number, no, sir.

9 Q. Is it -- is it something that you  
10 can obtain?

11 A. (Williams) I can't definitively  
12 say if it's something we can obtain. I can certainly  
13 undertake to make the necessary enquiries, and if we can,  
14 to provide it. But I don't know that it's possible.

15 Q. Thank you.

16 **THE CHAIR:** So the undertaking is to  
17 enquire how many Social Insurance Numbers may have been  
18 resident in the Data Lake at the time of the cyberattack?

19 **MR. WILLIAMS:** And I think -- and if

1 we do have that number to provide it, yes sir.

2 THE CHAIR: And -- okay. So that will  
3 be Undertaking U-3.

4 UNDERTAKING U-3 - To enquire how  
5 many Social Insurance Numbers may  
6 have been resident in the Data  
7 Lake at the time of the  
8 cyberattack, provide that number  
9 if available, and how many were  
10 expunged in 2024

11 THE CHAIR: I assume in answering  
12 that, probably look at how many were expunged in 2024 from  
13 the CIS itself? Because I assume you weren't adding new  
14 ones. That would give you a ballpark. If you're able to  
15 determine that as well.

16 MR. WILLIAMS: Well, just to be clear,  
17 the number -- yes. So the number should be the same  
18 because ---

19 THE CHAIR: Except for those residual

1 | ones that you didn't pick up initially in the purge in  
2 | 2024.

3 | MR. WILLIAMS: Yes, correct. Those  
4 | may have been -- yes, I suppose there could be ---

5 | THE CHAIR: Ballpark. It'll be -- it  
6 | will be in the ballpark.

7 | MR. WILLIAMS: It would be very  
8 | similar, yes.

9 | MEMBER MELANSON: So really -- just to  
10 | follow up on Mr. Roberts' questions. Mr. Roberts was  
11 | asking about the April 2025, the purge that happened  
12 | before then. But really the issue is if the purge had  
13 | happened before 2021, when the information was transferred  
14 | or the cut was transferred to the Data Lake, if it had  
15 | been done by then there would have been no Social  
16 | Insurance Numbers that would have been accessed?

17 | MR. WILLIAMS: That's right,  
18 | Mr. Melanson. So in order to have avoided the 2021 cut  
19 | residing in the Data Lake, the purge would have needed to

1 have -- in order to avoid that cut having Social Insurance  
2 Numbers in it, the purge would have needed to occur prior  
3 to 2021.

4 VICE CHAIR DEVEAU: And sorry,  
5 probably easier to do it now than later.

6 So if I'm -- if I understand  
7 correctly, obviously MyEnergy Insights is a newer  
8 platform, and there would be customers who have joined or  
9 who -- customers who have become new customers after July  
10 of 2021. They would have used MyEnergy Insights. So am I  
11 right that at -- in order to accommodate those customers  
12 joining after 2021, that information would have been  
13 transferred from CIS to the Data Lake for use in the  
14 MyEnergy Insights platform, but those cuts would have been  
15 purged. Is that -- from the Data Lake? The automation  
16 tool worked on those cuts, but not on the July 2021 cut.

17 MR. WILLIAMS: You have that correct,  
18 sir. As I was speaking to earlier, that we do know that  
19 the automation was working in other areas of the Data

1 Lake, and those cuts were subject to it. That's why it's  
2 isolated to this 2021 cut over.

3 VICE CHAIR DEVEAU: So when those  
4 subsequent cuts were made, it wouldn't -- it likely  
5 wouldn't have just included the new customers, it would  
6 have actually -- all the customer data from all the  
7 customers, including the -- including all the -- not just  
8 new customers, but all the customers would have been  
9 transferred to the Data Lake and the automation tool would  
10 have worked; they would have been -- they would have been  
11 erased.

12 (SHORT PAUSE)

13 MR. WILLIAMS: Sorry, sir. I just  
14 wanted to confirm my understanding, which was that it  
15 would have -- from -- on a continuous basis between the  
16 2021 and 2025, it was incremental information that was  
17 moving. It was ---

18 VICE CHAIR DEVEAU: Incremental?

19 MR. WILLIAMS: It was not a full cut

1 each and every time.

2 VICE CHAIR DEVEAU: Okay. So it's  
3 just so you could recognize -- if you wanted new  
4 customers, it could isolate new customers.

5 MR. WILLIAMS: You could move the  
6 incremental data over, yes.

7 [10:29:52] VICE CHAIR DEVEAU: And after it's  
8 used by Insights, that's when the automation tool -- does  
9 it go from -- actually, from the staging area into the My  
10 Energy Insights platform, the information?

11 (SHORT PAUSE)

12 THE CHAIR: You're being very patient  
13 with us, Mr. Roberts. We appreciate it.

14 MR. MacLEOD: The way the information  
15 is delivered to My Energy Insights, it is delivered from  
16 CIS to the staging area. At that point for the specific  
17 purpose of My Energy Insights, it's taken from staging  
18 area to a preparation area where it's turned into a data  
19 set very specific to My Energy Insights. At that ---

1                                   **VICE CHAIR DEVEAU:**   Within Azure or  
2 within My Energy Insights?

3                                   **MR. MacLEOD:**    Within Azure.

4                                   **VICE CHAIR DEVEAU:**   Okay.

5                                   **MR. MacLEOD:**    And then from that  
6 preparation area where it's ready to go to My Energy  
7 Insights, that's where it's delivered from that prep area  
8 to My Energy Insights.

9                                               So it's not directly from the staging  
10 area. There's one more step in the middle that's in the  
11 Azure Data Lake and, from there, that's where it goes to  
12 My Energy Insights.

13                                   **VICE CHAIR DEVEAU:**   So is it moved to  
14 that preparation area or copied to that preparation area?

15                                   **MR. MacLEOD:**    It is copied to that  
16 preparation area.

17                                   **VICE CHAIR DEVEAU:**   So there -- in the  
18 -- so there's a copy in the staging area, there's a copy  
19 in the preparation area.

1                   MR. MacLEOD:   That's right.

2                   VICE CHAIR DEVEAU:   And that would  
3 have been the case in -- for the July 2021 data.

4                   MR. MacLEOD:   Correct.

5                   VICE CHAIR DEVEAU:   So in -- the cut  
6 that was taken, was it a cut from the staging area and the  
7 preparation area, or just the staging area?

8                   MR. WILLIAMS:   I'd just like to be  
9 clear on that, Mr. Deveau.   The automation to remove data  
10 was operational in the preparation area.

11                   VICE CHAIR DEVEAU:   Okay.

12                   MR. WILLIAMS:   So this is really  
13 isolated to the one area within.

14                   VICE CHAIR DEVEAU:   Okay.   Thank you.

15 BY MR. ROBERTS:

16                   Q.   With that, I'm going to move on  
17 to another subject, that's the notice to customers that  
18 was provided at various points in the proceeding.

19                               And just reviewing briefly, the attack

1 | itself, you understand, was initiated in, was it March  
2 | 25<sup>th</sup>, or what -- a date in March?

3 |                   A.     (Lanteigne) March 19<sup>th</sup>.

4 |                   Q.     March 19<sup>th</sup>.

5 |                   A.     (Lanteigne) Yes, sir.

6 |                   Q.     And you found out about it on  
7 | April 25<sup>th</sup>?

8 |                   A.     (Lanteigne) That is correct.

9 |                   Q.     And the first notice to customers  
10 | was given on April 28<sup>th</sup>?

11 |                   A.     (Williams) That was when we first  
12 | made public statements about it. Yes, sir.

13 |                   Q.     Right. Not specific notice, but  
14 | a public statement about the attack.

15 |                   And you gave specific notices to  
16 | customers beginning on May the 13<sup>th</sup>?

17 |                   A.     (Lanteigne) That's correct.

18 |                   Q.     Okay. And there were, as I  
19 | understand the information, approximately 277,000

1 customers at that time who received direct notice that  
2 there had been a potential compromise of their personal  
3 information?

4 A. (Lanteigne) That is correct.

5 Q. And you -- on June the 25<sup>th</sup>, you  
6 advised former customers that their personal information  
7 had been affected as well?

8 A. (Williams) Yes.

9 Mr. Roberts, I think it might be  
10 helpful, sir, if we just refer to the evidence put forward  
11 by Nova Scotia Power, and beginning on page 44 of 65. So  
12 ---

13 Q. This is your rebuttal, are you  
14 talking about?

15 A. (Williams) That's right. Yes,  
16 sir.

17 It just -- and I don't mean to take  
18 you off track at all, but it does provide a good  
19 chronology of the communications that were made, not just

1 the direct communications that were in direct  
2 communications to customers, but also ---

3 Q. Sure.

4 A. (Williams) --- the press releases  
5 that were issued by the company as well.

6 Q. That's Exhibit 17, and page --  
7 you're saying page 44?

8 A. (Williams) Beginning on page 44.  
9 Yes, sir.

10 Q. Okay. All right.

11 And we see the bullet points there.  
12 And my first question relates to the time between April --  
13 or sorry, May 13<sup>th</sup>, when information was given to the  
14 277,000 customers and June the 25<sup>th</sup>, when information was  
15 provided regarding former customers.

16 And first of all, was -- the  
17 information given to former customers, was that direct or  
18 was it indirect, given the nature of communication with  
19 former customers?

1                   A.     (Lanteigne) So to clarify, May  
2 13<sup>th</sup> was direct communication. It was a letter that was  
3 issued to those customers. And that was based on the  
4 information that we had available at the time as the  
5 complex investigation into the sophisticated attack on  
6 Nova Scotia Power was underway and about a couple weeks  
7 old.

8                   When we got to June the 25<sup>th</sup>, even  
9 though the investigation was by no means complete, Nova  
10 Scotia Power had the information, and, out of an abundance  
11 of caution, realized that potentially other active  
12 customers and former customers could have been affected by  
13 the attack, so we made the decision to provide all current  
14 and former customers with access to My True Identity for  
15 five years. And customers at that point in time would  
16 have received an indirect notification -- current and  
17 former customers, it was an indirect notification on June  
18 the 25<sup>th</sup>.

19                   Q.     Okay. Indirect notification of

1 | their access to credit monitoring? Is that what you're  
2 | saying, among other ---

3 |                   **A.**     (Lanteigne) Yeah, it was -- it  
4 | was that they could have been impacted and it was the, you  
5 | know, similar messages to what was in the letter what they  
6 | can do in light of that, including access to My True  
7 | Identity.

8 |                   **Q.**     And one of the points that Ms.  
9 | Ralph made in her report was the time between May the 13<sup>th</sup>,  
10 | June the 25<sup>th</sup>, she found that interval to be unreasonable.  
11 | What do you say to that?

12 |                   **A.**     (Williams) Just one moment, Mr.  
13 | Roberts. I'm just going to find the relevant page.

14 |                   So sir, the best reference is probably  
15 | where we were, so beginning at that page and following  
16 | through that section. I would also note that Ms.  
17 | Valdetero also addresses this in her evidence, although  
18 | I'll let her speak to her evidence.

19 |                   But I think what is important to

1 understand and what, with all due respect to Ms. Ralph, is  
2 there needs to be an understanding of the context in which  
3 we were dealing with at the time, and so that's not just  
4 responding to the incident and working within the confines  
5 that the incident provided to us, but also the work that  
6 is required to make notification of this magnitude and of  
7 this significance to this many customers.

8                   So appreciate Ms. Ralph's view, but  
9 our view would be much different in that we were very  
10 timely with our notifications, and the timelines were  
11 certainly appropriate and reasonable, given what we were  
12 dealing with and what the magnitude of the task required.

13                   And so happy to kind of read through  
14 some of the rebuttal evidence that we've provided, and Ms.  
15 Valdetero can speak to her evidence later in this  
16 proceeding, but I think there's a fair bit on the record  
17 between the two pieces of evidence that address the point  
18 Ms. Ralph has raised.

19                   And again, difficult for Ms. Ralph to

1 provide a view without having the full context, which  
2 again, in fairness to her, she likely did not at the time  
3 of her opinion.

4                   **Q.**    There's another interval that's  
5 of note, and that's between June the 25<sup>th</sup> and the date in  
6 October when you advised another 97,000 customers that  
7 their information -- this is in addition to the original  
8 277,000, another 97,000 customers that their personal  
9 information had been affected.

10                   How do you account for the period of  
11 time between June and October, and was that reasonable?

12                   **A.**    (Williams) Yes. So I believe we  
13 address that beginning on page 49 of our evidence that  
14 we've been referring to, and Ms. Valdetero addresses it, I  
15 believe, beginning on page 9 of her evidence. So again,  
16 I'll let her speak to her evidence, but we believe it was  
17 reasonable. And again, we believe it was reasonable given  
18 the context and the circumstances. There needs to be an  
19 understanding of how resource-intensive and time consuming

1 an endeavour it is to understand and digest the type of  
2 information that could have been impacted, and then to  
3 identify and provide an appropriate notice to customers.

4 [10:40:25] One of the reasons we did notify like  
5 we did at the end of June was the recognition that there  
6 was the potential, not yet to have been confirmed, that  
7 additional customers had been impacted. And so in an  
8 abundance of caution, we went out at the end of June and  
9 made the notification we did and extended the offer for  
10 the TransUnion service to all those customers, and then  
11 continued the work to further verify precisely who had  
12 potentially been impacted, and then notified those  
13 customers, as you said, at the end of October.

14 Q. And so what was it about those  
15 97,000 customers that would not have allowed you to give  
16 them notice in the -- with the original group in May?

17 A. (Williams) So what it relates to  
18 is the time needed to review all of the files that were  
19 potentially touched -- or weren't touched, but potentially

1 taken. And so there was, in May, a file that we referred  
2 to as -- already that was apparent on its face, and we  
3 identified customers through those, but as we continued to  
4 work through the data and the files that were in the Data  
5 Lake and elsewhere, it was identified that those further  
6 customers had been -- had had information that was  
7 potentially exposed.

8 Q. And the nature of that notice in  
9 October was direct notice to individual customers?

10 A. (Williams) That's correct. On  
11 October 31<sup>st</sup>, it was letters directly to those customers.

12 Q. I want to talk about another  
13 subject you alluded to.

14 MR. ROBERTS: Unless -- I can see the  
15 Chair ---

16 THE CHAIR: No, just if you're going  
17 to transition to a new topic, it might be an opportune  
18 time to take our midmorning break.

19 MR. ROBERTS: Yeah, absolutely.

1                               **THE CHAIR:**   Okay.   Appreciate it, Mr.  
2   Roberts.

3                               So it's almost quarter to now, so  
4   we'll come back at 11:00 o'clock.

5   --- Upon recessing at 10:42 a.m.

6   --- Upon resuming at 11:00 a.m.

7                               **THE CHAIR:**   Okay.   Mr. Roberts?

8                               **MR. ROBERTS:**   Thank you.

9   **GLEN MacLEOD, Resumed:**

10   **CHRIS LANTEIGNE, Resumed:**

11   **LIA MacDONALD, Resumed:**

12   **BLAKE WILLIAMS, Resumed:**

13                               **CROSS-EXAMINATION BY MR. ROBERTS, (Cont'd)**

14                               **Q.**   I want to just go back to one  
15   point that was made before the break when Nova Scotia  
16   Power was discussing the additional notice to the 97,000  
17   customers in October, and I just want to be clear that I  
18   heard you correctly.   The explanation for coming upon  
19   those customers was essentially based on your work through

1 the Data Lake and elsewhere, and I wondered about that  
2 word "elsewhere". What are you referring to there?

3                   **A.** (Williams) In relation to the  
4 97,000 it's the Data Lake, but we were assessing at the  
5 same time what else was potentially impacted or accessed  
6 within the company. So it was the entire process, but the  
7 97,000 come from the information that was in the Data  
8 Lake.

9                   And I would maybe just ask Ms.  
10 MacDonald to provide a little context and clarity about  
11 that work and why it was so complex during that period, if  
12 that's okay?

13                   **Q.** Sure.

14                   **A.** (MacDonald) Yeah, so just -- we  
15 were conferring on the break about the conversation  
16 earlier about the cut, the 2021 snapshot that is in  
17 question. And just to sort of clarify, what we're talking  
18 about there is not a list per se that would be readily  
19 sortable and easy to sort of discern what's in or not in

1 | this list. It's not a list. It would have been a cut of  
2 | the entirety of the various layers and file trees and  
3 | inherent program of CIS and the related technical details  
4 | that would be involved in something of that nature.

5 |                   So just to sort of provide context,  
6 | this cut that we speak of is in no way a list. And so  
7 | beginning in May through June in the various notification  
8 | timeframes in question here, we would have had our  
9 | internal as well as external expert consultants advising  
10 | us and performing the work to review the layers of files  
11 | and file trees in question to look for and confirm with  
12 | precision or not where we would have instances where a  
13 | list with direct notification was able to be determined  
14 | and where we would need to continue to query and  
15 | forensically analyze with the expertise of other  
16 | programmers and consultants what we were dealing with with  
17 | this cut.

18 |                   And so the reason that there are  
19 | various timeframes that would then inform the

1 | communications -- communications would essentially happen  
2 | immediately when we had confirmation technically about  
3 | what was being deciphered from the files in order to  
4 | produce a list, but the cut we're talking about is not in  
5 | and of itself a list.

6 |                               And so I think that's important in the  
7 | context of it. Now that we look back, after we've  
8 | analyzed and had the benefit of that work over multiple  
9 | months, the way we can sum it up in a few words, it  
10 | implies perhaps that it's simpler or a list that could  
11 | have been queried in May and in June, and then why  
12 | October? Well, it's because in parallel, as we understood  
13 | things about these files in question, we continued to, in  
14 | parallel, analyze both this cut itself and all the other  
15 | aspects of our network as we were rebuilding and  
16 | containing and ensuring that we understood what had  
17 | happened with the hack.

18 |                               And I think Mr. Williams might want to  
19 | also elaborate on some of this before we move on to the

1 other topics, Mr. Roberts.

2                   A.     (Williams) I hope that was  
3 helpful, Mr. Roberts. We're coming to the realization  
4 maybe there was the assumption that this is just an Excel  
5 list, and well, why can't you read that quickly and get  
6 these notices out. And it goes back to the discussion I  
7 think we were having about Ms. Ralph's evidence. It's  
8 important to understand that context. In fairness to her,  
9 she, I don't think, had that context.

10                   But it's also, and you'll see in the  
11 evidence, you know, it's not even work that we could have  
12 done internally. We're talking about in-depth forensic  
13 analysis, and we were required to -- we hired both KPMG  
14 and Deloitte to undertake the work. It was too much for  
15 even one of those to handle at the time, so we had to  
16 outsource it to -- both to try to get that done at a pace  
17 that we felt was acceptable.

18                   Q.     Okay. And I may be the only one  
19 in the room who needs to ask this question, but what is a

1 "cut"?

2                   A.     (Williams) I doubt you're the  
3 only one, sir, but it is literally as it sounds. It is  
4 effectively -- it's not a -- when we say, "Cut" it's more  
5 as I said before, it's a copy and paste, effectively. So  
6 if you were to do -- if you had -- just as you would with  
7 a Word document, is my understanding -- I'm just I'm again  
8 oversimplifying things, but for the purpose of this  
9 discussion, I'm confident that we're in the ballpark. So  
10 it really is just copying the data into the Data Lake for  
11 use there.

12                   Q.     It's a copy of a mass of data?

13                   A.     (Williams) That's correct.

14                   Q.     All right. Thank you.

15                   **THE CHAIR:** And just, Ms. MacDonald,  
16 in terms of the work identifying customers, I'm just  
17 trying to understand even at a high level, using the same  
18 file, this copy, the July 21<sup>st</sup>, 2021 copy of the CIS data,  
19 you were immediately able to identify 277,000 customers

1 from that. Say it took some analysis to then identify a  
2 further 97,000 customers. It's not clear how you were  
3 able to do it in the first instance and what was different  
4 about those additional 97,000 that you weren't able to do  
5 it until October?

6 MS. MacDONALD: No, thank you, Mr.  
7 Chair. And I understand -- I understand the reason for  
8 the question. First of all, kind of as we've been  
9 explaining about the cut or the copy of the database  
10 itself -- and it's not one file, it's many files, file  
11 trees, layers of code per se. And because of the nature  
12 of CIS and how the fields work, many of which are free-  
13 form fields, which is a term that means, you know, the  
14 user can use different fields as they see fit. Back in  
15 '97 when that would have been deployed, that might have  
16 been a more typical or modern way of using a database, and  
17 of course, as we know, as time has gone on, databases and  
18 computer systems are more sophisticated and have less  
19 leeway in terms of how a user can input information or

1 data, so to speak.

2                               So all that taken together, in  
3 addition to the more clear or perhaps more obvious places  
4 that employees and consultants would have initially looked  
5 for where might SINS be, there are other parts of the  
6 system in the file trees and places that are not as  
7 clearly searchable that we came to understand needed to  
8 also be queried and forensically analyzed in order to rule  
9 in or rule out whether there were SINS or other  
10 problematic data elsewhere in the various layers of what  
11 we were calling a file or a cut or a copy, but it is in  
12 fact not one static place but the millions and millions of  
13 potential fields and combinations of how the several years  
14 or decades of data would have come to have existed over  
15 those years.

16                               So the querying of it for the first  
17 set would have perhaps been more straightforward and then  
18 the further ongoing ruling in or ruling out of where else  
19 could there be sensitive data required time and varying

1 | degrees of both manual and complex consultant-driven  
2 | analysis on our behalf.

3 |                   **THE CHAIR:** And just to clarify, in  
4 | your answer at one point, you focus specifically on Social  
5 | Insurance Numbers. That really wasn't -- I didn't ask  
6 | specifically about that. Was that to suggest that the  
7 | Social Insurance Number issue had something to do with  
8 | these further 97,000 customers that were identified in  
9 | October?

10 |                   **MS. MacDONALD:** No, not necessarily.  
11 | It was just sort of anchoring in on the one sort of more  
12 | obvious or interesting point in front of us with all of  
13 | this, but it's really about any of that personal  
14 | information. I'll look to my colleagues on the panel, if  
15 | anyone needs to elaborate or clarify?

16 |                   **THE CHAIR:** Thank you.

17 |                   Sorry, Mr. Roberts.

18 | **BY MR. ROBERTS:**

19 |                   **Q.** I want to move on then and talk

1 | about the subject of estimating -- or estimated bills.  
2 | And just to put this in the perspective of work you were  
3 | doing, you began estimating in June of '25, issuing  
4 | estimated bills, I should say?

5 |                   **A.**     (Lanteigne) Yes, that is correct.  
6 | And if you would like me to elaborate, I can kind of  
7 | explain what happened between April 25<sup>th</sup> and June to get to  
8 | that point.

9 | [11:10:02]           **Q.**     Sure.

10 |                   **A.**     (Lanteigne) I think what's  
11 | important to note, and again, we can expand on this, but  
12 | I'll just kind of start by saying, you know, billing had  
13 | been effectively paused from April 25<sup>th</sup> to June 4<sup>th</sup>. That  
14 | was not a decision on Nova Scotia Power's part to  
15 | intentionally pause billing. When we started resuming  
16 | billing in early June, that was the first time that we  
17 | were able to issue bills for the amount of bill cycles  
18 | that occur in the run of a day. So as we worked to ensure  
19 | that our teams had the ability to issue the bills and that

1 certain systems were in place for customers to support  
2 them, including MyAccount, so any customer receiving their  
3 bill via email could actually sign in and see the bill,  
4 and also ingesting payments so that we could show the  
5 payments that were made to accounts. Early June was the  
6 first period of time where we were able to issue bills to  
7 customers. At that point in time, we were estimating  
8 bills, you're correct, that went out.

9 Q. And the percentage of estimated  
10 bills that you were issuing, or really a number, to be  
11 fair, increased substantially in July?

12 A. (Lanteigne) That is correct. I  
13 think what's interesting about -- again, in June,  
14 essentially the bills that were going out the door were  
15 estimates. There were some limited exceptions to that.  
16 For -- essentially what we ended up having to do is we had  
17 to issue bills for the periods that they were missed. And  
18 then -- so the period of June was really kind of catching  
19 up so we could return to a normal billing cycle for our

1 customers.

2 In the first few days of June, while  
3 bills that were -- new bills that were being issued in  
4 June were based on estimates, there were a few instances  
5 where there were meter readings that were available for  
6 customers in the days leading up until April 25<sup>th</sup>, when we  
7 lost access to our systems. And some of those first bills  
8 in June actually did have reads on them, so that would  
9 affect the read rate in the month of June.

10 Q. Okay. And can you tell us, in  
11 terms of the estimated bills, how were they estimated?  
12 What process did you go through to estimate a bill?

13 A. (Lanteigne) Absolutely. So when  
14 Nova Scotia Power would -- estimating bills is a normal  
15 course of business for Nova Scotia Power and for any  
16 utility. You know, every year we do have a performance  
17 standard. That means that we estimate less than 2 percent  
18 of bills for our customers. When we have to estimate a  
19 bill, prior to April the 25<sup>th</sup>, for the about six years

1 prior to the attack, we would have leveraged our AMI  
2 technology to have a more precise estimate occurring for  
3 customers.

4                               When we lost the ability to  
5 communicate with our meters on April the 25<sup>th</sup>, we also lost  
6 that kind of primary estimation logic, if you will. So  
7 what we had to revert to was the Customer Information  
8 System estimation logic, which has been used since the  
9 Customer Information System was installed, and also  
10 continues to be used in limited circumstances. For  
11 example, we do have opt-out customers. If there is a  
12 situation where we have to estimate their bills, that  
13 would be -- so we were using our Customer Information  
14 System estimation routine to estimate bills for customers  
15 when we resumed in June.

16                           **Q.**    So is that -- are you saying that  
17 that was based upon past experience, that -- the estimate  
18 that you issued then?

19                           **A.**    (Lanteigne) Yeah, so the estimate

1 | itself would have been based on average daily usage at the  
2 | premise that would have occurred in the same season from  
3 | the year before.

4 |                   Q.    Okay.  And this, we're talking  
5 | about, I guess, early summer.  So you're looking back  
6 | early summer the year before?

7 |                   A.    (Lanteigne) It's essentially --  
8 | this is where I know the concerns had come up as we worked  
9 | through this process.  If you -- for example, if you  
10 | received a bill on June the 15<sup>th</sup>, it would not look at your  
11 | June 15<sup>th</sup> bill of the year before and actually apply the  
12 | exact same amount.  It would look at the average daily  
13 | usage from the same season to apply an average daily  
14 | calculation for the bills.

15 |                   So what ends up happening in those  
16 | circumstances is that, you know, for the most part, if  
17 | nothing has changed for a customer, they're in the exact  
18 | same premise, over a period of time, the estimation that  
19 | would come through on their bills would be very close.

1                   However, in individual moments, it  
2 could have been slightly under or slightly over, or in  
3 some cases, we do know that we've had customers who would  
4 have experienced potential larger variances. Those were  
5 typically in cases where we didn't have that good history  
6 for the customer. In other words, they might have changed  
7 premise. It might have been a new premise that they were  
8 in. Or they could have had a substantial change in the  
9 energy usage in their home. They may have installed heat  
10 pumps, for example.

11                   Q.    There were, you'll agree then,  
12 bills issued for more power than was actually consumed by  
13 the customer in the time period -- the relevant time  
14 period?

15                   A.    (Lanteigne) I think from my  
16 perspective, it's important to note, and we've been very  
17 clear and transparent about this, you know, an estimate is  
18 an estimate. So the Customer Information System would  
19 have, you know, made the determination on what bill to

1 | issue for customers. We do know that in many cases, it  
2 | was close. There were some variances that occurred. We  
3 | saw, you know -- I would think that it was a little bit  
4 | more on the underestimation side than the overestimation  
5 | side. But it is very difficult to go back and ascribe  
6 | actual usage to the time that it was used because you're  
7 | looking at two different periods of time. And what I mean  
8 | by that is if we did an estimate in -- on August the 18<sup>th</sup>,  
9 | and then the next true read for the customer occurred on  
10 | October the 18<sup>th</sup>, you'd be looking at two different periods  
11 | of time. So it is very difficult to go back and determine  
12 | exactly what was used in the period of time.

13 |                   Q. I saw a figure in the material,  
14 | and I can go to it if you wish, but approximately 24,000  
15 | customers received credits as a result of overbilling?

16 |                   A. (Lanteigne) If we could go to  
17 | that material, that would be great, if that's okay.

18 |                   Q. Sure. Does that number ring a  
19 | bell to you?

1                   A.     (Lanteigne) I'm -- the 24,000  
2 does not ring a bell right off the top of my head, so I  
3 wouldn't mind if we actually found the material.

4                   MR. ROBERTS:   Okay.   Hang on then.  
5 I'll go try to find it in my notes.   If you -- this is  
6 Exhibit N-10, and it's Nova Scotia Power's Response to  
7 Board IR-23, and 23(b).

8                   That's right.   Thank you.   And just go  
9 to the response, I think.   Yes.

10 BY MR. ROBERTS:

11                   Q.     So you -- this is your evidence  
12 in response to the IR:

13                   23,989 residential bills had a return of  
14 estimate bill (a 'true up' bill) where the  
15 new bill amount was a credit.

