

Our File: 238984

July 29, 2026

Nova Scotia Energy Board
1601 Lower Water St., 3rd Floor
Halifax, NS B3J 3P6

Attention: Crystal Henwood, Clerk of the Board

Dear Ms. Henwood:

Re: M12780 Application by EfficiencyOne for approval of the 2027-2031 Demand-Side Management ("DSM") Purchase Agreement between EfficiencyOne and Nova Scotia Power Incorporated, the establishment of a final agreement between the parties, and approval of a 2027-2031 DSM Resource Plan – Resolution between EfficiencyOne and Eastward Energy

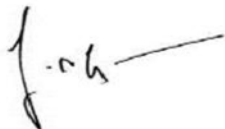
This letter is filed on behalf of EfficiencyOne ("E1") to advise the Board of an agreement reached between E1 and Eastward Energy ("**Eastward**"), dated July 29, 2026, that addresses matters raised in the Posterity Group ("**Posterity**") evidence filed on behalf of Eastward.

E1 and Eastward have had a series of discussions following the filing of the Posterity evidence on behalf of Eastward and have come to a common resolution with respect to addressing the issues raised in Posterity's evidence and in Posterity's responses to information requests.

The full terms of this agreement are set out in Appendix "A" to this letter. E1's hearing panel will be prepared to address any questions the Board, or Intervenors, may have in relation to this agreement.

E1 understands that counsel for Eastward will confirm Eastward's acknowledgement of this agreement on the record, either prior to or at the commencement of the oral hearing in this matter.

Respectfully,



James R. Gogan

APPENDIX "A"

1. In recognition of the potential value of hybrid heating, EfficiencyOne (E1) and Eastward Energy agree to work together to review the Custom New Construction program related to hybrid heating measures in new construction Multi-Unit Residential Buildings (“MURBs”) in areas where natural gas is available, including the value of hybrid heating systems in reducing or avoiding increases in peak electricity demand.

2. E1 and Eastward Energy agree to jointly develop the scope of a study (the “Study”) that explores the new construction market for MURBs in Nova Scotia, including fuel and heating equipment decision-making of developers within 3 months of the Board’s decision in this matter and execute the Study within 6 months following finalization of the scope.

The Study will be scoped to generate findings that may inform the design of a potential pilot program.

3. E1 and Eastward Energy, subject to the results of the Study, agree to collaborate on the design of a pilot informed by the results of the Study (the “Pilot”), including how the success of the Pilot will be assessed or evaluated.

4. E1 will include updates on the progress of the Study and any subsequent Pilot, to the Nova Scotia Energy Board and DSMAG in its Quarterly and Annual Progress Reports.

5. Following review and evaluation of the Study/Pilot, E1 and Eastward Energy will collaboratively incorporate results into E1’s mid-term check in process. In the event E1 and Eastward Energy cannot reach agreement regarding the implementation of the Study/Pilot findings into E1’s mid-term check in process, or the scope of work for the Study/Pilot, E1 and Eastward Energy each shall have the right to refer the matter to the Nova Scotia Energy Board for final determination.

6. E1 will be solely responsible for the costs associated with the engagement of a third party consultant agreed to by both parties to conduct the Study or costs associated with the potential Pilot.