



Q2 2026 Demand Side Management Report

2026 Quarter Two

Activity for the period April 1 to June 30, 2026

Efficiency Nova Scotia is a franchise awarded by the Province of Nova Scotia to EfficiencyOne, an independent not-for-profit corporation. The franchise was created to help Nova Scotians reduce their energy consumption and improve their energy efficiency and conservation at home and at work.

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1. SUMMARY

The Q2 2026 report summarizes EfficiencyOne's (E1) Demand Side Management (DSM) results and activities as administrator and operator of the Efficiency Nova Scotia (ENS) franchise for the period of April 1 to June 30, 2026.

E1's 2023-2025 DSM Plan Compliance filing was approved by the Nova Scotia Utility and Review Board ("NSUARB"), as it then was, on November 8, 2022,¹ and E1's 2026 DSM Extension Application filing was approved by the Nova Scotia Energy Board ("NSEB") on December 22, 2025.² Together, the two approved filings (hereinafter the "2023-2026 Plan as Approved") have an aggregate investment of \$236.8 million over the four-year period and four Performance Targets to be achieved over the Plan period, with a compliance threshold of 90 percent or greater for each Target ($\geq 90\%$)³:

- 528.7 GWh of cumulative annual energy savings;
- 97.7 MW of cumulative annual peak demand savings;
- 16.3 MW of available capacity attributed to demand response initiatives; and
- 19.8 GWh of cumulative annual energy savings applicable to Affordable Multifamily Housing, Affordable Single-family Homes, and the Mi'kmaw Home Energy Efficiency Project.

This Q2 report provides E1's Q2 results for 2026, E1's updated year-end forecast for 2026, a discussion of variances of +/- 25% between the mid-course adjustment (MCA) and the year-end forecast, program activity highlights, and rate class results.

¹ M10473, NSUARB Order, page 1, November 8, 2022.

² M12249, NSEB Order, page 1, December 22, 2025. (On March 26, 2025, the Nova Scotia government passed legislation to extend E1's current approved 2023-2025 DSM Plan by an additional year with a prescribed investment level of \$63.75 million for the 2026 one-year extension. E1 was required to file targets for the 2026 extension year which it did on April 30, 2025 under matter M12249.)

³ M12249, NSEB Decision, pages 30-31, December 22, 2025.

2. 2023-2026 DSM Plan Period Forecast AND 2026 FORECAST

2.1 Forecast for 2023-2026 DSM Plan Period

E1's four-year Plan forecast includes E1's actual savings results and expenditures from 2023, 2024, and 2025, and the current 2026 year-end forecast, which is described in further detail in section 2.2. As shown in Table 1, E1 is forecasting to spend slightly less than its 2023-2026 Plan as Approved investment level and to achieve the compliance threshold of 90 percent or greater for its four 2023-2026 Plan Performance Targets.

Table 1: 2023-2026 DSM Plan Period Forecast

Plan Year	2023-2026 DSM Plan Period Forecast														
	Energy Savings (GWh)			Demand Savings (MW)			Available Capacity (MW)			Energy Savings applicable to Affordable Single-family Homes, Affordable Multi-family Housing, and Mi'kmaw Home Energy Efficiency Project (GWh)			Expenditures (\$ million)		
	Plan as Approved	Results/Forecast	Variance	Plan as Approved	Results/Forecast	Variance	Plan as Approved	Results/Forecast	Variance	Plan as Approved	Results/Forecast	Variance	Plan as Approved	Results/Forecast	Variance
2023	120.7	131.6	10.9	26.9	27.6	0.7	3.0	2.4	-0.6	5.3	3.5	-1.8	\$53.1	\$45.3	-\$7.8
2024	142.6	172.8	30.2	25.6	30.7	5.1	10.0	8.1	-1.9	5.3	5.3	0.0	\$57.5	\$65.7	\$8.2
2025	149.5	129.4	-20.0	26.3	23.6	-2.7	17.9	6.8	-11.1	5.3	7.9	2.6	\$62.5	\$60.4	-\$2.1
2026	116.0	103.8	-12.2	18.9	17.9	-1.0	16.3	16.2	-0.1	4.0	5.9	2.0	\$63.7	\$61.1	-\$2.6
Cumulative	528.7	537.6	8.9	97.7	99.7	2.0	16.3	16.2	-0.1	19.8	22.6	2.8	\$236.8	\$232.5	-\$4.2
% of Target	-	-	102%	-	-	102%	-	-	99.6%	-	-	114%	-	-	98%

Plan as Approved refers to the investment and savings targets as provided in the 2023-2025 DSM Resource Plan Compliance filing and in the 2026 DSM Extension Application. See M10473, 2023-2025 DSM Resource Plan Compliance Filing, Appendix C, Schedule E, pages 56–122, October 4, 2022 (the NSUARB approved the 2023-2025 DSM Plan on November 8, 2022); and M12249, 2026 DSM Extension Application (the Nova Scotia Energy Board approved the 2026 DSM Extension on December 22, 2025)

Numbers may not sum due to rounding.

2.2 2026 Year-end Forecast

E1 updated its year-end forecast in July 2026. When compared to the 2026 mid-course adjustment, the latest year-end forecast projects lower overall energy savings and demand savings, and higher available capacity and energy savings applicable to Affordable Multifamily Housing, Affordable Single-family Homes, and the Mi'kmaw Home Energy Efficiency Project, with a reduced investment.

Table 2 presents E1's 2026 Plan as Approved targets, E1's 2026 mid-course adjustment, E1's latest year-end forecast, and Q2 and year-to-date results. The rate class breakdown of the 2026 year-end forecast is detailed in Attachment 1.

1 **Table 2: 2026 Plan as Approved, 2026 Mid-course Adjustment, Year-end Forecast, and Q2 Results**

		2026 Plan as Approved					2026 Mid-Course Adjustments					2026 Year-End Forecast					Q2 and YTD 2026 Results										Program Status									
		First-Year Energy Savings (GWh)	Lifetime Energy Savings (GWh)	Peak EE Demand Savings (MW)	Investment (\$ million)	Available Capacity (MW)	First-Year Energy Savings (GWh)	Lifetime Energy Savings (GWh)	Peak EE Demand Savings (MW)	Investment (\$ million)	Available Capacity (MW)	First-Year Energy Savings (GWh)	Lifetime Energy Savings (GWh)	Peak Demand Savings (MW)	Investment (\$ million)	Available Capacity (MW)	First-Year Energy Savings (GWh)		Lifetime Energy Savings (GWh)		Peak EE Demand Savings (MW)		Expenditures (\$ million)		Available Capacity (MW)		Program Status - First-Year Energy Savings	Program Status - Peak Demand Savings	Program Status - Available Capacity							
																	Q2 Actual	YTD Actual	Q2 Actual	YTD Actual	Q2 Actual	YTD Actual	Q2 Actual	YTD Actual	Q2 Actual	YTD Actual				Q2 Actual	YTD Actual					
Residential	Energy Efficiency (EE) Programs																																			
	Efficient Product Rebates	4.8	47.2	0.5	2.5	-	4.7	46.1	0.3	1.6	-	3.8	37.0	0.3	1.5	-	0.8	1.5	8.2	15.5	0.0	0.0	0.3	0.7	-	-										
	Instant Savings	4.8	47.2	0.5	2.5		4.7	46.1	0.3	1.6		3.8	37.0	0.3	1.5		0.8	1.5	8.2	15.5	0.0	0.0	0.3	0.7												
	Existing Residential	35.2	277.3	4.3	23.0	-	26.9	485.2	8.8	22.3	-	22.7	390.5	4.6	19.7	-	5.5	11.6	106.3	233.0	1.0	2.6	4.5	8.7												
	Affordable Multifamily Housing	1.0	17.0	0.5	1.8		0.8	14.7	0.2	1.0		0.9	15.6	0.4	1.1		0.2	0.3	3.9	5.7	0.1	0.1	0.2	0.3												
	Affordable Single-family Homes	2.7	48.2	1.4	7.7		3.7	66.9	1.6	8.2		4.8	86.3	1.2	8.2		1.3	2.5	25.7	50.3	0.2	0.7	2.2	4.1												
	Efficient Product Installation	10.5	109.8	0.6	5.3		5.7	60.0	0.2	5.9		6.3	66.4	0.2	5.6		1.6	2.9	15.2	27.8	0.1	0.1	1.3	2.3												
	Home Energy Assessment	3.8	78.2	1.7	5.0		16.3	338.2	6.3	4.9		10.5	216.7	2.6	3.7		2.3	5.7	60.7	146.2	0.6	1.5	0.7	1.5												
	Mikmaw Home Energy Efficient Project	0.4	7.1	0.2	1.1		0.3	5.4	0.4	0.9		0.3	5.6	0.2	1.0		0.0	0.1	0.8	3.0	0.0	0.1	0.2	0.4												
	Residential Behaviour	17.0	17.0	0.0	2.1		0.0	0.0	0.0	1.2		0.0	0.0	0.0	0.2		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0												
Business, Non-Profit and Institutional (BNI)	New Residential	0.0	0.0	0.0	0.0	-	0.0	0.0	0.0	0.0	-	0.0	0.0	0.0	0.0	-	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-	-										
	Residential Subtotal	40.0	324.5	4.9	25.5	-	31.5	531.2	9.1	23.9	-	26.5	427.6	4.8	21.2	-	6.3	13.1	114.5	248.5	1.0	2.6	4.8	9.4												
	Low-Income ¹	10.3	115.4	2.3	12.8		9.7	162.4	2.7	12.2		7.5	120.3	1.8	11.7		2.0	3.8	34.1	66.7	0.4	1.0	2.0	5.6												
	Efficient Product Rebates	31.9	485.6	5.2	8.1	-	29.9	456.3	4.0	7.8	-	30.0	456.9	4.0	7.6	-	8.7	21.9	84.4	236.8	1.2	2.9	1.9	4.5												
	Business Energy Rebates	31.9	485.6	5.2	8.1		29.9	456.3	4.0	7.8		30.0	456.9	4.0	7.6		8.7	21.9	84.4	236.8	1.2	2.9	1.9	4.5												
	Custom Incentives	38.0	417.0	7.4	10.8	-	41.2	451.1	7.4	11.5	-	39.8	434.6	7.8	10.4	-	1.5	9.1	5.3	31.2	1.1	2.5	1.2	3.0												
	Custom	34.0	395.3	7.0	9.8		36.7	426.6	6.9	10.7		35.3	410.0	7.3	9.6		1.5	9.1	5.3	31.2	1.1	2.5	1.0	2.8												
	Strategic Energy Management	4.0	21.7	0.4	0.9		4.5	24.5	0.5	0.8		4.5	24.5	0.5	0.9		0.0	0.0	0.0	0.0	0.0	0.0	0.2	0.3												
	Direct Installation	6.1	94.7	1.5	5.8	-	6.9	107.5	1.1	6.3	-	7.6	117.6	1.2	7.0	-	2.0	4.7	21.2	65.2	0.3	0.7	1.7	4.0	-	-										
	Small Business Energy Solutions	6.1	94.7	1.5	5.8		6.9	107.5	1.1	6.3		7.6	117.6	1.2	7.0		2.0	4.7	21.2	65.2	0.3	0.7	1.7	4.0												
Demand Response	BNI Subtotal	76.0	997.3	14.0	24.7	-	78.1	1,015.0	12.5	25.7	-	77.4	1,009.0	13.0	25.0	-	12.2	35.7	110.8	333.3	2.5	6.2	4.8	11.6												
	Low-Income ¹	0.2	4.3	0.0	0.1		0.2	4.4	0.0	0.1		0.1	0.0	0.0	0.0		0.0	0.0	0.0	0.0	0.0	0.0	0.0													
	Programs subtotal	116.0	1,321.8	18.9	50.2	-	109.6	1,546.2	21.6	49.5	-	103.8	1,436.6	17.9	46.3	-	18.5	48.8	225.3	581.8	3.5	8.8	9.6	21.0	-	-										
	Enabling Strategies	-	-	-	7.0	-	-	-	-	7.1	-	-	-	-	7.2	-	-	-	-	-	-	-	1.8	3.2												
	Education & Outreach				1.6					1.5					1.6								0.5	1.0												
	Development & Research				2.4					2.2					2.8								0.6	0.9												
	Other Enabling Strategies				3.0					3.3					2.8								0.7	1.4												
	Energy Efficiency Programs Total	116.0	1,321.8	18.9	57.2	-	109.6	1,546.2	21.6	56.6	-	103.8	1,436.6	17.9	53.4	0.0	18.5	48.8	225.3	581.8	3.5	8.8	11.4	24.2	-	-										
	Demand Response (DR) Program ²																																			
	Demand Response				6.5	16.3				6.2	15.7				7.7	16.2								4.7	6.1	-	-	16.2								
Residential Demand Response				4.0	4.7				3.2	2.7				4.3	3.5								2.4	3.5	-	-	3.5									
BNI Demand Response				2.6	11.6				3.1	13.0				3.4	12.7									2.3	2.6	-	-	12.7								
Total (EE + DR)		116.0	1,321.8	18.9	63.7	16.3	109.6	1,546.2	21.6	62.8	15.7	103.8	1,436.6	17.9	61.1	16.2	18.5	48.8	225.3	581.8	3.5	8.8	16.1	30.3	-	-	16.2	-	-							

2026 Plan as Approved refers to the investment and savings targets as provided in the 2026 DSM Extension Application. See M12249, 2026 DSM Extension Application (the Nova Scotia Energy Board approved the 2026 DSM Extension on December 22, 2025).