16                   Now, am I reading that correctly?  
17  
18 That those 24,000 bills would have been too high and  
19 that's why the person ended up with a credit?

20                   A.     (Lanteigne) Yes.   So -- and  
21 apologies that the 23,989 didn't register as 24 in my

1 head. I appreciate you finding the evidence for me. But  
2 that would have meant that when the estimate was  
3 completed, when the next bill came in, there would have  
4 been a credit for customers.

5 I think what's important to note is  
6 that further on in the response to this is that we do  
7 notice that other factors are at play. So a credit is one  
8 element of things, but many of these customers actually  
9 had carried a credit in the past. So it didn't actually  
10 result in a new credit on the account. Some customers  
11 actually choose to carry a credit balance on their  
12 account. So I think that's an important issue to note.

13 The other piece about this in  
14 particular is that this specific example and this  
15 commentary was a result of the meeting that we had on  
16 November the 25<sup>th</sup> with the Committee for Natural Resources.  
17 That's what kind of generated the response to MLA Taggart.  
18 And we were specifically looking and commenting on a  
19 period of a few weeks in early November, from November 1st

1 to 20th.

2                   So the way, just to elaborate if I  
3 could on the way the Customer Service Information  
4 estimates bills for customers. As mentioned it is -- it  
5 looks at seasons, but the legacy system, legacy estimation  
6 routine that we were leveraging, it really only considers  
7 whether the season was warm or cold.

8                   So as we transitioned into November,  
9 the colder estimate had come through for the customer, and  
10 that did result in some bills being higher at the -- in  
11 the first few weeks of November. So we're specifically  
12 commenting on that period.

13                   There's a couple of things that Nova  
14 Scotia Power did that I think are just important to  
15 elaborate at this point.

16                   So the first is, really since the  
17 start of this incident, all together recognizing that we  
18 were having to estimate bills, we took the approach to  
19 think of our customers and make sure that everybody knew

1 | we were not charging late fees/interest on overdue  
2 | amounts, we were not disconnecting any customers who could  
3 | not pay their bills. As we worked into November, we --  
4 | when we saw this issue, we actually did make some slight  
5 | adjustments to the estimation routine after November 20<sup>th</sup>,  
6 | when we heard this feedback from our customers.

7 | [11:20:19]                We also, at that point in time, we  
8 | actually launched an online forum where customers who did  
9 | have concerns could submit a photo of their meter read,  
10 | and we would make those adjustments for customers in real  
11 | time. And we even called some of the customers that we  
12 | identified as, you know, potentially having those high  
13 | estimates in the first weeks of November, to offer them  
14 | that opportunity to send in a photo of their read, and we  
15 | would make those adjustments.

16 |                            So again, those approaches to ensure  
17 | customers knew they didn't have to pay the estimate if  
18 | they weren't comfortable, options for us to achieve the  
19 | true read, those were the tactics that we put in place to

1 help mitigate that specific period of time which was part  
2 of this response.

3 Q. Okay. So as I heard you, first  
4 off, you say that not every one of the 24,000 residential  
5 customers' residential bills resulted -- was the result of  
6 overcharging on an estimate. Is that what you're saying?

7 A. (Lanteigne) That is correct, yes.

8 Q. But a substantial portion of them  
9 would have been, correct?

10 A. (Lanteigne) I think from our  
11 perspective, some of them would have been overestimated,  
12 yes. And this analysis as well does not consider the  
13 whole impact of the customers' experience. You know, the  
14 customers as well, like I mentioned, some of them may have  
15 been having a credit on their account, and some of those  
16 customers as well, you know, did not have to pay the  
17 amount that was outstanding too.

18 So -- but when we looked back and we  
19 tried to assess the estimate in hindsight, we did notice

1 | that some of those estimates had been high, yes.

2 |                   Q.     But the problem that brought you  
3 | to the legislature, and the problem that you addressed in  
4 | this IR was customers being upset because of the -- of  
5 | overbilling due to the estimates?

6 |                   A.     (Lanteigne) I think -- if I could  
7 | clarify that because I actually -- I do agree that was  
8 | part of it, but one of the larger pieces that we've seen  
9 | from our customers is really the other side of that issue.  
10 | So even in the month of November, which was not a peak  
11 | month in terms of customer complaints that we actually  
12 | had, there's really been -- and as we worked through the  
13 | winter, there's really been three drivers that we've seen  
14 | that's been driving a lot of the escalations that Nova  
15 | Scotia Power has been receiving.

16 |                   The first is that if a customer had  
17 | been underestimated, and they actually had their true read  
18 | come in, that true read amount, the large amount that was  
19 | owing, that is what's caused concerns. And that's why

1 even though, you know, we've been keeping an eye on the  
2 customers' concerns about billing throughout this whole  
3 incident, the concerns that we heard from customers really  
4 peaked when the meter reconnection occurred at the end of  
5 December, and the true read rate increased dramatically in  
6 January, February, and March.

7                   Additionally, during those periods of  
8 time where the peak escalations occurred, underpayment was  
9 also a driver. So if that underestimate with the true  
10 read resulted in a large balance, and the customer had  
11 been underpaying, that could have obviously grown the  
12 balance further.

13                   Last, but not least, Nova Scotia Power  
14 is a winter peaking utility, so seasonal usage could be  
15 the third factor that could contribute to those results.

16                   And again, I think that's been the  
17 driver of the vast majority of escalations and serious  
18 concerns that we've had from customers. It's what we've  
19 heard from customers in the community sessions that we've

1 | hosted across the province, and we've done 11 of them in  
2 | total, and being in there and talking to those customers  
3 | directly, those are the concerns that they're having.

4 | It's really that true read experience that's coming back.

5 |                   So I talked a little bit about how we  
6 | weren't charging interest, we weren't disconnecting, but  
7 | the other side of that is how to help customers with the  
8 | balance. And we are ensuring that customers are aware  
9 | that they can reach out to us, engage with us. We'll help  
10 | them book the 24 months interest rate on any repayment of  
11 | an amount because of a situation where they were owing  
12 | arrears if they were underestimated, underpaid, or  
13 | seasonal usage had caused an increase on the amount owing.

14 |                   Q. Right. So again, if I can just  
15 | cut through what you've said. You -- two primary  
16 | problems. One of them was that you were underbilling  
17 | customers, and when they ended up being assigned a proper  
18 | billing method, if I could put it that way, they had a big  
19 | jump in their bill. And the other, of course, was when

1 | you were overbilling customers.

2 |                   **A.**   (Lanteigne) I think -- you're  
3 | absolutely right. So if we would have been  
4 | underestimating or overestimating, again, for many  
5 | customers those estimates were close, but in those cases  
6 | where it was under or it was over, that definitely could  
7 | have caused concerns.

8 |                   And I apologize for being longwinded,  
9 | perhaps, but I was just trying elaborate is where we did  
10 | see the bulk of serious concerns coming from our  
11 | customers, and it was on that underestimate, underpayment  
12 | and seasonal usage driving up balances.

13 |                   **Q.**   So why should a customer now be  
14 | confident that the bill that they're getting actually  
15 | reflects their power usage?

16 |                   **A.**   (Lanteigne) That's a great  
17 | question, and it's a very important question. So I  
18 | touched on it a little bit, but you know, if you think  
19 | about it, for some customers the experience of kind of

1 | having a reconciled bill, if you will, or a trued-up bill,  
2 | would have started in July when meter readers were first  
3 | deployed to gain energy usage. That number dramatically  
4 | increased on December the 23<sup>rd</sup>, when we were able to issue  
5 | our first bill using over-the-air data as our AMI smart  
6 | meters had been reconnected to the system.

7 |                   It did take until March 31<sup>st</sup> for that  
8 | work to be completed, but we saw a significant increase in  
9 | the true read rate occurring in January, February, and  
10 | March, and by March 31<sup>st</sup>, we met that commitment we had  
11 | made in November to reconnect all meters.

12 |                   In April, May, June, and July, and  
13 | August month to date, billing has returned to normal. The  
14 | read rate on bills is back where it was prior to the cyber  
15 | incident, which our goal again is less than 2 percent, as  
16 | I touched on earlier. So it's not that customers have  
17 | just received one bill, customers have now received  
18 | multiple bills where those amounts have been based on a  
19 | true read. So the bills are, again, updated and accurate.

1                   Just to clarify, Mr. Roberts, if I  
2 misspoke. I just meant to say less than 2 percent of  
3 bills estimated is the standard that we aim for, and  
4 that's what we're achieving now.

5                   Q.   And during the height of this  
6 problem, you were up over 70 percent?

7                   A.   (Lanteigne) That is correct. In  
8 the first couple of months we were in that neighbourhood.  
9 And roughly speaking, and I know it's all listed, the  
10 specific numbers are in here, but from July to December,  
11 on any typical day, approximately half of the bills would  
12 have been estimated for customers. So it was, again,  
13 December 23<sup>rd</sup> was the key milestone that started the  
14 increase to get back to a normal rate of estimation.

15                  Q.   And if there were approximately  
16 half of the customers were being billed estimated bills,  
17 what read were you doing for the other customers?

18                  A.   For any customer, I guess for all  
19 of our customers, our approach, as we -- we talked about a

1 | lot in June, how when we restarted billing, we did  
2 | leverage estimates. We continue to leverage estimates,  
3 | but we also -- we added a significant amount of meter  
4 | readers.

5 |                   So those -- the decision on as we were  
6 | getting billing back and then adding meter readers, those  
7 | two items were happening at about the same time in May,  
8 | but we had to recruit, train, and safely onboard meter  
9 | readers that were deployed in early July. So the meter  
10 | readers began to -- that's what allowed us to begin to see  
11 | an increase in our return, if you will, of true read rates  
12 | in the month of July.

13 |                   Q.    Given the concerns you've  
14 | acknowledged on the part of customers, both who were  
15 | underbilled or overbilled, have -- has Nova Scotia Power  
16 | reflected on what they might do in the future if there's  
17 | an interruption to your billing system somehow?

18 |                   A.    (Lanteigne) Sorry, Mr. Roberts,  
19 | would you mind repeating the question?

1                   Q.    Given the level of public concern  
2   that you've acknowledged, and not only here but elsewhere,  
3   on the part of customers who were underbilled or  
4   overbilled during the period you're estimating the bills,  
5   have you reflected on whether or not there would be  
6   another approach that you could take in future if your  
7   billing system was disrupted in the way that it was in  
8   this matter?

9                   A.    (Lanteigne) And I appreciate  
10   that.  I think what I would -- what I want to say at first  
11   is, like, really two things to start with, and the first  
12   is that it's definitely not lost on Nova Scotia Power  
13   that, you know, having to estimate bills for a prolonged  
14   period of time has been a concern for our customers.  So I  
15   believe we've acknowledged that, and I think it's worth  
16   acknowledging that again.

17                   That said, I think that the approach  
18   that we took to issue bills to customers, I think we --  
19   like, when we look back and we review that, I do feel that

1 we took the right steps and we made the right decisions to  
2 issue bills to our customers. I'm not saying it's  
3 perfect. I don't want that to be the impression I'm  
4 giving, but in hindsight, I do think that the approach  
5 that we took with the tools, the systems, the resources  
6 that we had, I think that they were the right decisions.

7 [11:30:09]                   The one thing I will say, though, in  
8 terms of lessons learned on this particular topic and how  
9 to avoid prolonged periods of estimation, I think one of  
10 the things that we've done, you know, is, as we've  
11 restored and rebuilt our AMI systems and infrastructure,  
12 you know, we've had an eye on ensuring that there's more,  
13 I don't know what the right word would be, but perhaps  
14 robust redundancies in place to avoid a prolonged outage  
15 like this, because having to estimate bills, if we have to  
16 do it for a few weeks, that a lot different experience,  
17 obviously, than if we're having to estimate half of our  
18 bills for a period of eight months.

19                                   So in terms of that kind of approach

1 of trying to bring back the AMI systems with a bit more  
2 kind of robust business continuity protocols in place, if  
3 I could perhaps pass it over to Mr. MacLeod just to  
4 elaborate on that for a minute, because I think it is  
5 important.

6                           **A.**     (MacLeod) It is. And the rebuild  
7 of AMI, we've leveraged our vendor partners, so we're now  
8 in the cloud, effectively. So in the cloud, there's the  
9 ability to have -- to set up those architecture  
10 redundancies and more resiliency. So not to say a vendor  
11 might not be subject to a cyber event, but the ability to  
12 have that resolved in days or weeks, versus the number of  
13 months that we saw when we were hosting all this equipment  
14 at our data centre where the cyberattack occurred, we've  
15 drastically cut down that timeframe. So the ability to  
16 have the more robust estimation routines should be better  
17 at hand in the future.

18                           **Q.**     One of the -- you mentioned it  
19 briefly, Mr. Lanteigne, and the consultant for the

1 Consumer Advocate made some suggestions about the photo  
2 meter, the -- as an approach, receiving and using those in  
3 the course of creating a bill. Is that something you've  
4 looked at?

5                   **A.**     (Lanteigne) Yeah, like that  
6 feedback, we've reviewed that, obviously. And we actually  
7 -- we talked, as an organization, about photo reads, I  
8 think, as this incident unfolded. So I just wanted to add  
9 a couple of pieces for it that I think are really relevant  
10 to note.

11                   So first and foremost, you know, our  
12 ability to kind of stand up the online form submission and  
13 then for the team members behind the scenes to process  
14 that information, it would have been -- it really would  
15 have been virtually impossible for us to do that in the  
16 immediate aftermath of the incident when we were focused  
17 on restoration.

18                   As well, in terms of our BCP plans  
19 that we put in place, our efforts were to really, you

1 know, focus on the meter readers and focus on estimating  
2 bills. Those are the two tactics that we used.

3 I should add, though, that throughout  
4 the months leading up to November when we first put the  
5 form on our website, we did reactively take photo reads to  
6 help resolve disputes and provide clarity for those  
7 customers. We would do it reactively; we were able to  
8 handle that.

9 Listening to kind of the feedback, and  
10 you alluded to it as well with some of the concerns that  
11 came up in November, that's why we made the decision to  
12 actually put the form on our website. We had the ability  
13 at that time to process the requests that were coming in  
14 and we also, based on customer feedback, based on what  
15 we're hearing, based on the time that we had to be  
16 estimating bills, it made sense at that point in time to  
17 put the form online.

18 And the other thing that I would add,  
19 and I'm just kind of confirming, you know, again, always

1 open to feedback on our approach to doing things, but in  
2 the month of December, where this form was online, we were  
3 making customers really aware of it, we estimated 157,000  
4 bills in the month of December. There was only about 500  
5 submissions through this form. And we even heard feedback  
6 from customers and other stakeholders that, "It's not my  
7 job to read the meter. It's your job."

8                               So while I -- again, you know, I think  
9 all feedback of this incident is welcome, I think that the  
10 approach we took to focus on estimation and meter readers,  
11 and then leverage the photo read when we recognized the  
12 length of estimation had taken some time was a good  
13 approach to have taken.

14                               Q. All right. I want to briefly  
15 talk about another topic, and that's training. And here  
16 I'm going to go to Exhibit N-6, IR-1, and page 2 of 3.  
17 This is IR Responses to the Consumer Advocate.

18                               And in this response, you -- and we  
19 see it there, you have provided a table showing the

1 failure rate among employees in their monthly phishing  
2 tests in the 12 months leading up to the attack, right?

3 A. (Lanteigne) That is correct, yes.

4 Q. Okay. And just to be clear,  
5 phishing is a way of gaining illicit entry into your  
6 system; correct?

7 A. (Lanteigne) That is correct, yes.

8 Q. And as it turns out, the actual  
9 attack was a phishing exercise?

10 A. (Lanteigne) Yeah, that is  
11 correct.

12 Q. Okay. So in the 12 months  
13 leading up to the attack, the failure rate in your  
14 phishing testing ranged between a low of 0.2 percent and a  
15 high of 14.3 percent, right?

16 A. (Lanteigne) That is correct,  
17 yeah.

18 Q. And to what do you attribute the  
19 range in the failure rates month to month?

1                   A.     (Lanteigne) Thank you. Just  
2 quickly talking about that, I think for me, like, the  
3 range of failure rates that you actually see across the  
4 board, it illustrates the fact that the training is -- you  
5 know, it does, at points in time, have some increased  
6 degrees of difficulty, which is what the intent of the  
7 training actually is. These training exercises are  
8 designed to -- we all participate in them at Nova Scotia  
9 Power. These training exercises are designed to try and  
10 really, if you will, trick the employee into clicking on a  
11 link that's in the email. And they'll often even look at,  
12 you know, kind of emotional or things that can really  
13 increase your level of urgency with the email. So it can  
14 be made to look like it is coming from your leader's name.  
15 It could be made to look like something significant is  
16 happening. I believe that there's one where we talked  
17 about how holiday schedules were going to be adjusted for  
18 employees. So there's items in there that really try to  
19 trick employees.

1                   And I actually think, like reviewing  
2 this, that's it's a testament to the program. If every  
3 single month this program yielded a zero result, I would  
4 argue that the training and the exercises that's being  
5 delivered to our employees is not doing a good job of  
6 testing them.

7                   I mean, if I could elaborate, I can  
8 talk on what we actually do if someone fails.

9                   Q.    Well, I ---

10                  A.    (Lanteigne) Yeah. Or you can ask  
11 on that.

12                  Q.    Yeah. I'll come to that in a  
13 moment, but just looking at these monthly totals, I  
14 appreciate what you're saying in terms of the variability  
15 in the actual testing, but in the month of November '24,  
16 more than 1 in 10, 14.3 percent of the employees failed  
17 the test. And so my question would be, what did you do  
18 about that? What -- how did you respond to that seemingly  
19 significant failure rate?

1                   A.     (Lanteigne) I can start with that  
2 and then I can pass it over to Mr. Williams to add as  
3 well.

4                   So if an employee, you know, looking  
5 at the -- well, maybe I'll start at the high levels, if  
6 you will. So if there is a situation in the organization  
7 where we have experienced a higher failure rate, there is  
8 updates that are provided to the senior management and  
9 cascaded down to the management of the organization just  
10 to emphasize the urgency.

11                  So that happens at a broad base, but  
12 at an individual level, if an individual actually fails a  
13 phishing exercise, they are automatically enrolled into  
14 mandatory training, additional training. We all do  
15 quarterly cybersecurity training, but they're enrolled in  
16 additional training as a result of the failure of that  
17 exercise.

18                  Their leader is also notified of the  
19 failure, and the organization also tracks repeated

1 failures. And if an employee fails multiple times, you  
2 know, obviously the severity of any discussions that is --  
3 are had with that employee would increase.

4 And maybe I'll pass it on to  
5 Mr. Williams just to elaborate a little bit on that, if I  
6 could.

7 [11:40:04] A. (Williams) So I think  
8 Mr. Lanteigne's kind of outlined in a general sense,  
9 Mr. Roberts, what is done. And you know, I'll add in a  
10 general sense is that we do now have a financial component  
11 attached to phishing testing, and if there are two  
12 failures, then there is financial consequences for our  
13 employees. So I think that's an important aspect to this.

14 In relation to the numbers we're  
15 looking at here, you get a high level, the sophistication  
16 of the phishing testing is elaborate. And I remember, I'm  
17 aware of exactly what it was in November of 2024. I'm not  
18 going to describe it on the public record for, I think,  
19 obvious reasons, but it was something that kind of ticked

1 all the boxes. When you do this type of cybersecurity  
2 training you're trained to identify certain triggers, if  
3 you will, within these types of emails, and it was  
4 effective, obviously, at triggering all of those.

5 In response to this, in addition to  
6 kind of the general approach that Mr. Lanteigne has  
7 outlined, this was a subject -- we have quarterly senior  
8 leaders meetings within Nova Scotia Power, and those are  
9 at the director level and above, and these results were  
10 specifically identified and discussed as a priority within  
11 one of those meetings.

12 So it is something that was -- is  
13 always at the forefront, but was responded to directly  
14 with direct messaging, as well as the general response  
15 that Mr. Lanteigne has responded or provided to you.

16 Q. And 14.3 percent is obviously a  
17 significant number, but the table shows us as well that in  
18 January and February of '25, the two months immediately  
19 preceding the phishing attack, your failure rates were

1 6.4 percent and 3.3 percent. Are those numbers  
2 concerning?

3                   **A.** (Williams) I would suggest, sir,  
4 that anything above zero is concerning, given what we know  
5 can happen. But as Mr. Lanteigne has pointed out, if we  
6 had zeroes on these tests, then we'd probably have a  
7 problem with our testing. So while they're concerning,  
8 it's not as if they occurred in isolation and nothing was  
9 done about them. There is very concerted efforts, and  
10 there always has been, to respond to these and ensure that  
11 anyone who is falling victim to this testing is followed  
12 up with specifically, individually with additional  
13 training and their direct report is also made aware of it.  
14 So it's a discussion that those employees would also have  
15 with their direct report.

16                   **Q.** And...

17                   **A.** (Williams) Yeah, Ms. MacDonald is  
18 -- and apologies, sir, but Ms. MacDonald has just reminded  
19 me that exactly what happened in relation to this attack

1 | is not specifically a phishing attempt. There was a  
2 | phishing aspect to it, but there was effectively another  
3 | step in the process that resulted in this, it wasn't just  
4 | a simple phishing test.

5 |                               So I don't-- I'm not suggesting this  
6 | is the place to get into that further. I think that's for  
7 | the next proceeding, but I think it's just a point of  
8 | clarification. As important as the discussion is that  
9 | we're having, there's another element to it that led to  
10 | where we are today.

11 |                           Q.    Okay. And I take it that it's  
12 | not something you wish to discuss now, what those -- what  
13 | that other element was?

14 |                           A.    (Williams) I don't think it would  
15 | be helpful for me to get into it, sir. The technical  
16 | aspects of it are not something I'm 100 percent  
17 | comfortable with. But again, not to avoid the question at  
18 | all, I think it's perfectly an appropriate question to  
19 | have answered in -- with a different witness, perhaps.

1 Not up here; I mean at the next proceeding.

2 Q. I'm in the hands of the Board on  
3 this. I mean, I would expect that you might be able to  
4 characterize, if not answer in any technical details, at  
5 least characterize what that additional element was, other  
6 than the phishing exercise.

7 A. (Williams) Yes. So my  
8 understanding is that it was a phishing exercise that then  
9 directed an individual to a website, which then was also  
10 compromised. So it's not that I see it as something  
11 confidential that I'm not prepared to speak to, I just --  
12 more than what I just said, I can't really elaborate on.

13 Q. All right. Apart from the  
14 penalty consequences, if I can describe them, that may be  
15 applied to individuals who fail phishing training, are you  
16 doing anything different in terms of your training of your  
17 staff to be aware of and avoid these kind of intrusions  
18 and attacks than you did before March of '25?

19 A. (Williams) I think -- so for the

1 most part, I think what we're doing in response, a lot of  
2 it is on the cybersecurity side.

3 In terms of training, the training is  
4 -- the training, as it was prior to the attack, was, as  
5 you see, monthly; it continues to be monthly.

6 I think the one thing that is  
7 significantly different now than before, and this is  
8 probably something that could not have happened but for an  
9 attack like this, is a very focused and complete  
10 understanding of how significant this issue is and how  
11 important this issue is. And so from a cultural  
12 perspective, there has been a significant enhancement, I  
13 would say. There was always an appreciation of how  
14 important this was, but I don't think anyone can truly  
15 appreciate how important it is and how impactful it is  
16 until you've gone through something like this company has  
17 gone through over the last year to 18 months.

18 And so from a cultural perspective,  
19 there is a massive shift, and part of that you see -- and

1 I'll give you an example, sir.

2                               We have a -- in the -- on the  
3 Regulatory team, there's a Teams chat for the team. It is  
4 certainly weekly, if not more often, where there are  
5 screenshots of emails put in that team chat and  
6 discussions about it as to whether this is a phishing  
7 test, whether this a legit email, that type of thing.

8                               So that's the type of cultural shift  
9 that has arisen as a result of this, and that I think is  
10 more important than anything we could do in terms of the  
11 training. It's really self-training, where we have our  
12 monthly training, but in addition to that, our employees  
13 are working together, collaborating, and ensuring that  
14 this doesn't happen again.

15                           Q.    I just have one more small issue  
16 I wanted to deal with, and it's a -- I sent Mr. Norwood a  
17 document this morning, and I gave a copy to my friend,  
18 Ms. Power. It relates to claims made by -- that were  
19 repeated in the rebuttal evidence claims originally made

1 | by the expert retained by Nova Scotia Power.

2 |                               **MR. ROBERTS:** And if we could go first  
3 | to Exhibit 17 of the rebuttal evidence, page 34.

4 |                               Sorry, Mr. Norwood, I sent you off --  
5 | and yes, you have it right there.

6 | **BY MR. ROBERTS:**

7 |                               **Q.** This is part of the rebuttal  
8 | evidence, and it relates to the question of the amount --  
9 | the period of time under which people would have access to  
10 | credit checks, essentially, or credit protection. And Ms.  
11 | Valdetero's statement, which is at line 8, says:

12 |                               I am unaware of any regulatory settlement,  
13 | consent order, or adjudicative decision -- in  
14 | Canada, the United States, the [U.K.], or  
15 | Australia -- that has required an  
16 | organization to offer or explore credit  
17 | monitoring beyond five [years] as a condition  
18 | of resolving...breach notification regulatory  
19 | proceeding.

20 |  
21 | [11:49:52]                   And this morning, I sent Mr. Norwood a  
22 | copy of a settlement, a court-endorsed and ordered  
23 | settlement out of the State of Georgia regarding Equifax,

1 | which had a serious data breach in 2019 -- or 2017. The  
2 | court order was issued in 2019. And the summary from the  
3 | Federal Trade Commissioner, which you see at the  
4 | beginning, notes, among other things that the result of  
5 | the settlement was a 10-year credit monitoring, four years  
6 | plus an additional six, if the person wished to avail  
7 | themselves of that, plus certain other benefits, if I can  
8 | put it that way, to the individuals.

9 |                   And I just -- I take it that when Nova  
10 | Scotia Power adopted and repeated the statement of Ms.  
11 | Valdetero in that reference I just brought you to, that  
12 | you were not aware of this settlement?

13 |                   **MR. CLARKE:** Mr. Chair, I appreciate  
14 | the question. We have a hard copy of the material that  
15 | Mr. Roberts provided. Nobody on this panel has seen this.  
16 | So I'd like the opportunity to give this hard copy to the  
17 | panel and five or 10 minutes so they can look at it and  
18 | reflect on it before answering any questions, ---

19 |                   **THE CHAIR:** Fair enough.

1                   **MR. CLARKE:**    --- since they haven't  
2 seen it before.

3                   **MR. ROBERTS:**  I did provide it to my  
4 friend this morning, but I take him at his word that he  
5 hasn't -- the panel members haven't seen it.  But it is  
6 what it is.

7                               I also want to point out that we  
8 didn't excerpt the entire decision.  The decision itself  
9 is a couple hundred pages long.  So we just have the  
10 initial portion of the decision.

11                   **THE CHAIR:**  Is your question just  
12 whether they were aware of this particular settlement?

13                   **MR. ROBERTS:**  That's correct.  And I  
14 think we just got the answer.

15                   **THE CHAIR:**  Yeah.  So Mr. Clarke, if  
16 that's the limit of the question, without getting into the  
17 details of the settlement, do we still need a break to  
18 have them review the document?

19                   **MR. CLARKE:**  Well, I guess I'd turn to

1 the panel itself, and if they're comfortable, I'm going to  
2 defer to them. If they're not comfortable and they'd see  
3 it, then I'd request we come back again.

4 THE CHAIR: Okay.

5 MR. WILLIAMS: Sorry; what precisely  
6 am I responding to at this point, sir?

7 THE CHAIR: I think it's just whether  
8 you were aware of a settlement involving Equifax that had  
9 a credit monitoring term that was 10 years?

10 MR. WILLIAMS: I can confirm that no-  
11 one on this panel has seen that document or was aware of  
12 that settlement prior to a moment ago.

13 MR. ROBERTS: Okay. Thank you. Those  
14 are my questions.

15 THE CHAIR: Did you intend to have  
16 that marked?

17 MR. ROBERTS: Yes, I'm sorry. Thank  
18 you for reminding me. I would ask for it to be marked as  
19 an exhibit.

1                                   **THE CHAIR:**   Mr. Clarke?

2                                   **MR. CLARKE:**   No issues.

3                                   **THE CHAIR:**   So that would be Exhibit  
4 N-22.

5                                   **--- EXHIBIT NO. N-22:**

6                                                           **Equifax data breach settlement**

7                                   **THE CHAIR:**   Thank you, Mr. Roberts.

8                                                           Small Business Advocate?   And Ms.

9 MacAdam, no restrictions on you at all in terms of time or  
10 anything, but just if you are still going between 12:30  
11 and 1:00 and find a convenient place to break for a  
12 lunchbreak, that would be appreciated.

