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Our File: 238984

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**Nova Scotia Energy Board**

3<sup>rd</sup> Floor, 1601 Lower Water Street  
Halifax, Nova Scotia  
B3J 3S3  
Filed via email  
Attention: Clerk of the Board

Dear Ms. Henwood,

**RE: M12780 An Application by EfficiencyOne for Approval of the 2027-2031 Demand Side Management (DSM) Purchase Agreement between EfficiencyOne and Nova Scotia Power Inc., the establishment of a final agreement between the parties, and approval of a 2027–2031 DSM Resource Plan**

We wish to advise the Board that the following individuals will be appearing as counsel to EfficiencyOne ("EfficiencyOne" or "E1") in the above-noted matter:

- James Gogan, McInnes Cooper
- Lucia Westin-Eastaugh, McInnes Cooper

EfficiencyOne also intends to present the following individuals, to be presented on two separate panels, as set out below:

**(1) Executive Panel**

- Martha Casey, EfficiencyOne, Interim President and Chief Executive Officer
- Gina Thompson, EfficiencyOne, Senior Director, Regulatory Affairs
- Errol Pereira, EfficiencyOne, Senior Director, Engineering & Planning
- Robert Burns, EfficiencyOne, Interim Chief Operating Officer

**(2) Technical Panel**

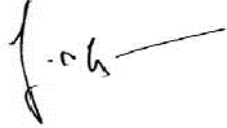
- Kate McDonald, EfficiencyOne, Senior Manager, Regulatory Strategy
- Darryl MacKenzie, EfficiencyOne, Interim Director, Program Performance
- Spencer Devereaux, EfficiencyOne, Senior Manager, Demand Response
- Nick Osbourne, EfficiencyOne, Senior Technical Lead, Regulatory Affairs
- Michael Goldman, Apex Analytics, Expert Witness

EfficiencyOne intends for the Executive Panel to answer questions regarding high-level strategic and managerial considerations and decisions relating to the Application. The Technical panel will answer questions of a technical nature with respect to the Application.

These individuals will appear in person at the hearing before the Board.

Please also find enclosed the resume of Michael Goldman whom EfficiencyOne intends to request that the Board qualify as expert witness. The remaining individuals identified above will appear as witnesses of fact.

Yours very truly,

A handwritten signature in black ink, appearing to read "J. R. Gogan", with a long horizontal stroke extending to the right.

James R. Gogan  
*Encl.*

cc. M12780 Participants