Numbers may not sum due to rounding. Energy and demand savings are calculated at the generator and are net of free-ridership and spillover. Expenditure amounts are unaudited.

Program status compares the 2026 year-end forecast to the 2026 mid-course adjustment. Green denotes an anticipated variance of less than 10% below, yellow denotes an anticipated variance of 10% to 25% below, and red denotes an anticipated variance of 25% below the 2026 Plan as Approved targets for energy, net peak demand savings, and demand response.

The New Home Construction program component of the New Residential program ended on December 31, 2023. The wind-up of the program component was outlined in E1's 2023-2025 DSM Plan.

¹ Reflects participation by low-income customers. Numbers are a subset of Residential and BNI Efficient Product Rebates, Existing Residential, Custom Incentives, and Direct Installation programs and include savings applicable to E1's dedicated programs and E1's non-targeted programs (incidental savings) for low-income, underserved, and diverse communities.

² Demand Response results reflect available capacity savings achieved during the 2025/2026 utility peak period season (i.e., December 1, 2025 through to February 28, 2026).

1 In the Residential sector, Existing Residential program energy savings and expenditures continue
2 to be significantly impacted by the disruption to the Residential Behaviour program component,
3 which has been indefinitely paused since May 2025 following the cybersecurity incident at NS
4 Power and the subsequent unavailability of customer data from the utility. With the customer
5 data necessary for E1 to resume program delivery not expected to be available from NS Power
6 until the end of Q3, E1 is assuming no energy savings and minimal costs from Residential
7 Behaviour in 2026 and has begun the process of winding down the program component, which
8 is not part of E1's 2027-2031 DSM Plan application that is currently being considered by the Nova
9 Scotia Energy Board. The decrease in costs for Residential Behaviour is reflected in the reduction
10 of E1's overall portfolio-level investment, while the drop in energy savings from Residential
11 Behaviour is partially offset by increased energy savings from the Home Energy Assessment
12 program component, which has been boosted by final Canada Greener Homes Grant completions
13 in Q1, Canada Greener Homes Loan participants who can complete their projects through Q3,
14 and higher than expected levels of participation in other government-funded programs (Oil to
15 Heat Pump Affordability and Moderate Income Rebate), which have some DSM energy savings
16 and expenditures. In the latest 2026 year-end forecast, energy savings from the Home Energy
17 Assessment program component are lower than when the mid-course adjustment was prepared,
18 but they remain higher than the 2026 Plan as Approved. The difference between the mid-course
19 adjustment and the Q2 year-end forecast reflects greater certainty about the level of energy
20 savings expected from participants who will complete projects this year, informed by actual year-
21 to-date results.

22
23 In the Business, Non-profit, and Institutional (BNI) sector, forecasted energy savings, demand
24 savings, and investment are closely aligned with both the mid-course adjustment and 2026 Plan
25 as Approved targets.

26
27 E1's Demand Response program results for the now concluded 2026 season (December 1, 2025
28 to February 28, 2026) are 16.2 MW of available capacity – higher than E1's initial tracked results
29 for the season of 15.7 MW, and just slightly below both the 2026 Plan as Approved, and Plan

Performance target for the 2023-2026 DSM Plan period of 16.3 MW. The 16.2 MW represents significant progress over 2025 results (6.8 MW) and also achieves the compliance threshold of 90 percent or greater for the 2023-2026 target. Further insights on the 2026 demand response season are provided in section 6 of this report.

The year-end forecasted energy savings applicable to Affordable Multifamily Housing, Affordable Single-Family Homes, and the Mi'kmaw Home Energy Efficiency Project, projects that the dedicated low-income and equity programs target in the 2026 Plan will be achieved. Affordable Single-family Homes is expected to overachieve, while Affordable Multifamily Housing and the Mi'kmaw Home Energy Efficiency Project are expected to come in slightly lower than Plan, which is consistent with the mid-course adjustment.

3. QUARTERLY HIGHLIGHTS

This section provides results on program participation, unit cost data, and DSM expenditures for the Q2 period. 2026 rate class allocations and Q2 rate class results by program are provided in Attachment 1.

3.1 Participation

Q2 participation results are provided in Table 3 as compared to the projected participation uptake in the 2026 Plan as Approved.

Table 3: Participation Rates

		Participation				
		2026 Plan as Approved	Q2 2026 Results	YTD 2026 Results	YTD Results as % of 2026 Plan as Approved	Participation Unit
Residential	Efficient Product Rebates	33,682	3,971	13,026	39%	Units rebated
	Instant Savings	33,682	3,971	13,026	39%	Units rebated
	Existing Residential	-	-	-	-	-
	Affordable Multifamily Housing	88	19	34	39%	Projects
	Affordable Single-family Homes	800	509	954	119%	Homes
	Efficient Product Installation	49,338	11,850	20,085	41%	Products
	Home Energy Assessment	1,900	499	1,177	62%	Homes
	Mi'kmaw Home Energy Efficient Project	180	21	65	36%	Homes
	Residential Behaviour	205,000	0	0	0%	Participants ¹
Business, Non-Profit and Institutional	New Residential	0	0	0	N/A	Homes
	Efficient Product Rebates	159,941	26,817	68,457	43%	Units rebated
	Business Energy Rebates	159,941	26,817	68,457	43%	Units rebated
	Custom Incentives	-	-	-	-	-
	Custom	172	13	33	19%	Projects
	Strategic Energy Management	11	12	12	109%	Participants
	Direct Installation	42,096	8,473	22,792	54%	Products
	Small Business Energy Solutions	42,096	8,473	22,792	54%	Products
	Demand Response	10,742	-	10,604	99%	Participants ²
Demand Response	Residential Demand Response	10,303	-	10,506	102%	Participants
	BNI Demand Response	439	-	98	22%	Participants

2026 Plan as Approved participation refers to the participation targets as provided in the 2026 DSM Extension Application. See M12249, 2026 DSM Extension Application (the Nova Scotia Energy Board approved the 2026 DSM Extension on December 22, 2025).

The New Home Construction program component of the New Residential program ended on December 31, 2023. The wind-up of the program component was outlined in E1's 2023-2025 DSM Plan.

¹ Residential Behaviour participation is defined as the number of unique participants who have received an Efficiency Insights Report. Participation fluctuates from month-to-month based on customer billing cycles, so participation reflects the highest monthly participation achieved in Q2 and YTD.

² Demand Response participation is defined as the number of BNI facilities and Residential households participating in NS Power curtailment events coordinated by E1. For BNI Demand Response, participation is defined as the number of facilities participating in curtailment events (i.e., a business may have one or multiple facilities participating but each facility is counted as one participant). Each BNI Demand Response participant has at least one NS Power account/meter enrolled in curtailment events, although some participants have multiple accounts/meters enrolled in curtailment events. For Residential Demand Response, participation is defined as the number of households participating in each technology pathway (i.e., one household participating in both smart thermostat direct load control and electric vehicle telematics and chargers would count as two participants). Each Residential Demand Response participant has at least one device of a technology pathway, but may have multiple devices of a technology pathway.

2026 Demand Response program participation concluded in Q1, with the demand response season ending on February 28, 2026. Residential Demand Response participation was slightly higher than the participation target in the 2026 Plan. BNI Demand Response participation was lower than the 2026 Plan target, but those participants overachieved the program component's Plan available capacity target. Available capacity per BNI participant increased from 42 kW in

2024/2025 season to 129 kW in the 2025/2026 season, as E1 prioritized the enrollment of more active participants.

Participant completions in Affordable Single-family Homes continued to be high in Q2 and the 2026 Plan as Approved participation level has already been exceeded. This was expected following the transition in 2025 to managing participants with both building envelope upgrades and heating system installations as separate projects. Participants with both types of projects who complete both projects in the same calendar year are counted as one participant; however, participants with both types of projects who complete one project in one calendar year and the second project in another calendar year are counted as a participant in both years.

Instant Savings participation is slightly lower than expected, as a result of lower-than-expected uptake of the four-pack smart thermostat product offering.

As is historically the case, participation in the Custom program component was low in Q1 and Q2, as more projects typically close later in the year.

Participation in Small Business Energy Solutions is trending high, as the program component is experiencing higher-than-expected demand.

3.2 Unit Cost

Unit cost data is a calculation output of E1's investment and savings over a defined time period. Factors that influence unit cost results typically include:

- the level of participation in a program or program component;
- the mix of products in the programs (measure mix);
- changes to savings in programs (e.g., changes to evaluated unitary savings, free-ridership levels, adjustment ratios, etc.); and
- changes to costs in programs (e.g., changes to delivery agent costs, marketing efforts, number of program full-time-equivalents (FTEs), etc.).

Table 4 presents unit cost data for the 2026 Plan as Approved, the mid-course adjustment, the year-end forecast, and year-to-date results.

Table 4: Unit Cost

		First-Year Unit Cost			
		2026 Plan as Approved (\$/kWh)	2026 Mid-Course Adjustment (\$/kWh)	2026 Year-end Forecast (\$/kWh)	2026 Actual YTD (\$/kWh)
Residential	Efficient Product Rebates	0.52	0.34	0.41	0.45
	Existing Residential	0.65	0.83	0.87	0.75
	Residential Subtotal	0.64	0.76	0.80	0.72
	<i>Low-Income¹</i>	<i>1.23</i>	<i>1.27</i>	<i>1.56</i>	<i>1.45</i>
Business, Non-Profit and Institutional	Efficient Product Rebates	0.25	0.26	0.25	0.21
	Custom Incentives	0.28	0.28	0.26	0.33
	Direct Installation	0.95	0.91	0.92	0.86
	BNI Subtotal	0.32	0.33	0.32	0.32
	<i>Low-Income¹</i>	<i>0.46</i>	<i>0.51</i>	<i>0.41</i>	<i>0.52</i>
Total	Programs Subtotal	0.43	0.45	0.45	0.43
	Enabling Strategies	-	-	-	-
	Total	0.49	0.52	0.51	0.50

2026 Plan as Approved refers to the investment and savings targets as provided in the 2026 DSM Extension Application. See M12249, 2026 DSM Extension Application (the Nova Scotia Energy Board approved the 2026 DSM Extension on December 22, 2025).

First-year unit cost is provided to two decimal places due to the relative magnitude of the figures. Unit costs are calculated using energy savings at the generator, net of free-ridership and spillover, and using unaudited expenditure amounts.

The New Home Construction program component of the New Residential program ended on December 31, 2023. The wind-up of the program component was outlined in E1's 2023-2025 DSM Plan

¹ Reflects savings from E1's targeted and non-targeted programs applicable to low-income, diverse and under-served communities. Numbers are a subset of overall Efficient Product Rebates (Residential and BNI), Existing Residential, Custom Incentives, and Direct Installation programs.