13                                   **MS. MacADAM:**   Thank you.   Some of my  
14 questions have already been covered, so I may be able to  
15 finish by then.

16

17

18

19

**CROSS-EXAMINATION BY MS. MacADAM**

Q. So I'll start -- I just wanted to follow up on the request for Undertaking 3, with respect to the amount of SIN numbers. And I'm wondering, would the number of SIN numbers that were potentially accessed be equivalent to the amount of letters that reference the SIN numbers potentially being accessed?

A. (Williams) They would for current customers, but letters were not sent to former customers, and the vast majority of customers where we had SINS for would have been the former customers, given the fact that we ceased collecting them in 2018.

Q. Okay. Are you able to provide the number of letters that were sent out that referenced the SINS possibly being accessed?

A. (Williams) Just give me one moment on that, Ms. MacAdam.

Q. Sure.

A. (Williams) Yes, so just to be

1 clear, so there was two separate letters sent out when we  
2 notified. One would have included the potential for SIN  
3 to have been exposed, the other would not. So in terms of  
4 the count on the letters that would have included the SIN  
5 as potentially, in the initial 277,000 it would have been,  
6 I'm going to say, approximately 154, just because I've got  
7 it written down here and I can't read my own writing. One  
8 hundred and fifty-four thousand (154,000). And then the  
9 same for the second, which is -- the second notification  
10 was 97,000 in total. And of those, approximately 74,000.

11 Q. Thank you.

12 A. (Williams) You're welcome.

13 Q. So I want to start, in much of  
14 your discussions and in the correspondence, there's a  
15 reference to customers, but then we've spent a lot of time  
16 specifically talking about residential customers. And so  
17 when we're talking about the breach with respect to  
18 customers, that does include residential and small  
19 business customers; is that correct?

1                   A.     (Williams) Sorry; could you just  
2 ask that one more time?

3                   Q.     Sure. Perhaps I'll rephrase it.  
4 When you were talking about 277,000 letters that were sent  
5 out, were they sent out to just residential customers, or  
6 were there any small businesses that were contacted that  
7 way?

8                   A.     (Williams) Apologies; the letters  
9 would have been sent to residential customers because they  
10 were notifying of the exposure of personal information, so  
11 the information that Nova Scotia Power would have had in  
12 relation to small business commercial customers would not  
13 have fallen within that category. That is not to say that  
14 there wasn't an appreciation for how the breach may also  
15 impact small businesses, and so again, that was part of  
16 the thought process in developing the robust  
17 communications process that was developed and rolled out,  
18 including the October -- or sorry; the June notification  
19 that all customers, current and former, could have

1 | potentially been impacted.

2 |                   So the letters, again, specific to  
3 | those who would have had their personal information  
4 | impacted, but certainly the communications process, as it  
5 | was as a whole, was certainly recognizing that other  
6 | customers were potentially impacted as well.

7 |                   Q.    And so within that CIS cut, there  
8 | would have been information about small business  
9 | customers?

10 |                  A.    (Williams) Yes, there would have  
11 | been the contact information for those customers, yes.

12 |                  Q.    And I know my -- you spoke to my  
13 | friend about the information that you obtained from  
14 | residential customers. What is the information you obtain  
15 | for small business customers?

16 |                  A.    (Lanteigne) So for small -- like  
17 | a business customer that's setting up an account with us,  
18 | obviously the business name would be something that's  
19 | unique, a contact on the business that can be engaged to,

1 | you know, work with the business. But then there's --  
2 | there are some similarities, the business address is  
3 | obviously important to have as well.

4 |                               So it really would be the same  
5 | principle, the -- you know, the information required to  
6 | establish and bill a business for their account. We may  
7 | require the HST number for the business, just so we have  
8 | that information on record as well.

9 | [12:00:01]               Q.    What about bank account  
10 | information?

11 |                           A.    (Lanteigne) It would depend if a  
12 | customer has actually established preauthorized  
13 | withdrawals for their payments through Nova Scotia Power.

14 |                           Q.    And you referenced a contact for  
15 | the business. What information from that person would you  
16 | obtain?

17 |                           A.    (Lanteigne) My understanding is  
18 | it typically would just be name, phone number so we had a  
19 | way to reach out, and we knew who was authorized to

1 | actually conduct business with us on behalf of that  
2 | business.

3 |                   Q.    And so if someone called in to  
4 | talk about the business account, would there be any  
5 | verification process with respect to who was actually  
6 | giving that information about the business?

7 |                   A.    (Lanteigne) There would be, yes,  
8 | but I'm not -- I don't have the specific procedure in  
9 | front of me on exactly the verification process for a  
10 | commercial customer.

11 |                   Q.    Would you be able to provide  
12 | that?

13 |                   A.    (Lanteigne) We could undertake  
14 | that, yeah. Yeah.

15 |                   MS. MacADAM:   If I could have that as  
16 | an undertaking.

17 |                   THE CHAIR:   So you're looking  
18 | specifically for the verification process for confirming  
19 | the identity of small business customers?

1                   **MS. MacADAM:** Yes, and the  
2 representative who's speaking on behalf of the small  
3 business when they contact NSP.

4                   **THE CHAIR:** And you can provide that,  
5 Mr. Lanteigne?

6                   **MR. LANTEIGNE:** Yes, we can take that,  
7 yes.

8                   **THE CHAIR:** So Undertaking U-4.

9                                   **UNDERTAKING U-4 - To provide the**  
10                                   **verification process for**  
11                                   **confirming the identity of small**  
12                                   **business customers and the**  
13                                   **representative who is speaking on**  
14                                   **behalf of the small business when**  
15                                   **they contact NSP**

16 **BY MS. MacADAM:**

17                   **Q.** And why -- while I recognize  
18 there's a difference between the personal information you  
19 talk about with residential customers and the information

1 | you talk about for small business, you'd agree with me  
2 | that some of the information you just described is  
3 | potentially confidential, such as bank account  
4 | information, if they've signed up for that, and contact  
5 | information for the individual representing the business?

6 |                   **A.**     (Lanteigne) I would agree that  
7 | the bank account information would be confidential, yes.

8 |                   **Q.**     And is -- so are small businesses  
9 | able to obtain the credit monitoring that was offered to  
10 | the other customers?

11 |                   **A.**     (Lanteigne) My understanding is  
12 | that that credit monitoring is actually only offered to  
13 | individuals by TransUnion, and also Equifax.

14 |                   **Q.**     So if we could pull up the  
15 | rebuttal evidence, Exhibit N-17, page 5 of 100. On  
16 | line 5, it says:

17 |                   On May 13, 2025, NS Power sent direct  
18 |                   notification via letter mail to  
19 |                   approximately 277,000 current customers...  
20 |

1                               Then on line 21 of that same page,  
2 starting at line 19, it says:

3                   Based on the customer complaints included in  
4                   this record, most directly notified  
5                   customers received their notification  
6                   letters, dated May 10, 2025, via Canada Post  
7                   on or about May 13, 2025.

8  
9                               And I'm just wondering, when were the  
10 letters actually sent if customers were saying that they  
11 received them on May 13th?

12                           A.     (Williams) So just to confirm, I  
13 think in -- the letters were, I believe, dated May 10th,  
14 but they were sent on May 13th.

15                           Q.     Okay. So I guess my question is,  
16 if they were sent on May 13th, how -- I guess the comment  
17 about "most directly notified customers received their  
18 notification letters" on or about May 13th. They wouldn't  
19 have received them the same day they were sent?

20                           A.     (Williams) I'd agree with you,  
21 Ms. MacAdam. They would have received them -- I'm not  
22 sure if there's a circumstance where they could have

1 received them on the 13th if they were sent on the 13th,  
2 but it would been shortly thereafter.

3 Q. Shortly thereafter.

4 A. (Williams) Yeah.

5 Q. Thank you. And then if we stay  
6 in that document, go to page 32, lines 9 to 12. This  
7 talks about -- this is in response to Recommendation 7  
8 from InterGroup. And you talk about the codes. Starting  
9 on line 9, you say:

10 NS Power has purchased a select number of  
11 additional codes for customers who contact  
12 the customer care centre wishing to enroll.  
13

14 When you talk about a select number,  
15 does that mean once those codes have been used you aren't  
16 able to obtain anymore?

17 A. (Lanteigne) No. Essentially, all  
18 of the codes that were provided to customers through the  
19 direct and indirect notifications last year expired on  
20 December the 31st. Nova Scotia Power has taken the  
21 approach where if any residential customer, any person I

1 | guess, calls in, and they might have missed the deadline  
2 | or they want credit monitoring, we have made the decision  
3 | that we've been granting that for our customers. We're  
4 | just trying to do the right thing if someone legitimately  
5 | missed out on the opportunity to sign up.

6 |                               So that's really what that's speaking  
7 | to. It's just that our approach has been to, even though  
8 | all the codes have been expired since the end of last  
9 | year, if someone calls and they have concerns, we're  
10 | actually providing them with the codes that they can sign  
11 | up.

12 |                               **Q.**    Okay.

13 |                               **A.**    (Williams) And just to be clear,  
14 | when we're talking about the code being expired, they  
15 | expire if they haven't been used.

16 |                               **A.**    (Lanteigne) That's right.

17 |                               **A.**    (Williams) So obviously if  
18 | they've been used, they ---

19 |                               **A.**    (Lanteigne) Yeah.

1                   A.     (Williams) --- continue to be  
2 active.

3                   A.     (Lanteigne) That's right.

4                   Q.     And that means that if someone  
5 were to call up today and express concern and ask for a  
6 new code because they hadn't already signed up as of yet,  
7 they would be able to do that.

8                   A.     (Lanteigne) That is correct,  
9 yeah.

10                  Q.     Further on that same page, you  
11 refer to a lookup tool at line 19:

12                         Further, it is NS Power's understanding that  
13                         these enrollment figures do not capture  
14                         utilization through the lookup tool which  
15                         accounted for a significant number of  
16                         additional access code redemptions.

17  
18                         What is the lookup tool?

19                   A.     (Lanteigne) When we issued the  
20 indirect notification and the offer to all active and  
21 former customers on June the 25<sup>th</sup>, that they could receive  
22 a code to sign up for the five years complimentary

1 TransUnion myTrueIdentity service, essentially the way  
2 that that was done is with a -- you would come to Nova  
3 Scotia Power's website, you'd be able to search for your  
4 name in that information, and if the name came up with a  
5 match you'd be able to receive a code.

6 So the term, "lookup tool", would  
7 describe that functionality for customers to receive a  
8 code via the indirect notification.

9 Q. And so why wouldn't you be able  
10 to capture how many of those codes were issued through the  
11 lookup tool?

12 A. (Lanteigne) We don't have -- the  
13 codes that we receive from TransUnion, and we do comment  
14 in the evidence about the, you know, the total amount of  
15 signups, but it's not broken out between the different  
16 methods that a customer signs up, if it was codes from the  
17 letter, if it was codes from the indirect notification.  
18 We just know the total amounts. And then obviously, you  
19 know, the commentary about the sign up from the first

1 notification in May, there's some certainty of it because  
2 that was the only notification method that had been in  
3 place at that point in time, with the exception -- all  
4 throughout this, I mentioned earlier, how we've -- we do  
5 have like a small reserve of codes if someone has -- wants  
6 one now. But even from the beginning of this incident, if  
7 a customer had called us and they didn't get a letter, and  
8 they said, "I still want a code", we're doing the right  
9 thing for that customer and issuing them a code.

10                   So we wouldn't be able to  
11 differentiate that either, but that would have been a  
12 smaller uptake than the direct letter that came through  
13 in May.

14                   Q.    Okay. So this is more about not  
15 being able to specifically identify what the uptake was  
16 for that look-up tool, but the actual uptake of those  
17 codes through the look-up tool is included in the overall  
18 -- in your overall understanding of how many look-up --  
19 how many codes were utilized?

1                   A.     (Lanteigne) That's my  
2 understanding based on the information that's been  
3 provided by TransUnion. It's important to note we do not  
4 have any direct insight into that because the customer is  
5 signing up with TransUnion's myTrueIdentity service. So  
6 we actually -- Nova Scotia Power doesn't really have  
7 anything to do with that process itself, but based on the  
8 information that TransUnion has provided, that is our  
9 understanding, yes.

10 [12:10:00]           Q.     So if we go in the same document  
11 to page 18, starting at line 12, you have a discussion  
12 about the December 2024 privacy audit of Data Lake.

13                   In INQ's evidence, which I can take  
14 you to, if you like, it refers to periodically audit  
15 internal access to PI to ensure that access to PI is only  
16 done for legitimate business needs.

17                   And I'm wondering, when you're talking  
18 about this December 2024 privacy audit of Data Lake, was  
19 that doing what INQ was recommending in their evidence?

1                   A.     (Williams) Can we maybe just flip  
2 to the evidence? I would just prefer to have that in  
3 front of me.

4                   Q.     Absolutely. It's Exhibit N-14,  
5 page 9 of 29, paragraph 31.

6                   A.     (Williams) So I think this audit  
7 would in part be similar to what she's suggesting. I  
8 don't think it's completely what she's suggesting, and  
9 obviously she carries on to acknowledge that none of this  
10 arose as a result of internal access, and so not really  
11 determinative of any point as it relates to the attack and  
12 what happened thereafter. But this audit, we are  
13 providing a response to one of the IRs just to ensure that  
14 the record is as complete as possible. So yes, I think in  
15 part it is being responsive to the issues she's raised.

16                  Q.     Okay. And the audit of the Data  
17 Lake, would that have included -- I know she was referring  
18 specifically to access was only done for the purpose of  
19 legitimate business needs, but was there an audit done of

1 | whether the individuals who have access are required to  
2 | have access? I know -- I believe in one of the other  
3 | matters before the Board recently, there was a discussion  
4 | of ensuring that only those who legitimately need access  
5 | to certain items needs to be reviewed on a regular basis.

6 | I'm just wondering if this December  
7 | 2024 audit would have included that issue?

8 | **MR. CLARKE:** Mr. Chair, I'll defer to  
9 | Mr. Williams on this. I do have some concern with respect  
10 | to the confidentiality of the audit. I have no concern  
11 | with the question, but the confidentiality issue with  
12 | respect to the audit. So just remind Mr. Williams of  
13 | that, and he can make a decision on whether he wants to  
14 | answer at this point.

15 | **THE CHAIR:** Thank you, Mr. Clarke.

16 | **MR. WILLIAMS:** I appreciate the  
17 | reminder. If I can just take a moment, I'm going to see  
18 | if I can thread the needle here, Ms. MacAdam, and give you  
19 | a response despite the confidential nature.

1 Ms. MacAdam, do you mind just  
2 repeating the question, and I think I'm in a position to  
3 ---

4 **BY MS. MacADAM:**

5 Q. Sure. I want to know whether the  
6 December 2024 audit of Data Lake included within it  
7 determining whether the individuals who had access  
8 legitimately required that access for the purposes of  
9 carrying out their work, or was there anybody who no  
10 longer needed access to it?

11 A. (Williams) Yes, thank you. So I  
12 think I'm comfortable responding on the public record  
13 that, yes, it addressed the issue you're raising.

14 Q. Thank you.

15 If we go to page 23 of N-17, so same  
16 document, on line 17 you talk about completing:

17 ...a review of all the Company's privacy  
18 policies currently under review by a  
19 reputable and independent external security  
20 assessment firm approved by the OPC.  
21



1 | that you're providing to OPC to the Board and intervenors?

2 |                   **A.**     (Williams) What you're referring  
3 | to is whatever communication we provide to the OPC on or  
4 | before the end of October?

5 |                   **Q.**     Specifically, when you talk in  
6 | this paragraph about informing the OPC, yes, if a copy was  
7 | able to be provided or notification if it's publicized on  
8 | the OPC website, notification that it's been publicized?

9 |                   **A.**     (Williams) So I will say  
10 | certainly with the caveat that I don't know yet what will  
11 | be in that and whether there would be confidentiality  
12 | restrictions around it, but otherwise, yes, absolutely.

13 |                   **Q.**     And as part of that -- I  
14 | appreciate that it's talking about which recommendations  
15 | are accepted. For those that are being accepted, would  
16 | there be a timeline for the completion of those  
17 | recommendations within that report, do you expect?

18 |                   **A.**     (Williams) I would -- I'm  
19 | hesitant to say that without knowing what the

1 | recommendations would be. It would not be -- I would  
2 | suggest it would not be unreasonable for there to be  
3 | timelines associated with certain recommendations, but  
4 | again, without knowing what the recommendations are, hard  
5 | for me to say definitely.

6 | Q. Thank you.

7 | A. (Williams) Maybe I'll just say,  
8 | Ms. MacAdam, that regardless of whether there's timelines  
9 | associated, I can assure you that Nova Scotia Power will  
10 | implement those in a timely manner.

11 | Q. Thank you.

12 | In INQ's evidence, there's some  
13 | discussion about a concern with the PI inventory, and I  
14 | just want to understand. I appreciate that you're saying  
15 | that you cannot identify what personal information may  
16 | have been accessed, but I just want to confirm that if an  
17 | individual contacts NSP and wants to know what information  
18 | is contained in there file that could have been accessed,  
19 | they would be able to determine -- they would be able to

1 confirm all the information that could have been accessed?

2                   **A.**     (Lanteigne) I think if a customer  
3 was to call us today and they want to know what  
4 information is available on file; we are able to help them  
5 understand that. I think some of the, you know, concerns  
6 that came from customers as we worked through this  
7 incident is that -- and as we talked about earlier, you  
8 know, our customer service associates would have access to  
9 what's currently on file for a customer. They would not  
10 necessarily have the information that had been stolen by  
11 the criminal when the cyberattack actually occurred. So  
12 our ability to actually confirm exactly what was taken is  
13 not there in all cases, and that's why our teams that have  
14 been supporting customers have been advising to follow the  
15 guidance that's been provided in the notifications to  
16 customers.

17                   **Q.**     Okay.

18                   **MEMBER MELANSON:** Before we move on  
19 from that, if the information that was taken from the

1 Lake, the Data Lake, was in the CIS system that has been  
2 in existence for 30 years, but you still have access to  
3 this, do you not have access to the Customer Information  
4 System now?

5 MR. LANTEIGNE: Yeah, and thank you  
6 for the question. I think what I was -- and apologies if  
7 I wasn't clear. What I was trying to say is we can tell  
8 the customer what's on file for them now, but we would not  
9 necessarily be able to confirm what was on file in July of  
10 2021.

11 MEMBER MELANSON: Why not? Don't you  
12 have the same information that was on file? Hasn't it  
13 been cumulative?

14 [12:20:03] MR. LANTEIGNE: The information that's  
15 in the Customer Information System would just be what's  
16 currently there. So for example, if -- I actually don't  
17 want to pick one, but if something had changed, that  
18 current record is what would be showing, not the previous  
19 record. Yeah.

1                                   **MS. MacADAM:**   If we go to page 40 of  
2 this document?

3                   **BY MS. MacADAM:**

4                                   **Q.**    On line 11 it says:

5                                   NS Power has been tracking and reporting  
6 costs associated with the cyber security  
7 restoration effort.

8  
9                                   Can you just confirm where you have  
10 been reporting them?

11                                  **A.**    (Williams) So there is -- in  
12 terms of where we're reporting them, I know there's  
13 current IRs in the regulated financial statement filing  
14 that are specific to that question. I wouldn't be able to  
15 provide you an answer, and rather than provide an  
16 undertaking, I would -- that question will be answered in  
17 the Regulated Financial Statement process with an IR that  
18 is currently outstanding.

19                                  **Q.**    Okay. And you say -- so  
20 continuing on, it says:

21                                  A substantial portion of these costs is

1 covered through the Company's insurance  
2 policies, with any remainder being expensed  
3 by NS Power.  
4

5 What do you mean by "Being expensed?"

6 A. (Williams) Yeah, it might be  
7 helpful, Ms. MacAdam, to refer to the CA's IR-6, where  
8 there is -- I guess it's confidential, so foiled again.  
9 There is a breakdown -- for your information, I suppose,  
10 I'll just direct you to that. Maybe not on the record.  
11 There is a breakdown of what those numbers are.

12 But to get to the point of your  
13 question, in terms of what it means to be expensed, those  
14 are expensed in the year that they're incurred. So  
15 whether it was '25 or '26, those are expensed and written  
16 off as such. So they would not be costs that are being  
17 deferred in any way and carried forward to a future period  
18 for collection from customers. They're being expensed at  
19 the expense of the utility and its shareholder in the year  
20 that they're incurred.

21 MS. MacADAM: Okay. So if we go to

1 | page 46?

2 | **BY MS. MacADAM:**

3 |                   Q.    At line 8 you, you refer to  
4 | sending proactive notices to Cape Breton media outlets,  
5 | but on line 1 for June 25<sup>th</sup>, you say, "Via substitute  
6 | notice on its website, in the media, on social media..."  
7 | What was in those proactive notices to Cape Breton media  
8 | outlets on June 30<sup>th</sup> that was different than the June 25<sup>th</sup>  
9 | notice to the media?

10 |                   A.    (Lanteigne) The June 25<sup>th</sup>, we  
11 | would have had media advisories on what's listed on line 1  
12 | through 6, as you mentioned, but for the other ones that  
13 | were specific to regional areas, Nova Scotia Power was  
14 | conducting community sessions across the province and  
15 | informing -- really it was just reiterating some of those  
16 | key points from the June 25<sup>th</sup> update, but also advising  
17 | customers of the local sessions that were actually  
18 | occurring. We did over 30 of those sessions in June and  
19 | July to help our customers who required support signing up

1 | for TransUnion's myTrueIdentity service. So that would  
2 | have been the specifics of why they were regional, because  
3 | if they were happening in those areas at that time, we  
4 | wanted to make sure that the word was out to those  
5 | customers.

6 |                               Q.    And would that explain why  
7 | there's gaps between those notices?

8 |                               A.    (Lanteigne) That's correct.  
9 | Again, I think the June 25<sup>th</sup> notices would have been all  
10 | encompassing, getting out to all media about that update  
11 | when we offered the five years of myTrueIdentity service  
12 | to all current and former customers, and then the  
13 | localized ones, the time between them just would have been  
14 | the timing between when sessions were being held.

15 |                              Q.    Okay. Thank you. And then you  
16 | were speaking with my friend earlier about the phishing  
17 | failure rate from March 24<sup>th</sup> -- 2024 to March 2025. Are  
18 | you able to provide an update for the period of April 2025  
19 | to date?

1                   A.     (Williams) We can provide that.

2                   MS. MacADAM:   If I could have that as  
3 an undertaking?

4                   THE CHAIR:   It'll be Undertaking U-5.

5                                 UNDERTAKING U-5 - To provide an  
6                                 updated phishing failure rate for  
7                                 the period of April 2025 to date

8                   MR. MAHODY:   Mr. Chair, I'm sorry to  
9 interrupt, but on the undertaking list, Ms. MacAdam, a  
10 short time ago, had been referring to a filing that may be  
11 made with the OPC. And I -- it was unclear to me whether  
12 or not that would, given the time with which it's to be  
13 filed, whether that would appropriately form an  
14 undertaking or not, but as we move forward with numbering,  
15 I just wanted to capture that issue.

16                   THE CHAIR:   Yeah, I think that will  
17 occur after this process, so it's probably not an  
18 appropriate undertaking for the process. But thank you  
19 for raising that.

1                   **MR. MAHODY:** Fair enough. Thank you.

2                   **MR. WILLIAMS:** Mr. Chair, we'll -- I  
3 agree. Not an undertaking, but it is a commitment that  
4 Nova Scotia Power has made.

5                   **MS. MacADAM:** And actually, I didn't  
6 take you to where the phishing description was, and I  
7 should have, because I have another question about that  
8 section.

9                                   So if we were to go to Exhibit N-6,  
10 IR-1, page 2 of 3?

11 **BY MS. MacADAM:**

12                                   **Q.** At the very top, (e):

13                                   Please provide a summary of the number and  
14 types of cyber incidents NSPI recorded in the  
15 last 5 years? What improvements have been  
16 made to systems and practices as a result of  
17 these events.

18                                   I don't see -- if we scroll down, I  
19 don't see a response to that question.

20                                   **A.** (Williams) I don't either, Ms.  
21 MacAdam.  
22

1                   MS. MacADAM:   Could I ask for that  
2 response as an undertaking?

3                   THE CHAIR:   Could you just repeat the  
4 request, Ms. MacAdam?

5                   MS. MacADAM:   Sure.   Provide a  
6 response to CA IR-1(e).

7                   MR. WILLIAMS:   Mr. Chair, I would --  
8 it certainly was not intentional not to respond to this  
9 question, but now that it's come to my attention, I do  
10 think that if we're going to provide a response to this, I  
11 would prefer to provide it in the context of 12273, rather  
12 than this proceeding, just given the subject matter and  
13 the nature of it.

14                  THE CHAIR:   Ms. MacAdam?

15                  MS. MacADAM:   I don't have difficulty  
16 with that.   I'm not quite sure how we can keep track of  
17 that, but perhaps in the correspondence, you can indicate  
18 that that is responding to that question, just so that we  
19 can assure that it does get addressed.

1                   **MR. WILLIAMS:**   That's maybe a good  
2 suggestion, Mr. Chair. We could take it as an undertaking  
3 that we'll make the commitment, as part of the response to  
4 the undertaking, if that's agreeable to all.

5                   **MS. MacADAM:**   It's fine with me.

6                   **THE CHAIR:**   Okay. So that will be U-  
7 6, to confirm that that IR will be addressed in the other  
8 matter.

9                                   **UNDERTAKING U-6 - To confirm that**  
10                                  **CA IR-1(e) will be addressed in**  
11                                  **Proceeding M12273**

12                   **MS. MacADAM:**   If we go to Exhibit N-  
13 10, which is the Board IR's, at page 81?

14                   **BY MS. MacADAM:**

15                                  **Q.**   This is a question about:  
16                                  ...any memos, assessments, reports or email  
17                                  messages prepared by NS Power or on its  
18                                  behalf about its initial pause to customer  
19                                  billing after the cyber attack and its  
20                                  resumption of billing, including any  
21                                  discussions about the methods, processes  
22                                  [and] procedures it would use to estimate  
23                                  customer bills...

1 I won't continue on with the rest of  
2 the question.

3 My only question is, with respect to  
4 the response, is you say:

5 To the extent potentially responsive  
6 documents exist, most of them are subject to  
7 privilege.

8  
9 I'm just wondering, what type of  
10 privilege is being claimed?

11 A. (Williams) So I think, broadly  
12 speaking, what would be being referred to would be  
13 solicitor/client privilege.

14 [12:30:02] Q. Okay. And later on in that  
15 paragraph, I just want to confirm, you make a lot of  
16 references to IRs, and I appreciate with two matters, they  
17 get a little confusing. I believe when you refer to NSEB  
18 IR-12, filed September 5<sup>th</sup>, 2025, NSEB IRs 13 to 16 filed  
19 December 23<sup>rd</sup>, those are the IR responses contained in  
20 M12273?

21 A. (Williams) I believe both

1 packages have been included on the record in this  
2 proceeding as well though. And I agree, it is somewhat  
3 confusing, but I am fairly confident that both the  
4 September and the December IR responses are included on  
5 the record in 12600.

6 Q. Okay. But I guess the IRs were  
7 initially issued under M12273. I just want to  
8 differentiate between when you talk about the IRs 01 to 07  
9 and 22 to 24, those are the ones that we're talking about  
10 in this actual document?

11 A. (Williams) You may have lost me  
12 here. So you're asking is NSEB IR-1 to 7 and 22 to 24,  
13 are they related to 12600 or 12273? Is that the question?

14 Q. Sorry, and I just want to  
15 differentiate between -- because when we talk about IR-12,  
16 and IRs 13 to 16, those are not the IR-12 and 16 in this  
17 document?

18 A. (Williams) Yes, I'd have to go  
19 back and look at them, but just reading this, I would read

1 | it as the dates that were referenced, with 12 and 13 to 16  
2 | were specific to ensure that we're clear that those  
3 | related to the prior rounds of IRs, whereas the latter  
4 | versions, and we could probably just check even to see if  
5 | there is 24 in the initial round, but I don't think there  
6 | is. But I'm quite confident that NSEB IR-1 to 7 and 22 to  
7 | 24 is referring to the May round of IRs.

8 |                   Q.     Okay.

9 |                   A.     (Williams) But I don't have ---

10 |                  Q.     So this document we're looking  
11 | at?

12 |                  A.     (Williams) I believe so, but  
13 | that's subject to check. I can take the time to dig it up  
14 | if you'd like, but that's what I would read that as  
15 | saying.

16 |                  MS. MacADAM: No, that's -- I'm  
17 | satisfied with that.

18 |                             I only have a few more, so I think if  
19 | I could just finish up?

1                               If we go to Exhibit N-11, which is the  
2 SBA IRs, IR-19, which is on page 34?

3 **BY MS. MacADAM:**

4                               **Q.**   And in this question, it's  
5 talking about backups. And you provide some information  
6 about some backups that you did have. Did you have a  
7 policy about backups prior to the incident?