At the portfolio level, E1's year-end forecasted unit cost is slightly lower than the mid-course adjustment, and slightly higher than the 2026 Plan as Approved unit cost. The higher unit cost compared to 2026 Plan as Approved is driven by Existing Residential, where the low unit cost program component, Residential Behaviour, remains paused due to the unavailability of AMI data from NS Power following the 2025 cybersecurity incident, and will not resume in 2026. Residential Behaviour represented half of Existing Residential's 2026 Plan energy savings total but only nine percent of its 2026 Plan as Approved investment total – leading to increased unit costs for the Existing Residential program, and the Residential sector as a whole.

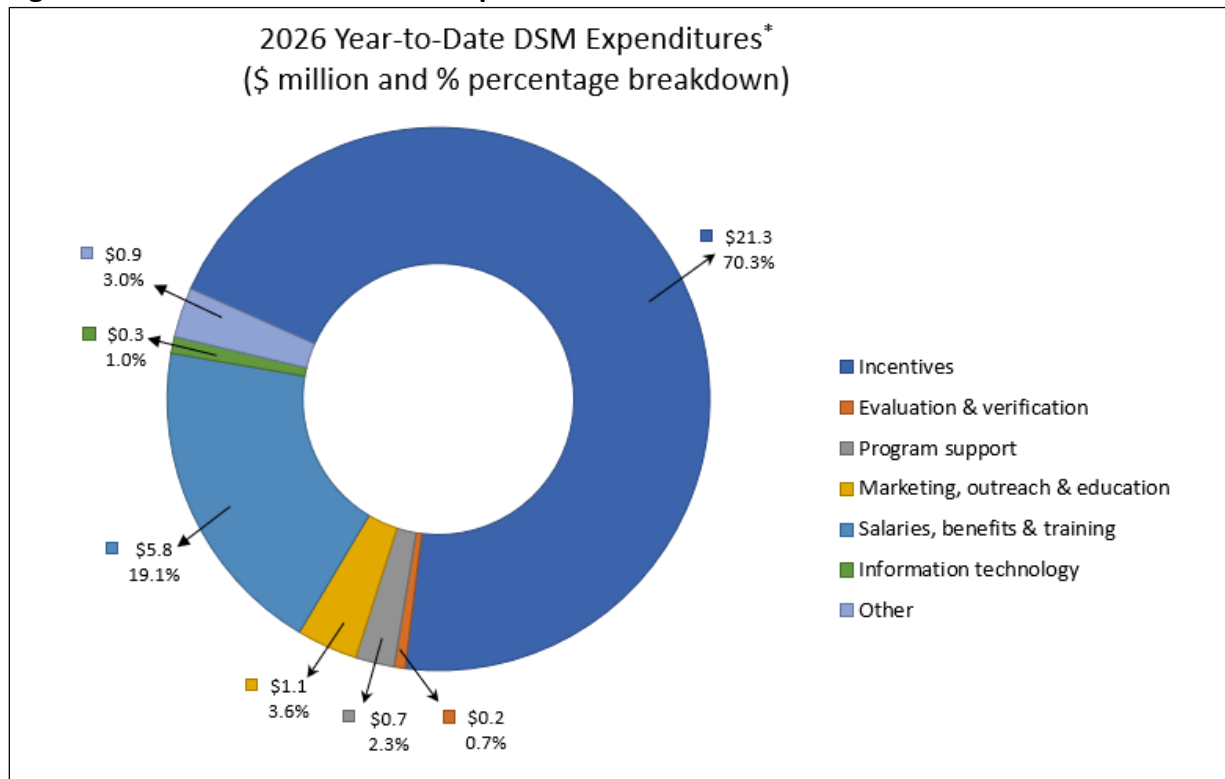
For BNI sector programs, the year-end forecast unit cost is consistent with the 2026 Plan as Approved, the mid-course adjustment, and year-to-date actuals.

3.3 Year-to-Date Expenditures

E1's expenditure results, year-to-date, are \$30.3 million. Figure 1 presents a breakdown, by category, of those year-to-date expenditures.

All costs categories, as a percentage of total expenditures, are consistent (within one percent), when compared with the same quarter in 2025.

Figure 1: 2026 Year-to-Date DSM Expenditures



*Expenditure amounts are unaudited and rounded to the nearest hundred thousand.

4. RESIDENTIAL SECTOR

E1's Residential sector consists of the following two programs:

- Efficient Product Rebates; and
- Existing Residential

Note: The New Home Construction program component under the New Residential program, ended on December 31, 2023. The program component's wind-up was outlined in E1's 2023-2025 DSM Plan.

Table 5 and Table 6 provide Q2 program highlights. E1 also provides explanations of changes of 25 percent or more in the year-end forecast within programs, as compared to the mid-course adjustment. In Q2, this applies to demand savings in the Existing Residential program.

4.1 Residential Efficient Product Rebates

The Residential Efficient Product Rebates program consists of one program component:

- Instant Savings

Table 5: Residential Efficient Product Rebates

RESIDENTIAL EFFICIENT PRODUCT REBATES (2026)				
Residential Efficient Product Rebates	Energy Savings (GWh)	Demand Savings (MW)	Expenditure (\$ million)	Unit Cost (\$/kWh)
2026 Plan as Approved	4.8	0.5	2.5	0.52
2026 MCA target	4.7	0.3	1.6	0.34
2026 Year-end Forecast	3.8	0.3	1.5	0.41
Q2 2026 Actual	0.8	0.0	0.3	0.37
Year-to-date Actual	1.5	0.0	0.7	0.45
• Year-end forecast numbers are consistent with the mid-course adjustment, with the exception of energy savings. Energy savings are lower in the Q2 year-end forecast as compared to the mid-course adjustment, as uptake on some products with high energy savings (the four-pack of smart thermostats offering in particular) has been lower than expected year-to-date, and though sales of the product are likely to pick up in the fall (given historical retail habits), the forecast reflects expectations that overall sales of the product in 2026 will be lower than anticipated in the mid-course adjustment. The rebate for the four-pack was reduced when it was reintroduced in January (after being paused temporarily in Q2 2025 to manage program spending), as uptake on the product exceeded expectations in 2024 and early 2025.				

RESIDENTIAL EFFICIENT PRODUCT REBATES (2026)	
Program Components	
Instant Savings offers point-of-sale rebates to retail customers who purchase eligible energy efficient products.	
Instant Savings Highlights	
- Energy savings results for Instant Savings in Q2 were consistent with Q1, as smart thermostats continued to be the most popular category. - After introducing a mid-stream rebate on heat pump water heaters in Q1, the first of these types of rebates were issued in Q2. The mid-stream rebate allows contractors to access rebates for heat pump water heaters from participating Instant Savings distributors and then deliver that rebate directly to their customers. The program component team is continuing to recruit new distributors to Instant Savings to deliver the mid-stream rebate option.	

4.2 Existing Residential

The Existing Residential program consists of the following program components:

- Affordable Multifamily Housing and Non-Profit Organizations;
- Affordable Single-family Homes;
- Efficient Product Installation;
- Home Energy Assessment;
- Mi'kmaw Home Energy Efficiency Project; and
- Residential Behaviour.

Table 6: Existing Residential

EXISTING RESIDENTIAL (2026)				
Existing Residential	Energy Savings (GWh)	Demand Savings (MW)	Expenditure (\$ million)	Unit Cost (\$/kWh)
2026 Plan as Approved	35.2	4.3	23.0	0.65
2026 MCA target	26.9	8.8	22.3	0.83
2026 Year-end Forecast	22.7	4.6	19.7	0.87
Q2 2026 Actual	5.5	1.0	4.5	0.83
Year-to-date Actual	11.6	2.6	8.7	0.75
Year-end forecast energy savings, demand savings, and expenditures for Existing Residential are lower than the mid-course adjustment targets, primarily the result of revised expectations for the Home Energy Assessment program component, based on insights gained from actual year-to-date				

EXISTING RESIDENTIAL (2026)
results and expectations about the types of projects that will close over the rest of the year. With Canada Greener Homes Grant participants completing in Q1, the average savings per participant is forecast to be lower over the rest of the year than projected in the mid-course adjustment.
Program Components
• The Affordable Multi-family Housing and Non-Profit Organizations program component assists non-profit organizations (e.g., shelters, transition houses, community hubs etc.) and affordable housing owners with financial incentives for building retrofit projects. Projects are completed through a comprehensive or prescriptive stream. • Affordable Single-family Homes (marketed as HomeWarming) provides a whole-home retrofit service at no-cost to income-qualified Nova Scotians. Upgrades delivered are inclusive of energy efficiency assessments and upgrades to building envelopes (including air tightness and insulation), space heating (e.g., heat pump installations), and ventilation. • Efficient Product Installation provides homeowners and tenants with free-of-charge direct installation of energy efficient products such as smart thermostats, humidity sensors, motion sensors, and solar-powered outdoor security lights; as well as air-sealing and water-saving measures. • Home Energy Assessment encourages homeowners to improve the energy efficiency and comfort of their homes by improving building envelopes, as well as installing space heating and water heating systems, by providing rebates for eligible energy efficiency upgrades. • The Mi'kmaw Home Energy Efficiency Project provides energy efficiency upgrades to band-owned and privately-owned homes in the 13 Mi'kmaw communities in Nova Scotia. Activities include a pre-retrofit ("D") and post-retrofit ("E") home energy assessment along with the completion of recommended upgrades (e.g., building envelope or space heating upgrades). Delivered in partnership with E1, community housing managers, delivery agents, and Mi'kmaw community preferred contractors, all upgrades are managed by E1 and/or its delivery agents on behalf of the community and participant. • Residential Behaviour launched in Q2 2024. Through personalized and timely energy-use feedback and analysis, customers are empowered to make informed choices about their energy consumption behaviours and directed to E1 programs and services that can help support their efforts to reduce electricity consumption. Residential Behaviour features a customer portal with electronic home energy reporting tools enabled through advanced metering infrastructure (AMI) data. Paper and electronic home energy reports are delivered to participants each billing cycle.
Affordable Multifamily Housing Highlights
• Energy savings and demand savings for the Affordable Multifamily Housing program component were consistent with expectations and the program component is on track to achieve its mid-course adjusted targets. • The team completed a procurement process for delivery agents, with five now set to support ongoing program operations. • Efforts to promote the program component included hosting a presentation for E1's Efficiency Preferred Partner network members highlighting the advantages, opportunities, and impact of Affordable Multifamily Housing. Work also continued on developing new marketing initiatives, which are set to launch in Q3 2026.

EXISTING RESIDENTIAL (2026)	
Affordable Single-family Homes Highlights	
• Energy savings achieved by Affordable Single-family Homes in Q2 were consistent with Q1, and the program component is on track to exceed its mid-course adjusted energy savings target. • The program component team continued to prioritize backlogged applications in Q2 and is on track to eliminate the backlog by November. The processing time for new applications is also improving with initial processing now happening within 14-days for all program component streams.	
Efficient Product Installation Highlights	
• Efficient Product Installation's Q2 results were consistent with Q1, and the program component is on track to achieve its mid-course adjusted targets. Smart thermostats were the primary driver for energy savings. • The Residential Demand Response program component, marketed as Eco Shift, was paused to new enrollments on April 9, 2026, and as a result, Efficient Product Installation is no longer automatically enrolling smart thermostats into Eco Shift. Domestic hot water direct load controllers were also removed as a measure at the end of Q2, as those were installed through Efficient Product Installation specifically for participation in Eco Shift.	
Home Energy Assessment Highlights	
• In Q2, the program component team continued to focus on closing out open projects from several Home Energy Assessment program streams including the Canada Greener Homes Loan program, which provides interest-free loans for projects and is expected to wind up by September 30, 2026 when final energy audits are due to be completed by eligible customers; and the Oil to Heat Pump Affordability program (which includes some participants with DSM energy savings and expenditures) that is now closed to new applications, with final assessments being due from eligible customers by December 31, 2026.	
Mi'kmaw Home Energy Efficiency Project Highlights	
• A new cohort of participants was enrolled in Q2, representing the Mi'kmaw Home Energy Efficiency Project's ninth and final cohort since it was launched as a pilot in 2018 and then became a full Existing Residential program component in 2020. Final enrollment for the program component will wrap up in early Q3. • E1 released the 2025 Mi'kmaw Home Energy Efficiency Project Impact Report in Q2. The report, which is available in English and Mi'kmaw and details the program component's 2025 results, is now available on the Efficiency Nova Scotia website at this link.	
Residential Behaviour Highlights	
• The Residential Behaviour program component remained paused throughout Q2, as NS Power customer data continued to be unavailable to generate customer insights and reports. Customer data has been unavailable from NS Power since a cybersecurity incident there in the spring of 2025 and Residential Behaviour has been paused since May 2025. NS Power's Monthly Update Report #11, filed on August 13, 2026 under Matter M12273 (Board Inquiry into NS Power's Cybersecurity Incident), provided the following update in Attachment 2 regarding regulatory matters and a forecast restoration of normal activities:	

EXISTING RESIDENTIAL (2026)

“The Residential Behaviour program will require a minimum of 1 bill cycle following the reintroduction of data into [My Energy Insights] MEI before it can produce results. Forecast restoration is by end of Q3 2026.”⁴

Given that timeline, the earliest possible resumption of Residential Behaviour would be around November 2026, so E1 has decided not to resume the program component in 2026 and no savings will be achieved. This decision is in alignment with its 2027-2031 DSM Plan application, currently before the Nova Scotia Energy Board, which does not include Residential Behaviour.

- Some program expenditures in Residential Behaviour have continued due to ongoing service provider contractual obligations, but E1 is in the process of winding up the program component. As a result of the progress made in that process in Q2, E1’s latest forecast for Residential Behaviour, show expenditures are now expected to be \$0.2 million at year-end.

5. BUSINESS, NON-PROFIT AND INSTITUTIONAL (BNI) SECTOR

The BNI sector consists of the following three programs:

- Efficient Product Rebates;
- Custom Incentives; and
- Direct Installation.

Energy Manager Placements

Under this initiative, E1 places an energy manager within a large organization to identify new DSM projects and opportunities to participate in DSM programs. DSM savings from the Energy Manager services are claimed within E1’s BNI programs. At the end of Q2 2026, five Energy Manager positions were partially funded by DSM.

Table 7, Table 8, and Table 9 provide a discussion of Q2 program highlights. E1 also provides explanations of variances of 25 percent or more in year-end forecast, as compared to the mid-course adjustment within programs. In Q2, this does not apply to any program.

5.1 Efficient Product Rebates

The Efficient Product Rebates program is marketed as Business Energy Rebates.

⁴ M12273, NSPI Monthly Update Report #11, Attachment 2, page 3, August 13, 2026.

Table 7: BNI Efficient Product Rebates

BNI EFFICIENT PRODUCT REBATES (2026)				
BNI Efficient Product Rebates	Energy Savings (GWh)	Demand Savings (MW)	Expenditure (\$ million)	Unit Cost (\$/kWh)
2026 Plan as Approved	31.9	5.2	8.1	0.25
2026 MCA	29.9	4.0	7.8	0.26
2026 Year-end Forecast	30.0	4.0	7.6	0.25
Q2 2026 Actual	8.7	1.2	1.9	0.22
Year-to-date Actual	21.9	2.9	4.5	0.21
The year-end forecasted energy savings and expenditures for BNI Efficient Product Rebates are closely aligned with both the mid-course adjusted targets and the 2026 Plan as Approved.				
Program Component				
The Business Energy Rebates program component provides financial incentives in the form of prescriptive rebates to BNI participants through both the Application Rebates and the Instant Rebate service. Application Rebates requires a project application to E1. (Note: applications are available on the Efficiency Nova Scotia website). Instant Rebates are delivered through a network of participating distributors across the province.				
Business Energy Rebates Highlights				
- Business Energy Rebates delivered strong results in Q2 in both the Instant Rebates and Application Rebates services and remains on track to achieve its mid-course adjusted energy savings and demand savings targets. - In the Application Rebates service, a significant number of projects closed during the quarter, including solar PV projects (solar PV rebates were launched as a pilot in Q2 2024 and ended in Q2 2025). A limited number of solar projects remain open and are expected to be completed in Q3. - The Instant Rebates service had a stronger than expected quarter, in part supported by promotion to distributors and customers regarding the June 30, 2026 end date for in-store LED fixture rebates, and the resulting uptake on those products. Rebates for LED fixtures ended on June 30, 2026 as part of the ongoing evolution of the program component, and in alignment with the recommendation of the Evaluator. Q3 results will be monitored closely as the program transitions away from in-store fixture rebates. - In Q2, final preparations were made for the July 1 launch of an expanded offering of lighting controls measures, supported by a targeted marketing campaign and updates to the Efficiency Nova Scotia website.				

5.2 Custom Incentives

The Custom Incentives program consists of the following two program components:

- Custom; and

- Strategic Energy Management.

Table 8: Custom Incentives

CUSTOM INCENTIVES (2026)				
Custom Incentives	Energy Savings (GWh)	Demand Savings (MW)	Expenditure (\$ million)	Unit Cost (\$/kWh)
2026 Plan as Approved	38.0	7.4	10.8	0.28
2026 MCA target	41.2	7.4	11.5	0.28
2026 Year-end Forecast	39.8	7.8	10.4	0.26
Q2 2026 Actual	1.5	1.1	1.2	0.78
Year-to-date Actual	9.1	2.5	3.0	0.33
• The year-end forecast for Custom Incentives is closely aligned with both the mid-course adjusted and 2026 Plan as Approved targets for energy savings, demand savings, expenditures, and unit cost.				
Program Components				
• The Custom program component provides large business, non-profit and institutional participants with technical assistance and financial incentives to help reduce electricity consumption and demand and includes four services: Retrofit, Building Optimization, Pay-for-Performance and New Construction. • Strategic Energy Management is the second program component of the Custom Incentives program and focuses on operational and procedural changes companies can make to reduce their energy usage. The goal of Strategic Energy Management is to help develop an energy management plan within organizations that focuses on business practice changes that enhance long-term energy performance and help participants achieve continuous energy savings. (Note: E1 merged the Energy Management Information Systems offering with the Strategic Energy Management program component as outlined in the 2023-2025 DSM Plan. Energy Management Information Systems, which assists institutional and industrial participants in using energy consumption data from metered systems to inform decisions about their processes, is offered as a tool to Strategic Energy Management customers.)				
Custom Highlights				
• Custom continued to deliver steady results in Q2, with the Retrofit service accounting for most completed projects – primarily compressed air, refrigeration, and building envelope measures. Year-to-date performance is aligned with expectations, and the program component is on track to achieve its 2026 Plan as Approved and mid-course adjusted targets. • Pay-for-performance projects are experiencing significant delays due to the ongoing unavailability of AMI data from NS Power since its cybersecurity incident in 2025. Some of these projects will likely be delayed into 2027.				
Strategic Energy Management Highlights				

CUSTOM INCENTIVES (2026)

- Strategic Energy Management supported 12 customers in Q2.
- No customers have claimed savings year-to-date. Some savings claims are expected in Q3, but most claims are expected in Q4, as is historically the case in this program component.

5.3 Direct Installation

The Direct Installation program is marketed as Small Business Energy Solutions.

Table 9: Direct Installation

DIRECT INSTALLATION (2026)				
Direct Installation	Energy Savings (GWh)	Demand Savings (MW)	Expenditure (\$ million)	Unit Cost (\$/kWh)
2026 Plan as Approved	6.1	1.5	5.8	0.95
2026 MCA	6.9	1.1	6.3	0.91
2026 Year-end Forecast	7.6	1.2	7.0	0.92
Q2 2026 Actual	2.0	0.3	1.7	0.87
Year-to-date Actual	4.7	0.7	4.0	0.86
• Energy savings, demand savings, and expenditures for Direct Installation are higher in the Q2 year-end forecast than in the mid-course adjustment, as more 2026 projects have now been approved, providing the program team with more specific information about the scope and mix of products being installed in both completed projects and those expected to close in the second half of 2026. When the mid-course was developed earlier this year, the team relied more on historical averages to inform assumptions about participation and average savings per participant than on actual project-specific data. Expenditures allocated to Direct Installation in the latest forecast for 2026 have risen proportionally with the energy savings forecast to be achieved.				
Program Component				
• The Direct Installation program is comprised of the Small Business Energy Solutions program component. Small Business Energy Solutions offers small businesses incentives and resources to encourage them to make energy efficient upgrades in their facilities. Within the program component, eligible participants choose an audit path (with a no-charge energy audit by a Small Business Energy Auditor) or a do-it-yourself path. Participants are directed to contractors through the Efficiency Preferred Partner Network or a contractor of their choosing to complete and install approved measures.				
Small Business Energy Solutions Highlights				
• Q2 results for Small Business Energy Solutions were strong and applications to the program component continue to be higher than expected, continuing a trend seen throughout 2025.				

DIRECT INSTALLATION (2026)

- Given the high demand, the program component team is working closely with small businesses as new applications are received to communicate clearly about the timelines they can expect for final project completions.

6. DEMAND RESPONSE

The Demand Response program consists of two program components:

- Residential Demand Response; and
- BNI Demand Response.

In the 2026 season (December 1, 2025 to February 28, 2026), the BNI Demand Response program component, marketed as Smart Synergy, consisted of commercial and industrial curtailment; and the Residential Demand Response program component, marketed as Eco Shift, consisted of the following eligible devices: domestic hot water direct load controllers, smart thermostats, electric vehicle (EV) telematics and chargers, and home battery storage systems.

Table 10 provides 2026 Plan as Approved, mid-course adjustment (MCA), and results for the Demand Response program.

Table 10: Demand Response

DEMAND RESPONSE (2026)			
Demand Response	New Available Capacity (MW)	Available Capacity (MW)	Expenditure (\$ million)
2026 Plan as Approved	9.5	16.3	6.5
2026 MCA	8.9	15.7	6.2
2026 Year-end Forecast	9.4	16.2	7.7
Q2 2026 Actual	-	-	4.7
Year-to-date Actual	9.4	16.2	6.1
Results for the 2025/2026 demand response season (December 1, 2025 to February 28, 2026), show 16.2 MW of available capacity was achieved, representing 99.6% of the 2026 Plan as Approved target and 2023-2026 performance target of 16.3 MW. The results also represent significant progress – 9.4 MW of new available capacity – over 2025 results when 6.8 MW was achieved.			

DEMAND RESPONSE (2026)	
- The Residential Demand Response program component underachieved while the BNI Demand program component overachieved, when compared to the 2026 Plan as Approved. - Year-end forecast expenditures are higher than set out in the mid-course adjustment, as the actual number of smart thermostats and domestic hot water direct load controllers that participated in Residential Demand Response in the 2025/2026 season was higher than assumed in the mid-course adjustment, resulting in higher costs for incentives, installations, device management fees, and onboarding of devices.	
Program Components	
- The Residential Demand Response program component, marketed as Eco Shift, aims to help facilitate a more flexible residential load that provides residential customers with economic incentives and more visibility and control of their loads. There are four eligible devices: domestic hot water direct load controllers, smart thermostat direct load control, electric vehicle (EV) telematics and chargers, and home battery storage systems. - The BNI Demand Response program component, marketed as Smart Synergy, aims to help facilitate more flexible non-residential load by providing BNI customers with economic incentives and/or more visibility and control of their loads through commercial and industrial curtailment.	
Residential Demand Response Highlights	
2025/2026 season results - Results show the Residential Demand Response program component achieved 3.5 MW of available capacity, driven primarily by smart thermostats and domestic hot water direct load controllers. - Residential Demand Response participation increased by 186% compared to 2024/2025 levels, reaching 10,506 participants and 26,783 enrolled devices across all four pathways. Smart thermostats remained the most common device with 22,244 enrolled units, followed by 4,038 domestic hot water direct load controllers, 450 EV telematics and charger controls, and 51 batteries.	
2026/2027 season preparations Given current performance trends, and in alignment with E1's 2027-2031 DSM Plan application currently being considered by the Nova Scotia Energy Board, the Residential Demand Response team has begun to shift its focus from growth to optimization, maintaining the current portfolio size while focusing on increasing participation rates and improving sustained performance during events.	
BNI Demand Response Highlights	
2025/2026 season results - Results show the BNI Demand Response program component achieved 12.7 MW of available capacity from 98 participating facilities. Although the number of participants decreased by 31% from 143 participants in the 2024/2025 season to 98 participants in the 2025/2026 season, the available capacity per participant increased from 42 kW in 2024/2025 to 129 kW in 2025/2026, as E1 prioritized the enrollment of more active participants. - Six demand response events were called by NS Power during the 2025/2026 season – none in December, three in January and three in February. The only evening event of the season generated	

DEMAND RESPONSE (2026)

the lowest per-event available capacity at 7.9 MW compared to an average of 12.9 MW for the five morning events.