8                               **A.**   (Williams) I apologize, Ms.  
9 MacAdam, but that's likely a question that's better left  
10 for 12273. It is a cybersecurity-related question and I  
11 don't believe there's anyone up here that could provide an  
12 informed answer.

13                              **Q.**   Okay. On line 21, you say,  
14 "...except for certain backups from an earlier currency..."  
15 What do you mean by an earlier currency?

16                              **MR. CLARKE:**   Can we just scroll down  
17 the page, please?

18                              **MR. WILLIAMS:**   So again, I'll provide  
19 the same caution, Ms. MacAdam, but my understanding of

1 | what an earlier currency backup would be is if you've --  
2 | and I'm just making up dates, so if you had saved  
3 | something as of the end of 2025, the earlier currency  
4 | would have been that backup as of the end of 2024. So  
5 | separate backup, but from a later -- or earlier date, I  
6 | suppose.

7 | **BY MS. MacADAM:**

8 |                   **Q.** With my friend, there was a  
9 | discussion about the issue with estimated bills for  
10 | residential customers, specifically with either estimated  
11 | bills that were overbilling or underbilling. Were there  
12 | similar issues with respect to small businesses?

13 |                   **A.** (Lanteigne) Yes, the same  
14 | principles would apply when estimating bills for a small  
15 | business. So the energy that would have been consumed for  
16 | a period of time, you know, we would be looking back at  
17 | the previous seasonal usage and taking the average daily  
18 | consumption during that same period of time. So it could  
19 | result in a business having a situation where the energy

1 | that was actually consumed in the premise would have been  
2 | over or underestimated. And when we were able to obtain  
3 | meter readings, the actual energy consumed would have been  
4 | -- it would have been reconciled and trued up.

5 |                   Q. And you mentioned that with  
6 | respect to residential customers, I believe you indicated  
7 | that it was the underbilling that was the more significant  
8 | concern when the bills were trued up and there was a large  
9 | amount. Was that similar or different with respect to  
10 | small businesses?

11 |                   A. (Lanteigne) I think the one  
12 | difference that occurred for some of the commercial  
13 | customers, business customers, small business customers,  
14 | was that some of those customers are actually on a demand  
15 | rate. So the -- you know, again, energy usage, the  
16 | meters, even when they weren't connected, they continued  
17 | to function as they should, recording energy, but Nova  
18 | Scotia Power's ability to reset the demand on a monthly  
19 | basis, that was also something that we were not able to

1 do. And when we actually looked at those -- when we  
2 looked back at those accounts, essentially what would  
3 happen was there would be periods of time where the peak  
4 demand would have existed over a period of, you know,  
5 several months, a couple months, it could have been just  
6 based on the time between the true readings on the bills.  
7 So for those customers, you know, it just added a  
8 different variability, where a customer could have had --  
9 you know, their energy consumption might have been a  
10 little under or a little over when bills were being  
11 issued, and then the demand as well was not able to be  
12 reset.

13 So that's really just the other  
14 element for -- that affected many commercial customers.

15 Q. So if the demand wasn't able to  
16 be reset, how would you have determined it when you trued  
17 it up for that -- for the demand for that period of time?

18 A. (Lanteigne) Yeah, so our approach  
19 in just working with those customers is that we have

1 actually gone back and we've leveraged historical demand  
2 for the business. So again, in this case, pretty much all  
3 of these customers are billed monthly. So we've gone back  
4 and looked at historical demand for the same period of  
5 time from the previous year. I do think, you know, from  
6 our perspective, it's just allowed us to go back and  
7 ensure that we're, you know, probably billing the  
8 customers. So we get the rate energy usage, recognizing  
9 if the demand for a particular month wasn't able to  
10 attributed, it would be estimated for that period of time,  
11 but we would -- you know, we made adjustments based on  
12 what we saw in the history of that customer's file.

13 Q. And so is it fair to say for  
14 those customers with demand, their ultimate bill will  
15 never be exactly what it was because you have to make  
16 estimates with respect to those demands based on previous  
17 years?

18 A. (Lanteigne) That is correct. And  
19 our approach as we've been adjusting these is, you know,

1 we do understand that some of these commercial customers  
2 could have effectively been overbilled. We've also seen  
3 instances where the demand was applied and a minimum  
4 demand was applied for multiple months. So as we've  
5 reviewed those customers, we've made adjustments. We have  
6 not -- you know, any adjustments have been in the  
7 customer's favour. We haven't actually made any  
8 adjustments that would be trying to recover money from  
9 this issue, just recognizing the situation that occurred.

10 MS. MacADAM: Thank you. Those are my  
11 questions.

12 THE CHAIR: Thank you, Ms. MacAdam.

13 So we're at 20 to 1:00. We'll break  
14 for an hour for lunch, come back at 20 to 2:00.

15 As usual, caution to the panel, you  
16 remain under oath, so you can talk amongst yourselves, but  
17 not with anyone else about the testimony here today.

18 So we'll resume in an hour. Thanks.

19 --- Upon recessing at 12:39 p.m.

1 --- Upon resuming at 1:42 p.m.

2 THE CHAIR: Okay. Welcome back,  
3 everybody.

4 I think we were up to cross-  
5 examination on behalf of Mr. MacLeod.

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1 GLEN MacLEOD, Resumed:

2 CHRIS LANTEIGNE, Resumed:

3 LIA MacDONALD, Resumed:

4 BLAKE WILLIAMS, Resumed:

5 CROSS-EXAMINATION BY MS. AKCAKIRYAN

6 Q. Hello. In terms of estimated  
7 billing practices, you had mentioned to my friend that  
8 Nova Scotia Power used historical averages of power  
9 utilization to estimate customers' bills.

10 How did Nova Scotia Power estimate  
11 customers' bills when they lacked data pertaining to  
12 customers' previous year's usage or historical data, say,  
13 for an individual who moved into a new residence?

14 A. (Lanteigne) In cases where there  
15 was no data to actually form an estimate, we would have  
16 sought to obtain a meter read. As I had mentioned  
17 earlier, we had -- we also hired meter readers to be out  
18 reading meters.

19 Q. Okay. And I just want to circle

1 back on the meter photo functionality on Nova Scotia  
2 Power's website. Approximately how many customers  
3 utilized this service?

4                           **A.**     (Lanteigne) In total, we received  
5 -- I think we processed just under 2,000 submissions to  
6 that forum. There was an additional approximate 1,000  
7 submissions that were not processed because they were  
8 actually situations where the customer did have a true  
9 read on their account, so there was no adjustment that was  
10 required to the account.

11                           **Q.**     Okay. Thank you.

12                                     And in terms of those adjustments, how  
13 did Nova Scotia Power notify customers of any usage  
14 adjustments that were made following the evaluation of  
15 that submitted photo?

16                           **A.**     (Lanteigne) An immediate  
17 adjustment would have been made to a customer's bill for  
18 them.

19                           **Q.**     Okay, perfect. Thank you.

1                   And Nova Scotia Power acknowledged in  
2 its rebuttal evidence that privacy incidents may carry  
3 residual risks.

4                   **A.**     (Williams) I believe that was  
5 acknowledged in the rebuttal, yes.

6                   **Q.**     Okay. And Nova Scotia Power also  
7 acknowledges that future misuse of the compromised  
8 information cannot be categorically ruled out.

9                   **A.**     (Williams) I think it would be  
10 probably helpful to go to the portions of the evidence  
11 you're referring to.

12                   **Q.**     Okay, perfect.  
13 I believe it's page 34, line 24 of  
14 Exhibit N-17.

15                   **A.**     (Williams) If you want to restate  
16 the question, I suppose, but I think the words speak for  
17 themselves or what is stated there is obvious.

18                   **Q.**     Okay. Thank you.

19                   So Nova Scotia Power nevertheless

1 | opposes Mr. Mollard's recommendation to examine longer-  
2 | term monitoring options and report those options to the  
3 | Board.

4 |                           **A.**     (Williams) Again, I think the  
5 | position's been outlined in the written evidence.

6 |                           **Q.**     Okay.

7 |  
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**CROSS-EXAMINATION BY MR. MacLEOD**

Q. (MacLeod) So my interest here is on the aggregation of data. We've been asking questions about, you know, the SIN data and the driver's licence, et cetera, but I'm more about aggregation, okay? And the reason I say that is because there's a lot of very valuable information that was possibly lost, all right, and that includes your name, your address, banking data, contact information, and your customer account, what you did within that account.

So my ---

**MR. CLARKE:** Excuse me.

Mr. Chair, I just would caution this gentleman that he's here to ask questions but he's not here to give evidence.

**THE CHAIR:** I think you just cut him off when he was saying "My question is".

**MR. MacLEOD:** It's all good. Right.

**BY MR. MacLEOD:**

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1                   Q.    So my question is, did you spend  
2 any time or does NSP spend any time with the RCMP finding  
3 out what happens if that data would have been compromised  
4 prior to the -- prior to the breach? In the form of PD or  
5 something like that.

6                   You mentioned earlier about quarterly-  
7 -- yeah, quarterly level of -- sorry; quarterly senior  
8 level training for your senior management.

9                   A.    (Williams) Senior leadership.

10                  Q.    Yeah, sorry.

11                  A.    (Williams) No, that's okay.

12                  So the question is, had we ever  
13 consulted with the RCMP to further understand the  
14 ramifications of such a breach?

15                  Q.    Yes.

16                  A.    (Williams) So apologies, Mr.  
17 MacLeod. Just taking the time to confer to make sure my  
18 understanding is consistent.

19                  Not aware of any instances where we

1 | would have consulted with the RCMP, but obviously, as is  
2 | on the record, and happy to discuss further, we do have  
3 | retainer arrangements and regularly consult with external  
4 | parties, whether they be experts in privacy,  
5 | cybersecurity, all of those matters. We have -- we have  
6 | consultants that we engage with to better understand the  
7 | environment in which we're operating within.

8 |                   Q.    Okay. So if you had something  
9 | like an exercise with your senior management, did you ever  
10 | tabletop it, or...?

11 | [1:49:57]           A.    (Williams) So we have done  
12 | tabletop exercises. In terms of the specifics of that,  
13 | I'm hesitant to get into it in this portion of the  
14 | process, especially on the public record. But yes, we do  
15 | carry out tabletop exercises.

16 |                   Q.    Okay. Those tabletop exercises,  
17 | do they understand -- sorry; do you -- did practise  
18 | happen, what happens after an event or is it just, you  
19 | know, trying to prevent an event?

1                   A.     (Williams) So in short, yes. I  
2 mean, we have, as you've seen on the record, specific  
3 procedures in place in terms of how we respond to these  
4 types of incidents. And obviously, a significant matter  
5 of evidence on the record here details what that response  
6 was.

7                   Q.     Right. So if I asked you, like,  
8 what would happen if somebody's address and name and that  
9 kind of stuff is, you know, exploited, you'd be able to  
10 tell me what happens to that person? Like, do you have a  
11 deep understanding of what goes on?

12                  A.     (Williams) You know, so what  
13 you're asking is specific to individuals, I suppose. So  
14 certainly we have an understanding of what information is  
15 sensitive, what information has the potential to be  
16 harmful and the reasons as to why it is sensitive and why  
17 it could be harmful for individuals.

18                   You know, what the specific  
19 ramifications could be for any particular individual is

1 obviously specific to them.

2 Q. That's not necessarily true, but  
3 okay.

4 Is the information that -- for an  
5 account, is that siloed or is that collected together  
6 within an account just generally? I'm not looking for --  
7 I'm not a technophile.

8 A. (Lanteigne) Yeah, the information  
9 that's available for a customer in our Customer  
10 Information System would be grouped by the customer, so  
11 the individual on the account and their address and their  
12 phone number, for example, would be grouped together, you  
13 know, as -- I don't want to get into the technical  
14 elements of the system but, you know, it would be a one  
15 customer file, if you will.

16 Q. Okay. So with one customer file,  
17 that means that sufficient aggregate data to do some  
18 mosaic intelligence. So have you guys ever been briefed  
19 on mosaic intelligence and what it actually does?

1                           A.     (Williams) I can say myself,  
2 personally, I have never been briefed on mosaic  
3 intelligence, no.

4                           Q.     Okay. Thank you very much.

5                           MR. MacLEOD: Thank you.

6                           THE CHAIR: Thank you.

7                           Industrial Group?

8                           **(SHORT PAUSE)**

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1                                    **CROSS-EXAMINATION BY MS. RUDDERHAM**

2                                    **Q.**    Good afternoon. My name is  
3    Brianne Rudderham, and I'll be asking questions on behalf  
4    of the Industrial Group. I'll refer the question out to  
5    the panel, and I'll allow amongst yourselves to decide  
6    who's best to answer the questions.

7                                    I'll do my best to try not to repeat  
8    any of the questions that were asked earlier, but I might  
9    fall off on some.

10                                  So to start, would you agree that  
11    NSPI's public assurance to date has been that none of the  
12    restoration costs associated with the cybersecurity attack  
13    would be recovered from customers?

14                                  **A.**    (Williams) Yes.

15                                  **Q.**    And in saying no restoration  
16    costs will be recovered, I want to know specifically  
17    whether NSPI's assuring the Board and the public that it's  
18    not going to charge customers for any costs flowing from  
19    the cyberattack, or is that just limited to the costs

1 associated with restoring function?

2                   A.     (Williams) Do you have a specific  
3 cost in mind, Ms. Rudderham?

4                   Q.     Well, can we go -- you'd agree  
5 with me that there's both direct and indirect or  
6 downstream costs associated with the cyberattack?

7                   A.     (Williams) For the purposes of  
8 the discussion, I'm happy to say yes. Again, I'm not  
9 clear on what costs specifically you're referring to.

10                  Q.     Direct costs would be like the  
11 forensic investigations, remediations, restoring of the  
12 physical function or credit monitoring costs. Correct?

13                  A.     (Williams) Correct.

14                  Q.     Indirect costs could be, like,  
15 the cost of redeploying your employees to different  
16 functions, the overtime associated with certain things on  
17 having the available staff, project delays related to  
18 capital costs or operating inefficiencies; fair?

19                  A.     (Williams) Well, a lot of --

1 | you've listed a lot of things there, so whether I would be  
2 | prepared to agree that they're all indirect costs of ---

3 |                   Q.    I'm trying to understand -- let's  
4 | start over.

5 |                   I'm trying to understand what you're  
6 | assuring the public of when you say that no restoration  
7 | costs are going to be recovered from customers.

8 |                   A.    (Williams) Well, the company has  
9 | been restoring itself since the incident occurred in April  
10 | of 2025, so there would be costs arising as a result of  
11 | that restoration in 2025 and 2026, still ongoing through  
12 | this year. And I think what we've committed to is that  
13 | any costs arising within that period would not be to the  
14 | cost to customers, and I think that's evident given the  
15 | place we are in within the regulatory environment, within  
16 | the regulatory calendar.

17 |                   So to expand on that, in 2025 rates  
18 | would have been set in 2022 for 2024. They were not  
19 | updated in 2025, so those rates were the same rates that

1 | were in place in 2024 and had been approved in 2022. So  
2 | there are obviously no costs from the cyber incidents in  
3 | rates in 2025.

4 |                               In 2026, the rates were just approved  
5 | in the most recent General Rate Application, and as I  
6 | believe everybody or most of the people in this room would  
7 | be aware, there were no costs associated with the  
8 | cyberattack in those rates that were approved by the Board  
9 | for 2026.

10 |                              So I think we can say definitively  
11 | that there are no costs associated with the cyberattack  
12 | that are in customer rates. There were none in 2025 and  
13 | there are none in 2026.

14 |                              Q.    Okay. So to summarize, fair to  
15 | -- so you -- the assurance is that if costs would have --  
16 | sorry; would not have occurred but for the cyberattack,  
17 | then it's not going to be recovered by customers.

18 |                              A.    (Williams) Sorry. If costs were  
19 | to be incurred but for the cyberattack. I'm not

1 following.

2 Q. Would not have been occurred but  
3 for the cyberattack, it's not going to be recovered but  
4 from customers.

5 A. (Williams) I'm still not  
6 following, but I'm comfortable saying it is definitely  
7 proven that there are no costs being incurred by customers  
8 that arise from the cyberattack.

9 Q. Okay. You're saying it's  
10 definitively proven. And as I understand, you're saying  
11 that's because rates were set in 2022 or in the GRA  
12 recently.

13 A. (Williams) Correct.

14 Q. That's your -- so you don't agree  
15 that there might be incremental costs associated with  
16 certain aspects of that GRA or those rates associated with  
17 the cybersecurity attack?

18 A. (Williams) I don't know how there  
19 could be.

1 I mean, if you want to provide me with  
2 a scenario, I'm happy to have the discussion.

3 Q. We can get into it a little bit  
4 later. But I guess what I want to understand is what's  
5 the significance of using the phrase "Restoration costs"  
6 rather than "Any costs".

7 A. (Williams) Well, I think the  
8 significance is what we've just discussed, that we're  
9 talking about the cost to restore to bring the company  
10 back to where it was, and ---

11 Q. But is it ---

12 A. --- those costs are being  
13 incurred -- were incurred in '25 are being incurred in  
14 '26.

15 Q. So NS Power, it's not an  
16 assurance that they're not going to be seeking any costs  
17 arising from the cybersecurity costs, it's just the  
18 restoration costs?

19 A. (Williams) Well, if you have a --

1 again, if you have a specific cost in mind ---

2 Q. Right.

3 A. (Williams) --- or a type of cost,  
4 I'm having to have the discussion. But I'm not entirely  
5 clear on what you mean.

6 [2:00:00] Q. How about the incremental costs  
7 of delaying a project, a capital project?

8 A. (Williams) So hypothetically if  
9 there were, and so those costs would be incurred in a  
10 future -- or be before this Board in a future capital  
11 application, then I think that it would be before the  
12 Board at that time to determine whether there any of those  
13 costs were prudent or imprudent.

14 Q. Okay. So if I understand you  
15 correctly, where NSPI is drawing the line as to what's  
16 going to be not recovered from ratepayers associated with  
17 the cybersecurity attack is anything above and beyond what  
18 is currently embedded in rates?

19 A. (Williams) Well, no. I think as

1 I just said, it would be anything in the future would be  
2 up to this Board to make a determination as to whether it  
3 was prudent or imprudent.

4 Q. Okay. So that's not -- the  
5 assurance doesn't go that far, then. The assurance is  
6 "We're going to leave that up to the Board," but anything  
7 in the current rate timeline, nothing above what rates are  
8 currently set at?

9 A. (Williams) Well, I think that  
10 what we've stated, I think very clearly, is that the costs  
11 related to the restoration, which were incurred in '25 and  
12 are anticipated to continue to be incurred in '26, will be  
13 to the account of the utility, and ultimately the  
14 shareholder.

15 Q. Can you tell me, then, what are  
16 the cost categories under the restoration costs associated  
17 with the cybersecurity attack?

18 A. (Williams) Well, those are  
19 included in the response to CA IR-6 that we mentioned

1 | earlier that's confidential.

2 |                   **Q.**    Okay.  I'll come back to that,  
3 | then.

4 |                   All right.  So when my friend,  
5 | Ms. MacAdam, was asking questions about the rebuttal, the  
6 | rebuttal says that NS Power is tracking and reporting  
7 | costs associated with the cybersecurity restoration  
8 | effort.  Correct?

9 |                   **A.**    (Williams) She asked me those  
10 | questions, correct.

11 |                   **Q.**    Yeah.  And I believe what your  
12 | response was, is those costs are being reported in the  
13 | regulated financial statements, and then also are included  
14 | in the response to CA IR-6.  Fair summary of your  
15 | evidence?

16 |                   **A.**    (Williams) Well, I think a more  
17 | specific summary would be that I said that there's  
18 | questions currently within that process, the regulated  
19 | financial statement process, that have been asked by way

1 of IRs, that would provide the information that I believe  
2 Ms. MacAdam was looking for.

3 Q. Okay.

4 MS. RUDDERHAM: Mr. Norwood, if you  
5 don't mind pulling up one of the exhibits that I just sent  
6 you on the break. It's from Matter M12835, which is the  
7 2025 Annual Financial Statements of NS Power. And I'm  
8 looking specifically at Exhibit N-1.

9 BY MS. RUDDERHAM:

10 Q. Mr. Williams, I assume you're  
11 comfortable with or you're familiar with the financial  
12 statements that have been filed?

13 A. (Williams) Well, that's not my  
14 background, Ms. Rudderham. I think as you know ---

15 Q. Is there anybody on the panel who  
16 can speak to ---

17 A. (Williams) This document from a  
18 different proceeding? No, I don't believe so.

19 Q. Okay. If you don't mind going to

1 Attachment 2, which is at PDF page 23.

2                   You agree with me that these regulated  
3 financial statements, they're public documents; correct?

4                   **A.**     (Williams) Correct.

5                   **Q.**     And I'm referring you to a note  
6 that's associated with the financial statement, and I'm  
7 looking specifically at the heading, "Cybersecurity  
8 Incident"; do you see that there?

9                   **A.**     (Williams) I do.

10                  **Q.**     And in it, the last paragraph  
11 there says, in the last two sentences, it says:

12                   The Company maintains cyber insurance  
13 coverage and is working with the insurer on  
14 the claims process. In Q4 2025, the Company  
15 recognized [1 million], after-tax, in costs  
16 related to the Cybersecurity Incident. For  
17 the year ended December 31[st], 2025, the  
18 Company recognized [7 million] in after-tax  
19 costs related to the Cybersecurity Incident.  
20 (As read)

21  
22                   You see that there?

23                   **A.**     (Williams) I see it, yes.

24                   **Q.**     Are you not familiar with any of

1 | these figures?

2 |                   A.     (Williams) You're asking me if  
3 | I'm familiar with the figures that you just read to me,  
4 | or...?

5 |                   Q.     Yeah. I'm -- do you have any  
6 | knowledge of any of these reporting on the costs  
7 | associated with the cybersecurity incident?

8 |                   A.     (Williams) So I'm familiar with  
9 | what I just read, if that's the question.

10 |                  Q.     Okay. Can you tell me what that  
11 | \$7 million, what are the -- what costs is that? What's  
12 | associated with that?

13 |                  A.     (Williams) I don't know what the  
14 | breakdown would be. As I said, there is a breakdown  
15 | included in response to CA IR-6.

16 |                  Q.     Okay. So this \$7 million figure  
17 | for 2025, are you saying that that should be the same  
18 | figure that would be included in the CA IR-6?

19 |                  A.     (Williams) No, I'm not saying

1 | that it's necessarily going to match up. And that's, I  
2 | guess, why I cautioned you when we first began this  
3 | discussion about this document, that there's no-one up  
4 | here prepared to speak to this document from a different  
5 | proceeding.

6 |                   Q.    Okay. Can you clarify for me why  
7 | this figure here is public but the figure in the CA IR-6  
8 | is not?

9 |                   A.    (Williams) Yeah. I mean, there's  
10 | a more detailed breakdown and there's forecasts included  
11 | in the document that's included as in response to IR-6.  
12 | So I think the detailed breakdown you could possibly get,  
13 | but certainly the forecast would be what would generate  
14 | the confidential treatment, from my perspective.

15 |                   Q.    So would a breakdown of the total  
16 | costs incurred associated with the cybersecurity incident  
17 | be able to be reported publicly ---

18 |                   A.    (Williams) Well, my understanding  
19 | is ---

1 Q. --- for 2025 and 2026?

2 A. (Williams) --- that's partially  
3 what's being requested in this proceeding.

4 Q. So why can't it be part of this  
5 proceeding that we're currently talking about, the  
6 accountability associated with the cybersecurity?

7 A. (Williams) Ms. Rudderham, I never  
8 said it couldn't.

9 Q. Can it?

10 A. (Williams) I don't know. Are you  
11 asking? I -- it's on the record it's being treated as  
12 confidential because there's a forecast included in it.  
13 If you have a specific ask, you could make it.

14 Q. Can the actuals from 2025 be made  
15 public in this proceeding for costs associated with the  
16 cybersecurity incident, along with the specified cost  
17 categories?

18 **MR. WILLIAMS:** So Mr. Chair, I'm  
19 certainly happy to commit to making the enquiry as to what

1 and cannot -- what can and cannot be made public and  
2 provide the details that Ms. Rudderham has requested. And  
3 if not on the public record, then we could provide them  
4 confidentially.

5 **THE CHAIR:** Ms. Rudderham?

6 **BY MS. RUDDERHAM:**

7 **Q.** For the request, the actuals are  
8 here in this publicly. Are you saying that the 2025  
9 breakdown of cost categories is considered confidential?  
10 I'm just trying to understand what your qualification is  
11 for your response to the undertaking.

12 **A.** (Williams) Well, my qualification  
13 is what my qualification was when we started this  
14 discussion, that it's not my area. And so I'd need to ask  
15 other people to confirm that, and I don't want to speak to  
16 them.

17 **Q.** Okay. So why don't I make the  
18 undertaking to be the actuals from 2025 for the costs  
19 associated with the cybersecurity incident, including cost

1 categories, and while we're here, can we get an updated  
2 forecast for the 2026 as well?

3 A. (Williams) So I can confirm that  
4 if we're going to get into forecasts, then we're talking  
5 about our confidential treatment on that.

6 Q. Presumably, you can redact  
7 certain aspects that might be confidential.

8 A. (Williams) Are we -- are you  
9 talking about the 2025 numbers being unredacted?

10 Q. Yes.

11 A. (Williams) Yes, subject to the  
12 same caveat, that I will need to confirm that internally  
13 that there's no issues with providing the 2025 on a public  
14 basis.

15 **THE CHAIR:** Okay. So that will be  
16 Undertaking U-7.

17 **UNDERTAKING U-7 - To provide the**  
18 **actuals from 2025 for the costs**  
19 **associated with the cybersecurity**

4 BY MS. RUDDERHAM:

9                   **A.**       (Williams) I don't know the  
10 answer to that question. We can certainly endeavour to  
11 include that as part of the undertaking. I would --  
12 obviously, the same discussion that we had previously  
13 applies to 2027 as well, and that -- those rates were set  
14 as part of the last General Rate Application and any costs  
15 in 2027 would also not be included in rates.

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1 associated with that.

2 A. (Williams) No, I understand.

3 Q. Okay. And so my friend, Ms.

4 MacAdam, was asking about what does it mean when it says

5 "Expensed by NSPI" or what does "Expensed by NSPI" mean.

6 I'm not 100 percent clear on what the response was to

7 that. Is it that it's absorbed by shareholders because

8 the rates have not changed? I'm just trying -- or is it

9 taken from another aspect of the budget?

10 A. (Williams) when we're expensing  
11 something, it's an expense we're incurring in that present  
12 period, and unless it's included in customer rates, it  
13 would be the expense of the utility, and ultimately its  
14 shareholder.

15 Q. So is it fair to say that some of  
16 those funds could come from another area of the budget  
17 that would have been allocated for something different?

18 A. (Williams) No, I don't believe it  
19 would be fair, because the funds that were allocated for

1 | that something different would be needed for that  
2 | something different.

3 |                   Q.    Presumably there's been some  
4 | functions that were not operational during the period of  
5 | the recovery after the cybersecurity incident; correct?

6 |                   A.    (Williams) That's not a  
7 | presumption I would make.

8 |                   Q.    So you're saying all avenues of  
9 | the business were still operational after the  
10 | cybersecurity incident?

11 |                   A.    (Williams) Yes, I would be of the  
12 | view that those functions were being fulfilled, yes.

13 |                   Q.    So the TVP rates were being  
14 | fulfilled?

15 |                   A.    (Williams) The TVP rates were on  
16 | hold for 2026.

17 |                   Q.    Presumably there was a budget for  
18 | that?

19 |                   A.    (Williams) Not a specific

1 | operating budget. It's one of many responsibilities that  
2 | the relevant teams would have within their portfolio and  
3 | it's just like any other matter that arises or falls away  
4 | during any given period. That's just responsibilities,  
5 | effort, resources shift accordingly. It's no different  
6 | than many different scenarios within the company, some of  
7 | which would be, you know, industry-specific tariffs or  
8 | riders that come up in the normal course. So those are --  
9 | that's work and that's resources that are not included in  
10 | a revenue requirement forecast or budget, but it's part of  
11 | the responsibilities of the team that are included in that  
12 | budget.

13 |                   Q.    Okay. The evidence does confirm  
14 | -- NSPI has confirmed that they had redeployed employees  
15 | from one area to another area to respond to the  
16 | cybersecurity incident; correct?

17 |                   A.    (Williams) Yes, but in their  
18 | areas of the business. So again, it's the same discussion  
19 | I just had, where you're triaging within your area, so

1 | you're dedicating your time and resources to whatever is  
2 | the task before you, whatever is needed at the time.  
3 | That's how any business works. You don't have employees  
4 | that are designated to one project and that's it. They  
5 | have a general responsibility, and as I said, as work  
6 | becomes more demanding or maybe falls off in any given  
7 | area, you recalibrate and refocus your efforts.

8 |                   Q.    Okay. So are you willing to  
9 | agree that something that would have been budgeted, those  
10 | employees or whatever those tasks were, would have shifted  
11 | because of the cybersecurity attack; correct?