2026/2027 season preparations

- Analysis of 2025/2026 season results continued in Q2, as the program component team continues to refine its strategy for the 2026/2027 demand response season, which will begin on December 1, 2026.

7. INCENTIVE REPORTING

In the NSUARB’s Decision on the 2023-2025 DSM Plan, E1 was directed to “identify any instances where E1 has adjusted the per unit incentive amount for a measure by more than 10% from the amount included in its resource plan and provide an explanation for the variance in its quarterly reports.”⁵

In Q2, E1 adjusted the per unit incentive amount for a measure in one program component – Home Energy Assessment. Changes were also made to how incentives were calculated for both Demand Response program components – Residential Demand Response and BNI Demand Response – and E1 has provided an explanation in this section.

Home Energy Assessment

Similar to changes made in Instant Savings in Q1⁶, heat pump water heater rebates in Home Energy Assessment were increased from \$400/unit to \$800/unit in Q2. The higher incentive is designed to increase uptake of this measure, which achieves high energy savings.

Residential Demand Response

In Residential Demand Response, E1 issued participation incentives to those who participated in 50% or more of all demand response events in the 2026 season, a change from previous seasons when participation incentives were issued to all participants regardless of participation levels in demand response events. This change was made to promote more engagement in demand

⁵ M10473, NSUARB Decision, page 65, para 197 (g), September 6, 2022.

⁶ M12875, Q1 2026 DSM Report, page 22, May 25, 2026.

1 response events, and to better align participation incentives with the participants that are
2 achieving the available capacity.

4 **BNI Demand Response**

5 In BNI Demand Response, E1 implemented a change to the method used to calculate participant
6 incentives to make it easier for participants to understand the approach. The DR incentive is
7 calculated based on the difference between an established baseline and the average demand
8 during an event. That baseline is now calculated using a ten-of-ten methodology (previously six-
9 of-ten, which matched how available capacity was and continues to be measured), which is the
10 average of the last ten eligible days, excluding weekends, holidays, prior event days, and self-
11 reported exclusions such as maintenance days. Participants receive \$100/reduced kW during
12 events. E1's service provider is responsible for incentive payouts based on participant
13 performance during each event.

15 **8. LOW-INCOME, DIVERSE, AND UNDERSERVED COMMUNITIES**

16 For the 2023-2026 Plan as Approved, the NSEB established a Performance Target of 19.8 GWh
17 for cumulative annual energy savings applicable to Affordable Single-family Homes, Affordable
18 Multifamily Housing, and Mi'kmaw Home Energy Efficiency Project.⁷ The NSEB also approved a
19 Performance Indicator of incidental cumulative annual energy savings of 30.2 GWh applicable to
20 low-income and underserved communities from non-targeted programs.⁸

22 E1's latest year-end forecast projects that the 2026 Plan as Approved target of 4.0 GWh for
23 energy savings applicable to Affordable Multi-family Housing, Affordable Single-family Homes,
24 and Mi'kmaw Home Energy Efficiency Project, and the 2023-2026 Performance Target of 19.8
25 GWh, will be achieved.

⁷ M12249, NSEB Decision, pages 30-31, December 22, 2025.

⁸ M12249, E1 2026 DSM Extension, page 49, December 22, 2025. E1 has used a variety of methods, where appropriate on a program-by-program basis, to estimate the proportion of incidental impacts generated through E1 programs. These estimates are provided for informational purposes as a performance indicator.

1 2023, 2024, and 2025 results for energy savings from non-targeted programs applicable to low-
2 income and underserved communities totaled 29.9 GWh, and year-to-date 2026 tracked results
3 are 0.8 GWh. Combined, that 30.7 GWh exceeds the 2023-2026 Performance Indicator of 30.2
4 GWh.

5
6 Q2 2026 and year-to-date savings results applicable to Affordable Multifamily Housing,
7 Affordable Single-family Homes, and Mi'kmaw Home Energy Efficiency Project are provided in
8 Table 11; results from non-targeted program components applicable to low-income and
9 underserved communities are provided in Table 12.

Table 11: Results Applicable to Affordable Single-family Homes, Affordable Multi-family Housing, and Mi'kmaw Home Energy Efficiency Project

	2026 Plan as Approved					2026 Mid-Course Adjustment				2026 Forecast (Year-End)				Q2 and YTD 2026 Results										
	First-Year Energy Savings (GWh)	Lifetime Energy Savings (GWh)	Peak Demand Savings (MW)	Investment (\$ million)	Participation (#)	First-Year Energy Savings (GWh)	Lifetime Energy Savings (GWh)	Peak Demand Savings (MW)	Investment (\$ million)	First-Year Energy Savings (GWh)	Lifetime Energy Savings (GWh)	Peak Demand Savings (MW)	Expenditures (\$ million)	First-Year Energy Savings (GWh)		Lifetime Energy Savings (GWh)		Peak Demand Savings (MW)		Expenditures (\$ million)		Participation (#)		Participation Unit
														Q2 Actual	YTD Actual	Q2 Actual	YTD Actual	Q2 Actual	YTD Actual	Q2 Actual	YTD Actual	Q2 Actual	YTD Actual	
														Q2 Actual	YTD Actual	Q2 Actual	YTD Actual	Q2 Actual	YTD Actual	Q2 Actual	YTD Actual	Q2 Actual	YTD Actual	
Affordable Multi-family Housing	1.0	17.0	0.5	1.8	88	0.8	14.7	0.2	1.0	0.9	15.6	0.4	1.1	0.2	0.3	3.9	5.7	0.1	0.1	0.2	0.3	19	34	Projects Homes
Affordable Single-family Homes	2.7	48.2	1.4	7.7	800	3.7	66.9	1.6	8.2	4.8	86.3	1.2	8.2	1.3	2.5	25.7	50.3	0.2	0.7	2.2	4.1	509	954	
Mi'kmaw Home Energy Efficiency Project	0.4	7.1	0.2	1.1	180	0.3	5.4	0.4	0.9	0.3	5.6	0.2	1.0	0.0	0.1	0.8	3.0	0.0	0.1	0.2	0.4	21	65	
Total	4.0	72.2	2.0	10.7	-	4.8	87.0	2.2	10.2	5.9	107.5	1.8	10.3	1.6	3.0	30.4	59.0	0.3	1.0	2.6	4.9	-	-	

2026 Plan as Approved refers to the projected savings and participation as filed in Appendix A of M12249 2026 DSM Extension Application, page 47, applicable to Affordable Single-family Homes, Affordable Multi-family Housing, and Mi'kmaw Home Energy Efficiency Project.

Table 12: Results Applicable to Low-Income and Underserved Communities, Non-Targeted Program Components

		2026 Plan Performance Indicators					2026 Mid-Course Adjustments				2026 Forecast (Year-End)				Q2 and YTD 2026 Results												
		First-Year Energy Savings (GWh)	Lifetime Energy Savings (GWh)	Peak Demand Savings (MW)	Investment (\$ million)	Participation (#)	First-Year Energy Savings (GWh)	Lifetime Energy Savings (GWh)	Peak Demand Savings (MW)	Investment (\$ million)	First-Year Energy Savings (GWh)	Lifetime Energy Savings (GWh)	Peak Demand Savings (MW)	Expenditures (\$ million)	First-Year Energy Savings (GWh)		Lifetime Energy Savings (GWh)		Peak Demand Savings (MW)		Expenditures (\$ million)		Participation (#)		Participation Unit		
															Q2 Actual	YTD Actual	Q2 Actual	YTD Actual	Q2 Actual	YTD Actual	Q2 Actual	YTD Actual	Q2 Actual	YTD Actual		Q2 Actual	YTD Actual
Residential	Existing Residential	6.4	43.1	0.2	2.1	-	4.8	75.4	0.5	2.0	1.6	12.8	0.1	1.5	0.4	0.8	3.7	7.7	0.0	0.0	0.4	0.7	-	-	Products Participants		
	Efficient Product Installation ²	3.8	40.6	0.2	1.8	18,026									0.4	0.8	3.7	7.7	0.0	0.0	0.4	0.7	3,192	6,296			
	Residential Behaviour ¹	2.5	2.5	0.0	0.3	30,545									0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0	0			
	Residential Subtotal	6.4	43.1	0.2	2.1	-	4.8	75.4	0.5	2.0	1.6	12.8	0.1	1.5	0.4	0.8	3.7	7.7	0.0	0.0	0.4	0.7	-	-			
BNI	Efficient Product Rebates	0.1	1.5	0.0	0.0	388	0.1	1.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0	0	Units rebated		
	Business Energy Rebates - AR & IR ^{3,4}	0.1	1.5	0.0	0.0	388									0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0	0			
	Custom Incentives	0.1	2.0	0.0	0.0	1	0.1	2.2	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	1	1	Projects		
	Custom ³	0.1	2.0	0.0	0.0	1									0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	1	1			
	Direct Installation	0.0	0.8	0.0	0.1	305	0.1	0.9	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0	0	Products		
	Small Business Energy Solutions ³	0.0	0.8	0.0	0.1	305									0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0	0			
	BNI Subtotal	0.2	4.3	0.0	0.1	-	0.2	4.4	0.0	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-	-			
	Total	6.6	47.4	0.3	2.2	-	5.1	79.9	0.5	2.2	1.7	12.8	0.1	1.5	0.4	0.8	3.7	7.7	0.0	0.0	0.4	0.7	-	-			

2026 Plan as Approved Low-Income Performance Indicators refer to the projected savings and participation as filed in Appendix A of M12249, 2026 DSM Extension Application, page 50.

Energy and demand savings are calculated at the generator and are net of free-ridership and spillover. Expenditure amounts are unaudited.

¹ Low-income Nova Scotians are assumed to participate in proportion to the general population.

² Income disclosure is optional for program participation. Low-income participants are tracked where income information is available; otherwise low-income Nova Scotians are assumed to be as likely to participate as the general population.

³ Although the program participants are building owners, the avoided energy benefits are assumed to flow through to tenants. Savings and participation numbers are totals of residential dedicated low-income and affordable housing projects.

⁴ The exact installation location of products receiving Business Energy Rebates Instant Rebates is unknown. The proportion of Instant Rebates measures installed in apartments is assumed to be the same as the proportion of Application Rebates installed in apartments.

9. ENABLING STRATEGIES

The Enabling Strategies component in the 2023-2026 DSM Plan focuses on the following three categories:

- Education and Outreach;
- Development and Research; and
- Other Enabling Strategies.

Table 13 provides 2026 Plan as Approved, the mid-course adjustment, the latest 2026 year-end forecast, year-to-date actual expenditures, and highlights of Enabling Strategies activities in Q2.

Table 13: Enabling Strategies

ENABLING STRATEGIES (2026)				
Enabling Strategies category	2026 Plan as Approved expenditures (\$ million)	2026 MCA expenditures (\$ million)	2026 year-end forecast (\$ million)	YTD 2026 Actual expenditures (\$ million)
Education and Outreach	1.6	1.5	1.6	1.0
Development and Research	2.4	2.2	2.8	0.9
Other Enabling Strategies	3.0	3.3	2.8	1.4
Enabling Strategies (total)	7.0	7.1	7.2	3.2
The forecast investment in Enabling Strategies is closely aligned with the mid-course adjustment and the 2026 Plan as Approved. Development and Research activities are now expected to come in higher than forecast in the mid-course adjustment, while Other Enabling Strategies costs are expected to be lower, as costs associated with the development of the E1's potential study have now been allocated to the Development and Research category, rather than Other Enabling Strategies.				
Education and Outreach Highlights				
<i>Note: Q2 activities are organized by area of focus, as outlined in the 2026 DSM Extension, but it is important to note that several Education and Outreach activities contribute to multiple areas of focus.</i> Area of Focus: Community Outreach and Education - E1 participated in three home shows in Q2 in Bridgewater, Kentville, and Yarmouth. - Social media activities for E1/ENS continued on its major platforms (Facebook, LinkedIn, and Instagram) in Q2. To drive interest and social media engagement in Q2, E1: - shared and promoted stories and videos from E1's public Annual Report (separate from the 2025 DSM Annual Progress Report); and from E1's ongoing marketing campaigns;				

ENABLING STRATEGIES (2026)

- hosted two live question-and-answer session on Instagram, highlighting spring and summer energy efficiency tips; and
- posted content and articles on relevant, trending topics including Earth Day, preparing your home for warmer weather, and spring cleaning.

Area of focus: Diverse & Underserved/Equity Seeking Communities

- Procurement of a training provider for the Mainland Mi'kmaw Heat Pump Preventative Maintenance Training Program was completed in Q2 2026. Training sessions are planned for Q3 2026 in eight communities.

Area of focus: Partnership Development

- E1's strategic partnerships continued with a range of organizations in Q2. Activities with partners included:
 - Planning for a series of summer camps (related to energy efficiency, green careers, and energy technology) with partners like the Black Business Initiative, the Africadian Empowerment Academy, and The Discovery Centre took place in Q2, in advance of the camps being held in Q3.
 - An in-person session on E1's Residential and BNI programs for small businesses was held in June for business development training students with the Immigrants Services Association of Nova Scotia.
 - E1 began collaborating with the Centre of Rural Aging and Health (CORAH) to provide program information sessions and application support at the three CORAH campuses at Nova Scotia Community Colleges in Shelburne, Annapolis Valley, and Port Hawkesbury. These sessions are for 55+ clients. The first session took place in June in Shelburne.
 - The Ecology Action Centre delivered the first in a series of four workshops connecting Nova Scotians with E1 programs and resources. E1 programs were also highlighted in several Ecology Action Centre newsletters and blog posts in Q2.
- There were 436 members of the Efficiency Preferred Partner network at the end of Q2, consistent with membership numbers in recent quarters. Efficiency Preferred Partner network activities in Q2 included:
 - continued delivery of the monthly webinar series for network members (topics were the Affordable Multifamily Housing program component, effective communication, and marketing best practices);
 - offering professional and specialized development opportunities to members through training provided by the Heating, Refrigeration, and Air Conditioning Institute of Canada, and the Canadian Institute for Energy Training; and
 - kicked off annual focus group activities with network members with events in Truro and Kentville.

Area of focus: Green Schools & Post-secondary Education

- Green Schools wrapped up its 2025-2026 school year (September 2025 to June 2026) in Q2. A total of 1,029 engagements were held at 296 schools; representing 75% of Nova Scotia's public schools. Green Schools activities in Q2 included:
 - delivering 306 engagements to students at 71 schools across the province;

ENABLING STRATEGIES (2026)

- continued engagement with focus schools, which are located in African Nova Scotian and First Nations communities; and Conseil Scolaire Acadien Provincial (CSAP) schools across the province.
- The Green Careers program concluded its school-based engagement activities (virtual and in-person sessions) for the 2025–2026 school year in Q2; and in Q3, the team will be focused on six summer day camps and community events to continue raising awareness of career opportunities in the green building sector.

Development and Research Highlights

Area of focus: Innovation and Emerging Technologies

- Final analysis of a load flexibility pilot, run in Q4 2025 and Q1 2026, continued in Q2, and a final report is expected in Q3. That report will include results of the pilot and findings from participant surveys that were distributed in Q2. Designed to test new demand response event types (renewable following, fuel price following) for the Residential Demand Response program component, which currently focuses on system peak-shaving event types, the pilot was run in the months of November 2025 and March 2026, which are outside of E1's demand response season of December 1 to February 28 each year. The pilot included 50 participants who are already enrolled in the Residential Demand Response program component with a smart thermostat, home batteries, and/or EVs. Participant surveys were distributed in Q2 and are due back in Q3.
- E1 continued to participate in the Canadian Standards Association's Steering Committee on Performance, Energy Efficiency and Renewables (the parent steering committee for energy efficiency-related standards development at the association).

Area of focus: Market Research

- E1 continued development of a new DSM potential study in Q2, after being engaged by the Independent Energy System Operator Nova Scotia (IESO NS) in Q1 regarding timelines and requirements for its inaugural Integrated Resource Plan (IRP), including the development of 25-year DSM potential projections. Year-to-date, E1, together with its DSM modelling consultant, has finalized the scope and schedule for the new potential study to align with the IESO NS IRP timelines, confirmed the measures and programs to be included in the study, completed the required internal program and measure data collection, and continued engagement with IESO NS to align priorities and expected outcomes, including confirming required inputs and how the DSM potential projections will be incorporated into the 2026 load forecast developed by Nova Scotia Power for the IRP.
- Quarterly tracking of quality assurance, participant satisfaction, and other attitudinal metrics among Nova Scotia households was completed, as part of ongoing efforts to ensure E1 is informed and can respond to changing market conditions.

Area of focus: Market Transformation

- Heat pump water heater market transformation activities continued in Q2. A series of heat pump water heater installer training sessions were held in Sydney, Truro, and the Halifax Regional Municipality in April, and planning began for more training sessions in the fall. The market transformation team also continued to promote the new mid-stream heat pump water heater rebate, which launched in Q1, that allows contractors to access heat pump water heater rebates through Instant Savings in order to then pass the rebate on to their customers.

ENABLING STRATEGIES (2026)
Area of focus: Data & Analytics A survey was completed with participants in the Residential Demand Response program component to understand their experience and to seek out areas of improvement. The findings will be used to inform planning for this program going forward.
Other Enabling Strategies Highlights
Area of focus: DSM Plan Development & Reporting - E1 filed the following reports with the Nova Scotia Energy Board in Q2 (matter number in brackets): 2025 E1 Financial Statements (M12822) 2025 Affiliate Code of Conduct (M12821) - Q1 2026 DSM Report (M12875) - Responses to Intervenor Information Requests on the 2027-2031 DSM Resource Plan (M12780) - Submission of Information Requests to NS Power on its 2026 Load Forecast Report (M12861) - Responses to Information Requests on the 2025 Affiliate Code of Conduct Report (M12821) - In regards to the regulatory process for the 2027-2031 DSM Resource Plan, E1: - reviewed the Information Request responses from the Nova Scotia Energy Board's independent verification consultant on the 2025 Verification Savings Review report; and - reviewed Intervenor evidence on the 2027-2031 DSM Plan. Area of focus: Stakeholder Engagement - Engagement with regulatory stakeholders and the DSM Advisory Group (DSMAG) continued in Q2 in regards to the 2027-2031 DSM Plan Application, with a series of one-on-one meetings taking place with DSMAG members. Area of focus: Other Regulatory Initiatives - Development of the 2026 DSM Annual evaluation continued with E1's independent evaluation consultant. - E1 continued work on the implementation of evaluation and verification recommendations. For an update on evaluation recommendations, please see Attachment 2. The 2025 Savings Verification Review is currently being considered as part of the E1's 2027-2031 DSM Plan Application by the Nova Scotia Energy Board. E1's responses to the verification recommendations will be filed once a decision is made in that matter (M12780), consistent with the approach taken in 2025 when the 2024 Savings Verification Review was being considered as part of the 2026 DSM Extension application (M12249).

10. CONCLUSION

At the end of Q2 2026, E1's year-to-date results were 48.8 GWh of net incremental energy savings, 8.8 MW of net peak demand savings, 3.0 GWh of net energy savings applicable to Affordable Multi-family Housing, Affordable Single-family Homes, and the Mi'kmaw Home Energy Efficiency Project, and 16.2 MW of available capacity, with an investment of \$30.3 million.

E1's Q3 DSM Report will be filed with the Nova Scotia Energy Board on November 25, 2026.

ATTACHMENT 1: YEAR-TO-DATE 2026 RATE CLASS RESULTS

EfficiencyOne Q2 2026 DSM Quarterly Report

Attachment 1: 2026 Rate Class Results (Year-to-Date)

E1 reports on planned and actual DSM expenditures by rate class to aid in cost recovery allocations.⁹

The following sections provide information on E1's rate class allocation methodology, a comparison of 2026 Plan expenditures to the 2026 year-end forecast expenditures by rate class, 2026 year-to-date rate class results by program, and an updated outlook of the 2023-2026 DSM Plan period by rate class.

1. RATE CLASS METHODOLOGY

As part of efforts to enhance rate class spending reporting, E1 introduced a new rate class allocation methodology in 2025, which was used to calculate the rate class allocations for the 2026 DSM Plan, the 2026 mid-course adjustment, and the latest year-end forecast from E1.

Rate class investment allocations for the 2026 Plan as Approved are the sum of rate class allocations calculated by program component. For each program component, the spending by rate class percentages from the previous three years (2022, 2023, and 2024) were applied to the 2026 Plan costs to establish the total expenditures for each rate class. Enabling Strategies costs were allocated to the rate classes according to the percentage of total program costs each rate class represents. Industrial classes (small, medium, and large) were excluded from the Education and Outreach portion of Enabling Strategies costs as those activities are primarily focused on residential and non-industrial BNI customers.

Rate class investment allocations for the 2026 mid-course adjustment and the latest year-end forecast were calculated the same way, except the rate class percentages from the three previous

⁹ The October 7, 2015 NSUARB Order directed NS Power to file its proposed accounting treatment and cost recovery for the 2015 DSM programs and the 2016-2018 programs. E1 reports on planned and actual DSM expenditures to aid in these cost recovery calculations. See M06733, The Public Utilities Act and An Application for Approval of a Supply Agreement for electricity efficiency and conservation activities between EfficiencyOne and Nova Scotia Power Incorporated, the establishment of a final agreement between the parties, and approval of a 2016-2018 Demand Side Management Resource Plan, NSUARB Order [October 7, 2015].

years used 2023, 2024, and 2025 results, and the Demand Response program components were allocated based on results from the 2026 demand response season, which ended on February 28, 2026.

2. 2026 RATE CLASS EXPENDITURES

Year-to-date actual expenditures are \$30.3 million, or 48 percent of the 2026 Plan as Approved expenditures.

Table 1 provides a breakdown of the 2026 expenditures by rate class for the 2026 Plan as Approved, E1's 2026 mid-course adjusted expenditures, the 2026 year-end forecast expenditures, the variance between the Plan and the 2026 Year-end forecast by rate class, and year-to-date expenditures as a percentage of the 2026 Plan expenditures, the 2026 mid-course adjustment, and the 2026 year-end forecast.

Table 1: 2026 Rate Class Allocations

Rate Class	2026 Expenditures by Rate Class							
	2026 Plan as Approved (\$ million)	2026 MCA (\$ million)	2026 Year-end forecast (\$ million)	Variance (Year-end forecast to Plan)	YTD Actual 2026 Expenditures (\$ million)	YTD Actual Expenditures as % of 2026 Plan as Approved	YTD Actual Expenditures as % of 2026 MCA	YTD Actual Expenditures as % of 2026 Year-end forecast
Residential/Charitable (2,3,4)	33.9	32.0	30.5	-10%	15.7	46%	49%	51%
Small General (10)	3.1	3.5	3.5	13%	1.3	43%	38%	38%
General (11)	17.0	16.8	16.6	-2%	8.4	49%	50%	50%
Large General (12)	1.6	1.8	1.8	18%	1.5	97%	84%	82%
Small Industrial (21)	1.4	1.3	1.3	-8%	0.8	59%	64%	64%
Medium Industrial (22)	2.4	2.9	3.0	29%	1.9	79%	65%	62%
Large Industrial (23, 25)	3.9	3.7	3.5	-11%	0.5	12%	12%	13%
Municipal (24)	0.5	0.8	0.8	55%	0.3	48%	30%	31%
Unmetered (999)	0.0	0.0	0.0	-100%	0.0	0%	-	-
Total	63.7	62.8	61.1	-4%	30.3	48%	48%	50%

2026 Plan as Approved refers to the planned rate class expenditures as provided in the 2026 DSM Extension Application. See M12249, 2026 DSM Extension Application, Appendix A, page 27.