12 |                   A.    (Williams) No, not correct.

13 |                   Q.    Okay. You'd agree that NSPI did  
14 | incur almost \$2 million more of overtime expenses in its  
15 | operating budget?

16 |                   A.    (Williams) Do you have a  
17 | reference for that? I don't have that in front of me, but  
18 | I'm prepared to take it subject to check, to keep the  
19 | discussion going.

1                           Q.    It's Exhibit N-8.  It's the  
2 responses to IRs from the Department.  IR-6.  And the  
3 figures are 1.735 million in customer care overtime and  
4 207,000 in billing overtime.  And I just rounded that up  
5 to about two million.

6                           MR. CLARKE:  Sorry; could we see that,  
7 please?

8                           THE CHAIR:  Exhibit N-8, Rob.

9                           MR. NORWOOD:  What page is it?  Sorry.

10                          MS. RUDDERHAM:  I don't have the page  
11 number, but I have the IR number on the side.  It's  
12 bookmarked.  It should have IR-6.  Is it there?  Right  
13 there.  That's right.

14                          BY MS. RUDDERHAM:

15                           Q.    It's starting at line 13 there.  
16 I can give you a moment to familiarize yourself with that.

17                           A.    (Williams) Yes, and the last  
18 sentence there would be the crux of what you and I were  
19 discussing.

1                   Q.    It's absorbed in the rates  
2 currently; correct? Or in the rates that were previously  
3 set?

4                   A.    (Williams) I'm not sure I  
5 understand what you mean by "Absorbed in the rates".

6                   Q.    Where's the \$2 million coming  
7 from?

8                   A.    (Williams) So that's, again, to  
9 the expense of the utility and the shareholder.

10                  Q.    Okay. So it cuts into profits,  
11 is that what I'm understanding you to say? Or is it taken  
12 from another area of the budget?

13                  A.    (Williams) Ultimately it would  
14 reduce what is provided back to the shareholder as a cost  
15 of capital. I wouldn't term it as profit, but the cost of  
16 capital.

17                  Q.    Okay. And I know you've said  
18 there's no cost to the ratepayers, or it's not charged to  
19 customers because it's in rates. That's the position;

1 correct?

2                   A.     (Williams) It's not a cost to  
3 customers because it is not in rates.

4                   Q.     Yeah, and the reason for that is  
5 because once the rates are set, any increased O&M cost  
6 can't be recovered after the fact; correct?

7                   A.     (Williams) Not absent a specific  
8 mechanism to defer and later recover those costs.

9                   Q.     But NSPI has the ability to adapt  
10 to the environment? They can move funds from one budget  
11 to another budget, depending on what the circumstance is  
12 in any given year; correct?

13                  A.     (Williams) I'm not sure I am  
14 prepared to agree to that. I don't understand the premise  
15 of the question, I suppose. To move funds between years?  
16 No.

17                  Q.     Not between years. I'm talking  
18 about budgets; you have budgets for a reason and things  
19 change; correct?

1                   A.     (Williams) They do, yes.

2                   Q.     You have to adapt to those  
3 changes; correct?

4                   A.     (Williams) I would agree.

5                   Q.     And that could involve moving  
6 money from one area, or refocusing, or redeploying, as the  
7 terminology has come up? Is that fair?

8                   A.     (Williams) Yeah, I guess the  
9 hesitation is with the moving money concept.

10                   I mean, you change your budgets and  
11 you incur additional costs. The potential for that  
12 exists, yes.

13                   Q.     Okay. So I wanted to refer to  
14 the response to the IR that we've been talking about.  
15 That's Exhibit N-6, the response to CA IR-6(a). And  
16 that's at PDF page 13, I believe. Yeah.

17                   So the IR's asking to quantify the  
18 costs incurred in response to the incident and to provide  
19 a forecast of remaining costs NSPI anticipates through to

1 December 2027.

2 See that there?

3 [2:20:11] MR. CLARKE: Just hold on one second,  
4 please.

5 Can you scroll down?

6 MS. RUDDERHAM: I was just reading the  
7 question that was before.

8 MR. CLARKE: Yeah, okay. That's --  
9 just caution that the attachment is confidential.

10 MS. RUDDERHAM: Yeah.

11 BY MS. RUDDERHAM:

12 Q. You see the question?

13 A. (Williams) I do, yes.

14 Q. Okay. So then the next page has  
15 the response there, and it provides that confidential  
16 attachment we've been referring to, and it confirms that  
17 at that time, NSPI did not anticipate costs beyond  
18 December 31<sup>st</sup>, 2026; correct?

19 A. (Williams) This is what the words

1 on the page say, Ms. Rudderham, yes.

2 Q. Okay. I'm not going to ask about  
3 the confidential figures, and I know you're going to be  
4 providing, perhaps, some actuals that are not  
5 confidential, but I want to understand what, exactly, is  
6 included in that calculation of costs when it says, "In  
7 response to the incident"?

8 A. (Williams) Sorry. The wording  
9 "In response to the incident" is found where, exactly?

10 Q. In the question. That was what  
11 was asked. Then a confidential attachment was provided.  
12 And I want to understand specifically what that attachment  
13 is calculating. What types of costs or what costs are we  
14 looking at?

15 A. (Williams) Well, Ms. Rudderham,  
16 we could refer to the attachment, which is confidential.  
17 It's self-evident what those costs are.

18 Q. I'm trying to keep as much as  
19 possible on the public record, okay? And I want to

1 understand, when you're calculating what the costs of this  
2 incident cost the company, what are you calculating? What  
3 are you looking at?

4 Are those the costs above and beyond  
5 what's currently built into rates or is it costs that are  
6 -- like, I'm just trying to understand what you're  
7 actually looking at. What are these restoration costs?

8 A. (Williams) And I appreciate your  
9 efforts, and I think what I've said previously remains,  
10 which is that there were no costs to respond to the  
11 incident included in rates, so everything in response to  
12 the incident is over and above what would have been  
13 included in rates.

14 Q. So are you including O&M cost  
15 shifts?

16 Like, if you've redeployed an employee  
17 from one area to another area, are you including those  
18 costs?

19 A. (Williams) I think, as we've

1 | discussed, that is not what occurred and that's not what  
2 | we're talking about here. We're talking about costs over  
3 | and above what was included in rates.

4 |                   Q.    So you're not capturing, like,  
5 | productivity losses or anything?

6 |                   A.    (Williams) No.

7 |                   Q.    You're not capturing any  
8 | incremental costs that might be associated with delaying  
9 | projects or remobilizing after a project was stopped and  
10 | then restarted?

11 |                  A.    (Williams) Those would be capital  
12 | costs.

13 |                  Q.    So are capital costs not included  
14 | at all in that figure, in that confidential -- I thought  
15 | it was capital and operating costs.

16 |                  A.    (Williams) So I guess what I'm  
17 | saying where I suggest that it's capital costs, those  
18 | would be costs that would be approved by the Board as  
19 | capital expenses, not costs that are included in this list

1 | that we're talking about.

2 |                   Q.    So I guess I'm just trying to  
3 | understand what is actually being captured.  What are you  
4 | tracking?  What extra costs are you tracking?

5 |                   MR. CLARKE:  Mr. Chair, I'll leave it  
6 | to you, but I think the witness has been responsive, and I  
7 | think he's answered the question.

8 |                   THE CHAIR:  Ms. Rudderham?

9 |                   MS. RUDDERHAM:  I don't think he has,  
10 | Mr. Chair.  I'm trying to understand what I'm looking at,  
11 | and first he said it was anything that came up afterwards,  
12 | which presumably would include capital costs associated  
13 | with getting the networking back on, and he said it wasn't  
14 | capital costs included.  I just don't ---

15 |                   MR. WILLIAMS:  I don't think I ever  
16 | said it wasn't capital costs included.  I just want to  
17 | make sure the record's clear on what's been stated.

18 |                   MS. RUDDERHAM:  He had said - I had  
19 | asked about the incremental costs and he said, "No, that's

1 capital". So I had said, "Okay. Well, then, is capital  
2 not included or" -- I'm just -- I can't quite understand  
3 what I'm looking at, what's actually being tracked, what's  
4 actually being recorded.

5 I just want to understand what I'm  
6 looking at when I see the costs of the cybersecurity  
7 incident. Where is that line being drawn?

8 **THE CHAIR:** So I guess two things.

9 One, I heard the response being you  
10 can look at it, and you can see the costs categories. I'm  
11 sensing that that's not cutting it, from your perspective.

12 I suppose the other thing is, is part  
13 of the issue we're having here because it's confidential  
14 and we can't really get to it directly or is it something  
15 else?

16 **MS. RUDDERHAM:** Well, I think that  
17 part of the response, the undertaking, is it's not all  
18 confidential. Some of it are actuals and it should be on  
19 the public record, so it's kind of hard to tiptoe around

1 | because it's reported in one proceeding, not reported  
2 | here. And I'm just trying to understand for the public  
3 | record what costs are we looking at here that's made up  
4 | this expensed amount at the end of 2025, the end of 2026,  
5 | and potentially 2027.

6 | THE CHAIR: And so why -- so the  
7 | response that's basically you can look down and you can  
8 | see what's itemized there and how the categories are  
9 | described, what in that is lacking, from your perspective?

10 | MS. RUDDERHAM: Well, first it doesn't  
11 | say whether it's capital or if it's operating, doesn't say  
12 | where it's coming from, other than it's expensed. So I'm  
13 | just trying to understand when I'm looking at the impact  
14 | to the business and the impact to NSPI and the impact to  
15 | customers, where is this money coming from, I guess, and  
16 | what's the impact on the business.

17 | MR. CLARKE: And Mr. Chair, I thought  
18 | he said again and again where the money's coming from. I  
19 | think he's answered that two, three, four times.

1 (SHORT PAUSE)

2 THE CHAIR: Ms. Rudderham, I guess I'm  
3 not sure you're going to get anywhere else, in terms of  
4 just being referred back to the confidential exhibit. I  
5 appreciate your point that there's an undertaking  
6 outstanding that may leave these numbers in the public  
7 forum, but perhaps what we're left with, though, is if you  
8 come back to it in a confidential session and be more  
9 specific, that may get us further along, although I  
10 appreciate your efforts to try to get as much on the  
11 public record as possible.

12 [2:30:20] MS. RUDDERHAM: Maybe I can go about  
13 it another way to try and get the cost categories on the  
14 public record, where it's tracking, there's evidence that  
15 it's -- they're tracking using specific codes similar to,  
16 you know, the storm costs. So in the storm cost  
17 proceedings, all those categories are included on the  
18 record, but they're not included here.

19 THE CHAIR: Well, you could try and

1 | you could see where you get, but I think the objection  
2 | that Mr. Clarke has made, and I think it is well made, is  
3 | that the same question seems to be put to the witness over  
4 | and over again and we're not getting any further along.

5 | MS. RUDDERHAM: Okay. Sure.

6 | MR. WILLIAMS: Mr. Chair and Ms.  
7 | Rudderham, if I may, in an attempt to be helpful, I do  
8 | think the undertaking that's been provided will shed some  
9 | light on this. And I also -- I know we referred to them  
10 | before, but the IRs that are outstanding in M12835 are  
11 | requesting exactly that type of information, and in fact  
12 | request IR-14 is:

13 |       If any cybersecurity incident costs were  
14 |       recorded in the Regulated Statements, please  
15 |       provide a breakdown by cost, category,  
16 |       account number, financial statement line  
17 |       item... (As read)

18 |  
19 |       It's a detailed breakdown that's being  
20 | requested there.

21 | THE CHAIR: So in terms of the exhibit  
22 | that's on the record, I understand there's a concern about

1 the forecast numbers in particular, and I think you were  
2 uncertain about whether the 2025 numbers would be  
3 confidential on their own?

4 MR. WILLIAMS: In general, actuals are  
5 essentially for public consumption. I just -- I want to  
6 make sure that I'm not overcommitting here. I would  
7 anticipate that we would be able to publicly disclose  
8 2025, but anything that is still subject to a forecast of  
9 2026 and beyond, we would need to treat as confidential,  
10 because obviously that has a potential to impact ---

11 THE CHAIR: The reason I was asking is  
12 could -- if we were to break for a second and come back  
13 with a version of that page that's attached there that  
14 just had the 2025 numbers, would she be able to talk about  
15 it?

16 MR. WILLIAMS: I'm happy to undertake  
17 the exercise, and we would need to seek confirmation  
18 externally off this panel that we could disclose those  
19 numbers, that there's not some reason that we're not aware

1 of. But at the end of the day, sir, it doesn't get us any  
2 further than what Ms. Rudderham can read for herself in  
3 terms of those line items. We can't break those down  
4 further up here on the stand. The information that will  
5 be provided in the understanding and that will be provided  
6 in the Regulated Financial Statement proceeding I think is  
7 more voluminous than what we'd be able to do here on the  
8 fly.

9 THE CHAIR: Her questions, I guess,  
10 would at least be able to be a little bit more specific  
11 and in a public session.

12 MR. WILLIAMS: I would agree, but I  
13 think the line items that we're speaking to will be in the  
14 public realm as a result of the undertaking, would be my  
15 assumption.

16 THE CHAIR: Right, but she's asking  
17 questions today.

18 MR. WILLIAMS: I understand. Like I  
19 said, I'm happy to undertake the exercise. I don't know

1 that it gets us much further.

2 THE CHAIR: Ms. Rudderham?

3 BY MS. RUDDERHAM:

4 Q. I can't remember off the top of  
5 my head, but do you know when that response to the IR from  
6 the Board on the Regulated Financial Statements would be  
7 filed?

8 A. (Williams) September 3<sup>rd</sup>.

9 Q. Okay. Is it able to be done  
10 sooner on this record? Just that one response.

11 THE CHAIR: Sorry; what one response  
12 are you asking him for now, Ms. Rudderham?

13 MS. RUDDERHAM: The -- on the  
14 Regulated Financial Statement, the Board asked questions  
15 about itemizing the cost of the cybersecurity and it would  
16 have been by cost categories, I assume more detailed than  
17 what's provided in the confidential response to IR-6, and  
18 perhaps that would be sufficient, if it was truly a  
19 breakdown of all the cost categories under the Regulated

1 Financial Statements, and then I can move on. I'm just --  
2 I guess I'm having a hard time understanding where we're  
3 delineating between, like, the confidential -- sorry; the  
4 full session and when we're going to actually get an  
5 opportunity to review the costs associated and whether the  
6 costs incurred were in fact reasonable or if they're  
7 trackable as being recovered from customers. Perhaps it's  
8 for another matter. I just -- I had thought that the  
9 costs associated with the cybersecurity incident was a  
10 matter for this proceeding.

11 MR. WILLIAMS: I think as I've heard,  
12 so there's -- I wouldn't anticipate there to be any  
13 process to determine whether the costs thought to the  
14 account of the utility and the shareholder that are not in  
15 customer rates are reasonable or not.

16 THE CHAIR: So on that point, though,  
17 Mr. Williams, each year Nova Scotia Power is subject to  
18 return overearnings to its customers. So everything you  
19 expense, down to the bottom line, potentially impacts that

1 | calculus; correct? In any given year, regardless of what  
2 | rates are.

3 | MR. WILLIAMS: It has the potential  
4 | to, yes.

5 | THE CHAIR: Yeah. So for example, if  
6 | you took all of the cybersecurity costs that were expensed  
7 | in 2025 and added them back to the financial statements as  
8 | if they weren't expenses, your return would be different  
9 | than what it is with them included?

10 | MR. WILLIAMS: It's an exercise that  
11 | potentially would have merit if you added them back in and  
12 | at 40 percent equity you were at a 925 percent return,  
13 | yes, but I don't think we're there, sir.

14 | THE CHAIR: Well, we don't know,  
15 | because we don't have the numbers.

16 | MR. WILLIAMS: That's why I said, yes.

17 | THE CHAIR: So in terms of the costs  
18 | and there being only a possibility of possibly impacting  
19 | shareholders, that's not necessarily the case?

1                   MR. WILLIAMS: You have to get through  
2 the first wicket too.

3                   THE CHAIR: Understood.

4                   MR. WILLIAMS: So there's a  
5 preliminary question before you embark on that type of  
6 exercise.

7                   THE CHAIR: The preliminary question  
8 being?

9                   MR. WILLIAMS: That even if you did  
10 include all those costs, would you be back to (inaudible  
11 due to speaking over each other).

12                   THE CHAIR: You get beyond the upper  
13 threshold.

14                   MR. WILLIAMS: Yes.

15                   THE CHAIR: Yes, yes. No, that's  
16 understood, but that's a question. It's an open question.

17                   MR. WILLIAMS: Yes, but you do not  
18 have to have this discussion before you answer that  
19 question. That question would be a preliminary question

1 before you would need to embark on a more detailed  
2 examination of the cost.

3 If you're not going to be at 925 at 40  
4 regardless, then there's no point in even assessing those  
5 costs.

6 THE CHAIR: How do you know where you  
7 are if you don't assess the costs?

8 MR. WILLIAMS: Well, you'd know what  
9 the costs have been that have been incurred and ---

10 THE CHAIR: Sorry, yes, that's what I  
11 was talking about.

12 MR. WILLIAMS: Yeah.

13 THE CHAIR: And I think that's what  
14 Ms. Rudderham was looking for. And we're going to have  
15 the breakdown there, potentially something else coming in  
16 the IR response in that other matter, and then an  
17 undertaking response in this matter?

18 MR. WILLIAMS: Yes, I think so. But  
19 again, you know, a test of the reasonableness of those

1 costs is only something you would embark on if you're even  
2 in a position to be at 925 and 40. Otherwise they're just  
3 to the expense of the utility and the shareholder.  
4 There's no potential for it to incur costs on behalf of  
5 customers if you're not at that upper threshold.

6 THE CHAIR: Go ahead.

7 VICE CHAIR DEVEAU: Yeah, I'm just --  
8 I mean, you could add it back, but you could also be  
9 deemed, you know, in some proceeding, imprudent. So you'd  
10 have -- you know, there could be directly two different  
11 calculations and it would impact -- I mean, I suppose all  
12 we're saying is your statement that, you know, it's paid  
13 by the utility and ultimately the expense of the  
14 shareholder is not absolutely right, depending on --  
15 again, depending on the overearnings and where that falls,  
16 where the range is, whether you add them back or they're  
17 imprudent. That's going to be a -- potentially it could  
18 impact -- because all these -- if they're expenses that  
19 are paid by -- they're paid for money earned through

1 rates.

2 MR. WILLIAMS: I would disagree on the  
3 last point, but I agree with you that the preliminary  
4 question would be ---

5 VICE CHAIR DEVEAU: They're not paid  
6 from rates? If they're expensed they're not -- if they're  
7 in your Regulated Financial Statements, they're not paid  
8 from rates? Where does the money come from, then?

9 MR. WILLIAMS: Ultimately those are  
10 the costs of the shareholder. They're not customer costs.

11 VICE CHAIR DEVEAU: That are recovered  
12 through rates.

13 MR. WILLIAMS: Well, no. The  
14 shareholder would accept a lower return on its investment  
15 as a result.

16 VICE CHAIR DEVEAU: Perhaps, if it's  
17 -- depending where it falls on the range, in the range.  
18 If it's overearnings it could still be ---

19 MR. WILLIAMS: So yes, if we're into

1 the -- again, though, I think there's....

2 My point, I don't disagree with ---

3 VICE CHAIR DEVEAU: Right.

4 MR. WILLIAMS: --- what's been said.

5 My only point is that it's a detailed exercise to assess  
6 the reasonableness of costs. We don't need to go there,  
7 though, if you're not even in an overearnings position.  
8 So if you're not at 925 and 40, even with those costs,  
9 then it matters not because the customers are not paying  
10 for any of those costs and they have no potential to flow  
11 back to customers through the FAM.

12 [2:40:04] VICE CHAIR DEVEAU: Right.

13 MR. WILLIAMS: So ---

14 VICE CHAIR DEVEAU: But would they ---

15 MR. WILLIAMS: --- the only question  
16 would be the 925 and 40.

17 VICE CHAIR DEVEAU: They can't do that  
18 analysis right now, though.

19 MR. WILLIAMS: No.

1                                   **VICE CHAIR DEVEAU:**   No.

2                                   **MR. WILLIAMS:**   No, not -- I think  
3   that's the genesis of the question.

4                                   **MEMBER MELANSON:**   There's another  
5   aspect to it, which is to the point that Ms. Rudderham was  
6   trying to measure I think with her questions, which is  
7   there were estimates on everything, projections forward on  
8   every cost that Nova Scotia Power generated, including  
9   revenue requirement when you do a GRA.  None of those  
10   costs or almost -- well, I shouldn't say none, but for the  
11   part, those estimated costs will not be the actual costs  
12   when you have to do your financial statements.  There will  
13   be costs.  Some costs are higher in some categories, some  
14   costs are lower, and as long as the costs are generally in  
15   that range, you would earn what you're expecting to earn.  
16   Would that be a fair assessment of how a GRA works?

17                                   **MR. WILLIAMS:**   Well, my view would be  
18   that a GRA works in that it's approving an envelope, it's  
19   not approving specific cost centres.

1                   MEMBER MELANSON: Right.

2                   MR. WILLIAMS: And so it's approving a  
3 prudent cost envelope. And so to go back and look at how  
4 those amounts are expended within that envelope would be  
5 retroactive.

6                   MEMBER MELANSON: Sure. But when you  
7 say that the costs of the cyber incident are absorbed by  
8 the shareholder, that is not necessarily the case if you  
9 simply reduce costs in another area to make up for that  
10 money you've expended in the cyber -- on the cyber  
11 incident, the restoration costs of the cyber incident.

12                   MR. WILLIAMS: But again, that's not  
13 how the approval is issued. The approval is issued on the  
14 envelope. So ---

15                   MEMBER MELANSON: Sure.

16                   MR. WILLIAMS: --- if it's over and  
17 above the envelope then they're to the costs of the  
18 shareholder.

19                   MEMBER MELANSON: Right. Perhaps

1 | debatable. I'll leave it at that.

2 |                   **MR. MAHODY:** Mr. Chair, rather than  
3 | get my oar in this water while it's too late, I was  
4 | intending to ask for CA IR-6, Attachment 1, the portion  
5 | that could be filed non-confidentially, to be filed that  
6 | way. I'm talking about the categories in the 2025 costs  
7 | that have been incurred.

8 |                   I know that's a subject matter of an  
9 | undertaking, but as a matter of course, panels have been  
10 | able to -- witness panels have been able to look at  
11 | certain information and say to the Board, "No, that's no  
12 | longer confidential. That can now form part of the  
13 | record." And I think it is worthy of consideration  
14 | whether or not the process is improved by having that  
15 | information sooner, like today, as you had suggested,  
16 | rather than awaiting an undertaking that will come in  
17 | after the chance to question this panel has expired.

18 |                   **THE CHAIR:** Mr. Clarke?

19 |                   **MR. CLARKE:** I think I'm going to

1 defer to the panel with respect to the appropriateness of  
2 that request.

3 THE CHAIR: So I think if ---

4 MR. CLARKE: Sorry. I should have  
5 said that panel.

6 THE CHAIR: That panel.

7 (LAUGHTER)

8 THE CHAIR: That panel can go first,  
9 then we'll see ---

10 MR. CLARKE: That panel.

11 THE CHAIR: --- where we are.

12 MR. CLARKE: Yeah, no.

13 (LAUGHTER)

14 MR. CLARKE: I can't tell your panel  
15 what to do, but I -- I'd like to hear from my panel.

16 MR. WILLIAMS: And I'm going to  
17 apologize. Ms. MacDonald and I were just talking, so I --  
18 I'm not entirely clear how the request from Mr. Mahody  
19 differs from the existing one, so...

1                   **THE CHAIR:** I guess the issue is  
2 whether, at least in terms of what we have before us,  
3 which is the confidential Attachment 1 to CA IR-6, whether  
4 that can be made unconfidential, at least to the extent of  
5 the cost categories and the incurred in 2025 column.

6                   **MR. WILLIAMS:** So I think based on the  
7 discussions Ms. MacDonald and I have had, we would be  
8 comfortable with the cost categories, even at this point  
9 in time. My hesitation on the 2025, even though it is  
10 actuals, is the insurance element, and they need to go  
11 through insurance process and confirm the impacts or the  
12 benefits of insurance. I -- that's my hesitation on this.  
13 Otherwise, if it was just actuals I would say actuals we  
14 usually disclose without a discussion. But I want to  
15 confirm before we would be agreeing to disclose the 2025  
16 amounts, that there is, in fact, no concerns internally.

17                   **THE CHAIR:** Okay. And I think that's  
18 covered by your previous undertaking. But for purposes of  
19 our discussion today, we can at least refer openly to the

1 cost categories?

2 MR. WILLIAMS: Yes, sir.

3 BY MS. RUDDERHAM:

4 Q. Apologies for that whole, I  
5 guess, tangent.

6 So let's start with the first category  
7 that's included in the attachment. I'll just read it in,  
8 so you don't have to show it.

9 First category on there is  
10 "Containment and investigation." Can you explain to me  
11 what is included in that category of costs?

12 A. (Williams) So at a high level,  
13 that would be the costs in relation to the immediate  
14 response, so consultant-related costs for the most part.  
15 And then investigation I think speaks for itself. What  
16 flows from the containment and as we respond to the  
17 incident, getting a better understanding of it. And so  
18 those would be costs, as I said, consultant-related, legal  
19 counsel in the context of counsel specific to the response

1 and the impacts of the attack.

2 Q. So costs from, like, all those  
3 lawyers, I think you said, KPMG, LevelBlue, those types of  
4 costs is what you're describing, or...?

5 A. (Williams) Mandiant's, others,  
6 yes.

7 Q. Okay. The second category there,  
8 it just says "Customer"; what's included in that cost,  
9 "Customer"?

10 A. (MacDonald) That would include  
11 the projects and the restoration activities listed under  
12 the customer pillar in the monthly cyber reports. So  
13 things like "Restoring my account," the AMI heading  
14 system, and activities such as those.

15 Q. Okay. Then it says,  
16 "Cybersecurity"; what is included under that cost  
17 category?

18 A. (MacDonald) So that would include  
19 the initial remediation efforts to reestablish barriers

1 and other processes that were needed in the immediate  
2 aftermath in order to get back to where we were, where we  
3 needed to be to run the business to go forward.

4 Q. So is that separate and apart  
5 from "Containment and investigation"? I had thought that  
6 that was just referred to as the consulting costs in the  
7 immediate aftermath investigation and ---

8 A. (MacDonald) In some ways all of  
9 it is related. So we would have established these  
10 categories, and then no costs would be duplicated. So if  
11 something was more related to getting up and running with  
12 cyber requirements to go forward, that would be that  
13 category. If something was in the immediate,  
14 quote/unquote, "Containment" to understand what had  
15 happened, and how and why, and how to prevent further  
16 occurrence specifically related to the incident, then that  
17 would have been in the first category.

18 Q. So this one's the rebuild, the  
19 other one is identify and understand?

1                   A.    (MacDonald) Yes, you could think  
2 of it like that.

3                   Q.    Okay. So then the "ERP  
4 restoration," I assume that that has to do with restoring  
5 that specific function of the business. Is that right?

6                   A.    (MacDonald) Yes.

7                   Q.    Okay. Presumably -- you said  
8 there's no overlap, but presumably, there would have been  
9 investigation and containment efforts in relation to the  
10 ERP ---

11                  A.    (MacDonald) Right. So this is  
12 ---

13                  Q.    --- program as well?

14                  A.    (MacDonald) There's no  
15 duplication or overlap of costs, they're categorized  
16 separately and distinctly. But of course all of these  
17 categories would have interrelated components.

18                  Q.    Okay. And then "Technology  
19 enablement"; what does that involve?

1                   A.     (MacDonald) So that would involve  
2 reinstatement of certain network data centre backup  
3 recovery components. And again, what I'm looking at would  
4 be the labels in the monthly cybersecurity follow up  
5 reporting where we list with the Gantt chart the progress  
6 along with the remediation activities.

7                   Q.     Then you have "Restoration  
8 program office"?

9                   A.     (MacDonald) So that's the project  
10 management oversight that we've described in those monthly  
11 reports of the response itself.

12                  Q.     And then you have "Other"; what's  
13 included in "Other"?

14                  A.     (MacDonald) I don't have that at  
15 my fingertip, but we can undertake it. I think it would  
16 relate to the existing undertakings, to the extent we can  
17 provide more in either of those two.

18 [2:50:15]       Q.     I don't believe we have an  
19 undertaking that actually breaks down the costs more

1 granularly. And if you're willing to provide that as an  
2 undertaking for costs for 2025, forecasted and actuals for  
3 2026 and onward, that would be -- are you able to do that?

4                   **A.**     (MacDonald) So I think with the  
5 same sort of qualifier, subject to check, that Mr.  
6 Williams described a moment ago, if there is a reason why  
7 either the 2025 or forecast 2026 details cannot be  
8 provided, we will have to indicate that in the  
9 undertaking. But if there isn't, then we will provide as  
10 much of it as we can.