Numbers may not sum due to rounding. Expenditure amounts are unaudited.

Includes energy efficiency, demand response, and Enabling Strategies investments.

In Q1, E1 provided explanations of changes of 15 percent or more between the mid-course adjusted expenditures within rate classes, as compared to the 2026 Plan as Approved. In Q2, E1 is providing explanations of changes of 15 percent or more between the 2026 year-end forecast and the 2026 Plan as Approved, which applies to the large general, medium industrial, municipal,

1 and unmetered rate classes. As expected, the variance explanations in Q2 are largely the same
2 as provided in Q1.

3 4 **2.1 Rate class variance explanations**

5 **2.1.1 Large general**

6 2026 year-end forecast expenditures for the large general rate class are higher than the 2026
7 Plan as Approved as results from large general participants in the BNI Demand Response program
8 component spiked in 2026, compared to results from the previous three years. In 2025, four large
9 general participants achieved 0.6 MW of available capacity, and in 2026, results show four large
10 general participants achieved 2.8 MW of available capacity. Customer incentives are provided to
11 participants based on the amount of available capacity they achieve, therefore as available
12 capacity increases the total amount of incentives paid out to participants increases.

13 14 **2.1.2 Medium industrial**

15 2026 year-end forecast expenditures for the medium industrial rate class are higher than the
16 2026 Plan as Approved as medium industrial participation in the BNI Demand Response program
17 component continues to increase year-over-year. In 2025, 32 medium industrial participants
18 achieved 3.3 MW of available capacity, and in 2026, results show 29 medium industrial
19 participants achieved approximately 6.7 MW of available capacity. Customer incentives are
20 provided to participants based on the amount of available capacity they achieve, therefore as
21 available capacity increases the total amount of incentives paid out to participants increases.

22 23 **2.1.3 Municipal**

24 2026 year-end forecast expenditures for the municipal rate class are higher than the 2026 Plan
25 as Approved, driven by trends seen over the last three years, including 2025 when \$1.4 million
26 was spent on the municipal rate class (an increase from \$0.5 million in 2023, and \$0.8 million in
27 2024). Largely because of incorporating the most recent rate class spending results (2025 results,
28 where participation from municipal rate class participants in the Business Energy Rebates
29 program component was higher than expected in the 2025 Plan) to inform the year-end forecast

rate class allocation, the estimated municipal rate class spending has increased compared to the 2026 Plan.

2.1.4 Unmetered

The unmetered rate class had a small amount of participation in 2022 and no participation in E1's programs over the last three years. As a result, a small amount of participation was assumed in the 2026 Plan (based on 2022-2024 results), while the 2026 year-end forecast assumes no participation (based on 2023-2025 results).

2.2 Other rate class information

For additional context on rate classes, the following tables are provided.

Table 2 provides E1's spending by rate class as a percentage of the total 2026 Plan, the total 2026 mid-course adjustment (MCA), and the total 2026 year-end forecast. The percentages between all three are closely aligned proportionally for each rate class.

Table 2: 2026 Rate Class Expenditures by % of Total Expenditures

Rate Class	2026 Plan as Approved (\$ million)	2026 MCA (\$ million)	2026 Year-end forecast (\$ million)	2026 Plan Rate Class Spending as % of total	2026 MCA Rate Class Spending as % of total	2026 Year-end forecast Rate Class Spending as % of total
Residential/Charitable (2,3,4)	33.9	32.0	30.5	53%	51%	50%
Small General (10)	3.1	3.5	3.5	5%	6%	6%
General (11)	17.0	16.8	16.6	27%	27%	27%
Large General (12)	1.6	1.8	1.8	2%	3%	3%
Small Industrial (21)	1.4	1.3	1.3	2%	2%	2%
Medium Industrial (22)	2.4	2.9	3.0	4%	5%	5%
Large Industrial (23, 25)	3.9	3.7	3.5	6%	6%	6%
Municipal (24)	0.5	0.8	0.8	1%	1%	1%
Unmetered (999)	0.0	0.0	0.0	0%	0%	0%
Total	63.8	62.8	61.1	100%	100%	100%

2026 Plan as Approved refers to the planned rate class expenditures as provided in the 2026 DSM Extension Application. See M12249, 2026 DSM Extension Application, Appendix A, page 27.

Table 3 provides the energy savings, demand savings, and available capacity for the 2026 Plan as Approved, 2026 mid-course adjustment, and Q2 year-end forecast rate class allocations, alongside the investment rate class allocations.

Table 3: 2026 Plan, Mid-course adjustment, and Year-end forecast rate class allocations by energy savings, demand savings, available capacity, and investment

Rate Class	2026 Plan as Approved				2026 Mid-course Adjustment				2026 Year-end forecast			
	First-Year Energy Savings (GWh)	Peak EE Demand Savings (MW)	Available capacity (MW)	Investment (\$ million)	First-Year Energy Savings (GWh)	Peak EE Demand Savings (MW)	Available capacity (MW)	Investment (\$ million)	First-Year Energy Savings (GWh)	Peak EE Demand Savings (MW)	Available capacity (MW)	Investment (\$ million)
Residential/Charitable (2,3,4)	43.3	5.5	4.7	33.9	35.2	9.6	2.7	32.0	30.3	5.4	3.5	30.5
Small General (10)	6.5	1.1	0.1	3.1	8.7	1.3	0.0	3.5	8.8	1.3	0.0	3.5
General (11)	36.0	7.8	3.4	17.0	34.6	6.6	2.6	16.8	34.4	6.9	2.9	16.6
Large General (12)	4.5	0.6	1.0	1.6	3.3	0.4	3.1	1.8	3.2	0.5	2.8	1.8
Small Industrial (21)	3.9	0.4	0.0	1.4	3.4	0.3	0.3	1.3	3.4	0.3	0.4	1.3
Medium Industrial (22)	4.1	0.7	5.9	2.4	4.1	0.7	7.0	2.9	4.1	0.7	6.7	3.0
Large Industrial (23, 25)	16.8	2.5	1.2	3.9	18.4	2.4	0.0	3.7	17.9	2.5	0.0	3.5
Municipal (24)	0.8	0.1	0.0	0.5	2.0	0.3	0.0	0.8	1.9	0.3	0.0	0.8
Unmetered (999)	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Total	116.0	18.9	16.3	63.7	109.6	21.6	15.7	62.8	103.9	17.9	16.2	61.1

2026 Plan as Approved refers to the planned rate class expenditures as provided the 2026 DSM Extension Application (M12249).

Numbers may not sum due to rounding.

3. 2026 RATE CLASS RESULTS BY PROGRAM

Tables 4 through 8 provide a breakdown of net incremental energy and net peak demand savings, expenditures, and participation achieved year-to-date, by rate class within each program.

Table 4: Residential Efficient Product Rebates Rate Class Results

	Residential Efficient Product Rebates (2026 YTD)				
	First-Year Energy Savings (GWh)	Lifetime Energy Savings (GWh)	Peak Demand Savings (MW)	Expenditures (\$ million)	Units Rebated (#)
Residential/Charitable (2,3,4)	1.4	15.2	0.0	0.6	12,806
Small General (10)	0.0	0.1	0.0	0.0	45
General (11)*	0.0	0.1	0.0	0.0	106
Large General (12)*	0.0	0.0	0.0	0.0	0
Small Industrial (21)*	0.0	0.0	0.0	0.0	0
Medium Industrial (22)*	0.0	0.0	0.0	0.0	0
Large Industrial (23, 25)*	0.0	0.0	0.0	0.0	0
Municipal (24)	0.0	0.1	0.0	0.0	69
Unmetered (999)	0.0	0.0	0.0	0.0	0
Total	1.5	15.5	0.0	0.7	13,026

Numbers may not sum due to rounding. Energy and demand savings are calculated at the generator and are net of free-ridership and spillover.

Expenditure amounts are unaudited.

Residential Efficient Product Rebates includes Instant Savings program component.

Table 5: Existing Residential Rate Class Results

	Existing Residential (2026 YTD)				
	First-Year Energy Savings (GWh)	Lifetime Energy Savings (GWh)	Peak Demand Savings (MW)	Expenditures (\$ million)	Housing Units / Products (#)*
Residential/Charitable (2,3,4)	11.4	229.2	2.5	8.5	22,099
Small General (10)	0.0	0.6	0.0	0.0	31
General (11)	0.1	1.3	0.0	0.1	3
Large General (12)	0.0	0.0	0.0	0.0	0
Small Industrial (21)	0.0	0.0	0.0	0.0	0
Medium Industrial (22)	0.0	0.0	0.0	0.0	0
Large Industrial (23, 25)	0.0	0.0	0.0	0.0	0
Municipal (24)	0.1	1.8	0.0	0.0	182
Unmetered (999)	0.0	0.0	0.0	0.0	0
Total	11.6	233.0	2.6	8.7	22,315

Numbers may not sum due to rounding. Energy and demand savings are calculated at the generator and are net of free-ridership and spillover.

Expenditure amounts are unaudited.

Existing Residential includes the following program components: Affordable Multifamily Housing and Non-Profit Organizations, Efficient Product Installation, Home Energy Assessment, Affordable Single-family Homes, Mi'kmaw Home Energy Efficiency Project, and Residential Behaviour.

The Home Energy Assessment program component is mainly comprised of homes heated by electricity. As participating homes heated primarily by non-electric fuels generate a small amount of electricity savings, they receive a small amount of DSM funding and are counted here.

*Includes apartments. Participation total contains mixed units, as per the tracked participation unit within each program component.

Table 6: BNI Efficient Product Rebates Rate Class Results

	BNI Efficient Product Rebates (2026 YTD)				
	First-Year Energy Savings (GWh)	Lifetime Energy Savings (GWh)	Peak Demand Savings (MW)	Expenditures (\$ million)	Units Rebated (#)
Residential/Charitable (2,3,4)*	3.8	41.9	0.5	0.8	12,121
Small General (10)	4.1	44.6	0.5	0.8	12,990
General (11)	11.3	121.4	1.6	2.3	34,779
Large General (12)	0.0	0.0	0.0	0.0	38
Small Industrial (21)	1.6	18.5	0.2	0.3	5,074
Medium Industrial (22)	0.4	2.8	0.0	0.1	1,103
Large Industrial (23, 25)	0.1	0.9	0.0	0.0	106
Municipal (24)	0.7	6.6	0.1	0.1	2,246
Unmetered (999)	0.0	0.0	0.0	0.0	0
Total	21.9	236.8	2.9	4.5	68,457

Numbers may not sum due to rounding. Energy and demand savings are calculated at the generator and are net of free-ridership and spillover.

Expenditure amounts are unaudited.

BNI Efficient Product Rebates includes the Business Energy Rebates program component.

*BNI Efficient Product Rebates includes some residential customers as eligible participants (e.g., farms, community groups in charitable rate classes, rental apartment buildings, and condominium buildings).

Table 7: Custom Incentives Rate Class Results

	Custom Incentives (2026 YTD)				
	First-Year Energy Savings (GWh)	Lifetime Energy Savings (GWh)	Peak Demand Savings (MW)	Expenditures (\$ million)	Projects / Participants (#)
Residential/Charitable (2,3,4)*	0.1	0.0	0.0	0.0	2
Small General (10)	0.1	0.0	0.0	0.0	2
General (11)	4.3	31.2	1.1	1.8	16
Large General (12)	2.2	0.0	1.1	0.5	3
Small Industrial (21)	0.3	0.0	0.0	0.1	3
Medium Industrial (22)	0.2	0.0	0.0	0.1	10
Large Industrial (23, 25)	2.0	0.0	0.2	0.4	8
Municipal (24)	0.0	0.0	0.0	0.0	1
Unmetered (999)	0.0	0.0	0.0	0.0	0
Total	9.1	31.2	2.5	3.0	45

Numbers may not sum due to rounding. Energy and demand savings are calculated at the generator and are net of free-ridership and spillover. Expenditure amounts are unaudited.

Custom Incentives includes the Custom program component and Strategic Energy Management program component. Strategic Energy Management participants are each counted once, but their participation is ongoing throughout the year.

*Custom Incentives includes some residential customers as eligible participants (e.g., farms, community groups on charitable rate codes, rental apartment buildings, and condominium buildings). Participation total contains mixed units, as per the tracked participation unit within each program component.

Table 8: Direct Installation Rate Class Results

	Direct Installation (2026 YTD)				
	First-Year Energy Savings (GWh)	Lifetime Energy Savings (GWh)	Peak Demand Savings (MW)	Expenditures (\$ million)	Products (#)
Residential/Charitable (2,3,4)	0.4	6.0	0.1	0.4	1,752
Small General (10)	0.3	4.3	0.1	0.3	1,572
General (11)	3.2	43.3	0.4	2.7	16,553
Large General (12)	0.3	3.8	0.0	0.2	1,416
Small Industrial (21)	0.3	3.1	0.1	0.2	715
Medium Industrial (22)	0.2	4.5	0.0	0.2	625
Large Industrial (23, 25)	0.0	0.0	0.0	0.0	0
Municipal (24)	0.0	0.2	0.0	0.0	159
Unmetered (999)	0.0	0.0	0.0	0.0	0
Total	4.7	65.2	0.7	4.0	22,792

Numbers may not sum due to rounding. Energy and demand savings are calculated at the generator and are net of free-ridership and spillover. Expenditure amounts are unaudited.

Direct Installation includes the Small Business Energy Solutions program component.

Table 9 provides a breakdown of year-to-date expenditures by rate class within the Demand Response program.

Table 9: Demand Response Rate Class Results

	Demand Response (2026 YTD)		
	Available Capacity (MW)	Expenditures (\$ million)	Participation (#)
Residential/Charitable (2,3,4)	3.5	3.5	10,506
Small General (10)	0.0	0.0	0
General (11)	2.9	0.5	60
Large General (12)	2.8	0.7	4
Small Industrial (21)	0.4	0.1	5
Medium Industrial (22)	6.7	1.4	29
Large Industrial (23, 25)	0.0	0.0	0
Municipal (24)	0.0	0.0	0
Unmetered (999)	0.0	0.0	0
Total	16.2	6.1	10,604

Numbers may not sum due to rounding. Expenditure amounts are unaudited.

The Demand Response program includes the Residential and BNI Demand Response program components.

Demand Response results reflect available capacity savings achieved during the 2025/2026 utility peak period season (i.e., December 1, 2025 through to February 28, 2026).

4. 2023-2026 DSM PLAN PERIOD BY RATE CLASS

Table 10 provides actual expenditures by rate class for 2023, 2024, and 2025, and the variances between the Plan and actuals. The table also provides the 2026 Plan as Approved and 2026 year-end forecast expenditures by rate class, and the 2023-2026 Plan outlook, which incorporates 2023, 2024, and 2025 actuals and the 2026 year-end forecast.

Table 10: 2023-2026 DSM Plan Period Expenditures by Rate Class

Rate Class	2023			2024			2025			2026			2023-2026 Plan		
	Plan as Approved 2023 (\$ million)	Actual 2023 (\$ million)	Variance (Actual to Plan)	Plan as Approved 2024 (\$ million)	Actual 2024 (\$ million)	Variance (Actual to Plan)	Plan as Approved 2025 (\$ million)	Actual 2025 (\$ million)	Variance (Actual to Plan)	Plan as Approved 2026 (\$ million)	2026 Year-end forecast (\$ million)	Variance (Plan to Forecast 2026)	Plan as Approved 2023-2026 (\$ million)	2023-2025 Actuals & 2026 Year-end forecast (\$ million)	Variance (2023-2025 Actuals and 2026 Year-end forecast to 2023-2026 Plan as Approved)
Residential/Charitable (2,3,4)	28.2	24.1	-15%	31.7	37.5	18%	34.5	34.8	1%	33.9	30.5	-10%	128.3	126.9	-1%
Small General (10)	2.7	2.7	-2%	2.8	3.8	34%	3.0	3.5	19%	3.1	3.5	13%	11.6	13.5	16%
General (11)	13.8	10.2	-26%	14.3	17.4	21%	15.4	14.2	-7%	17.0	16.6	-2%	60.4	58.4	-3%
Large General (12)	2.4	1.1	-52%	2.4	0.8	-66%	3.1	0.9	-70%	1.6	1.8	18%	9.5	4.7	-50%
Small Industrial (21)	1.8	0.7	-62%	1.8	1.3	-30%	1.9	1.1	-42%	1.4	1.3	-8%	6.9	4.4	-37%
Medium Industrial (22)	1.0	2.0	96%	1.1	1.9	76%	1.1	1.9	69%	2.4	3.0	29%	5.6	8.8	58%
Large Industrial (23, 25)	2.2	4.1	83%	2.3	2.3	1%	2.4	2.5	5%	3.9	3.5	-11%	10.8	12.4	14%
Municipal (24)	1.0	0.5	-50%	1.0	0.8	-21%	1.1	1.4	25%	0.5	0.8	55%	3.6	3.5	-4%
Unmetered (999)	0.0	0.0	-100%	0.0	0.0	-100%	0.0	0.0	-100%	0.0	0.0	-100%	0.1	0.0	-100%
Total	53.1	45.3	-15%	57.5	65.7	14%	62.5	60.4	-3%	63.75	61.1	-4.1%	236.8	232.5	-2%

2023, 2024, and 2025 Plan as Approved refers to the planned rate class expenditures as provided in the 2023-2025 DSM Resource Plan Compliance filing. See M10473, 2023-2025 DSM Resource Plan Compliance Filing, Appendix C, Schedule E, Table 13: Rate Class Expenditures by Year, page 43 [October 4, 2022]. The NSUARB approved the 2023-2025 DSM Plan on November 8, 2022.

2026 Plan as Approved refers to the planned rate class expenditures as provided in the 2026 DSM Extension Application. See M12249, 2026 DSM Extension Application, Appendix A, page 27. The Nova Scotia Energy Board approved the 2026 DSM Extension on December 22, 2025.

Numbers may not sum due to rounding.

Includes energy efficiency, demand response, and Enabling Strategies investments.

Small general rate class expenditures are forecast to be higher over the 2023-2026 Plan period, compared to Plan, due to higher-than-expected participation in the Business Energy Rebates program component in 2024 and 2025, a trend which is forecast to continue for 2026. The rate class allocations for the 2026 Plan as Approved were based on the three-year historical average of 2022-2024.

1 Large general rate class expenditures are expected to be lower over the 2023-2026 Plan period, compared to Plan, due to lower-than-
2 expected participation from those rate class customers in the Custom Incentives program in 2023, 2024, and 2025.

3
4 Small industrial rate class expenditures are also expected to be lower than set out in the 2023-2026 Plan, driven by lower-than-
5 expected participation from those rate class customers in all BNI energy efficiency programs in 2023, 2024, and 2025.

6
7 The expected increased spending in the medium industrial rate class over the 2023-2026 Plan period, compared to Plan, is the result
8 of higher-than-expected participation by medium industrial customers in the BNI Demand Response program component, since it
9 launched in 2023. As a new offering in this Plan, there was no historical data available to inform the rate class assumptions.

10
11 Large industrial rate class spending is expected to higher over the 2023-2026 Plan period, compared to Plan, driven by 2023 results
12 when participation from those rate class customers in the Custom Incentives and BNI Efficient Product Rebates programs was higher
13 than expected. Large industrial rate class spending in 2024 and 2025 was aligned with what was set out in the Plan for those years,
14 and the 2026 year-end forecast shows slightly lower investment than in the 2026 Plan.

ATTACHMENT 2: UPDATE ON IMPLEMENTATION OF EVALUATION RECOMMENDATIONS

Table 1: Update on Implementation of 2024 Evaluation Recommendations

Table 2: Update on Implementation of 2025 Evaluation Recommendations

EfficiencyOne Q2 2026 DSM Quarterly Report

Attachment 2: Update on Implementation of 2024 and 2025 Evaluation Recommendations

The status and expected completion timelines for 2024 evaluation recommendations were reported in E1's 2025 Annual Progress Report¹⁰, and two recommendations had updates in Q1, as reported in the Q1 2026 DSM Report¹¹. Another 2024 evaluation recommendation has an update in Q2, as detailed in Table 1.

Table 1: Update on implementation of 2024 Evaluation Recommendations

Year	Evaluation Recommendation	Source	Comments	Status
2024	E1 should update the Custom New Construction logic model to document and address current barriers and update the theory of change to include all activities being carried out to address these barriers.	2024-NC-R9	E1 agrees with this recommendation. E1 staff have updated the logic model and revised the theory of change to include all activities aimed at overcoming program barriers.	Completed

The status and expected completion timelines for the 2025 evaluation recommendations remained the same in Q2 as reported in the Q1 2026 DSM Report¹², with the exception of four recommendations, which have updates or have been completed, as detailed in Table 2.

¹⁰ M12780, E1 2027-2031 DSM Plan Application, 2025 DSM Annual Progress Report, Attachment 2, pages 2-3, March 31, 2026.

¹¹ M12875, E1 2026 Q1 DSM Report, Attachment 2, page 1, May 25, 2026.

¹² M12875, E1 2026 Q1 DSM Report, Attachment 2, pages 2-3, May 25, 2026.

Table 2: Update on implementation of 2025 Evaluation Recommendations

Year	Evaluation Recommendation	Source	Comments	Status
2025	Leverage key awareness channels to increase program participation in Residential DR within and outside the current and past EPI participant population. Focus key messaging on program benefits, including available incentives, and contributing to reducing strain on the grid while clearly outlining privacy protection mechanisms and the flexibility and control that participants maintain over their devices once enrolled. Clearly define how Residential DR works, the importance of participating in events, and how to achieve ongoing participation incentives (participation in 50%+ of DR events).	2025-ResDR-R3	While E1 agrees with this recommendation, E1 notes that future enrollment is for the period 2027-2031. E1's proposed 2027-2031 DSM Plan is currently an open matter before the Nova Scotia Energy Board. While E1 intends to prepare for the 2027 DR season throughout 2026, E1 notes that a 2027 DR season is still subject to Nova Scotia Energy Board approval. Communication to existing participants is ongoing to share incentive information and key program benefits.	Deferred
2025	When the new LED baseline is applied, it should be at the efficiency level of DLC-certified Standard LED fixtures. Explore the possibility of continuing to offer rebates for DLC Premium products and lighting controls in midstream programs, with updated savings assumptions based on a LED baseline.	2025-BER-R7	E1 agrees with this recommendation. All instant rebates for LED fixtures ended June 30, 2026, and E1 is continuing to encourage the purchase of DLC premium lighting fixtures through marketing efforts and by introducing an instant rebate for integrated occupancy/motion sensors at two rebate levels. A lower rebate for DLC standard and a higher rebate for the purchase of DLC premium fixtures with integrated occupancy sensors has been introduced in Q2 2026. For each rebate level, the baseline is DLC standard LED.	Completed
2025	Monitor the market and plan for full market transformation in the next three to four years. Assume that there will be no further opportunities, including early replacement projects for both lamps and fixtures, under SBES and BER-AR after 2028.	2025-BER-R12	E1 agrees with this recommendation. BER has begun investigating full market transformation and will continue to monitor market trends. E1 is developing a plan to address any upcoming market changes.	In progress
2025	Conduct project reviews again in 2026 to establish evaluated savings.	2025-BNIDR-R2	E1 agrees with this recommendation. The Evaluation Consultant performed project reviews in Q2 2026 to establish evaluated savings for BNI DR.	In progress