11                   **Q.**     The categories wouldn't have to  
12 be confidential.

13                   **A.**     (MacDonald) I think the  
14 categories we're already talking about and then ---

15                   **Q.**     I'm talking about the more  
16 granular ones. Like, if you were to provide a more  
17 granular -- you're referring to the amounts being  
18 potentially confidential, but I'm wondering if these  
19 amounts can be broken down even further so we can

1 understand what's being included in what.

2                   **A.**     (MacDonald) And that's what I'm  
3 saying we need to take away and confirm whether we can or  
4 can't do that. If we can, we will do it. If we can't, we  
5 will indicate so.

6                   **Q.**     Okay.

7                   **MS. RUDDERHAM:** Can we get that as an  
8 undertaking, Mr. Chair?

9                   **THE CHAIR:** So a more granular  
10 breakdown of the table in Attachment 1, CA IR-6?

11                   **MS. RUDDERHAM:** Yes. Thank you, Mr.  
12 Chair.

13                   **THE CHAIR:** Undertaking U-8.

14                                   **UNDERTAKING U-8 - To provide a**  
15                                   **more granular breakdown of the**  
16                                   **table in Attachment 1, CA IR-6**

17 **BY MS. RUDDERHAM:**

18                   **Q.**     In terms of the response to the  
19 CA IR, there was an indication that there would not be any

1 costs beyond December 2026 -- sorry; December 31<sup>st</sup>. 2026.

2 Is that still NSPI's position?

3 A. (Williams) That's our  
4 understanding kind of further to the discussion we had  
5 previously that no-one on this panel has any information  
6 to the contrary.

7 Q. Okay. And you're aware that --  
8 you've been referring to the monthly updates. There was a  
9 monthly update filed from the related matter last week;  
10 correct?

11 A. (Williams) That's correct.

12 Q. And I don't think we need to  
13 necessarily bring it up, but it's fair to say that there's  
14 several work streams that remain incomplete and there is,  
15 in fact, target dates that extend into the fall of 2026 or  
16 even early 2027?

17 MR. CLARKE: Could we bring that up,  
18 please?

19 MS. RUDDERHAM: Mr. Norwood, I had

1 sent that to you. It is not an exhibit in this matter,  
2 but I had sent you the document itself anyways.

3 It's the August 2026 11<sup>th</sup> monthly  
4 update.

5 If you don't mind scrolling down. I  
6 was looking at the table.

7 **BY MS. RUDDERHAM:**

8 Q. If you need a moment to  
9 familiarize yourself with this, I ---

10 A. (Williams) No, we're good.

11 Q. Okay. So I had asked for -- to  
12 confirm that some of the dates are extending to fall 2026  
13 or even early 2027 there.

14 A. (Williams) No, not there.

15 Q. Okay.

16 **MS. RUDDERHAM:** Let's scroll to page  
17 -- could you scroll down just there, Mr. Norwood?

18 It's the one that refers to the Joint  
19 Use Agreement.

1 I apologize. It's pretty small here.

2 There it is, right there.

3 **BY MS. RUDDERHAM:**

4 Q. So you see the third row down,  
5 the very end, it says Q2 2027. Do you see that there?

6 A. (Williams) I do.

7 Q. So do you disagree that that says  
8 -- suggests that full restoration activities will continue  
9 into Q2 2027?

10 A. (Williams) I do.

11 Q. So then what does that mean?

12 A. (Williams) That's a regulatory  
13 schedule.

14 Q. Okay. So it says, "Forecast  
15 restoration of normal activities updated August 11, 2026"  
16 is the heading there. And here it says, "Q1 2026 to Q2  
17 2027." Can you explain that to me, then? Why is it going  
18 into 2027?

19 A. (Williams) I'd have to look at

1 the previous update, but if we want to scroll back up, the  
2 table we were referring to is the Gantt chart that was on  
3 the screen initially. That's the restoration timeline.

4 Q. Okay. So then what is this table  
5 for?

6 A. (Williams) Those are regulatory  
7 proceedings.

8 Q. Okay.

9 MS. RUDDERHAM: Scroll down.

10 Scroll down there.

11 BY MS. RUDDERHAM:

12 Q. So when you say, then,  
13 "Regulatory proceedings" that go into 2027, are you just  
14 saying that that's when it's going to be complete and it's  
15 not when it's -- it's not impacted by the cybersecurity  
16 incident?

17 A. (Williams) I can't recall the  
18 specifics around that joint use proceeding, but yes, the  
19 costs we've been talking about and the schedules we've

1 | been talking about are -- relate to the Gantt chart.

2 |                   The table you've referred to is -- as  
3 | I've said, it's regulatory proceedings and timelines  
4 | related to those proceedings.

5 |                   **Q.**    It doesn't relate to the  
6 | restoration timelines, restoring the function of those  
7 | items that are noted?

8 |                   **A.**    (Williams) The timelines that are  
9 | described in that Excel table relate to timelines of the  
10 | regulatory proceedings and intervals within those  
11 | regulatory proceedings. The costs and the timeline of  
12 | restoration associated with those costs, again, is the  
13 | Gantt chart that is on the screen currently.

14 |                   **Q.**    Okay. And separately from that,  
15 | NSPI's committed to five years of credit monitoring  
16 | through Transunion; correct?

17 |                   **A.**    (Williams) That's correct.

18 |                   **Q.**    In terms of the costs of that,  
19 | are those all up-front costs or do they carry over to the

1 | end of that five-year period?

2 |                   A.     (Williams) Those are all up  
3 | front.

4 |                   Q.     Okay. And I think I understood  
5 | the evidence that someone could request to be a part of  
6 | that after the fact. Have those costs already been  
7 | incurred or would those be additional costs?

8 |                   A.     (Lanteigne) Those costs are  
9 | already incurred.

10 |                  Q.     Was it like a lump-sum fee?  
11 |                   I'm just trying to understand how the  
12 | costs are already anticipated if new people sign up.

13 |                  A.     (Lanteigne) Essentially, it's  
14 | similar to when we actually secured codes for Transunion.  
15 | We would secure a block of codes and then we would  
16 | actually deplete the block if customers request them.

17 |                   The amount that we keep in reserve is  
18 | extremely small.

19 |                  Q.     Okay.

1                   **A.**   (Lanteigne) There's not a lot of  
2 requests coming in. So we are, like, talking right now  
3 that there might be \$100 of codes held in reserve.

4                   **Q.**   Okay. And I believe, Mr.  
5 Williams, you acknowledged or the evidence has  
6 acknowledged that there is risk of future malicious use of  
7 exfiltrated data. That can't necessarily be ruled out.  
8 That's fair. That's what you had indicated earlier.

9                   **A.**   (Williams) I think I'd agreed to  
10 the words that are on the page. I don't know if those  
11 exact words were used.

12                  **Q.**   Okay. Would you agree that that  
13 could create the possibility of additional financial  
14 obligations beyond 2027?

15                  **A.**   (Williams) I don't think I'm in a  
16 position to agree or disagree or really even have that  
17 discussion right now.

18                  **Q.**   Okay. Correct there's currently  
19 a class action by customers against NSPI arising from the

1 incident; is that correct?

2                   A.     (Williams) Sorry. I missed the  
3 question.

4                   Q.     There's currently a class action  
5 that's been advanced by a group of customers against NSPI  
6 in relation to the incident; correct?

7                   A.     (Williams) Correct.

8                   Q.     Has NSPI identified how those  
9 costs of either defending or resolving that claim would be  
10 treated for rate-making purposes?

11                  A.     (Williams) No, not at this time.  
12 To the extent that they were ever to be included in a  
13 forecast revenue requirement, we would make that  
14 determination at that time.

15                  Q.     So it's not insured?

16                  A.     (Williams) That's part of the  
17 discussion.

18                  Q.     Okay. Will NSPI commit that any  
19 costs associated with defending or settling or paying

1 | damages in relation to that claim arising from the  
2 | incident won't be recovered from ratepayers?

3 |                   **A.**     (Williams) Nova Scotia Power is  
4 | prepared to commit to it - it already has - in that  
5 | customers will not pay for the cost of restoring the  
6 | utility as a result of the cyberattack.

7 |                   **Q.**     Would these be considered  
8 | restoration costs?

9 | [3:00:30]           **A.**     (Williams) So I think whether or  
10 | not those costs would be included in a revenue requirement  
11 | in the future and subject to payment by customers would be  
12 | a determination we would make if we had to make it. At  
13 | this point, it's not costs that are in rates, and we would  
14 | not anticipate incurring costs during a relevant period  
15 | where we would need to have the discussion.

16 |                   **Q.**     So do I understand that means  
17 | NSPI is not going to commit that none of those costs in  
18 | defending, or settling or paying those damages will not be  
19 | recovered from ratepayers?

1                   A.     (Williams) As I said at the start  
2 of my response, Nova Scotia Power has made the commitment  
3 already that customers will not pay for the restoration  
4 and that those costs are intended to be incurred in 2025  
5 and 2026.

6                   Q.     Okay. I'm asking specifically  
7 about this class action. You had said, "We already  
8 committed to not doing restoration costs." I said, "Is  
9 this considered a restoration cost?" I don't believe you  
10 answered the question. Is this considered a restoration  
11 cost or are you going to commit that none of these costs  
12 associated with this action will be recovered from  
13 ratepayers?

14                  A.     (Williams) So, yes, what I'm  
15 trying to explain to you, Ms. Rudderham, is that the  
16 distinction you're trying to draw is immaterial because  
17 those costs are not going to be incurred in a period where  
18 we're coming before this Board with a revenue requirement  
19 application. So if they're incurred in '26 -- '25, '26,

1 '27, then it's immaterial.

2 Q. But they could be incurred later,  
3 correct?

4 A. (Williams) And that would be a  
5 discussion that we would have as part of that proceeding,  
6 if we were to seek recovery of them.

7 Q. Okay. So I was asking whether  
8 you were going to commit if any time in the future. I  
9 understand then your answer is no?

10 A. (Williams) My answer is as I've  
11 provided twice already, that we've made the commitment  
12 we're prepared to make.

13 Q. Okay. Now, sort of related to  
14 the insurance that we're kind of talking about, I wanted  
15 to follow up on one of the recommendations from  
16 InterGroup, the consultant for the Consumer Advocate.

17 MS. RUDDERHAM: Perhaps it will be  
18 easier to pull it up. Mr. Norwood, if you don't mind  
19 pulling up Exhibit N-13? This is the evidence of

1 InterGroup, and I'm looking specifically at PDF page 26.

2 Yeah.

3 **BY MS. RUDDERHAM:**

4 Q. I wanted to ask you about the  
5 last two paragraphs on the page there, so in relation to  
6 recommendation 13. So InterGroup notes, it says:

7 ...the magnitude of this claim may have  
8 future implications on NSP's ability to  
9 access cybersecurity...  
10

11 I assume it's supposed to say  
12 cybersecurity insurance.

13 ...in the future including higher premiums,  
14 stricter underwriting terms and increased  
15 deductibles. In InterGroup's view, customers  
16 should not be made to bear any increased  
17 premiums that may arise as a result of NS  
18 Power's insurance claim.  
19

20 Do you see that there?

21 A. (Williams) I see what's on the  
22 screen, yes.

23 Q. And in the rebuttal to that  
24 recommendation, NSPI focuses on why any increased premiums

1 | should not be blanketly excluded without a further  
2 | improvement. Fair summary of what the rebuttal is  
3 | responding to?

4 |                   **A.**     (Williams) Well, I don't want to  
5 | get into whether your summaries are fair or not, Ms.  
6 | Rudderham. The rebuttal speaks for itself and it's found  
7 | on page 40 of 65 at line 20.

8 |                   **Q.**     Okay. So it remains unclear to  
9 | me whether the risks that have been identified by  
10 | InterGroup have actually been realized. So are you able  
11 | to tell today whether NSPI has any indication that it may  
12 | have difficulty actually obtaining cybersecurity insurance  
13 | in the future or will be facing increased premiums or  
14 | stricter terms?

15 |                   **A.**     (Williams) I think, again, what  
16 | InterGroup is discussing and identifying is a potential in  
17 | the future, and if that potential were to be realized, it  
18 | would need to be addressed as part of whatever relevant  
19 | proceeding those costs would be dealt with. That's

1 consistent with the rebuttal evidence.

2 Q. Yeah, and I'm asking if any of  
3 those concerns have been realized to date or do you have  
4 any indication ---

5 A. (Williams) Not to my knowledge.

6 Q. Okay. We sort of touched on  
7 this, and I'm not abundantly clear, would you agree that  
8 delayed capital projects may give rise to increased costs  
9 for things like reasons of inflation, remobilization  
10 costs, standby charges or extended vendor or consulting  
11 costs?

12 A. (Williams) Just as I would agree  
13 that delayed projects could reduce costs for customers,  
14 yes.

15 Q. Sorry, I didn't catch the end.  
16 Would reduce costs for customers?

17 A. (Williams) Delayed investment  
18 could reduce costs for customers, yes.

19 Q. At the time, but in the future --

1 I'm talking about when the project actually comes online.  
2 Would you agree that delaying a project can increase costs  
3 of the project, whether it's for reasons of inflation  
4 even?

5                   **A.**     (Williams) Just as delays could  
6 decrease for a variety of different reasons.

7                   **Q.**     Okay. So it could decrease or  
8 increase is what your distinction is here?

9                   **A.**     (Williams) Again, you're talking  
10 about hypotheticals, yes.

11                   **Q.**     Okay. Now, in the 2026 ACE Plan  
12 proceeding, I believe the evidence -- and you could tell  
13 me if I'm wrong -- that approximately 60 projects in 2025  
14 were delayed, deferred or cancelled; fair?

15                   **A.**     (Williams) I don't have that in  
16 front of me, Ms. Rudderham.

17                   **Q.**     Subject to check, would you  
18 accept that?

19                   **A.**     (Williams) I'm prepared to accept

1 | it subject to check, yes.

2 |                   Q.    Okay.  And at least some of those  
3 | projects in 2025 would have been deferred because of the  
4 | cyberattack or the activities that came afterwards,  
5 | decreased staff and things like that?

6 |                   A.    (Williams) That's where you're  
7 | going to lose me.  I don't think we're in a position to  
8 | have that discussion.

9 |                   Q.    Do you disagree that some of the  
10 | IT projects would have been delayed during 2025 because of  
11 | the cyberattack?

12 |                   A.    (Williams) I'm aware of that,  
13 | yes.

14 |                   Q.    Okay.  Are there any other  
15 | projects aside from the IT projects that would have been  
16 | delayed or deferred or cancelled because of the  
17 | cybersecurity attack?

18 |                   A.    (Williams) Again, Ms. Rudderham,  
19 | I don't have the information in front of me, but I think

1 | it may be helpful for the discussion you and I had about  
2 | whether delays increase or decrease costs, I'll maybe ask  
3 | Mr. Lanteigne to provide an example.

4 |                   A.     (Lanteigne) Yeah, so just to  
5 | elaborate on what Mr. Williams is saying, that you really  
6 | can't make a statement to cover everything, but you can  
7 | talk about specifics. So in 2025, we delayed the launch  
8 | of our Customer Care Modernization Project, which was  
9 | replacing telephony. When the cyber incident/attack  
10 | occurred on April 25<sup>th</sup>, in the week or two after that, we  
11 | essentially put the full project on a full pause. You  
12 | know, as the situation evolved and unfolded, probably  
13 | about -- you know, it was in June, I believe, that we  
14 | actually stood the project back up. So all of the, you  
15 | know, resources that have been engaged have been stood  
16 | down. You know, there's external, obviously, parties,  
17 | including Amazon, who are helping us launch this project.

18 |                   We ended up launching the project in  
19 | March. The initial implementation timeline was supposed

1 to be June of last year. So despite the fact that that  
2 project came in nine months later, we did come in under  
3 the budget for that still. So it's an example where the  
4 investment had been delayed, it had been pushed out, and  
5 it allowed us to actually still come in with a properly  
6 managed budget for that initiative.

7 [3:09:52] Q. I appreciate that example, and  
8 maybe it's best by undertaking -- I want to know whether  
9 NSPI has analyzed and quantified the impact of the delay  
10 of any projects as a result of a cybersecurity attack?  
11 And I'm specifically referring to the capital project.  
12 Has there -- is there anywhere, or has NSPI analyzed what  
13 the financial impact has been?

14 A. (Williams) So again, these are  
15 all questions that would be assessed as part of those  
16 applications, and so whether there are -- just as there  
17 would be in the normal course when projects are delayed or  
18 accelerated, the questions would arise as to what impacts  
19 that delay or acceleration had on the cost of it and

1 | whether they were prudent. So I'm not prepared to get  
2 | into a discussion about project costs when there's  
3 | processes in place that will deal with those.

4 |                   Q. I appreciate that. I'm looking  
5 | for it to be in one spot for easy consumption, I suppose,  
6 | because there's a lot of capital projects, there's a lot  
7 | of proceedings going on. I just want to know whether it's  
8 | actually been analyzed and quantified, what the impact of  
9 | the cybersecurity incident has had on capital projects?

10 |                  A. (Williams) No, because, you know,  
11 | its impact or its influence on each project would be  
12 | specific to that project. There's no general principle or  
13 | theory that can be applied to capital projects since  
14 | they're all different, they're at different stages, the  
15 | attack would have impacted them differently.  
16 | Accelerations, delays would have different impacts on  
17 | different projects. So no, we have not done that work,  
18 | nor would it be beneficial to do it.

19 |                  Q. I appreciate you're saying it

1 wouldn't be beneficial, but it's possible it could be done  
2 to analyze what the financial impact has been on capital  
3 projects from 2025-2026? It's possible?

4                   **A.**     (Williams) Well, it's possible  
5 because it's done on each individual project.

6                   **Q.**     Okay.

7                   **A.**     (Williams) But to do them in some  
8 aggregated form like you're suggesting and apply  
9 overarching principles or theories to it is not practical.

10                  **Q.**     And I'm not trying to apply  
11 overarching theories or things like -- I'm just trying to  
12 understand where I can look to specifically understand  
13 what the financial impact has been, or the cost impacts  
14 have been to the deferred capital projects. And what I  
15 understand you saying is, it's done on an individual basis  
16 and it can be found based on the projects as they come  
17 before the Board. Am I correct?

18                  **A.**     (Williams) Those capital filings  
19 would come before the Board and they would need to be

1 approved by the Board, and so any -- to the extent that  
2 there is any costs associated with a delay, and that that  
3 delay is determined to be imprudent, then those costs  
4 would be dealt with by the Board in the normal course.

5 Q. And on those applications, is  
6 there always reporting on, like now that the cyber  
7 incident has happened, whether it has been impacted by the  
8 cyber incident? Like, in those files before the Board,  
9 are you specifically reporting this was impacted by the  
10 cybersecurity incident and this is the cost implications  
11 of that?

12 A. (Williams) To the extent that  
13 there was a delay in cost implications, yes, those are  
14 identified ---

15 Q. Okay.

16 A. (Williams) --- and explained in  
17 all capital plans, regardless of the reason.

18 Q. Okay. I'm just trying to -- and  
19 I'm not trying to trip you. I'm just trying to understand

1 | where I'm meant to be looking.

2 |                   **A.**     (Williams) I'm not worried about  
3 | being tripped.

4 |                   **Q.**     Okay. A specific project or  
5 | projects I wanted to ask about was the Dispatch Study  
6 | Action Plan. Oh, actually, before I move on to that, in  
7 | the monthly reports, there is a section about capital  
8 | applications and impacts on the capital applications in  
9 | that table we were looking at, correct? One of them, it's  
10 | not the Gantt table, it's the actual table at the end that  
11 | has listed impacts and it's broken down into various  
12 | aspects, and one of them is capital.

13 |                   **MR. CLARKE:** Can we pull that up,  
14 | please?

15 |                   **MS. RUDDERHAM:** Yeah, just scroll down  
16 | to the table that we were looking at previously. Yeah,  
17 | there. That one doesn't have the capital, but -- the  
18 | capital projects. If you could just scroll? Right there.

19 | **BY MS. RUDDERHAM:**

1                   Q.    It says Capital and ACE Plan.  Do  
2 you see that there?

3                   A.    (Williams) I see it.

4                   Q.    And so I assume this is reporting  
5 on affected regulatory matters, correct?

6                   A.    (Williams) So you're referring to  
7 the top line that says capital budgeting and finance data?

8                   Q.    No, I'm just trying to orient  
9 ourselves as to what's being reported on here.  I  
10 understand that the things that are reported on in this  
11 table are affected regulatory matters and this subsection  
12 is Capital and ACE Plan.

13                  A.    (Williams) Correct.  Yes.

14                  Q.    Okay.  So I only see there one  
15 project, which is the CIS Replacement Project, correct?

16                  A.    (Williams) I don't know what you  
17 see, but that's what's on the page, yes.

18                  Q.    Okay.  We had discussed that  
19 there were other IT projects that had been delayed, and I

1 want to know, why is this only reporting on the CIS and  
2 none of the other projects?

3                   A.     (Williams) Well, I think it's  
4 reporting on confirmed or anticipated timelines. So the  
5 other projects wouldn't have necessarily fallen into the  
6 same category. I think CIS raises to a level of  
7 significance that the others perhaps don't.

8                   Q.     What about the IAN Project that  
9 was -- that's currently before the Board, and the  
10 decision, why is that not in here?

11                  A.     (Williams) I'm not sure. Is  
12 there a reason that you think it should be?

13                  Q.     Well, it was -- and I don't know  
14 if you were -- I can't recall if you were at the ACE  
15 hearing and we had gone over it, and the cost of that  
16 project had increased by about \$5.5 million as a result of  
17 being delayed. Do you recall that?

18                  A.     (Williams) These are -- just to  
19 clarify, these are regulatory -- impacts to regulatory

1 | schedules, not impacts to project costs.

2 |                   Q.    Okay.  So is there any reporting  
3 | on impacts to regulatory -- this is an affected regulatory  
4 | matter, so this is your -- you're only reporting on dates,  
5 | no other impacts?

6 |                   A.    (Williams) This is regulatory  
7 | processes that have been impacted.

8 |                   Q.    So if it was delayed in filing,  
9 | that doesn't qualify under that?

10 |                  A.    (Williams) So, correct.  Again,  
11 | these are intended to convey impacts to regulatory  
12 | processes or schedules.  The CIS Project, again, a bit of  
13 | an outlier and included on here because of its significant  
14 | relevance and the fact that it would be a substantive  
15 | application.

16 |                  Q.    So when I'm reading this, this  
17 | means ---

18 |                  MR. CLARKE:  Excuse me for a second.

19 |                  Mr. Chair, I was just wondering about

1 the mid-afternoon break and where we are with that?

2 THE CHAIR: Yeah, you were about to  
3 transition ---

4 MS. RUDDERHAM: I was, but I just  
5 wanted to finish this up first.

6 THE CHAIR: Yeah.

7 BY MS. RUDDERHAM:

8 Q. When I'm reading this then, does  
9 this -- okay. When I'm reading this then, does this mean  
10 that there are no other capital projects whose schedules  
11 were impacted by the cybersecurity incident?

12 A. (Williams) I don't -- I haven't  
13 said that, Ms. Rudderham, and that's not what it's been  
14 put forward as, so no, I would not encourage you to take  
15 that for -- or to take that from this table.

16 Q. Is there somewhere where NSPI  
17 does report on all capital projects that have had impacts  
18 to their schedules other than here?

19 A. (Williams) So there would be

1 information included in ACE, but I think important to  
2 remember, the cyberattack may not be the only variable  
3 that has influenced the timing of the applications and  
4 that applications are moved forward and moved back as a  
5 matter of course on a regular basis.

6 MEMBER MELANSON: Could I just  
7 interject on this particular listing? I'm just trying to  
8 remember, because I don't have it in front of me, but  
9 there's a whole series of reports, and my understanding  
10 was that these are updated so that if a product has been  
11 filed it might not have been listed because it's no longer  
12 being delayed. Is that potentially the case?

13 MR. WILLIAMS: They are sequential,  
14 sir. I don't -- I can't say for sure without going back  
15 and looking at each ---

16 MEMBER MELANSON: It would be another  
17 report ---

18 MR. WILLIAMS: Any regulatory schedule  
19 that has been impacted as a result of the attack has been

1 included in this table at one time or another at the very  
2 least.

3 [3:20:03] MEMBER MELANSON: So if we went back  
4 through the various reports they'll be able to tell us  
5 some came in and some came out and that -- once they were  
6 filed?

7 MR. WILLIAMS: I'm not -- I can't say  
8 for certain that there's -- I think I'm following you,  
9 that there are fewer rows in this table than there were in  
10 the first, but in any event, anything that was a  
11 regulatory schedule that was impacted by the attack, the  
12 intention was to have it included in this table.

13 BY MS. RUDDERHAM:

14 Q. That was my understanding as  
15 well. That was what I was trying to understand, what's  
16 being represented in this. This is the -- this is any and  
17 all capital projects that are currently being impacted or  
18 had previously been impacted but not remedied; is that  
19 right?

1                   **A.**   (Williams) I'm losing track a  
2 little bit, Ms. Rudderham, about how you're trying to  
3 characterize it. I think I've said it a number of times  
4 what this table is intended to be.

5                   **Q.**   okay. Then maybe could have the  
6 afternoon break.

7                   **THE CHAIR:** Okay. So we'll come back  
8 at twenty to four.

9 --- Upon recessing at 3:21 p.m.

10 --- Upon resuming at 3:39 p.m.

11 **GLEN MacLEOD, Resumed:**

12 **CHRIS LANTEIGNE, Resumed:**

13 **LIA MacDONALD, Resumed:**

14 **BLAKE WILLIAMS, Resumed:**

15                   **THE CHAIR:** Okay. Welcome back.

16                   **MS. RUDDERHAM:** Thanks.

17 **CROSS-EXAMINATION BY MS. RUDDERHAM, (Cont'd):**

18                   **Q.**   I want to circle back to thing to  
19 clarify my understanding. So NSPI currently tracks

1 | incident-related costs using project codes, similar to how  
2 | they would track storm-specific costs, correct?

3 | [3:40:00]                   A.     (Williams) Yes, certainly certain  
4 | costs are tracked in that manner.

5 |                               Q.     That project code tracking, are  
6 | those codes -- do they correlate with the categories, the  
7 | seven categories we discussed in the CA IR-6 response, or  
8 | is it the more granular level that I was speaking with Ms.  
9 | MacDonald about?

10 |                           A.     (MacDonald) Each of those main  
11 | categories are not, in and of themselves, a code, so there  
12 | would be more granular categories across some of those  
13 | other examples that I noted.

14 |                           Q.     So when we get that IR response,  
15 | will those granular level -- those will match what was  
16 | tracked in the project codes? Is that -- I'm just trying  
17 | to understand what is actually being tracked and how.

18 |                           A.     (MacDonald) So I can't confirm  
19 | that now, but as part of the undertaking, back to what we

1 | explained earlier about if we can provide more granular  
2 | with that undertaking, we will, and with that, if the way  
3 | we do that is by sorting on codes where they're available,  
4 | we'll do it that way. I just can't confirm right now if  
5 | that's precisely how it will work for all of it.

6 |                   Q.    And the way that works is each  
7 | individual employee would just track it under that code  
8 | and that's how it's tracked? Is that how that works?

9 |                   A.    (MacDonald) Usually when there's  
10 | a project, the project itself would have a code, and then  
11 | whether it'd be employee costs, or consulting costs, or  
12 | other costs that would roll into that code, they would all  
13 | be associated like that.

14 |                   Q.    Okay.

15 |                   A.    (MacDonald) So a code could have  
16 | several different types of costs, including labour.

17 |                   Q.    Okay. And I understand that that  
18 | means it's tracked in real time. It's not like an after  
19 | the fact at the end of the month tracking? It's as it's

1 | being incurred, it's recorded as that project code?

2 |                   A.     (MacDonald) Different costs are  
3 | incurred or tracked at different timelines in any given  
4 | month, like whether that be on a payroll timeline or when  
5 | an invoice is received or accrued for an external cost.  
6 | So it really depends. It's not any specific schedule  
7 | within a month, but we track what we can to the timeframe  
8 | where it was occurred.

9 |                   Q.     Is there a process on a monthly  
10 | basis where NSPI is tracking the cybersecurity-related  
11 | costs, or is that just at the end of the year or end of  
12 | the quarter?

13 |                   A.     (MacDonald) So not my specific  
14 | area of expertise in terms of the specific financial  
15 | tracking processes, but in general, we track everything  
16 | monthly and the cyber costs would be within that as well,  
17 | as would any other cost.

18 |                   Q.     So I'm going to switch gears. I  
19 | wanted to ask some questions about the Dispatch Study

1 | Action Plan, which is one of the listed regulatory matters  
2 | on those monthly updates, correct?

3 |                   **A.**     (Williams) It's on there, yes.

4 |                   **Q.**     And I'm correct that under that  
5 | action plan, it includes two projects, the Economic  
6 | Dispatch Optimization Solution and the System Dispatch  
7 | Dashboard that NSPI has been working on? Does that fall  
8 | under that category, that regulatory category?

9 |                   **A.**     (Williams) Could you just ask the  
10 | question one more time?

11 |                   **Q.**     I'm just trying to orient  
12 | ourselves. When we're looking at that, we're considering  
13 | the two system solutions or the two programs under there  
14 | for dispatch, the Economic Dispatch Optimization Solution  
15 | and the System Dispatch Dashboard, correct?

16 |                   **A.**     (Williams) I'll take it subject  
17 | to check, Ms. Rudderham, yes.

18 |                   **Q.**     Okay. You're familiar with those  
19 | programs, though, those projects?

1                   A.     (Williams) I'm not familiar with  
2 the kind of day to day. I don't know ---

3                   Q.     But just in general. I'm not  
4 asking about the day to day. I'm just trying to orient  
5 ourselves, what we're looking at here when we're looking  
6 at, like, the go-live date that's reported on and things  
7 like that. We're looking at those projects, the Economic  
8 Dispatch Optimization Solution and the System Dispatch  
9 Dashboard, correct? I don't think your microphone is on  
10 there.

11                  A.     (Williams) I understand the line  
12 item we're referring to so we can proceed with the  
13 discussion. I don't know how much I'm going to be able to  
14 give you on this though.

15                  Q.     Okay. I'm just looking at the  
16 report here. It says the go-live for the EDOS project  
17 would have been July 14<sup>th</sup>, 2026. And then it says,  
18 "Transitioning to full operations August 11<sup>th</sup>." Are you  
19 able to tell me what that means?

1                   A.     (MacDonald) Sorry, Ms. Rudderham,  
2 can you repeat the question again?

3                   Q.     So here it's saying, "Project go-  
4 live happened July 14<sup>th</sup>" and then it also, in the last  
5 column, says, "Transitioning to full operations on August  
6 11<sup>th</sup>." I'm just trying to understand what's actually being  
7 reported on here. I assume it's two projects, the EDOS,  
8 the Economic Dispatch Optimization Solution and the System  
9 Dispatch Dashboard, correct?

10                  A.     (MacDonald) Subject to check. We  
11 were confirming that, but yes, we understand the project  
12 you're talking about.

13                  Q.     Okay. And so when it says,  
14 "Transitioning to full operations," does that mean both  
15 projects?

16                  A.     (MacDonald) So again, we would  
17 need to confirm this, but I think the intent of the  
18 comment provided by the employees completing the template  
19 would be that the project moved from the project phase

1 | into being used in day-to-day operations, but the target  
2 | was that it would on or around that date, and that's why  
3 | it was reported that way.

4 |                   Q.    Okay.  And those projects, those  
5 | programs, are meant for, like, dispatch system  
6 | optimization, right, like, dispatching in real time?

7 |                   A.    (MacDonald) Yes.  And I believe  
8 | the reason they're tracked here at all is that they are  
9 | one of several regulatory initiatives that had proceedings  
10 | associated within this year, so they were due this year  
11 | and they were being tracked as an appendix to this report.

12 |                   Q.    And they were delayed in relation  
13 | to the cybersecurity attack, correct?

14 |                   A.    (MacDonald) I don't think that's  
15 | necessarily the case.  I think everything that's tracked  
16 | here has perhaps some effect on its timeline because of  
17 | all the other priorities in the business over the last  
18 | year.  And then for completeness, to confirm back onto the  
19 | record, these projects would have records themselves, but

1 to sort of track that the progress of the project was  
2 happening on or around the timeline that had been  
3 committed to in the proceedings themselves, for  
4 completeness and transparency, they're also noted here.

5 Q. Okay. Are you aware if the  
6 transition to full operations did in fact occur on August  
7 11<sup>th</sup>?

8 A. (MacDonald) We would need to  
9 confirm that.

10 Q. Okay. Are you able to confirm  
11 whether this project was delayed as a result of the  
12 cybersecurity accident -- or sorry, attack?

13 A. (MacDonald) We can do that,  
14 perhaps, but I think to Mr. Williams' testimony earlier,  
15 there are many factors in any given year about why  
16 projects or regulatory proceedings may move up or back in  
17 their timeframe, or their deadlines, or their  
18 deliverables. And obviously this cyberattack and the  
19 company's focus for the last year, with everything to do

1 with it, would have affected, to one degree or another,  
2 many things. And so the straight line to draw here about  
3 whether or not those projects in particular had an issue  
4 because of the attack, other than timeline variations that  
5 can happen in any given year for any given reason, I just  
6 want to clarify that I'm not necessarily agreeing with the  
7 premise of the question, but we can check your question.

8 Q. Okay. Is NSPI tracking  
9 incremental costs associated with the delay if it was  
10 caused by the cybersecurity incident, or not?

11 A. (MacDonald) So I'll pass it back  
12 to Mr. Williams, because this is back into the same  
13 discussion we were having earlier on a different example.  
14 So when these projects would have been filed and approved,  
15 and recently reviewed, I believe they were approved within  
16 the last number of months. If those questions were  
17 relevant, they would have come up in those applications,  
18 and I believe we've already addressed them on the record  
19 if they were relevant.

1                   But Mr. Williams, maybe I'll ask you  
2 if you have any other comment on that.

3                   MR. CLARKE: Just a second,  
4 Mr. Williams.

5                   I thought that this question had been  
6 asked several times already and answered several times  
7 already.

8                   THE CHAIR: I just want to hear what  
9 Mr. Williams has to say just to the last point, and take  
10 it from there, Mr. Clarke.

11                  MR. CLARKE: Thank you, Mr. Chair.

12                  MR. WILLIAMS: What I was going to  
13 add, sir, is -- and I don't know how helpful this will be  
14 to you but was to just agree with Ms. -- what  
15 Ms. MacDonald had to say.

16                  But I -- like, we have been attempting  
17 all afternoon to be, you know, as responsive as possible  
18 to these types of questions, and I -- and at some point, I  
19 think there needs to be recognition, Ms. Rudderham, that

1 | you're asking questions about things that are not on the  
2 | issues list in this proceeding. So costs, the finances,  
3 | none of that's on the issues list in this proceeding.

4 | [3:50:19]                    So we've attempted to be as responsive  
5 | as possible, but I think we're probably at the end of what  
6 | we can say, and that's why I think you continue to cycle  
7 | back on the same questions.

8 |                                **VICE CHAIR DEVEAU:**    Just in relation  
9 | to this list, I'm not sure what the -- what your view is  
10 | now, but this list arose specifically as a result of an  
11 | enquiry from the Board in terms of the monthly updates,  
12 | and was to provide a schedule. And if I remember the  
13 | letter, I'm just going from memory here, but the letter  
14 | outlined 15 regulatory matters that Nova Scotia Power had  
15 | indicated were delayed because of the cyber incident. So  
16 | that was the genesis of this list.

17 |                                So I'm not sure what you're reporting  
18 | on now, but originally this list, the schedule in these  
19 | updates came about as a result of Nova Scotia Power saying

1 | these matters are being delayed because of the cyber  
2 | incident. So the Board wanted an update about the delay  
3 | and where the projection was.

4 |                   So I'm not sure what your intention is  
5 | now in terms of there are other factors, you know,  
6 | resulting in the delay, but the list started because Nova  
7 | Scotia Power had said -- and I can find the letter if you  
8 | wish, but again, it was a -- we went through several  
9 | bullets, several pages of bullets saying this project was  
10 | delayed because Nova Scotia Power said it was because of  
11 | the breach, and it was like two or three pages of those  
12 | bullets. And that's how this list originally started.

13 |                   MR. WILLIAMS: Yeah, I'd agree, sir.  
14 | That's ---

15 |                   VICE CHAIR DEVEAU: Yeah.

16 |                   MR. WILLIAMS: --- certainly my memory  
17 | of it, is at the point in time when the attack occurred,  
18 | and as we were recovering from it, there was a cascading  
19 | impact on the regulatory process. And so it was to try to

1 provide the Board with a comprehensive understanding of  
2 what the impacts would be to the regulatory schedule of  
3 those incidents.

4 VICE CHAIR DEVEAU: Not -- that's not  
5 to your point, Ms. Rudderham, but that was the genesis of  
6 the list. It was -- it came directly from the Board's  
7 request for this schedule.

8 MS. RUDDERHAM: That's what my  
9 understanding was, and I was confirming, but now I'm  
10 unclear that it is anymore. So I'll...

11 BY MS. RUDDERHAM:

12 Q. Just to clarify, these programs  
13 that are falling under this project, the purpose of them  
14 was to improve cost effectiveness or efficiency for system  
15 dispatch. Is that right?

16 A. (Williams) I think we'll just  
17 take it subject to check, Ms. Rudderham.

18 Q. Now, has NSPI looked at whether  
19 the delay in implementing this project has resulted in

1 increased operational costs or implications for NSPI's  
2 customers?

3                   **A.**     (Williams) So I think we're just  
4 circling back now again on my previous point, which is I  
5 think we've attempted to be as responsive as possible to  
6 these types of questions, but at the end of the day there  
7 are processes -- there will be processes in place to  
8 assess whether there are any residual costs that may arise  
9 as a result of any delays, whether they're a project or  
10 whether a study like this, and the Board has the  
11 appropriate mechanisms in place to address that should it  
12 arise.

13                   **Q.**     And -- so for this project,  
14 that'll all be reported on once it's finally completed?  
15 Is that what I'm understanding you saying?

16                   **MR. CLARKE:**   Hold it. This question  
17 has been asked several times, and it's been answered  
18 several times, Mr. Chair. It's unnecessary to answer this  
19 question again.

1                   **THE CHAIR:**   So there's quarterly  
2 reports in the other proceeding about the timeline and  
3 what's impacted the timeline is, as you're aware, and I  
4 guess I am unclear now where we're going.

5                   **MS. RUDDERHAM:**   It doesn't report on  
6 costs specifically or costs increase in relation to the  
7 delay. So if it's that this particular project is going  
8 to have a report at the end once it's done of all the cost  
9 implications, then that's fine. I just wasn't sure what  
10 was actually being tracked and what's going to be reported  
11 on.

12                   **THE CHAIR:**   And I don't know whether  
13 that's the end result in that other project. The most  
14 recent quarterly update has come in, and I understand  
15 there was a further delay, but it looks like it's getting  
16 closer, but no indication beyond that.

17                   **MS. RUDDERHAM:**   And, Mr. Chair, I  
18 think my frustration is a few months ago, I was sitting  
19 here at the ACE Plan, and I asked a bunch of questions in

1 relation to the cybersecurity, and I was referred, "No,  
2 there's specific matters in relation to cybersecurity  
3 costs." So I'm here now asking questions about the  
4 cybersecurity costs and being referred, "No, these are  
5 having to go with the project costs."

6 So I'm just trying to understand when  
7 exactly do I get to ask questions about the cost increase  
8 in relation to the cybersecurity incident?

9 THE CHAIR: Okay. So the question --  
10 sorry, go ahead.

11 MR. CLARKE: I wasn't here for the  
12 ACE, so I want to say that upfront, but I do think the  
13 questions have been answered, and I think they've been  
14 answered responsibly and transparently and appropriately.  
15 I just see that we're repeating the same questions again  
16 and again.

17 THE CHAIR: Answers have been  
18 provided. My concern, I guess, would be similar to  
19 Ms. Rudderham's, that the issue of the cost implications

1 of the delay on the project, I think the response was,  
2 "There's a separate process there that's dealing with  
3 that."

4                               It's not clear to me that that  
5 actually is going to occur in that process, and if the  
6 panel believes that it is, I think that's what  
7 Ms. Rudderham is trying to confirm if that's the intent,  
8 that that other process will include an assessment of  
9 those costs. And if it's not, I think I am inclined to  
10 let her explore that in this proceeding.

11                               **MR. CLARKE:** My understanding, and  
12 better to put it to our panel, but I understood that the  
13 answer was that it was going to be checked and a response  
14 was going to be given.

15                               **THE CHAIR:** Maybe. My understanding  
16 of the response was there was a separate process that was  
17 dealing with those issues. I didn't hear clearly that the  
18 costs were going to be explored in those -- in that  
19 proceeding.

1                   **MR. CLARKE:** Well, if there's any  
2 ambiguity, I'll defer -- I'll allow the question to be  
3 asked.

4                   **MR. WILLIAMS:** I guess, sir, I --  
5 since we're talking about the specific project, so in this  
6 project, the Dispatch Study, my understanding of it is  
7 that there is -- it's a follow-up from a previous FAM to  
8 the capital application associated with it, that's been  
9 approved. So that is what it is.

10                   To the extent that the delay in  
11 implementation has resulted in increased fuel costs, for  
12 instance, then that would be handled in the FAM.

13                   So when we say there are processes in  
14 place that the Board has established and available to it  
15 in relation to this, that is precisely what I mean in this  
16 instance. And when we talk about other capital costs,  
17 obviously those costs are going to be before this Board  
18 for approval.

19                   So I do feel like I have been

1 responsive, and Ms. MacDonald as well, to the questions.  
2 And again, these types of questions and the subject matter  
3 is not on the issues list in this proceeding, so I think  
4 we have been more than fair in responding to these  
5 questions.

6 **THE CHAIR:** Just to get to the nub of  
7 your response, though, in terms of the direct response to  
8 Ms. Rudderham's question about where costs might be  
9 assessed in that, it would be the FAM audit for the 2025  
10 period?

11 **MR. WILLIAMS:** That would be my  
12 assumption, sir, yes.

13 **MS. RUDDERHAM:** Thank you.

14 **BY MS. RUDDERHAM:**

15 **Q.** In terms of the delay of the ---

16 **MEMBER MELANSON:** Just before we go  
17 on. ACE Plan, because I was in the ACE Plan, for the ACE  
18 Plan projects -- well, actually, the ACE Plan projects are  
19 already filed and let's leave that aside. But for any

1 future projects, capital projects, whether it be an ACE  
2 Plan or for subsequent projects, if there are issues that  
3 arise with respect to whether it was delayed by the cyber  
4 incident, you are saying that that will be addressed in  
5 those proceedings and addressed by IRs, that type of  
6 thing. Is that what you're saying?

7 MR. WILLIAMS: I would anticipate  
8 those issues to be dealt with in those capital  
9 applications, just as any delay questions would be on any  
10 matter if there was a delay, and whether or not that delay  
11 was prudent or not, any cost that would flow from that  
12 delay would then be a question for the Board as to  
13 determine whether they ought to be part of rate base.

14 MEMBER MELANSON: And for projects  
15 that don't come to the Board before approval that are  
16 under \$1 million, if there was any cost, then are you  
17 saying that those issues would be addressed in AGRA when  
18 you're looking at the imprudence of the costs that might  
19 have been incurred?

1                               **MR. WILLIAMS:** Well, I think we're  
2 going even further afield now, I suppose, but that would  
3 be my understanding, is that anything that is not pre-  
4 approved by the Board is approved as part of rate base in  
5 a general rate application.

6                               **MEMBER MELANSON:** I'm just trying to  
7 find out where we're going to get these costs. Thank you.

8                               **MR. WILLIAMS:** I think you cut in  
9 straight to it, sir. Thank you.

10 **BY MS. RUDDERHAM:**

11                               **Q.** I'm just going to follow up on  
12 that because perhaps I'm confused again, and I apologize  
13 if I am answering -- asking questions, because I am  
14 confused by the answers.

15 [4:00:10]                   You had indicated, if there's a  
16 project that comes up and it's been delayed and then the  
17 Board at each one of those applications can determine  
18 whether it was imprudent or not, that's what you're  
19 saying, is that in each individual application the Board

1 | is going to look at whether that delay or that cost  
2 | increase because of that delay is imprudent; is that what  
3 | you're saying? It's assessed individually?

4 |                   **A.**     (Williams) Yes, I think  
5 | effectively. I mean, there's nothing that I'm aware of  
6 | that would result in the Board changing its normal process  
7 | in terms of how it approves capital filings. This is  
8 | another element that would be considered to the extent  
9 | there has been a delay, to the extent that the delay is  
10 | the result of a cyberattack and to the extent that the  
11 | delay has resulted in costs that may or may not be  
12 | imprudent; that's something for the Board to determine as  
13 | part of that filing just as it would be any delay for any  
14 | other reason.

15 |                   **Q.**     So you'd agree with me, though,  
16 | that the Board can't make an assumption, for example, that  
17 | the cybersecurity incident was caused by any imprudence  
18 | when each one of those individual projects come up;  
19 | correct? They can't assume that you were imprudent by

1 having the cybersecurity incident; correct?

2                   A.     (Williams) Well, absent a  
3 determination that the occurrence of the cybersecurity  
4 incident was the result of an imprudent act itself, then I  
5 would agree with you, yes.

6                   Q.     So what I'm trying to understand  
7 is where is it being tracked then, all of these projects  
8 that are impacted, if in fact there was a later  
9 determination, and I'm not saying one way or the other,  
10 that there was imprudence in relation to having the  
11 cybersecurity incident happen or the aftereffects of it;  
12 like where is that being tracked or is it being tracked?

13                  A.     (Williams) When you say,  
14 "Tracked" what do you -- we're talking about costs that  
15 may arise as a result of delay which would be put forward  
16 as -- could be put forward as part of an application  
17 process if there had been a delay and if there were  
18 additional costs or maybe there were reduced costs; those  
19 would also be part of it, but I'm not quite sure I'm

1 following.

2 Q. So the Board is going to be  
3 reviewing the cybersecurity incident, the technical  
4 aspects of it in a different proceeding; correct?

5 A. (Williams) Correct.

6 Q. And I'm not 100 percent clear  
7 whether the Board is considering whether there was  
8 prudence -- imprudence or anything like that in that  
9 proceeding or in this proceeding, but if there was a  
10 finding of imprudence, will the -- when does the Board get  
11 to look at the costs caused by those imprudences? I'm  
12 trying to understand ---

13 A. (Williams) In fairness, I think  
14 that's a question for the Board.

15 MR. CLARKE: This has been asked  
16 several times and it's been explained in terms of how this  
17 would be presented to the Board and what authority the  
18 Board would have.

19 THE CHAIR: So I agree with Mr.

1 | Clarke. I think the responses that we've gotten are it  
2 | would be subject to the Capital Applications that those  
3 | particular ---

4 | MS. RUDDERHAM: Okay.

5 | THE CHAIR: --- projects are related.

6 | It hasn't come up, but my assumption would be that if it's  
7 | a project that's currently been approved and is ongoing,  
8 | if there is an increased cost as a result of that, likely  
9 | to see in an ATO Application, in which case then it would  
10 | be reviewed there.

11 | MS. RUDDERHAM: Okay. So it's --  
12 | okay, it's based on the ATO threshold then?

13 | THE CHAIR: That point isn't is  
14 | specifically before us at this point in time, but that  
15 | would be the trigger, I guess.

16 | MS. RUDDERHAM: Okay. And I feel like  
17 | I'm just slightly confused. I'm having a hard time  
18 | following some of the answers and that succinctly  
19 | described it to me.

1 **BY MS. RUDDERHAM:**

2                   **Q.** In terms of the dispatch, which  
3 is for the dispatch project, the delay of that project as  
4 a result of the cybersecurity incident, has it affected  
5 the transition to the IESO NS at all in taking over the  
6 system operations?

7                   **A.** (MacDonald) No.

8                   **Q.** Okay. I'm going to switch  
9 topics, and we spoke about this a little bit this morning  
10 and in your opening statement where NSPI has not applied  
11 late charges or penalties to outstanding customer balances  
12 since the incident; correct?

13                  **A.** (Lanteigne) That's correct.

14                  **Q.** And as a result of that, NSPI has  
15 collected less late fee revenue than it had budgeted;  
16 correct?

17                  **A.** (Lanteigne) That's correct.

18                  **Q.** There's -- the amount of that  
19 variance is included in a confidential -- confidentially

1 in response to an IR. I don't think we need to bring it  
2 up, but I'm assuming that's the same thing that's  
3 occurring in 2026 as it did in 2025?

4                   **A.** (Lanteigne) That is correct for  
5 2026 to this point, and we have communicated to our  
6 customers. We promised to provide at least two months  
7 notice and on July 15<sup>th</sup> we informed customers that  
8 interests on overdue amounts of return on October the 1<sup>st</sup>.

9                   **Q.** Okay. And as I understood from  
10 the response to the IR, that decrease in the budget  
11 revenues was borne by a reduced shareholder return; is  
12 that fair? I can pull up the IR ---

13                   **A.** If we can pull it up, that would  
14 be great, yeah.

15                   **MS. RUDDERHAM:** Yeah, Exhibit N-11,  
16 SBA IR-17(b). I don't actually have the pdf number, but I  
17 can pull it up for you here in a moment.

18                   **MR. NORWOOD:** IR-17?

19                   **MS. RUDDERHAM:** Yeah.

1 **BY MS. RUDDERHAM:**

2 It says:

3 Lower revenue for NS Power resulted in lower  
4 earnings which caused a reduction in NS  
5 Power's regulated return on equity,  
6 therefore NS Power bears the financial  
7 impact.  
8

9 Do you see that there?

10 **A.** (Lanteigne) I can see it there  
11 for sure. Sorry, could you repeat the question about it?

12 **Q.** I was just confirming that that's  
13 what -- that it was borne by NS Power and I assume that's  
14 the same for 2026 as well, or is this related to 2025?

15 **A.** (Lanteigne) Yes, it would be the  
16 same in 2026.

17 **Q.** Okay. Now, I understand that  
18 with the estimated bills and the customer disputes and  
19 things like that, I'm correct that NSPI has also  
20 experienced a higher number of unpaid bills than it would  
21 ordinarily expect in 2025 and 2026, correct?

22 **A.** (Lanteigne) That is correct. We

1 do monitor the amount of customers who are in arrears and  
2 while, you know, the vast majority of customers are still  
3 current on their bills, we have seen an increase in that  
4 rate.

5 Q. Okay. And in the absence of the  
6 late fee penalties or charges, and then also the deferred  
7 or the delayed payment of the bills, has that had any  
8 impact on NS Power's operations or systems or customer  
9 services, that decrease in revenue?

10 A. (Williams) So the short answer  
11 would be no, Ms. Rudderham, and I think it's notable that  
12 carrying that type of cost does have a corresponding or  
13 correlating costs to Nova Scotia Power, so it does increase  
14 costs for Nova Scotia Power.

15 Q. So that increased cost, you're  
16 referring to like the carrying cost or the interest on  
17 those unpaid bills? Is that what you're referring to?

18 A. (Williams) Correct.

19 Q. But not the late fees, because

1 the late fees are absorbed by NS Power; is that what  
2 you're saying, the fewer -- sorry, the late fees resulted  
3 at a certain number of less revenue.

4                   **A.**     (Williams) The late fees are not  
5 a carrying -- not being carried by the Company.

6                   **Q.**     So are you able to say -- sorry  
7 -- what was the carrying cost impact then? Does that --  
8 it just impacts the cost to the Company?

9 [4:10:00]           **A.**     (Williams) Apologies, Ms.  
10 Rudderham, we don't have that number.

11                   **Q.**     In the assurance that's been  
12 given about the restoration costs, that increased carrying  
13 costs were not -- for those increased ARs, is NS Power  
14 intending on collecting those increased carrying costs  
15 from its customers?

16                   **A.**     (Williams) No.

17                   **Q.**     So it's tracking it separately?

18                   **A.**     (Williams) Yeah, again, you're  
19 getting into areas -- this is the third time I'm going to

1 say it. Like, these are questions that are not on the  
2 issues list and I'm trying to be as responsive as  
3 possible, but I think we've come to the end of this  
4 discussion as well.

5 Q. We can bring up the issues list  
6 if you'd like.

7 A. (Williams) Happy to.

8 **MS. RUDDERHAM:** Would you mind  
9 bringing up the issues list? I can read out the section I  
10 was going to look at. There it is. Can you scroll down  
11 to the second page there, Item 11. I'll just read it in.

12 **BY MS. RUDDERHAM:**

13 Q. It says:

14 Business and regulatory impacts, including  
15 continuing impacts to day-to-day operations,  
16 bill payments to third parties, regulatory  
17 proceedings...

18  
19 You agree with me that unpaid AR would  
20 have an impact on day-to-day operations and bill payments  
21 to third parties?

22 A. (Williams) No.

1                   Q.    You don't think it has any impact  
2 on your business or regulatory endeavours, I guess?

3                   A.    (Williams) I can confirm for you  
4 that it does not fall within what's itemized in Number 11.

5                   Q.    Okay. Well, we'll leave that for  
6 the Board. I was asking about your assurance about saying  
7 they're not going to be -- you're not going to be  
8 recovering any cost associated with the restoration costs,  
9 and you had said NS Power was not going to be carrying --  
10 or recovering the carrying cost associated with the unpaid  
11 AR. And so I had asked are you tracking that? And your  
12 response was, "This does not fall under the issues list."

13                  A.    (Williams) No, I believe my  
14 response was I am not sure. We can't confirm that up here  
15 because we've kind of reached the end of what we're able  
16 to provide you here. So ---

17                  MS. RUDDERHAM: I see counsel here  
18 motioning to ---

19                  MR. CLARKE: I don't think you've got

1 your microphone on.

2 MR. WILLIAMS: I do. I'm just -- so  
3 again, Ms. Rudderham, we've been at it all afternoon,  
4 trying to respond as best we can to your questions, and  
5 I'm happy to continue, but I have sensed your frustration  
6 at times and I'm trying to avoid that, because it's not  
7 that we're not trying to be helpful, it's just that we're  
8 somewhat limited in what we can offer you, given the scope  
9 of the proceeding.

10 BY MS. RUDDERHAM:

11 Q. And I understand that. I'm --  
12 there's an assurance that's in this proceeding that  
13 specifically says Nova Scotia Power will not be seeking  
14 recovery of any restoration costs from its customers,  
15 correct?

16 MR. CLARKE: Of course it's correct.  
17 He's answered that several times.

18 BY MS. RUDDERHAM:

19 Q. Okay. So I am asking, those

1 carrying costs, that's part of that assurance then?

2                   **A.**     (Williams) So that assurance is  
3 not necessarily part of this proceeding. That assurance  
4 was given well before this proceeding was established. So  
5 I'm not -- I guess I'm not clear on what the point is,  
6 that because something has been stated here, it's now  
7 therefore relevant. So ---

8                   **Q.**     Are you saying it's not relevant?

9                   **A.**     (Williams) What I'm saying is  
10 that we have attempted to be as responsive as we can be,  
11 and as I said, I'm happy -- more than happy to continue  
12 the conversation, but I'm trying to just caution you that  
13 this panel is limited by the scope of the proceeding as it  
14 was established. And so again, happy to continue the  
15 conversation, but I have sensed your frustration at times  
16 and I am trying to just manage expectations.

17                   **MR. CLARKE:**   And, Mr. Chair, the  
18 witness has indicated, from the panel's point of view,  
19 that further questioning on this issue is outside the

1 | issues list. So that is our position with respect to any  
2 | further question.

3 | (SHORT PAUSE)

4 | THE CHAIR: So the Panel has discussed  
5 | and we believe that the issues relating to changes in  
6 | accounts receivable would be a business impact. It is  
7 | caught within the scope of the issues list and Item 11 and  
8 | we're going to allow Ms. Rudderham to pursue that line.

9 | MR. CLARKE: Thank you, Mr. Chair.

10 | BY MS. RUDDERHAM:

11 | Q. So as I understand, Mr.  
12 | Williams, you're not able to, today, confirm how those  
13 | increased carrying costs are being tracked or what that  
14 | amount is, so perhaps I could get an undertaking to  
15 | confirm what it was for 2025 actuals and 2026 to date, and  
16 | then forecasted forward for however long it would take to  
17 | get back to normal in terms of accounts receivables?

18 | (SHORT PAUSE)

19 | [4:20:29] A. (Williams) So my apologies. We

1 | can certainly -- the hesitation in the discussion with the  
2 | panel is just it will not be any of us doing that work,  
3 | and so I don't want to make commitments that can't be  
4 | fulfilled.

5 |                               So I would -- I think we're prepared  
6 | to accept the undertaking, but with the caveat that we  
7 | will confirm that everything's that's been requested is  
8 | available and can be done. I would anticipate it is, but  
9 | I just want to make sure that that's clear.

10 |                           Q. I think that's fair. And if --  
11 | my question was originally is this being tracked  
12 | separately where it's not being recovered from customers?  
13 | If the answer is it is in fact not being tracked  
14 | separately, if that's all that you can provide, that's all  
15 | that you can provide. It just -- and if it is being  
16 | tracked separately, what that amount would be.

17 |                               Is that sufficient? Is that ---

18 |                           A. (Williams) We can take that.

19 |                           THE CHAIR: Okay. So just so it's

1 clear on the record, though, maybe, Mr. Williams, you can  
2 restate what you're -- what you think you're agreeing to  
3 promise, or what you've promised.

4 MR. WILLIAMS: I like how you put that  
5 back on me, sir. So I think what we have agreed to is to  
6 confirm whether or not it is in fact tracked separately,  
7 and if it is tracked separately, what that amount is.

8 THE CHAIR: And that's the -- the "it"  
9 is the carrying costs on accounts receivable.

10 MR. WILLIAMS: Yes.

11 THE CHAIR: Okay.

12 That will be Undertaking U-9.

13 UNDERTAKING U-9 - To confirm if  
14 carrying costs on accounts  
15 received are tracked separately,  
16 and if they are, what that amount  
17 is for 2025-2026 until it is  
18 forecasted to get back to normal

19 MS. RUDDERHAM: I'm just going to

1 quickly look over my notes here, and otherwise I'm  
2 probably finished. Just one moment.

3 **BY MS. RUDDERHAM:**

4 Q. I'm just reminded; for the  
5 undertaking, U-9, just to confirm that it was for 2025-  
6 2026 and forecasted until it's -- and forecasted to get  
7 back to normal. Is that -- that's still okay under that  
8 undertaking?

9 A. (Williams) That's fine, sir.  
10 Thanks.

11 Q. Those are all my questions.  
12 Thank you, panel, for being so patient.

13 **THE CHAIR:** Department of Energy?

14 **MR. KAYTER:** No questions from the  
15 Department. Thank you.

16 **THE CHAIR:** Any -- did I miss anyone  
17 before going to Board counsel?

18 --- (No response)

19 **THE CHAIR:** Okay, Mr. Mahody, we do

1 have a hard cut off at 5 o'clock tonight, so as close as  
2 you can get to there. If we go a minute or two over,  
3 that's fine. You don't have to finish by then.

4 MR. MAHODY: With the amount of cross-  
5 outs that I have on my notes, Mr. Chair, that should not  
6 be a problem.

7 THE CHAIR: Okay, good. Let's see how  
8 it goes.

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CROSS-EXAMINATION BY MR. MAHODY

Q. I do appreciate that we're in the non-technical proceeding, but there was a lot of talk this morning about the Data Lake and the cut of data from 2021 that was the subject matter of the exfiltration, the 13 terabytes. Is the panel aware of what I'm talking about?

A. (Williams) Yes.

Q. Okay. Mr. Williams, in addition to the exfiltration of that 13 terabytes, was it the case that there were other system-related impacts that related to the company's inability to access the Data Lake for a period of time?

A. (Williams) So I appreciate the lead-in, sir, being that this is the non-technical. So with that in mind, the only limitations would have been the need to, as part of the response to the attack, to isolate the Data Lake. And then before being able to do anything within the Data Lake to assess and identify what

1 | information had potentially been impacted, was to assure  
2 | ourselves that the threat -- there was no longer a threat  
3 | within the Data Lake, that we had -- the attack had  
4 | concluded, so to speak, and again, I'm speaking in non-  
5 | technical terms here.

6 |                               But that would have been initially,  
7 | and then we would have been able to move on after that  
8 | initial period. The Data Lake itself was not encrypted as  
9 | part of the ransomware.

10 |                           Q. But the -- it wasn't simply the  
11 | exfiltration of the data; there were the other system  
12 | impacts that you then had to -- NSP needed to address as  
13 | part of the reconstruction process.

14 |                           A. (Williams) Yes, sir. I think  
15 | you're referring to just everything else that was going on  
16 | at a simultaneous time?

17 |                           Q. Yes. So for instance, the  
18 | exfiltration of data is one thing and has a whole host of  
19 | very significant customer-related concerns, but in

1 addition to those concerns, the Company's challenges in  
2 accessing systems and the other number of issues that they  
3 addressed were related to other actions by the threat  
4 actor?

5                   **A.**     (Williams) Yes, absolutely, and  
6 that's an excellent point, sir. I mean, I think there  
7 needs to be an appreciation, and it goes -- kind of goes  
8 back to where we started today, perhaps, about the context  
9 of this. And this was an attack that -- it had a  
10 crippling effect on the business. So in terms of the  
11 front-office systems, the IT systems, there was very  
12 little that wasn't impacted, and so just functioning  
13 within a corporate environment was a challenge.

14                   **Q.**     I do have just a couple of  
15 confirmation questions regarding the collection of the  
16 personal information from customers. I don't anticipate  
17 that they're controversial, but can you confirm for me  
18 that Nova Scotia Power agrees that the personal  
19 information that is provided by customers and the data

1 | that's generated as a result of the customers' energy  
2 | usage is information that Nova Scotia Power has a  
3 | custodial responsibility as part of the utility/customer  
4 | relationship?

5 |                   **A.**     (Williams) So as a lawyer  
6 | speaking to a lawyer, I haven't researched necessarily  
7 | what custodial means in the legal context.

8 |                   **Q.**     How about stewardship? It's in  
9 | your opening statement. Will you take -- do you have a  
10 | stewardship responsibility?

11 |                   **A.**     (Williams) Yes, so  
12 | accountability. We have accountability. I'm not trying  
13 | to dodge the question; I'm just trying make sure that  
14 | we're all on the same page. And I would 100 percent agree  
15 | that we are accountable for that information.

16 |                   **Q.**     Okay. And would you also agree  
17 | that Nova Scotia Power has an obligation to only retain  
18 | personal information to the extent necessary to provide  
19 | electricity to customers?

1                   A.   (Williams) Yes.  Sir, the only  
2 hesitation is just on the "needed for electricity".  There  
3 are many different aspects of the service we provide that  
4 is not just the delivery of electricity.  So there's --  
5 but it is limited to the services we provide our  
6 customers, yes.

7                   Q.   And that you're only to retain  
8 that personal information to the extent necessary for the  
9 service you provide to your customers?

10                  A.   (Williams) Yes, I would agree  
11 with that, with the addition that what is necessary is  
12 contextual, and so that's where you get into a discussion  
13 like CIS, where information may be retained for a period,  
14 but it's a period that is somewhat dictated by the  
15 technical limitations of the system itself.

16                  Q.   That CIS, Mr. Williams, as I've  
17 heard you describe it today, the 30-year CIS system,  
18 seemed to have technical limitations that included an  
19 inability to operate in a manner consistent with the

1 retention policy of the company. Would you agree with  
2 that?

3 [4:30:08] A. (Williams) No, I don't think I  
4 would necessarily agree with that. The retention policies  
5 of the company, just as with kind of the governing  
6 legislation, they acknowledge the contextual nature of  
7 this and what is reasonable in the circumstances. So it's  
8 not -- they're not absolute in terms of those  
9 requirements. I think there's a recognition that context  
10 dictates what may be reasonable or necessary in the  
11 circumstances.

12 Q. Well, let me just take that  
13 issues with the CIS to the removal of Social Insurance  
14 Number information. So beginning in 2018, or in 2018,  
15 Nova Scotia Power took the decision to no longer collect  
16 SINS and to remove the SINS that it was storing? Is that  
17 an accurate summary of the decision relating to Social  
18 Insurance Numbers in 2018?

19 A. (Williams) Yes, I think so. To

1 -- and again, I would say that to begin the process of  
2 removing those SINS, just to be clear, they were not all  
3 removed in 2018 or 2019.

4 Q. Okay. And the method that Nova  
5 Scotia Power chose to use in 2018 regarding the removal of  
6 SINS was to direct your customer service representatives  
7 to delete the SINS when the customer service  
8 representatives encountered them; is that correct?

9 A. (Williams) So initially, that was  
10 the measure that was taken. And again, I just want to be  
11 clear, when we say delete, it wasn't a deletion as you  
12 would think about it in a Microsoft document or something.  
13 It was zeroing those out. So the same number of digits,  
14 the nine digits remained. It's just you're zeroing out  
15 every one of the nine so that you're anonymizing the SIN,  
16 effectively. But that would have been the beginning of  
17 the process. It wasn't that that decision was made and  
18 then there was no further thought to this. It was a  
19 continuing discussion about how to best address this

1 within what is understood and known to be a very fragile  
2 environment.

3 Q. Was the direction to the customer  
4 service representatives in 2018 documented?

5 A. (Williams) Sorry, sir, I was just  
6 confirming my understanding, which is that I'm not aware  
7 that the documentation still exists. I would have  
8 expected there would be documentation of it but given the  
9 fact that we're talking about 2018 and we've now gone  
10 through this cyberattack where we lost a substantive  
11 amount of information, I have not seen and am not aware of  
12 a document that is currently presentable.

13 Q. Okay. Mr. Williams, if you would  
14 like the opportunity, I would accept an undertaking for  
15 you to go and check to see whether or not documentation of  
16 that 2018 direction exists, but if you're in a state where  
17 you know that that would not be a productive undertaking,  
18 I'll move on.

19 A. (Williams) So I'm -- it is an

1 inquiry we have made previously as part of this, and --  
2 but I -- there's no harm, sir, in taking the undertaking,  
3 just to make sure it's clear on the record that we have  
4 undertaken that search.

5 MR. MAHODY: So Mr. Chair, that would  
6 be an undertaking to search, and produce if found,  
7 directions in 2018 to customer service representatives  
8 regarding the deletion of Social Insurance Numbers.

9 THE CHAIR: Thank you. It's  
10 Undertaking U-10.

11 UNDERTAKING U-10 - To search for,  
12 and produce if found, directions  
13 in 2018 to customer service  
14 representatives regarding the  
15 deletion of Social Insurance  
16 Numbers

17 BY MR. MAHODY:

18 Q. And Mr. Williams, I think you  
19 just mentioned this, but as I understand it, that 2018

1 process was -- the CSRs would then, when they encountered  
2 a SIN number, nine-digit number, they would then zero out  
3 that number? That was the mechanism by which the Social  
4 Insurance Number was eliminated from your system? Have I  
5 got that right?

6 A. (Williams) Yes, sir.

7 Q. Now, between that process when it  
8 started in 2018, and up until 2024, just before you  
9 commenced a new way of addressing SINS, so during that  
10 period, does Nova Scotia Power know how many SINS were  
11 removed from its system?

12 A. (Williams) No, sir. There would  
13 not be any way to determine a precise number.

14 Q. Just a comment on precision. Is  
15 there an estimate that the company would have any  
16 available to it, Mr. Williams, before I move on to 2024?

17 A. (Williams) That's fair. I didn't  
18 mean to qualify the response. We don't have a way to  
19 provide a number.

1                   Q.    Okay.  Now, if I could take you  
2 forward to 2024?  And I think it was -- the evidence had  
3 established it was perhaps May of 2024 that the decision  
4 was made that a new process to address Nova Scotia Power's  
5 possession of Social Insurance Numbers was undertaken.  
6 And was that process that began to be instituted beginning  
7 in May of 2024, was that process documented?

8                   A.    (Williams) It is my understanding  
9 that there would be documentation of that, sir, and we can  
10 ---

11                  MR. MAHODY:  Okay.  If I could get an  
12 undertaking for the 2024 SIN elimination program?

13                  THE CHAIR:  Undertaking U-11.

14                               UNDERTAKING NO. U-11 - To provide  
15                               the 2024 SIN elimination program;  
16                               to advise how many SIN numbers  
17                               were purged from NS Power's  
18                               system

19                  BY MR. MAHODY:

1                   Q.    And I think I heard you correctly  
2 today, Mr. Williams, that that 2024 program to delete  
3 Social Insurance Numbers was implemented and completed in  
4 2024, during that year?

5                   A.    (Williams) Yes, that's correct.

6                   Q.    And during that period in 2024,  
7 beginning in May, does the company -- is the company able  
8 to indicate how many Social Insurance Numbers were purged  
9 from its system?

10                  A.    (Williams) We would have to check  
11 on that. Certainly we could add that to the previous  
12 undertaking, if helpful.

13                  MR. MAHODY:   That would be fine to add  
14 it to the undertaking, if we could, Mr. Chair.

15                  THE CHAIR:   Add it to Undertaking U-3,  
16 I believe it was. Oh, sorry; the previous one you just  
17 gave?

18                  MR. MAHODY:   Yes.

19                  THE CHAIR:   Sorry; there was a similar

1 | one at U-3. So we'll add it to U-11 then.

2 | MR. MAHODY: I'll add it to yours, Mr.  
3 | Chair. I'm fine either way. Okay. Thank you.

4 | BY MR. MAHODY:

5 | Q. The process engaged by Nova  
6 | Scotia Power between May and December of 2024 to purge  
7 | Social Insurance Numbers, what, if anything, in that  
8 | process would have prevented Nova Scotia Power from using  
9 | that same purging process in 2018, 2019, 2020, or 2021?

10 | A. (Williams) I'm not aware, sir,  
11 | that there is any difference in the technology that would  
12 | have been used to do it. My understanding of it, based on  
13 | the discussions we've had internally, is that it really  
14 | was a progression of a level of comfort with undertaking  
15 | the work. Again, it all goes back to the sensitivity of  
16 | the system and balancing what is the risk versus what work  
17 | do we want to do in there and accomplish. And so the  
18 | decision was made, on a progressive basis, to undertake  
19 | this work to address the SINs within CIS, and the comfort

1 level was obtained to proceed with that work, and it was  
2 done, as you've indicated in 2024.

3 But I'm not aware of, as I said, any  
4 difference in technology. So to your question had the  
5 same level of comfort existed in 2020, 2019, any other  
6 year, my understanding is that it could have occurred, it  
7 was just, as I said, the progression of understanding what  
8 those risks and making sure everyone was comfortable with  
9 balancing them.

10 Q. But having determined in 2018  
11 that Social Insurance Numbers were not needed to serve  
12 utility customers, except in very limited circumstances,  
13 on what basis does Nova Scotia Power say that it acted  
14 prudently when having -- by retaining hundreds of  
15 thousands of SINS on its system for years after 2018?

16 [4:40:17] A. (Williams) No, and it's a good  
17 question. I think the prudence comes into where the  
18 reasonable actions come into it, where the decision was  
19 made, and it was recognized that there were SINS on the

1 | system that needed to be removed, and there was  
2 | discussions on an ongoing basis to remove them, and that  
3 | that progressed and that was done, and even on in the  
4 | interim, until there was a final level of comfort and a  
5 | final decision made on removal of those on a more  
6 | wholesale basis, they were being removed as they were  
7 | encountered by customer service representatives. So I  
8 | think, again, it's a contextual discussion, and so were it  
9 | a more modern system where this could have just been  
10 | automated or the removal could have occurred without the  
11 | risk of kind of a cascading negative effect within the  
12 | system, then it's a decision that likely would have been  
13 | made earlier and an action that would have been taken  
14 | earlier, but as I said, it's a -- it remains a fragile  
15 | system, and so there were a number of discussions, is my  
16 | understanding, that were occurring through that period of  
17 | time that eventually resulted in a comfort level where the  
18 | work was undertaken in 2024. So I think the prudence  
19 | comes in which is what I said, all reasonable actions were

1 taken in the interim to limit the risk, while at the same  
2 time recognizing potential impacts to the system itself  
3 were action taken too hastily.

4 Q. But the fragile system was able  
5 to withstand the purge in 2024, and Nova Scotia Power has  
6 not identified any other structural barriers to having  
7 implemented that same fix in any 2018 through 2021?

8 A. (Williams) Sorry; I think it's  
9 similar to the response I gave you, but I just wanted to  
10 reconfirm. So no, sir, I'm not aware -- we're not aware  
11 of any structural barriers that would have been different  
12 in a preceding -- I shouldn't say -- in the interim period  
13 between 2018 and 2024. Again, it was -- work was being  
14 undertaken to remove them, and then the discussion  
15 progressed to a point where the risks were balanced; the  
16 risks of retaining them versus the risk to the system if  
17 they were to be removed.

18 Q. The Social Insurance Number  
19 decision, as this background that we've just been over,

1 | that goes back to 2018 and the change of course that the  
2 | company began to embark on, or the decision was made at  
3 | that point, what about the other personal information?  
4 | And I appreciate that the Equifax tool now has eliminated  
5 | the need to retain it, but all of the driver's licence  
6 | information, bank information that the company continued  
7 | to possess, why was there no decision taken to go and  
8 | attempt to remove that data, the way there was about the  
9 | other -- the personal information associated with the  
10 | Social Insurance Numbers?

11 |                   **A.**     (Williams) So again, sir, it's a  
12 | good question. It's one that I certainly asked as we  
13 | moved through this. And so, I'm going to refer back to  
14 | Ms. MacDonald's description of the system and how complex  
15 | it really is.

16 |                   When you're talking about SINS, you're  
17 | talking about very specific information or data points  
18 | that are all nine digits. It's easy to search them; it's  
19 | easy to zero them out. The search functions within CIS

1 are limited, again, because of their -- because of the  
2 vintage of it. So as a starting point, it would be  
3 difficult to search on an automated basis to find all that  
4 data and remove it like you can with the SINS, because of  
5 that nine-digit characteristic. The more important point,  
6 I think, is when we talk about CIS and we talk about the  
7 data within it, when you start poking data holes within  
8 it, that's where you start to create the greater risk for  
9 the system and unintended consequences within the system.  
10 So when you start to look at removing a larger number or a  
11 larger amount of data, which would be what you would  
12 eventually get to when you're talking about additional  
13 personal information within the system, the risk increases  
14 exponentially.

15                                   And so that's why, you know, to refer  
16 back to the initial discussion about getting comfortable  
17 with removing the SINS, and we were able to get there,  
18 again, my understanding, because of the ability to search  
19 for those nine digits and simply zero them out on a

1 consistent basis throughout the system, every number has  
2 nine digits, you just put nine zeros in its place. So it  
3 was something that could easily be automated and retain  
4 the same data points within it. The exercise that would  
5 be required to remove more personal data, from a search  
6 perspective, would not be functional. And even if you  
7 could do it, you would be risking making significant  
8 changes within the system that then would expose you to  
9 the significant risk we talked about.

10 Q. And that's what I was trying to  
11 get at about the antiquated nature of the CIS system and  
12 its misalignment with your information retention policies.  
13 It strikes me that you had the CIS tool that did not allow  
14 you to perform the -- for instance, the destruction of  
15 personal data that was no longer needed to provide service  
16 to customers, the CIS tool did not provide you with the  
17 ability to do that?

18 A. (Williams) So I would agree. The  
19 CIS tool does not allow us to do a number of different

1 | things because of the nature of it, but I think that's  
2 | been part of the discussion in the regulatory forum for a  
3 | number of years, identifying that that is an antiquated  
4 | system that needs to be replaced. That comes, obviously,  
5 | at not an insignificant cost. And so this gets into the  
6 | discussion perhaps that we were having with Ms. Rudderham  
7 | as well, about when you make those types of investments  
8 | and what is in the best interest of customers, and there's  
9 | a number of different factors or variables that need to be  
10 | balanced when you're making those types of decisions.

11 |                   To go back to your point about whether  
12 | or not it was in compliance with our internal policies,  
13 | again, I don't believe it was inconsistent with the  
14 | policies, because those policies would acknowledge that it  
15 | is contextual and what is reasonable, what is necessary in  
16 | the circumstances, needs to take into account what is  
17 | possible in the circumstances.

18 |                   Q.     Just on the notification to  
19 | customers. So in -- first off, from a timing perspective,

1 the direct notification in May, was it not the case that  
2 the mailout of the 277,000 letters began on May 13<sup>th</sup>, but  
3 that there was a process to get those all in the mail and  
4 out the door? They didn't all go in the mail on one day;  
5 did they?

6                           **A.**     (Lanteigne) You are correct that  
7 we couldn't drop all 277,000 into a mailbox at one time,  
8 but that process to get them into the mail and to shoot it  
9 to customers would have all occurred within an approximate  
10 one-day period of May 13<sup>th</sup>, like within that 24 hours.

11                           And I think what's interesting to note  
12 as well too, is that the mailing was from a central  
13 location and Canada Post would obviously take a different  
14 amount of time to distribute mail to certain parts of Nova  
15 Scotia to actually have the letters delivered.

16                           **Q.**     I didn't think you went to Almon  
17 Street, so I gotcha. Okay. When you made the decision to  
18 notify those 277,000 and you provided the split as between  
19 who got the letter that directedly referenced Social

1 Insurance Numbers and who didn't, when you made that  
2 decision, did you know at that point that the data breach  
3 was the cut of data from 2021?

4 [4:50:20] A. (Lanteigne) Yes, we would have.

5 Q. And so, Mr. Lanteigne, does that  
6 mean that what you knew at that stage was that no customer  
7 after 2021 was affected? So a new customer joined in  
8 2022; are they off your list?

9 A. (Lanteigne) So at that point we  
10 wouldn't have been able to -- that was very early, Mr.  
11 Mahody, in the process. So at that point we would not  
12 have been able to -- I don't think we were in a position  
13 to rule anything out definitely at that point. We were  
14 acting on information we could confirm.

15 Q. Mr. Chair, it's not the cyber  
16 incident that's driven me to paper; it's just that I was  
17 more comfortable with it at this point.

18 There's a line regarding those  
19 communications in your rebuttal that I just wanted to take

1 | you to. It's Exhibit N-17, and I'm at page 43 of 65.

2 | MR. NORWOOD: N-17?

3 | MR. MAHODY: Yes, page 43 of 65 and

4 | I'm just down at the bottom, beginning at line 26.

5 | BY MR. MAHODY:

6 | Q. And at line 26 Nova Scotia Power  
7 | says:

8 | ...NS Power was able to identify customers  
9 | that had their SINS compromised and sent out  
10 | a different version of the May 10, 2025  
11 | direct notification letter indicating so.

12 |  
13 | And it struck me that that was a  
14 | developed view of Nova Scotia Power represented here in  
15 | the rebuttal evidence because the letters that went out in  
16 | May of 2025, at a minimum, caused a great deal of  
17 | confusion among your customers. And I know you've read  
18 | the letters of comment that have come in and you'll  
19 | appreciate that one of the main points that was made  
20 | there, "What of my data has been exposed?"

21 | These two lines seem to make it pretty

1 clear that you knew at the time that SINS have been  
2 exposed. So if Mahody got a letter with a SIN it, it  
3 meant that his SIN was in the mix, so to speak. But the  
4 Company's letters and other communications at the time  
5 don't have that same level of clarity. Why is that?

6 A. (Williams) So, I'm just going to  
7 talk it back to you, Mr. Mahody, so I understand -- make  
8 sure I'm on the same page as you.

9 What I understand the question to be  
10 is, and when you say, "Other communications," do you mean  
11 other public communications on the website and those types  
12 of things?

13 Q. Sure. I'm talking about the  
14 language in your May letters even where you talk about  
15 "May have included" certain information and a lot of  
16 language that has been the subject of -- a lot of critique  
17 from your customers.

18 A. (Williams) Yeah.

19 Q. It doesn't display the same

1 clarity frankly, from my perspective, and you can take it  
2 or not, that these lines 26 and 27 do, why wasn't this  
3 level of clarity expressed at that time?

4                   **A.**     (Williams) So I believe it was  
5 because there were two separate letters that were sent out  
6 on May 13<sup>th</sup>, one specific that had SINS identified and one  
7 that did not. So that distinction was made and ---

8                   **Q.**     And so in that letter when you  
9 say, "May have included", what you meant to do was to say,  
10 well, SINS were definitely included for the people that  
11 received those letters?

12                   **A.**     (Williams) No. I think it would  
13 be helpful for us to pull up one of the letters perhaps.  
14 And I'm not necessarily disputing, but I just want to make  
15 sure we're having the discussion in the kind of proper  
16 context. I just want to be clear for the record.

17                   **MR. MAHODY:** I have them at N-2.  
18 Sorry, Mr. Chair, N-2 and it's IR-1 at the attachment 1.

19                   **MR. WILLIAMS:** That's right, page 1 of

1 4?

2 BY MR. MAHODY:

3 Q. Yes.

4 A. (Williams) So I think ---

5 Q. It's Attachment 1; so it's at the  
6 end of IR-1. IR-1 was 18 pages. Thank you very much.

7 And Mr. Williams, if you're okay, I  
8 just want to go a couple of pages further over than this,  
9 because I want to go to the Social Insurance Number  
10 letter.

11 A. (Williams) Yes, it's Attachment  
12 2.

13 MR. MAHODY: Sorry, did I give you N-  
14 2? Yeah, there you go. And it's now just over a couple  
15 of more pages, I think. Thank you, Mr. Norwood. This is  
16 the letter.

17 BY MR. MAHODY:

18 Q. So I'm at -- in the paragraph  
19 that begins, "The types of impacted personal information"?

1                           A.     (Williams)   Yes.

2                           Q.     The second sentence says, "This  
3 may have included one or more of the following." So you  
4 understand at that point the customer receives this and  
5 they're reading the letter that you've written, and it  
6 says, "May have included"; but it doesn't say, same  
7 clarity that your rebuttal evidence says about "No, we've  
8 identified who had SINS that were in the mix."

9                           A.     (Williams)   Well, we were able to  
10 identify that and that's why there were two separate  
11 letters created and two separate letters sent out. The  
12 one that you're looking at here, which is Attachment 2,  
13 and on the second -- the end of the second last sentence  
14 that says, "And Social Insurance Number." On Attachment  
15 1, that language is not included, so there was the  
16 concerted effort to identify -- and specifically identify  
17 those Social Insurance Numbers and notify them as opposed  
18 to those customers that did not have Social Insurance  
19 Numbers included and ensure that we were not unnecessarily

1 | notifying them in relation to their Social Insurance  
2 | Number. And that's, I think, in recognition that Social  
3 | Insurance Number is generally understood to be more  
4 | sensitive than the other information here.

5 |                               In order to get to the point that I  
6 | think you're getting at, which is the "may" of the  
7 | wording, I think you have to go to the first sentence  
8 | which says:

9 |                               The types of impacted personal information  
10 |                              varied by individual customer independent in  
11 |                              part on the information provided by each  
12 |                              customer...

13 |                              So that the "may" is recognizing two  
14 |  
15 | things, that we were trying to act at a pace that would  
16 | appropriately notify everyone and we didn't have time to  
17 | develop a number of different types of letters that could  
18 | go to different people depending on what precise  
19 | information, but we thought it was important to draw the  
20 | distinction between SINS and no SINS. And so that's why  
21 | you have a list of a number of different personal  
22 | information data points.

1                   But also important, and this goes back  
2 to the discussion we had earlier today, not you and I, but  
3 in this room, that relates to when we say impacted, it's  
4 difficult for us to determine exactly what was taking our  
5 access, but we know it was exposed as a result or  
6 potentially exposed as a result of the attack.

7                   So I think the language is as  
8 prescriptive and as helpful as possible in the  
9 circumstances.

10                  Again, to undertake what you are  
11 suggesting, which is to have each individual customer  
12 receive a personalized letter with what information you  
13 did or did not have, would have been a much bigger  
14 endeavour and would have taken a significant amount of --  
15 more time.

16                  Q.     But despite the best efforts of  
17 your CSRs between 2018 and 2024, the vast majority of your  
18 customers, who were customers as of 2018, you had their  
19 SINS?

1                   A.     (Williams) Well, again, that's  
2 because of the cut in 2021.

3                   Q.     I understand why it is. But what  
4 I'm saying to you is that where was the -- why the  
5 equivocation in the letter talking about "may"? Why not  
6 just say to customers, "Look, your SIN has been part of  
7 this breach"? But you don't say that. You say, "may have  
8 been part of the breach." And that's driven hundreds of  
9 communications received from customers.

10                  A.     (Williams) But that's in part the  
11 reality where it may have been part of the breach. So we  
12 had it, but whether or not it was part of the breach or  
13 not is, as I've said, not something that can be determined  
14 with any type of certainty. So the "may" language is the  
15 most responsible and most accurate language possible.

16 [5:00:10]       MR. MAHODY: Mr. Chair, I don't think  
17 I have much left, but I would like the ability, if I do  
18 have something to follow up on tomorrow, and I'd like to  
19 do that. But other than that, I think I'm close to being

1 | done, but I'm also right up against the 5:00 deadline.

2 |                   **THE CHAIR:** Yeah. And normally I  
3 | would probably let you go and finish, but I think we do  
4 | need to stop, and you can pick up tomorrow with anything  
5 | that you have extra or may arise.

6 |                   **MR. MAHODY:** I'll have less tomorrow  
7 | than I'd have if I kept going for the next few minutes.  
8 | Thank you.

9 |                   **THE CHAIR:** All right, we'll adjourn  
10 | for the evening and resume tomorrow at 9 o'clock.

11 |                   To the panel, again, you remain under  
12 | oath, so you can't discuss your testimony with anyone.

13 |                   I will alert everyone that we also  
14 | have -- it's not a hard stop; it's a hard break tomorrow  
15 | at -- we probably need to stop at about 5 to 11:00 in the  
16 | morning and break for about 20 or 30 minutes at that point  
17 | in time. So we'll try to work our midmorning break around  
18 | that particular time.

19 |                   Other than that, everyone have a good

1 evening, and we'll see you all in the morning.

2                               And we're just going to pack up, so  
3 all do the same, please.

4

5 --- Upon adjourning at 5:01 p.m.

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**CERTIFICATE OF COURT TRANSCRIBER**

I, Patricia Cantle, hereby certify  
that I have transcribed the foregoing, and it is a true  
and accurate transcript of the evidence given in this  
matter, M12600.



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Patricia Cantle  
Registration No. 2017-001  
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Certificate No. IAPRT-2142

Halifax, Nova Scotia  
Tuesday, August 18, 2026